

(If a firm has branch offices, complete for each specific branch office seeking work.)

1. **Annual Request for Qualifications**

a.	FIRM (OR BRANCH OFFICE) NAME:	Beresford Architects LLC
b.	FIRM (OR BRANCH OFFICE) STREET:	719 West Orchid Lane
c.	FIRM (OR BRANCH OFFICE) CITY:	Phoenix
d.	FIRM (OR BRANCH OFFICE) STATE:	Arizona
e.	FIRM (OR BRANCH OFFICE) ZIP CODE:	85021

f.	YEAR ESTABLISHED:	2005
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(g1).	OWNERSHIP - TYPE:	Limited Liability Corporation
(g2)	OWNERSHIP - SMALL BUSINESS STATUS:	Federal SBA: P.L. 95-507 Veteran Owned Small Business; State of AZ A.R.S. 1-

h.	POINT OF CONTACT NAME AND TITLE:	Bill Beresford AIA, Principal for Beresford Architects LLC
i.	POINT OF CONTACT TELEPHONE NUMBER:	(Office and Mobile) 602-377-2281
j.	POINT OF CONTACT E-MAIL ADDRESS:	Email: beresfordarchitect@cox.net URL http://www.beresfordarchitects.com

k.	NAME OF FIRM (If block 1a is a branch office):	
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2. EMPLOYEES BY DISCIPLINE

a. Discipline Title	b. Function: Primary (P) or Secondary (S)	c. No. of Employees - Firm	d. No. of Employees - Branch
Architects	P	4	
CAD Technicians	P	4	
Project Managers	P	2	
Total	P	10	

4. Resumes of Key Personnel Proposed for this Contract (Complete one Section 4 for each key person.)

a. NAME Bill Beresford AIA	b. ROLE IN THIS CONTRACT Managing Principal	c. YEARS EXPERIENCE	
		1. TOTAL 40	2. WITH CURRENT FIRM 19
d. LOCATION (City and State) 719 West Orchid Lane, Phoenix, AZ 85021			
e. EDUCATION (DEGREE AND SPECIALIZATION) Bachelor of Architecture (Building Design) Master of Business Administration (Management)		f. PROFESSIONAL TRAINING - REGISTRATIONS Registered Architect: CA 14131; AZ 19600; CO 304460; HI 8474; and VA 9173	
g. OTHER PROFESSIONAL QUALIFICATIONS (Organizations, Awards, etc.) Member, American Institute of Architects Member, Central Arizona Chapter AIA Chairman Legislative Receptions Committee San Diego Chapter AIA City Commissioner, City of Phoenix Historic Preservation Commission			

H. RELEVANT PROJECTS

1.	(1) TITLE AND LOCATION (City and State) HBI Office Remodeling and Addition - Phoenix, Arizona	(2) YEAR COMPLETED	
		Professional Services 2013	Construction (if applicable) 2014
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Principal Architect for basic architectural services for a two-story, 9,000 SF, addition and remodeling of industrial offices, including ADA required interior and exterior access and egress remediation, new accessible restrooms, and new administrative and sales offices. Final Constructed Cost: \$195,000.00	<input checked="" type="checkbox"/>	Check if project performed with current firm
2.	(1) TITLE AND LOCATION (City and State) 2nd and Upas Office Repairs and Remodeling - San Diego, California	(2) YEAR COMPLETED	
		Professional Services 2013	Construction (if applicable) 2014
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Principal Architect for architectural services not including construction administration for an occupied 106 year old, two-story, 8,000SF, wood-framed office building requiring tenant improvement repairs and minor construction alterations, minor structural alterations and signage repairs. Final Constructed Cost: \$150,000.00	<input checked="" type="checkbox"/>	Check if project performed with current firm
3.	(1) TITLE AND LOCATION (City and State) DOD Design Build RFP Services for a C-130J Aerial Loading Facility Hangar at Davis - Monthan Air Force Base, Tucson, Arizona	(2) YEAR COMPLETED	
		Professional Services 2013	Construction (if applicable) 2014
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Regional Director for DOD Design Build RFP Services for a 50,000 SF aircraft hangar designed for C-130J aircraft at a LEED Silver level of design. Final Programmed Cost: \$8,500,000.	<input type="checkbox"/>	Check if project performed with current firm
4.	(1) TITLE AND LOCATION (City and State) F-35A and A-10 Maintenance Hangar - Nellis Air Force Base, Las Vegas, Nevada	(2) YEAR COMPLETED	
		Professional Services 2013	Construction (if applicable)
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Regional Director for DOD Design Build RFP Services for a 65,000 SF aircraft hangar designed for F-35A and A-10 aircraft at a LEED Silver level of design. Final Programmed Cost: \$10,500,000.	<input type="checkbox"/>	Check if project performed with current firm
5.	(1) TITLE AND LOCATION (City and State) Medical Residents Housing - Phoenix, Arizona	(2) YEAR COMPLETED	
		Professional Services 2014	Construction (if applicable)
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Principal Architect for architectural services (schematic design only) for 4 story, apartment buildings totaling 275 units and six 4 story, 8-plex, family housing buildings totaling another 48 units of apartments. Final Constructed Cost: Project is on hold pending developer's financing.	<input checked="" type="checkbox"/>	Check if project performed with current firm

a. NAME Kenneth E. Lufkin, AIA, LEED AP	b. ROLE IN THIS CONTRACT Senior Project Manager	c. YEARS EXPERIENCE	
		1. TOTAL 30	2. WITH CURRENT FIRM 4

d. LOCATION (City and State)
Phoenix, Arizona

e. EDUCATION (DEGREE AND SPECIALIZATION)
Bachelor of Architecture

f. PROFESSIONAL TRAINING - REGISTRATIONS
Registered Architect: Arizona

18. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.)
 US Green Building Council, Member AIA Arizona, Past President
 Construction Specifications Institute, Member AIA Central Arizona Chapter, Past President
 American Institute of Architects, Member Certified Asbestos Inspector

H. RELEVANT PROJECTS

	(1) TITLE AND LOCATION (City and State)	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES	CONSTRUCTION (If Applicable)
1.	Sandra Day O'Connor U.S. Courthouse & Federal Building, Phoenix, AZ	1998	2001
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE		<input type="checkbox"/> Check if project performed with current firm
<p>New U.S. Federal Courthouse in Downtown Phoenix. Project includes 19 courtrooms with 310,000 s.f. of court related support space, holding facilities for the U.S. Marshals, fitness center, cafeteria, credit union, and attorney conference spaces. A unique feature of the project is the 10-story high by one and one half block long sky-lit atrium. The project received: Progressive Architecture Award, AIA Honor Award, AIA Arizona Honor Award, Gordon C. Bosl Award for Excellence in Construction Documents. Mr. Lufkin's role was Project Manager for the Executive Architect. Size: 550,000 SF Cost: \$85 M Size: 550,000 SF Cost: \$85M</p>			
2.	U.S. Bankruptcy Courthouse & Federal Building Renovation, Phoenix, AZ	2003	2004
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE		<input type="checkbox"/> Check if project performed with current firm
<p>The scope of work included the complete renovation and system upgrades of this 1959 seven-story federal building. The new programmatic requirements comprised of architectural interiors including the replacement of mechanical, electrical, and fire protection systems. New interiors met current workplace and ADA standards in addition to federal security requirements and designed in compliance with GSA's "Design Excellence" Program. Mr. Lufkin's role was Project Manager for the architectural team under an aggressive design-build delivery contract. Size: 230,000 SF Cost: \$16 M</p>			
3.	The Governor's Office – State of Arizona Executive Tower, Phoenix, AZ	1995	1996
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE		<input type="checkbox"/> Check if project performed with current firm
<p>This project involved the renovation of the 8th and 9th floors of the 1970's Arizona State Executive Tower that house the state executive offices, and a large, fully mediated multi-purpose meeting room and catering kitchen on the 2nd floor mezzanine. The contemporary design incorporates the details and forms of the historic Capitol Building adjoining this office building. The finishes and colors were selected to represent the range of hues found in the landscape, minerals, and native plants of Arizona. Mr. Lufkin's role was Project Architect. Size: 15,000 SF Cost: \$14 M</p>			
4.	Maricopa County Administration Center, Phoenix, AZ	2002	N/A
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE		<input type="checkbox"/> Check if project performed with current firm
<p>The Maricopa County Administration Center project scope included programming, master planning and construction documents for a new 24-story office building and four square-block campus of mixed-use public facilities for Maricopa County. The space needs assessment studies encompassed 30 Maricopa County Departments and provided work space and amenities for over 1,500 employees. Based on established workspace standards, graphic analysis was produced and studied for department adjacency relationships, agency block plans and stacking diagrams for the purpose of centralizing Maricopa County services for maximum employee efficiency and public convenience. Mr. Lufkin's role was Project Manager. Size: 750,000 SF Cost: \$140 M</p>			
5.	City of Phoenix - Street Transportation Department - Design & Construction Management Facility, Phoenix, AZ	2005	2006
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE		<input type="checkbox"/> Check if project performed with current firm
<p>The goals of the City of Phoenix for this project was to renovate and expand this existing 1970's era office building and materials testing lab which lacked natural light and required workspace for the growing department. The finished project gave the existing facility a complete facelift while the campus acquired a new identity. Upgrades included IT and communications equipment, ADA accessibility, and providing a quality working environment for the City employees. Security, daylighting, and an accurate space needs assessment program were critical elements to the success of this CM@R project. Mr. Lufkin's role was Project Manager. Size: 28,000 SF Cost: \$4.2 M</p>			

a. NAME Melissa Kegan Tom, AIA, NCARB, LEED AP BD+C	b. ROLE IN THIS CONTRACT Principal Architect, Project Manager, LEED Manager	c. YEARS EXPERIENCE	
		1. TOTAL 12	2. WITH CURRENT FIRM 10

d. LOCATION (*City and State*)
Tucson, AZ

e. EDUCATION (<i>DEGREE AND SPECIALIZATION</i>) Bachelor of Architecture	f. PROFESSIONAL TRAINING - REGISTRATIONS Registered Architect: AZ 51673
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18. OTHER PROFESSIONAL QUALIFICATIONS (*Publications, Organizations, Training, Awards, etc.*)
 USGBC Member
 Tucson Historic Preservation Foundation Board Member
 Adjunct Lecturer, U of A College of Architecture, Fall 2009
 ePM Training
 Tucson Metropolitan Housing Commission
 Commercial Rainwater Harvesting Seminar

H. RELEVANT PROJECTS

	(1) TITLE AND LOCATION (<i>City and State</i>)	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES	CONSTRUCTION (<i>If Applicable</i>)
1.	ABAAS Tucson Federal Building - Tucson, AZ	2014	2014
	(3) BRIEF DESCRIPTION (<i>Brief scope, size, cost, etc.</i>) AND SPECIFIC ROLE The project consisted of providing an ADA accessible route from the parking area to the employee entrance. The work will consist of the removal of existing concrete, walls, slabs, handrails, guardrails, and at the west entrance of the Tucson Federal Building in order to provide a new 60 LF ramp with railings and guardrails per ABAAS code requirements. Nine floors of existing stair handrails were replaced with new ADA compliant handrails. Construction scheduling required phasing to allow continuous staircase access for emergency existing during construction. Size: 7,200 SF Cost: \$61,000.00	<input checked="" type="checkbox"/> Check if project performed with current firm	
2.	Rillito Race Track Mitigation - Tucson, AZ	2013	NA
	(3) BRIEF DESCRIPTION (<i>Brief scope, size, cost, etc.</i>) AND SPECIFIC ROLE Project Architect. Provided mitigation documentation for three barn structures at Rillito River Racetrack Historic District in Tucson, Arizona. Following the State Historic Preservation Office Standards for Documentation of Historic Properties, this report includes: current conditions, historical significance, SHPO forms, photo documentation, contextual site map, floor plans, elevations, and photographs that follow National Park Service Photo Policy Expansion requirements. Pima County Natural Resources, Parks and Recreation Department will use this report to mitigate the demolition of Barns D, E and F. Size:35,820 SF Cost: NA/ Study	<input checked="" type="checkbox"/> Check if project performed with current firm	
3.	Downtown Motor Lodge Study - Tucson, AZ	2013	NA
	(3) BRIEF DESCRIPTION (<i>Brief scope, size, cost, etc.</i>) AND SPECIFIC ROLE Provide conceptual site plan and floor plan for the adaptive reuse of existing former motel, located at the border of the historic Armory Park and Barrio Viejo neighborhoods, for the future development of 44 apartment units consisting of studio, 1 and 2 bedrooms. Concepts will be reviewed and approved by various governing agencies in the City of Tucson, Pima County and by Pima County/ COT historic commission and neighborhood historic review committees. Size: 11,500 SF Cost: Study	<input checked="" type="checkbox"/> Check if project performed with current firm	
4.	Alvord Court Apartments - Tucson, AZ	2014	2015
	(3) BRIEF DESCRIPTION (<i>Brief scope, size, cost, etc.</i>) AND SPECIFIC ROLE As Project Architect, Kegan guided renovation of 12 apartments with new kitchens, bathrooms, energy efficient windows, appliances, flooring, improved insulated thermal building envelope and improved accessibility. Existing parking lot converted to become a courtyard with native trees, shade ramada, horseshoe courts, community garden and a basketball court to encourage a stronger sense of community. Rainwater from the roofs will water the courtyard and rainwater from the parking lot will water the plants in the parking area. Size: 8,385 SF Cost: \$1,040,300.00	<input checked="" type="checkbox"/> Check if project performed with current firm	
5.	Old Tucson Master Plan - Tucson, AZ	2014	NA
	(3) BRIEF DESCRIPTION (<i>Brief scope, size, cost, etc.</i>) AND SPECIFIC ROLE Project Architect: Conceptual Master Plan for the future development of Old Tucson. Goal was to create a conceptual master plan for the future development of Old Tucson. The concept study created image sketches to reflect the new direction of the facility as an educational geo-tourism destination place reflecting the Southwestern Heritage of Tucson. Purpose of these graphics was for presentation to the Pima County Bond Committee and capital fund raising.	<input checked="" type="checkbox"/> Check if project performed with current firm	

4. Resumes of Key Personnel Proposed for this Contract (Complete one Section 4 for each key person.)

a. NAME Richard Fe Tom, AIA, NCARB		b. ROLE IN THIS CONTRACT Principal, Project Manager, Lead Designer, Construction Administrator		c. YEARS EXPERIENCE	
				1.TOTAL 32	2.WITH CURRENT FIRM 29
d. LOCATION (City and State) Tucson, AZ					
e. EDUCATION (DEGREE AND SPECIALIZATION) Bachelor of Architecture & Bachelor of Aerospace Engineering			f. CURRENT PROFESSIONAL REGISTRATION (STATE AND DISCIPLINE) Registered Architect: AZ 13469		
g. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.) Southwest Contractor's Best of 2007 for Southwest Ambulance Mesa and Curley School Artisan Lofts 2013 ENR Historic Preservation, Merit Award, Ajo Train Depot Tucson – Pima County Historical Commission Award 2013 for Ajo Train Depot City of Tucson, In-Fill Design Guidelines Committee					

H. RELEVANT PROJECTS

	(1) TITLE AND LOCATION (City and State) GSA Las Vegas Federal Courthouse, TI - Las Vegas, NV	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES 2014	CONSTRUCTION (If Applicable)
1.	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Principal-in-Charge and Lead Designer. The work in the existing courthouse building is isolated to a portion of the building's fourth and fifth floors. The scope included working with the revised PBS office standard square footage utility rate. Extensive programming services with multiple options were provided to GSA Las Vegas, GSA San Francisco and the user group. Size: 11,200 SF Cost: \$645,000.00	<input checked="" type="checkbox"/> Check if project performed with current firm	
	(1) TITLE AND LOCATION (City and State) Carpport Solar Panels and Boiler Replacement - Davis Monthan AFB, Tucson, AZ	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES 2014	CONSTRUCTION (If Applicable) 2014
2.	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Principal-in-Charge and Project Manager: Construction of a new Vehicle Parking Structure integrated with a Solar Photovoltaic System capable of supplying utility-grade power to the Building. Work also included the replacement of HVAC units, adding GFCI outlets in the Machine Shop & Vehicle Bay; new Boilers to provide domestic hot water for the whole Building; other energy saving replacements such as new LED lighting, replaced roll up doors with insulated doors; increase ventilation in the existing Locker Rooms and other miscellaneous repairs. Size: 35,000 SF Cost: \$944,000.00	<input checked="" type="checkbox"/> Check if project performed with current firm	
	(1) TITLE AND LOCATION (City and State) Apache Nitrogen Plant Mitigation - Benson, AZ	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES 2014	CONSTRUCTION (If Applicable)
3.	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE As Historic Architect provided mitigation on 146 structures per National Historic Preservation Act and EPA due to superfund site. The Arizona (SHPO) Inventory Form included exterior photos, current conditions of existing structures spread over 194 acres owned by the Apache Nitrogen Plant, Inc. Under EPA restrictions, new building development requires an equal amount of existing building demolition. Apache Nitrogen Inc. is required to remove unused buildings that pose a health/ safety hazard due to the presence of lead paint, asbestos, and nitrate contamination. This mitigation project is proceeding in seven (7) phases, with the majority of the buildings at least 50 years old and the original structures constructed between 1920 – 1922, making them potentially eligible for listing in the National Register of Historic Places (NRHP). Size: 77,000 SF Cost: N/A Study	<input checked="" type="checkbox"/> Check if project performed with current firm	

(1) TITLE AND LOCATION <i>(City and State)</i> Catholic Diocese Cathedral Campus C N A report and Master Plan - Tucson, AZ	(2) YEAR COMPLETED PROFESSIONAL SERVICES 2014 CONSTRUCTION <i>(If Applicable)</i>	
4. (3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Conditional Needs Assessment (CNA) of three structures built between 1860 and 1967. This preliminary assessment will address at a conceptual level the work required to rehabilitate the structures to allow for occupancy, code upgrades and provide recommendations and a conceptual cost estimate for the restoration, repair, replacement or abandonment of equipment or of observed deficiencies. The location and extent of deficiencies are identified through photographs and existing drawings to help set priorities for the order of work. Size: 27,200 SF Cost: N/A study	<input checked="" type="checkbox"/> Check if project performed with current firm	
(1) TITLE AND LOCATION <i>(City and State)</i> City of Tucson Design Review Consultant - Tucson, AZ	(2) YEAR COMPLETED PROFESSIONAL SERVICES 2014 CONSTRUCTION <i>(If Applicable)</i>	
5. (3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE As the on-call City of Tucson's Design Review Consultant, Richard's responsibility is to work with the Architect of Record on projects within the City's historic districts or overlay zones to review their conceptual or schematic design images. Recommendations and design direction are presented to the Designers to assist with their obtaining approval from City design committees and local neighborhood associations. The review continues of Architect's construction documents and during construction to assure design compliance with earlier approved design concepts and images.	<input checked="" type="checkbox"/> Check if project performed with current firm	

5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT <i>(Present no more than five (5) projects. Complete one Section 5 for each project.)</i>		
a. TITLE AND LOCATION <i>(City and State)</i> HBI Office Remodeling and Addition - Phoenix, Arizona	b. YEAR COMPLETED PROFESSIONAL SERVICES 2013 CONSTRUCTION <i>(If applicable)</i> 2014	
23. PROJECT OWNER'S INFORMATION		
c. PROJECT OWNER HBI Corporation Phoenix, AZ	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT \$195,000.00	e. TOTAL COST OF PROJECT \$195,000.00

f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

Scope: The project required basic architectural services including schematic design, design development, construction documents, bidding and negotiation services, and construction administration services for a two-story, 8,000 SF, addition and remodeling of existing industrial sales and administrative offices. Construction included exterior access improvements, structural demolition, concrete footings, structural steel and light-gage metal framing, drywall partitions and finishes, windows, hollow metal doors, electrical, mechanical (HVAC), plumbing, and fire sprinklers executed over a period of 7 months.

Relevance to this Contract: The relevance of this project is that the existing offices were fully occupied and accessible to both the staff and public during construction, which would be the case in most, if not all, State facilities.

5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION <i>(City and State)</i> 2nd and Upas Office Repairs and Remodeling - San Diego, California	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 2013	CONSTRUCTION <i>(If applicable)</i> 2014

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER Vintage West Properties LLC	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT \$150,000.00	e. TOTAL COST OF PROJECT \$150,000.00
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g. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

Scope: The project required architectural services including tenant improvement documentation and bidding and negotiation services for an occupied 106 year old, two-story, 8,000SF, wood-framed office requiring repairs and minor construction alterations in offices, remediation structural alterations, stair repairs, and signage repairs. Construction included tenant improvements, structural demolition, wood framing, drywall acoustic partitions and ceilings, wood and drywall finishes, windows, solid core doors, lighting executed over a period of 7 months.

Relevance to this Contract: The relevance of this project is that the existing offices were fully occupied and accessible to both the tenants and public during construction requiring a phased approach that was reflected in the project's specifications. Additionally, the project reflects experience in dealing with differing building code unforeseen material challenges encountered in older buildings.

5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION <i>(City and State)</i> GSA DeConcini Federal Courthouse 1st Floor Renovations - Tucson, AZ	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 2011	CONSTRUCTION <i>(If applicable)</i> 2014

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER GSA, Keith Hsiueh, Project Manager	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT \$570,000.00	e. TOTAL COST OF PROJECT \$479,430.00
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h. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

Scope: Architectural work included concept designs, cost estimates, specification, architectural drawings, and construction administration. Construction included the renovation and remodeling of approximately 5,730 SF of the existing 1st floor, north wing, tenant space. The space was remodeled to include new conference space, restrooms and additional office space. This project also involved demolition of existing partitions and walls, ceiling grids, light fixtures, HVAC, and associated electrical and plumbing infrastructure. Modifications of floor slab were required to accommodate new walls, doors, floor coverings, electrical and communications infrastructure, plumbing, lighting, cabinetry and fire protection systems.

Special Features: The original project scope included work in both the Tucson Federal Building and the DeConcini Courthouse. Due to funding issues, GSA determined to split the work between two different Architects for each of the buildings. However, the tenant improvement work in DeConcini was dependent on decisions and work performed and completed at the Tucson Federal Building. While the Tucson Federal Building tenant improvements required equipment dimensions, weights and circulation requirements from DeConcini tenants.

Relevance to this contract: Tenant Improvement work is common for on-call type of contracts. Working with another architect to coordinate phasing and equipment specifications reflects a commitment to the project success.

5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT		
<i>(Present no more than five (5) projects. Complete one Section 5 for each project.)</i>		
a. TITLE AND LOCATION <i>(City and State)</i>	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES	CONSTRUCTION <i>(If applicable)</i>
Lloyd George Federal Court House RVS Office Space - Las Vegas, Nevada	2013	
23. PROJECT OWNER'S INFORMATION		
c. PROJECT OWNER	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT	e. TOTAL COST OF PROJECT
GSA, Denny White, Project Manager	\$920,000.00	Project on Hold, pending funding

i. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

Scope: The project included assistance with design and construction documents for new offices with modular work spaces on the 5th floor of the Lloyd George Courthouse. The office space will create a more collaborative work space that meets Real Estates', FAS' and Property Managements' functional requirements and meets the PBS office standard square footage utility rate. Value Added Services created multiple options and held multiple "go-to-meetings" to allow the entire team to review options and to discuss the pros and cons of the proposed designs. Prior to the go-to-meetings, pdf files of the different options were provided to all team members for review prior to online meetings. After several iterations and making sure that all users felt heard, a final floor plan was selected that worked for the users and GSA.

Special Issues: This project was required to meet the PBS office standard utility rate, where each person is allocated a formula-based square footage for work space and a formula-based square footage for common spaces that includes circulation, storage and shared work/collaborative areas. This requirement encourages multiple departments to share common areas, such as quiet rooms, conference rooms and work rooms and have more areas for team collaboration. The 3 departments required to move into Lloyd George, currently have enclosed offices and do not share their work space, making it challenging to create a new space that still allows each department to identify their personal work areas while having areas for shared collaboration and open offices. These requirements required TAC and Las Vegas GSA and San Francisco GSA to work together closely to create a solution that would work for the users and meet GSA requirements.

Relevance to this Contract: We understand how to work with the different State department regulations, how to work with multiple departments to achieve a design that satisfies the entire team and how to communicate with a team to make sure they feel heard and understood. Many State projects may involve multiple users and team members. We will work closely with State agencies to make sure solutions are provided that work for all of the team. Original Size: 7,250; Reduced Size to meet PBS requirements: 5,327 SF

5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT		
<i>(Present no more than five (5) projects. Complete one Section 5 for each project.)</i>		
a. TITLE AND LOCATION <i>(City and State)</i>	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES	CONSTRUCTION <i>(If applicable)</i>
GSA Naco Stone Facade, Naco Land Port of Entry, Naco, Arizona	2013	2014 - 30% complete
23. PROJECT OWNER'S INFORMATION		
c. PROJECT OWNER	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT	e. TOTAL COST OF PROJECT
GSA, George Sieu, Project Manager	\$ 130,950.00	\$152,760.00

j. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

Scope: The project included an initial study/investigation which subsequently provided a solution to correct the water penetration into the Pedestrian Processing Area in the Main Building at the Naco Land Port of Entry along a curved stone façade wall inside the Pedestrian Passageway. The study revealed that the roof leaks were caused by improper installation of the roof flashing where the copper roof system and the single-ply membrane roof system connected to the stone façade on each side of the wall as well as use of an improper grout for grouting exterior, vertically installed, stone. These issues, combined with the lack of a waterproof membrane behind the porous slate stone, allowed rain-driven water to penetrate the slate and grout joints, into the CMU substrate behind the stone, where the water then migrates "unchecked" behind the flashing and into the building. Construction Documents were provided for bidding. Construction Administration was provided once funding was approved in 2014.

Special Features: The project team extensively researched and specified a complete waterproofing and tile setting system

specifically design for installing large stone tiles on a vertical concrete surface. By specifying that all tile installation components must be from a single manufacturer, the project team was able to get the tile system submitted by the Contractor to qualify for a 25-Year Manufacturer's System Warranty. This special warranty will cover the installation of the tile stone well beyond the standard 2-year construction warranty period.

Value Added Services: After several attempts, the Contractor could not locate a slate stone to match the existing stone façade. The project team assisted in locating an International Stone Supplier whom was able to source a suitable slate sample from a quarry in India that closely matched the existing stone façade.

Relevance to this Contract: We understand the importance of thoroughly investigating a problem prior to developing a suitable design solution and are well versed at working with expert consultants and multiple manufacturers to provide the best solution to solving complicated issues. We are willing to go above and beyond the industry standard to find a solution that gives added value to the project.

6. ADDITIONAL INFORMATION

a. PROVIDE ANY ADDITIONAL INFORMATION YOU FEEL MAY BE NECESSARY TO DESCRIBE YOUR FIRMS QUALIFICATIONS. (ATTACH ADDITIONAL SHEETS AS NEEDED.)

The Project Team: The Project Team is comprised of two general practice architectural firms: Beresford Architects LLC, located in Phoenix, Arizona and The Architecture Company, located in Tucson, Arizona. Beresford Architects LLC, the lead firm, is a Veteran Owned Small Business and The Architecture Company is an Economically Disadvantaged Woman Owned Small Business. This Project Team proposes to execute architectural services in Northern and Southern Arizona for tasks awarded under the Annual Request for Qualifications and Experience ADSPO15-00004729.

Beresford Architects LLC is led by Bill Beresford AIA. For purposes of the above mentioned contract, Bill Beresford AIA is the Managing Principal of the Project Team. Bill Beresford AIA has architectural and management experience leading diverse teams on over 190 projects on time and budget. His project type experience includes:

- Vehicle and Aircraft Maintenance Facilities;
- Mission Critical Facilities;
- Industrial Facilities – Warehouses, Refrigerated Warehouses and Light Manufacturing Bldgs.;
- Offices;
- Entertainment & Hospitality Facilities;
- Medical, Science & Laboratory Facilities;
- Veterinary Facilities;
- Educational Facilities;
- Historic Preservation & Adaptive Reuse Projects;
- Congregate and Multi-Family Housing;
- Single Family Housing; and
- Community Recreation and Childcare Facilities.

IDIQ program experience includes the \$5 billion MX Missile Program for (32) base-wide facility programming studies and the Air Force Family Housing Program including Design-Build RFP projects for Randolph AFB Replacement of Junior and Senior Enlisted Housing; Los Angeles AFB Upgrade for JNCO, SNCO, CGO, FGO and General Officer Housing; and Hickam AFB Family Housing and Visitors Quarters.

The Architecture Company is led by Richard Fe Tom AIA. He is known for his designs and his ability to bring diverse groups and ideas together to create great architecture that is functional, in or under budget and on schedule. His project type experience includes:

- Housing and Community Facilities;
- Cultural/Historic Facilities;
- Industrial Facilities;
- Commercial Facilities;
- Educational Facilities;
- Medical Facilities; and
- Veterinary Facilities.

IDIQ experience includes over 20 open-end contracts with Arizona school districts, state and local municipalities, federal agencies and corporations.

Management Approach: The Project Team's management approach is summarized as follows:

- Treat Clients and Team Members with Care and Respect;
- Lead with Passion and by Example;
- Respect Established Budgets;
- Plan and Schedule before Execution;
- Encourage Innovation;
- Empower Decision Making;
- Employ Clear and Systematic Project Processes and Communications;
- Continuously Learn and Make Best Practice Improvements; and
- Produce Excellent Architectural Products and Services

Our Project Team plans on multiple task orders arriving simultaneously with attendant fluctuations in scopes, budgets, and scheduled delivery times. To answer the varying requirements of simultaneous task order assignments we have a comprehensive team at hand including the architects documented on the State's forms and supporting consultants - landscape architects, civil and geotechnical engineers, environmental engineers, structural engineers, mechanical engineers, and electrical engineers. Additionally, we will employ a cost estimating consultant with decades of construction and design estimating experience to ensure our Team is within or below established State budgets.

Each task order will be planned and scheduled by designated Project Managers and reviewed by senior leadership prior to execution. Project Managers are empowered with sufficient authority to deliver high quality/responsive projects on schedule and within or below established budgets. Further, Project Managers are empowered to coordinate all technical aspects for the entire Project Team as well as with and between the State's management and its stakeholders.

Our Team's project processes include routine progress meetings with State managers and the State's stakeholders as well as, in depth, quality assurance/progress reviews during the course of each task order. The most important aspect of any project process system is communications. In this regard, our senior leaders and Project Managers will ensure that State managers know everything we know regarding a project's performance track – where the project has been, where it is going, and the resources and time to successful completion, on time and budget.

Quality Assurance/Quality Control Plan:

The concise philosophy of our Team's QA/QC Plan is as follows:

- Use Planned/Predetermined/Proven Procedures and Systems
- Ensure Staff Continuity
- Execute Detailed Peer Reviews and Inter-Disciplinary Project Reviews
- Document all Design Decisions in Writing
- Emphasize Continuous Communications

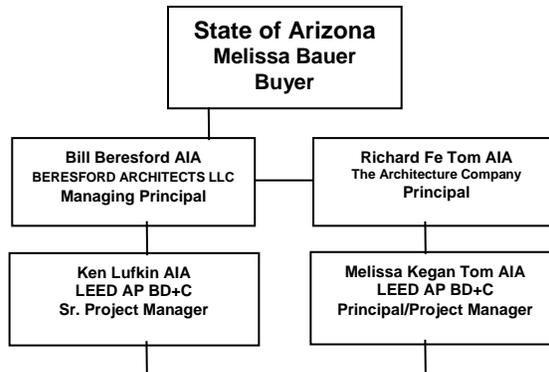
Our Team's QA/QC Plan is a tailored procedure applicable to each task order. As a matter of policy, we always involve our clients in all QA/QC processes involving detailed reviews of the projects. QA/QC reviews are founded upon Team-wide inter-disciplinary checking. This effort involves the entire Project Team in four levels of technical review.

Our Team's initial QA/QC review level is executed at project kick-off to ensure an initial understanding of the State's budget, schedule and program requirements. After the successful initial kick-off review, detailed inter-disciplinary reviews are executed at the 25% and 50% levels of completion and finally a senior management and inter-disciplinary review at the 90% level of completion. The primary purpose of these sequential quality assurance/progress reviews is to ensure adherence to the State's budget, schedule and program requirements and to ensure that there is consistency, completeness, accuracy and pertinent cross-referencing between the task order drawings and specifications.

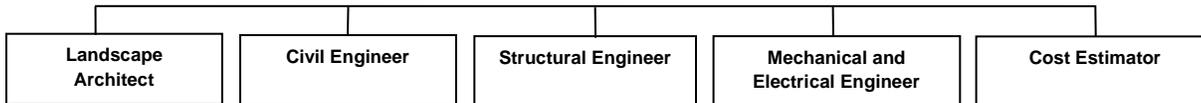
Cost Control: By virtue of the sequential inter-disciplinary QA/QC reviews, the Team's participation in cost control is seamlessly reviewed and revised four times. Definitive estimates are produced by our Cost Consultant at each level of review and those estimates are compared to the State's budget and revised as may be required. In closely monitoring project costs, at each level of review, our Team's goal is to be under or within the State's budget at all times during the course of an assigned project.

Organization Structure: The proposed team structure is depicted in the diagram below.

PROPOSED TEAM ORGANIZATION



TYPICAL CONSULTANT TEAM STRUCTURE



Project Schedules: Project Managers will create MS Project schedules for each task order. These will be reviewed and updated on a weekly basis and updated and distributed to the State’s manager as well as the project team for routine meetings and for QA/QC purposes at each of the above described QA/QC reviews.

Project Documentation Systems: The primary project documentation systems currently in use include AutoCAD and REVIT. Other software systems in use include MS Word, MS Excel, MS Project, MS Publisher, MS Access, MS Power Point, Google Sketch UP Professional, AIA Contract Documents, PSAE Masterspec, Adobe X Professional.

7. ANNUAL AVERAGE PROFESSIONAL SERVICES REVENUES OF FIRM FOR LAST 3 YEARS

a.	Percentage of Total Work Attributable to State, Federal and Municipal Government Work:	60%
b.	Percentage of Total Work Attributable to Non-Government Work:	40%

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8. AUTHORIZED REPRESENTATIVE. The foregoing is a statement of facts.

Signature: *W.E. Beresford*

Date: 12/17/2014

Name: Wilfred E. Beresford Title: Managing Principal