



# Offer and Acceptance

State of Arizona  
State Procurement Office

100 N. 15<sup>th</sup> Ave. Suite 201  
Phoenix, AZ 85007

SOLICITATION NO.: ADSP016-00005912 Request  
for Qualifications: 2016 Annual Professional  
Services List

PAGE  
1

Offeror: BWS Architects

OF  
1

## OFFER

### TO THE STATE OF ARIZONA:

The Undersigned hereby offers and agrees to furnish the material, service or construction in compliance with all terms, conditions, specifications and amendments in the Solicitation and any written exceptions in the offer. Signature also certifies Small Business status.

BWS Architects

Company Name

261 N Court Avenue

Address

Tucson

Arizona

85701

City

State

Zip

rshambach@bwsarchitects.com

Contact Email Address

Signature of Person Authorized to Sign Offer

Robin Shambach

Printed Name

Principal

Title

Phone: 520.795.2705 (office) 520.631.2574 (mobile)

Fax: N/A

By signature in the Offer section above, the Offeror certifies:

1. The submission of the Offer did not involve collusion or other anticompetitive practices.
2. The Offeror shall not discriminate against any employee or applicant for employment in violation of Federal Executive Order 11246, State Executive Order 2009-9 or A.R.S. §§ 41-1461 through 1465.
3. The Offeror has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the submitted offer. Failure to provide a valid signature affirming the stipulations required by this clause shall result in rejection of the offer. Signing the offer with a false statement shall void the offer, any resulting contract and may be subject to legal remedies provided by law.
4. The Offeror certifies that the above referenced organization  IS/  IS NOT a small business with less than 100 employees or has gross revenues of \$4 million or less.

## ACCEPTANCE OF OFFER

The Offer is hereby accepted.

The Contractor is now bound to sell the materials or services listed by the attached contract and based upon the solicitation, including all terms, conditions, specifications, amendments, etc., and the Contractor's Offer as accepted by the State.

This Contract shall henceforth be referred to as Contract No. ADSP016-00005912

The effective date of the Contract is March 1, 2016

The Contractor is cautioned not to commence any billable work or to provide any material or service under this contract until Contractor receives purchase order, contact release document or written notice to proceed.

State of Arizona  
Awarded this 29 day of February 2016

Procurement Officer



ATTACHMENT I – General Qualifications

ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:  
ADSP016-00005912

STATE PROCUREMENT OFFICE  
Department of Administration  
100 North 15<sup>th</sup> Avenue, Suite 201  
Phoenix, Arizona 85007

(If a firm has branch offices, complete for each specific branch office seeking work.)

1. Annual Request for Qualifications

a. FIRM (OR BRANCH OFFICE ) NAME:	BWS Architects
b. FIRM (OR BRANCH OFFICE) STREET:	261 N Court Avenue
c. FIRM (OR BRANCH OFFICE) CITY:	Tucson
d. FIRM (OR BRANCH OFFICE) STATE:	Arizona
e. FIRM (OR BRANCH OFFICE) ZIP CODE:	85701

f. YEAR ESTABLISHED:	1992
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(g1). OWNERSHIP - TYPE:	S-Corp
(g2). OWNERSHIP - SMALL BUSINESS STATUS:	SBE

h. POINT OF CONTACT NAME AND TITLE:	Robin Shambach, Principal
i. POINT OF CONTACT TELEPHONE NUMBER:	Office: 520-795-2705   Cell: 520-631-2574
j. POINT OF CONTACT E-MAIL ADDRESS:	rshambach@bwsarchitects.com

k. NAME OF FIRM (If block 1a is a branch office):	(same)
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**ATTACHMENT I – General Qualifications**  


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**2. EMPLOYEES BY DISCIPLINE**

a. Discipline Title	b. Function: Primary (P) or Secondary (S)	c. No. of Employees - Firm	d. No. of Employees - Branch
Architect	P	6	
CADD Technician	P	2	
Other	P	3	
Cost Engineer / Estimator	P	1	
<b>Total</b>		12	



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**3. PROFILE OF FIRM'S EXPERIENCE AND ANNUAL AVERAGE REVENUE FOR LAST YEAR**

a. Approximate No. of Projects	b. Experience	c. Revenue Index Number (see below)
4	Activity Centers	3
3	Area Master Plan	1
3	Commercial Building	1
1	Dining Halls; Clubs; Restaurants	1
1	Design & Planning Struc Pkg Fac	2
5	Educational Facilities	4
3	Historic Preservation	2
1	Housing	2
1	Hotels	2
1	Libraries	2
1	Labs - General	3
4	LEED Accredited A/E	3
6	Medical Related	5
2	Office	3
3	Outdoor Recreation	1
3	Roofing	1

**PROFESSIONAL SERVICES REVENUE INDEX NUMBER**

- |   |   |
|---|---|
| 1. Less than \$100,000                  | 6. \$2 million to less than \$5 million   |
| 2. \$100,000 to less than \$250,000     | 7. \$5 million to less than \$10 million  |
| 3. \$250,000 to less than \$500,000     | 8. \$10 million to less than \$25 million |
| 4. \$500,000 to less than \$1 million   | 9. \$25 million to less than \$50 million |
| 5. \$1 million to less than \$2 million | 10. \$50 million or greater               |



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**100 North 15<sup>th</sup> Avenue, Suite 201**  
**Phoenix, Arizona 85007**

**4. Resumes of Key Personnel Proposed for this Contract** *(Complete one Section #4 for each key person.)*

a. NAME <b>Robin Shambach, AIA, LEED AP</b>	b. ROLE IN THIS CONTRACT <b>Project Manager</b>	c. YEARS EXPERIENCE	
		1. TOTAL <b>30</b>	2. WITH CURRENT FIRM <b>24</b>
d. LOCATION <i>(City and State)</i> <b>BWS Architects   Tucson, Phoenix &amp; Flagstaff, Arizona</b>			
e. EDUCATION <i>(DEGREE AND SPECIALIZATION)</i> Bachelor of Science / Architecture The University of Arizona, 1985		f. PROFESSIONAL TRAINING - REGISTRATIONS State of Arizona / Architect Arizona Registration No. 23533	
g. OTHER PROFESSIONAL QUALIFICATIONS <i>(Organizations, Awards, etc.)</i> U.S. Green Building Council, LEED Accredited Professional; American Institutes of Architects (AIA), Southern Arizona Chapter, Member and Past President; AIA State Committee Coalition for School Facilities; MPA, Board of Directors			

**H. RELEVANT PROJECTS**

1.	(1) TITLE AND LOCATION <i>(City and State)</i> <b>San Xavier District Government Offices</b> Tohono O’odham Nation   Tucson, Arizona	(2) YEAR COMPLETED	
		Professional Services 2012	Construction (if applicable) 2012
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Project Manager   Size: 37,000sf   Cost: \$7.2 million Description: Manager Planning and design of new headquarters and maintenance facilities that replaced departments housed in portables. The Master Plan accomodates an expansion to the existing Elder center, new district community building, cultural center, roadway improvements, parking, pedestrian circulation, and assorted outdoor activity spaces. Professional services went through construction. LEED Gold Certified	<input checked="" type="checkbox"/> Check if project performed with current firm	
2.	(1) TITLE AND LOCATION <i>(City and State)</i> <b>El Rio Community Health Center</b> El Rio Community Health Centers, Inc.   Tucson, Arizona	(2) YEAR COMPLETED	
		Professional Services 2014	Construction (if applicable) 2014
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Project Manager   Size: 54,000 sf   Cost: \$9,600,000 Description: New 54,000 sf, two-story community health clinic that services the downtown Tucson area. The clinic included waiting/lovvy area, exam rooms, dental, pharmacy, and community gardent. Professional services went through construction. LEED Gold Certified	<input checked="" type="checkbox"/> Check if project performed with current firm	
3.	(1) TITLE AND LOCATION <i>(City and State)</i> <b>Gilbert Wellness &amp; Resource Center</b> Town of Gilbert   Gilbert, Arizona	(2) YEAR COMPLETED	
		Professional Services 2017 estimated	Construction (if applicable) 2017 estimated
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Project Manager   Size: 9,000sf   Cost: \$500,000 estimated Description: This 10,000 sf building originally served as community space and a branch library. We will renovate it into a community health clinic serving disadvantaged populations in a warm and inviting space.	<input checked="" type="checkbox"/> Check if project performed with current firm	
4.	(1) TITLE AND LOCATION <i>(City and State)</i> <b>Northwest Campus Science Building Expansion</b> Pima Community College   Tucson, Arizona	(2) YEAR COMPLETED	
		Professional Services 2014	Construction (if applicable) 2014
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Project Manager   Size: 49,000sf   Cost: \$10 million Description: BWS designed this 3-story building expansion to house the Science Department as well as an 80-station math emporium, general education classrooms and occupational training programs to meet the current demand as well as future growth. Professional services went through construction.	<input checked="" type="checkbox"/> Check if project performed with current firm	
5.	(1) TITLE AND LOCATION <i>(City and State)</i> <b>Amphi Middle School Additions &amp; Renovations</b> Amphitheater Public Schools   Tucson, Arizona	(2) YEAR COMPLETED	
		Professional Services 2013	Construction (if applicable) 2013
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Project Manager   Size: 100,000sf   Cost: \$17.3 million Description: Campus wide renovations including administration, gymnasium, entry, site circulation and parking, restrooms, library, kitchen, cafeteria, and classrooms. New construction included a six-classroom building, and new restroom buildings. Professional services went through construction.	<input checked="" type="checkbox"/> Check if project performed with current firm	



**ATTACHMENT I – General Qualifications**

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**4. Resumes of Key Personnel Proposed for this Contract** *(Complete one Section #4 for each key person.)*

a. NAME <b>Frank Slingerland, AIA, LEED AP</b>	b. ROLE IN THIS CONTRACT <b>Project Planner &amp; Designer</b>	c. YEARS EXPERIENCE	
		1. TOTAL <b>26</b>	2. WITH CURRENT FIRM <b>7</b>
d. LOCATION <i>(City and State)</i> <b>BWS Architects   Tucson, Phoenix &amp; Flagstaff, Arizona</b>			
e. EDUCATION <i>(DEGREE AND SPECIALIZATION)</i> Master of Architecture & Bachelor of Science / Architecture The University of Arizona, 1991		f. PROFESSIONAL TRAINING - REGISTRATIONS State of Arizona / Architect Arizona Registration No. 28530	
g. OTHER PROFESSIONAL QUALIFICATIONS <i>(Organizations, Awards, etc.)</i> U.S. Green Building Council, LEED Accredited Professional; American Institutes of Architects (AIA), Southern Arizona Chapter, Member; AIA State Committee Coalition for School Facilities			

**H. RELEVANT PROJECTS**

1.	(1) TITLE AND LOCATION <i>(City and State)</i> <b>San Xavier District Government Offices</b> Tohono O'odham Nation   Tucson, Arizona	(2) YEAR COMPLETED	
		Professional Services 2012	Construction (if applicable) 2012
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Project Planner & Designer   Size: 37,000sf   Cost: \$7.2 million Description: Manager Planning and design of new headquarters and maintenance facilities that replaced departments housed in portables. The Master Plan accomodates an expansion to the existing Elder center, new district community building, cultural center, roadway improvements, parking, pedestrian circulation, and assorted outdoor activity spaces. Professional services went through construction. LEED Gold Certified	<input checked="" type="checkbox"/> Check if project performed with current firm	
2.	(1) TITLE AND LOCATION <i>(City and State)</i> <b>Whiteriver Specialty Clinic</b> Phoenix Area Indian Health Service   Whiteriver, Arizona	(2) YEAR COMPLETED	
		Professional Services 2015	Construction (if applicable) 2015
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Project Planner & Designer   Size: 23,000sf   Cost: \$7,800,000 Description: New dental clinic includes open and enclosed operatories, a panoramic x-ray room, dental lab, pharmacy, optometry department, reception and waiting areas, and office support spaces.	<input checked="" type="checkbox"/> Check if project performed with current firm	
3.	(1) TITLE AND LOCATION <i>(City and State)</i> <b>McKale Memorial Center Improvements &amp; Renovations</b> University of Arizona   Tucson, Arizona   with AECOM	(2) YEAR COMPLETED	
		Professional Services 2012	Construction (if applicable) 2015
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Project Architect   Size: 137,000sf   Cost: \$22 million Description: Additions and renovations to the existing Memorial Center facility to update and reconfigure the stadium bowl, offices, locker rooms, and staduim athletic support facilities.	<input checked="" type="checkbox"/> Check if project performed with current firm	
4.	(1) TITLE AND LOCATION <i>(City and State)</i> <b>Northwest Campus Science Building Expansion</b> Pima Community College   Tucson, Arizona	(2) YEAR COMPLETED	
		Professional Services 2014	Construction (if applicable) 2014
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Desing Assist & QC Review   Size: 49,000sf   Cost: \$10 million Description: BWS designed this 3-story building expansion to house the Science Department as well as an 80-station math emporium, general education classrooms and occupational training programs to meet the current demand as well as future growth. Professional services went through construction.	<input checked="" type="checkbox"/> Check if project performed with current firm	
5.	(1) TITLE AND LOCATION <i>(City and State)</i> <b>Amphi Middle School Additions &amp; Renovations</b> Amphitheater Public Schools   Tucson, Arizona	(2) YEAR COMPLETED	
		Professional Services 2013	Construction (if applicable) 2013
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Project Planner & Designer   Size: 100,000sf   Cost: \$17.3 million Description: Campus wide renovations including administration, gymnasium, entry, site circulation and parking, restrooms, library, kitchen, cafeteria, and classrooms. New construction included a six-classroom building, and new restroom buildings. Professional services went through construction.	<input checked="" type="checkbox"/> Check if project performed with current firm	



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**4. Resumes of Key Personnel Proposed for this Contract** *(Complete one Section #4 for each key person.)*

a. NAME <b>Sue Gray, AIA, LEED AP</b>	b. ROLE IN THIS CONTRACT <b>Project Manager/ Sr. Project Architect</b>	c. YEARS EXPERIENCE	
		1. TOTAL <b>22</b>	2. WITH CURRENT FIRM <b>1</b>
d. LOCATION <i>(City and State)</i> BWS Architects   Tucson, Phoenix & Flagstaff, Arizona			
e. EDUCATION <i>(DEGREE AND SPECIALIZATION)</i> Bachelor of Architecture / North Dakota State University, 1993		f. PROFESSIONAL TRAINING - REGISTRATIONS State of Arizona / Architect Arizona Registration No. 30775	
g. OTHER PROFESSIONAL QUALIFICATIONS <i>(Organizations, Awards, etc.)</i> U.S. Green Building Council, LEED Accredited Professional; Deer Valley Advisory Committee; Arizona Business and Education Coalition (ABEC); Arizona Association of School Board Officials (AASBO)			

**H. RELEVANT PROJECTS**

	(1) TITLE AND LOCATION <i>(City and State)</i>	(2) YEAR COMPLETED	
		Professional Services	Construction (if applicable)
1.	<b>BioDesign Institute Building C</b> Arizona State University   Tempe, Arizona	2017 estimated	2017 estimated
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Project Manager   Size: 193,000sf   Cost: \$94 million est Description: ASU BioDesign 3 is the newest member of the ASU BioDesign Institute. It will encompass 180,000 sf of state-of-the-art research laboratory space, as well as large scale fabrication spaces for materials research projects.	<input checked="" type="checkbox"/> Check if project performed with current firm	
2.	<b>Gilbert Wellness &amp; Resource Center</b> Town of Gilbert   Gilbert, Arizona	2017 estimated	2017 estimated
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Sr. Project Architect   Size: 9,000sf   Cost: \$500,000 estimated Description: This 10,000 sf building originally served as community space and a branch library. We will renovate it into a community health clinic serving disadvantaged populations in a warm and inviting space.	<input checked="" type="checkbox"/> Check if project performed with current firm	
3.	<b>Fireside Elementary School</b> Paradise Valley Unified School District   Phoenix, Arizona	2012	2012
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Project Manager   Size: 86,650sf   Cost: \$16.8million; Description: New two-story elementary school that serves 880 students in Kindergarten to sixth grade. The building serves as a teaching tool to illustrate water conservation and solar energy production techniques. Rain-water collection silos are prominent at the front of this school for students and community member to see first-hand the commitment to sustainable rain-water harvesting practices.	<input type="checkbox"/> Check if project performed with current firm	
4.	<b>West MEC Northwest Campus Renovation &amp; Expansion</b> West MEC   Phoenix, Arizona	2010	2010
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Project Manager   Size: 84,000sf renovation; 40,000 sf new construction   Cost: \$19.3 million Description: The West-MEC Northeast Campus scope included remodeling two existing 71,000 SF and 13,000 SF buildings as well as adding two new buildings. A new 17,000 SF building houses training programs for auto repair with a paint booth, classrooms, technical labs and workspace.	<input type="checkbox"/> Check if project performed with current firm	
5.	<b>Franklin Police and Fire High School Additions</b> Phoenix Union High School District   Phoenix, Arizona	2014	2014
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Project Manager   Size: 14,572sf   Cost: \$2.6 million Description: Sue Gray and the Design Team worked with the faculty, staff and students to join in partnership with home and community to cultivate student skills, attitudes, and talents through hands-on training. It was the District's design for this project to have the appearance/design aesthetic of a public safety building and to compliment the existing historic school.	<input type="checkbox"/> Check if project performed with current firm	



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**4. Resumes of Key Personnel Proposed for this Contract** *(Complete one Section #4 for each key person.)*

a. NAME <b>Holly Damerell, RA LEED AP</b>	b. ROLE IN THIS CONTRACT <b>Project Architect</b>	c. YEARS EXPERIENCE	
		1. TOTAL <b>20</b>	2. WITH CURRENT FIRM <b>11</b>
d. LOCATION <i>(City and State)</i> BWS Architects   Tucson, Phoenix & Flagstaff, Arizona			
e. EDUCATION <i>(DEGREE AND SPECIALIZATION)</i> Bachelor of Science / Architecture Cum Laude The University of Arizona, 1993		f. PROFESSIONAL TRAINING - REGISTRATIONS State of Arizona / Architect Arizona Registration No. 32906	

g. OTHER PROFESSIONAL QUALIFICATIONS *(Organizations, Awards, etc.)*  
U.S. Green Building Council, LEED Accredited Professional; American Institutes of Architects (AIA), Southern Arizona Chapter, Member

**H. RELEVANT PROJECTS**

1.	(1) TITLE AND LOCATION <i>(City and State)</i> <b>San Xavier District Government Offices</b> Tohono O'odham Nation   Tucson, Arizona	(2) YEAR COMPLETED	
		Professional Services 2012	Construction (if applicable) 2012
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Project Architect   Size: 37,000sf   Cost: \$7.2 million Description: Manager Planning and design of new headquarters and maintenance facilities that replaced departments housed in portables. The Master Plan accomodates an expansion to the existing Elder center, new district community building, cultural center, roadway improvements, parking, pedestrian circulation, and assorted outdoor activity spaces. Professional services went through construction. LEED Gold Certified	<input checked="" type="checkbox"/> Check if project performed with current firm	
2.	(1) TITLE AND LOCATION <i>(City and State)</i> <b>El Rio Community Health Center</b> El Rio Community Health Centers, Inc.   Tucson, Arizona	(2) YEAR COMPLETED	
		Professional Services 2014	Construction (if applicable) 2014
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Project Architect   Size: 54,000 sf   Cost: \$9,600,000 Description: New 54,000 sf, two-story community health clinic that services the downtown Tucson area. The clinic included waiting/lovvy area, exam rooms, dental, pharmacy, and community gargent. Professional services went through construction. LEED Gold Certified	<input checked="" type="checkbox"/> Check if project performed with current firm	
3.	(1) TITLE AND LOCATION <i>(City and State)</i> <b>Extended Campuses Center Expansion</b> Northern Arizona University   Flagstaff, Arizona	(2) YEAR COMPLETED	
		Professional Services 2009	Construction (if applicable) 2009
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Project Architect   Size: 30,000sf   Cost: \$10.3 million Description: 23,000 sf addition to existing Communications building that consolidated ECC Departmental functions into a singal facility. Innovative strategies included a south facing glaayer space providing natural daylight and connectivity between three floors. Professional services went through construction. LEED Gold Certified	<input checked="" type="checkbox"/> Check if project performed with current firm	
4.	(1) TITLE AND LOCATION <i>(City and State)</i> <b>Northwest Campus Science Building Expansion</b> Pima Community College   Tucson, Arizona	(2) YEAR COMPLETED	
		Professional Services 2014	Construction (if applicable) 2014
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Project Architect   Size: 49,000sf   Cost: \$10 million Description: BWS designed this 3-story building expansionto house the Science Department as well as an 80-station math emporium, general education classrooms and occupational training programs to meet the current demand as well as future growth. Professional services went through construction.	<input checked="" type="checkbox"/> Check if project performed with current firm	
5.	(1) TITLE AND LOCATION <i>(City and State)</i> <b>Pediatric Center of Excellence Renovation &amp; Historic Building Reuse</b> Chiricahua Community Health Centers   Douglas, Arizona	(2) YEAR COMPLETED	
		Professional Services 2010	Construction (if applicable) 2010
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Project Architect   Size: 9,930sf   Cost: \$1.7 million Description: Adaptive reuse of a 1920s school building into exam rooms, offices, and support facilities. BWS developed an approach that addressed the functional requirements, respected the historic building character and integrated "green building" strategies for reuse of the building as an energy efficient, healthy and environmentally responsible clinic. Professional Services went through construction. LEED Certified.	<input checked="" type="checkbox"/> Check if project performed with current firm	





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**4. Resumes of Key Personnel Proposed for this Contract** (*Complete one Section #4 for each key person.*)

a. NAME <b>Chris Pinkerton, RA</b>	b. ROLE IN THIS CONTRACT <b>Project Architect</b>	c. YEARS EXPERIENCE	
		1. TOTAL <b>18</b>	2. WITH CURRENT FIRM <b>2</b>
d. LOCATION ( <i>City and State</i> ) <b>BWS Architects   Tucson, Phoenix &amp; Flagstaff, Arizona</b>			
e. EDUCATION ( <i>DEGREE AND SPECIALIZATION</i> ) Master of Architecture & Bachelor of Architecture The University of Arizona, 1998		f. PROFESSIONAL TRAINING - REGISTRATIONS State of Arizona / Architect Arizona Registration No. 49842	
g. OTHER PROFESSIONAL QUALIFICATIONS ( <i>Organizations, Awards, etc.</i> )			

**H. RELEVANT PROJECTS**

1.	(1) TITLE AND LOCATION ( <i>City and State</i> ) <b>McKale Memorial Center Improvements &amp; Renovations</b> University of Arizona   Tucson, Arizona   with AECOM	(2) YEAR COMPLETED	
		Professional Services 2015	Construction (if applicable) 2015
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE Role: Project Architect   Size: 137,000sf   Cost: \$22 million Description: Additions and renovations to the existing Memorial Center facility to update and reconfigure the stadium bowl, offices, locker rooms, and stadium athletic support facilities.	<input checked="" type="checkbox"/> Check if project performed with current firm	
2.	(1) TITLE AND LOCATION ( <i>City and State</i> ) <b>Valley View Early Learning Center Expansion</b> Catalina Foothills School District   Tucson, Arizona	(2) YEAR COMPLETED	
		Professional Services 2016 estimated	Construction (if applicable) 2016 estimated
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE Role: Project Architect   Size: 19,000sf   Cost: \$5.5 million estimated Description: Addition and expansion to the existing Early Learning Center. Project includes six new classrooms, new playgrounds, a new kitchen, a new multi-purpose room, and associated support spaces, as well as the renovation of some existing offices and teaching spaces.	<input checked="" type="checkbox"/> Check if project performed with current firm	
3.	(1) TITLE AND LOCATION ( <i>City and State</i> ) <b>Gladden Farms Elementary School</b> Marana Unified School District   Marana, Arizona	(2) YEAR COMPLETED	
		Professional Services 2016 estimated	Construction (if applicable) 2016 estimated
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE Role: Project Architect   Size: 80,000sf   Cost: \$17.1 million; Description: This new 750-student, two-story, 80,000 sf elementary school will be constructed in the Gladden Farms community of Marana, Arizona. As the result of numerous interactive workshops and programming sessions involving the MUSD community, administration and staff, a dynamic new school was developed to promote project-based learning and encourage student and teacher interaction in new ways.	<input checked="" type="checkbox"/> Check if project performed with current firm	
4.	(1) TITLE AND LOCATION ( <i>City and State</i> ) <b>Jefferson Gym Weight/Cardio Training Renovations</b> The University of Arizona   Tucson, Arizona	(2) YEAR COMPLETED	
		Professional Services 2011	Construction (if applicable) 2011
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE Role: Project Architect   Size: 1,200sf   Cost: \$1.5 million Description: The conversion of part of the existing Jefferson Practice Gymnasium into cardio-vascular and weight training rooms specifically dedicated to the U of A Men's Basketball team. The work was accomplished while the practice facility remained in use by three university teams and under a compressed schedule.	<input type="checkbox"/> Check if project performed with current firm	
5.	(1) TITLE AND LOCATION ( <i>City and State</i> ) <b>The Nursing Education Facility</b> Eastern Arizona College   Thatcher, Arizona	(2) YEAR COMPLETED	
		Professional Services 2010	Construction (if applicable) 2010
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE Role: Project Architect   Size: 17,000sf   Cost: \$4.7 million Description: The design and construction of an addition to house instructional spaces such as a Skills Laboratory, SYM-Man suite, general classrooms and media spaces to review video demonstrations and student exercises. The addition is easily accessible and very energy efficient.	<input type="checkbox"/> Check if project performed with current firm	



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Phoenix, Arizona 85007**

**4. Resumes of Key Personnel Proposed for this Contract** *(Complete one Section #4 for each key person.)*

a. NAME <b>Steve McKnight</b>	b. ROLE IN THIS CONTRACT <b>Construction Administrator &amp; Quality Control Reviewer</b>	c. YEARS EXPERIENCE	
		1. TOTAL <b>26</b>	2. WITH CURRENT FIRM <b>5</b>
d. LOCATION <i>(City and State)</i> BWS Architects   Tucson, Phoenix & Flagstaff, Arizona			
e. EDUCATION <i>(DEGREE AND SPECIALIZATION)</i> Bachelor of Architecture, Drury University, Hammons School of Architecture, 1993		f. PROFESSIONAL TRAINING - REGISTRATIONS State of Arizona / Architect Arizona Registration No. 34216	
g. OTHER PROFESSIONAL QUALIFICATIONS <i>(Organizations, Awards, etc.)</i>			

**H. RELEVANT PROJECTS**

	(1) TITLE AND LOCATION <i>(City and State)</i>	(2) YEAR COMPLETED	
		Professional Services	Construction (if applicable)
1.	<b>McKale Memorial Center Improvements &amp; Renovations</b> University of Arizona   Tucson, Arizona   with AECOM	2015	2015
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Construction Administrator   Size: 137,000sf   Cost: \$22 million Description: Additions and renovations to the existing Memorial Center facility to update and reconfigure the stadium bowl, offices, locker rooms, and stadium athletic support facilities.	<input checked="" type="checkbox"/> Check if project performed with current firm	
2.	<b>Valley View Early Learning Center Expansion</b> Catalina Foothills School District   Tucson, Arizona	2016 estimated	2016 estimated
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Construction Administrator   Size: 19,000sf   Cost: \$5.5 million estimated Description: Addition and expansion to the existing Early Learning Center. Project includes six new classrooms, new playgrounds, a new kitchen, a new multi-purpose room, and associated support spaces, as well as the renovation of some existing offices and teaching spaces.	<input checked="" type="checkbox"/> Check if project performed with current firm	
3.	<b>Gladden Farms Elementary School</b> Marana Unified School District   Marana, Arizona	2016 estimated	2016 estimated
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Construction Administrator   Size: 80,000sf   Cost: \$17.1 million; Description: This new 750-student, two-story, 80,000 sf elementary school will be constructed in the Gladden Farms community of Marana, Arizona. As the result of numerous interactive workshops and programming sessions involving the MUSD community, administration and staff, a dynamic new school was developed to promote project-based learning and encourage student and teacher interaction in new ways.	<input checked="" type="checkbox"/> Check if project performed with current firm	
4.	<b>BioDesign Institute Building C</b> Arizona State University   Tempe, Arizona	2017 estimated	2017 estimated
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: QC Reviewer   Size: 193,000sf   Cost: \$94 million est Description: ASU BioDesign 3 is the newest member of the ASU BioDesign Institute. It will encompass 180,000 sf of state-of-the-art research laboratory space, as well as large scale fabrication spaces for materials research projects.	<input checked="" type="checkbox"/> Check if project performed with current firm	
5.	<b>Whiteriver Specialty Clinic</b> Phoenix Area Indian Health Service   Whiteriver, Arizona	2015	2015
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: QC Reviewer   Size: 23,000sf   Cost: \$7,800,000 Description: New dental clinic includes open and enclosed operatories, a panoramic x-ray room, dental lab, pharmacy, optometry department, reception and waiting areas, and office support spaces.	<input checked="" type="checkbox"/> Check if project performed with current firm	



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**4. Resumes of Key Personnel Proposed for this Contract** *(Complete one Section #4 for each key person.)*

a. NAME <b>Arthur Stables, CCS LEED AP</b>	b. ROLE IN THIS CONTRACT <b>Cost Estimator, Specifier and LEED Coordinator</b>	c. YEARS EXPERIENCE	
		1. TOTAL <b>36</b>	2. WITH CURRENT FIRM <b>22</b>
d. LOCATION <i>(City and State)</i> BWS Architects   Tucson, Phoenix & Flagstaff, Arizona			
e. EDUCATION <i>(DEGREE AND SPECIALIZATION)</i> Bachelor of Arts/Philosophy Randolph Macon College, 1977		f. PROFESSIONAL TRAINING - REGISTRATIONS n/a	
g. OTHER PROFESSIONAL QUALIFICATIONS <i>(Organizations, Awards, etc.)</i> U.S. Green Building Council LEED Accredited Professional BD+C (Building Design & Construction); Construction Specifications Institute Certified Construction Specifier			

**H. RELEVANT PROJECTS**

	(1) TITLE AND LOCATION <i>(City and State)</i>	(2) YEAR COMPLETED	
		Professional Services	Construction (if applicable)
1.	<b>San Xavier District Government Offices</b> Tohono O'odham Nation   Tucson, Arizona	2012	2012
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Estimator, Specifier & LEED Coordinator   Size: 37,000sf   Cost: \$7.2 million Description: Manager Planning and design of new headquarters and maintenance facilities that replaced departments housed in portables. The Master Plan accomodates an expansion to the existing Elder center, new district community building, cultural center, roadway improvements, parking, pedestrian circulation, and assorted outdoor activity spaces. Professional services went through construction. LEED Gold Certified	<input checked="" type="checkbox"/>	Check if project performed with current firm
2.	<b>El Rio Community Health Center</b> El Rio Community Health Centers, Inc.   Tucson, Arizona	2014	2014
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Specifications & LEED Coordinator   Size: 54,000 sf   Cost: \$9,600,000 Description: New 54,000 sf, two-story community health clinic that services the downtown Tucson area. The clinic included waiting/lovvy area, exam rooms, dental, pharmacy, and community gardent. Professional services went through construction. LEED Gold Certified	<input checked="" type="checkbox"/>	Check if project performed with current firm
3.	<b>Extended Campuses Center Expansion</b> Northern Arizona University   Flagstaff, Arizona	2009	2009
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Estimator, Specifier & LEED Coordinator   Size: 30,000sf   Cost: \$10.3 million Description: 23,000 sf addition to existing Communications building that consolidated ECC Departmental functions into a singal facility. Inno-vative strategies included a south facing glaayer space providing natural daylight and connectivity between three floors. Professional services went through construction. LEED Gold Certified	<input checked="" type="checkbox"/>	Check if project performed with current firm
4.	<b>Northwest Campus Science Building Expansion</b> Pima Community College   Tucson, Arizona	2014	2014
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Estimator, Specifier   Size: 49,000sf   Cost: \$10 million Description: BWS designed this 3-story building expansionto house the Science Department as well as an 80-station math emporium, general education classrooms and occupational training programs to meet the current demand as well as future growth. Professional services went through construction.	<input checked="" type="checkbox"/>	Check if project performed with current firm
5.	<b>Pediatric Center of Excellence Renovation &amp; Historic Building Reuse</b> Chiricahua Community Health Centers   Douglas, Arizona	2010	2010
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Role: Estimator, Specifier & LEED Coordinator   Size: 9,930sf   Cost: \$1.7 million Description: Adaptive reuse of a 1920s school building into exam rooms, offices, and support facilities. BWS developed an approach that ad-dressed the functional requirements, respected the historic building character and integrated "green building" strategies for reuse of the build-ing as an energy efficient, healthy and environmentally responsible clinic. Professional Services went through construction. LEED Certified	<input checked="" type="checkbox"/>	Check if prctj performed with current firm



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5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION (City and State)	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES	CONSTRUCTION (If applicable)
<b>San Xavier District Government Offices</b> Tucson, Arizona	2012	2012

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT	e. TOTAL COST OF PROJECT
San Xavier District of the Tohono O'odham Nation	\$8,200,000   GMP	\$8,200,000   GMP

f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)



BWS Architects has been selected by the San Xavier District of the Tohono O'odham Nation to design a new headquarters building to house 13 administrative departments, Council Chambers and archives.

The new building will replace the portables that currently house the departments, providing a central location for SXD members to conduct business with the District.

The new building steps down the site to the north, opening up magnificent views to mountains and agricultural fields. The office wings will rely heavily on natural daylighting to reduce reliance on electric lights. The building palette will include rock, patterned block and metal roofs. **30,000 sf | LEED Gold Certified | 2014 Masonry Guild Building Excellence Award**

**Project Relevance**

- BWS provided Programming, Master Planning and Architectural Services to this 30,000 square foot office building
- Includes a 150-seat Council Chamber with infrastructure for multi-media presentations
- Pursuing certification as a LEED Gold Level designation by the US Green Building Council
- Design reflects the cultural traditions of the Native American community
- Project delivery method was by Construction Manager-At-Risk and was on-time, on-budget



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5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION (City and State) <b>Extended Campuses Center Expansion</b> Flagstaff, Arizona	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 2009	CONSTRUCTION (If applicable) 2009

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER Northern Arizona University	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT \$10,300,000   GMP	e. TOTAL COST OF PROJECT \$10,300,000   GMP
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)



The Extended Campuses Center (ECC) at Northern Arizona University (NAU) previously occupied three buildings on campus, including space in the adjacent existing Communications Building. This project added an additional 23,000 square feet to the Communications Building to consolidate ECC departmental functions into a single facility. The three-story addition connects to the existing building on all three levels, using an existing stair and elevator to assist in providing a second means of egress and accessibility to the new addition. **LEED Gold Certified**

**Project Relevance**

- BWS provided Programming, Master Planning and Architectural Services to this 30,000 square foot office/ classroom addition to the Communications Building
- Achieved certification as a LEED Gold Level designation by the US Green Building Council
- Design responds to the freeze/ thaw climate of northern Arizona
- Includes a television production studio and renovations to existing control rooms
- Project delivery method was by Construction Manager-At-Risk and was on-time, on-budget, as an addition to an occupied building in the center of campus



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5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION (City and State) <b>Eckstrom-Columbus Branch Library Renovations &amp; Expansion</b> Tucson, Arizona	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 2013	CONSTRUCTION (If applicable) 2013

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER Pima County	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT \$1,035,000	e. TOTAL COST OF PROJECT \$1,035,000
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)



Built in the late 1970's, this branch library was originally designed to be expanded by completing approximately 3,200 sf of area covered by the original roof. Because of its age the library also needed substantial renovation, so BWS Architects was retained to replace all of the finish materials, including ceilings and flooring, replace the lighting, and provide a fresh look to the exterior. The original floor plan had not changed in the last 40 years, so the expansion included larger, ADA-compliant restrooms, an additional meeting room, self-checkout stations, and additional computer stations. The new entry archway, resurfaced parking lot and new landscaping gives the library a new and refreshing appearance from the street, leading to broader participation by library patrons from the surrounding neighborhoods.

**Project Relevance**

- BWS developed this project from a concept plan generated by County staff
- Project delivery method was by Design/ Bid/ Build and was awarded to the low bidder
- New 3,200 square foot addition respects original design
- Complete renovation of 9,600 square foot interior, including the HVAC system



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**5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT**

*(Present no more than five (5) projects. Complete one Section 5 for each project.)*

a. TITLE AND LOCATION <i>(City and State)</i> <b>Amphi Middle School Renovations &amp; Expansion</b> Tucson, Arizona	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 2013	CONSTRUCTION <i>(If applicable)</i> 2013

**23. PROJECT OWNER'S INFORMATION**

c. PROJECT OWNER Amphitheater Public Schools	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT \$7,300,000   GMP	e. TOTAL COST OF PROJECT \$7,300,000   GMP
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)



With improvements to every space on campus, this project changed the flow, security, image, and culture of the school. New buildings front Prince Road and have become a source of pride for the community. While colors, forms, patterns and important artifacts, such as the old school bell and newly exposed wood trusses in the gym, connect the new construction to the past, the facility is unmistakably a 21st Century learning environment.

**Project Relevance**

- Includes a new central plant, electrical system, data cabling, classrooms, restrooms, and renovations to the kitchen, library and gymnasium as well as extensive site renovations
- New campus-wide security measures included
- Project delivery method was by Construction Manager-At-Risk and was on-time, on-budget, with additions and renovations throughout an occupied middle school campus



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5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION (City and State) <b>Whiteriver Specialty Clinic</b> Whiteriver, Arizona	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 2015	CONSTRUCTION (If applicable) 2015

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER Phoenix Area Indian Health Services	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT \$7,800,000	e. TOTAL COST OF PROJECT \$7,800,000
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)



This new, 23,000sf dental clinic includes open and enclosed operatories, a panoramic x-ray room, dental lab, pharmacy, optometry department, reception and waiting areas, and office support spaces. This is only one project from our IDIQ contract that was just renewed for another five years. We have completed over \$20 Million in various projects with the Phoenix Indian Health Services. The Whiteriver Specialty Clinic is to be complete December 2015.

**Project Relevance**

- Open-End/On-Call Contract
- Interior Space Planning
- Cost Estimating
- Administration
- Public Safety
- Roof replacement
- ADA
- Historic restoration.





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6. ADDITIONAL INFORMATION

a. PROVIDE ANY ADDITIONAL INFORMATION YOU FEEL MAY BE NECESSARY TO DESCRIBE YOUR FIRMS QUALIFICATIONS. (ATTACH ADDITIONAL SHEETS AS NEEDED.)

- Principals of the firm provide leadership, management, and design for every project.
- Firm has experience throughout the State, including freeze/thaw environments.
- Firm has excellent “green” building credentials, including LEED Certifications at all levels, and designed the first LEED Certified building in Arizona.
- The main office is located in Tucson with project offices in Phoenix and Flagstaff giving us the ability to provide prompt professional service throughout the state.
- BWS Architects is certified as a Small Business Enterprise (SBE) issued by the Office of Equal Opportunity for the City of Tucson.

7. ANNUAL AVERAGE PROFESSIONAL SERVICES REVENUES OF FIRM FOR LAST 3 YEARS

a.	Percentage of Total Work Attributable to State, Federal and Municipal Government Work:	70
b.	Percentage of Total Work Attributable to Non-Government Work:	30

8. AUTHORIZED REPRESENTATIVE. The foregoing is a statement of facts.

Signature: *Robin Shambach*

Date: December 17, 2015

Name: Robin Shambach, AIA, LEED AP

Title: Principal