

March 28, 2011

Dell Inc.
One Dell Way
Round Rock, TX 78682

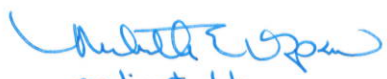
RE: Dell | ASAP Software ("Dell ASAP"), Platinum ChannelConnect Partner status with Websense, Inc. ("Websense")

As of the date of this letter, Dell ASAP is enrolled in the Websense ChannelConnect Partner program to resell subscriptions to Websense products.

As a Websense ChannelConnect Partner in good standing, Dell ASAP is authorized to resell subscriptions to Websense Products to end users subject to the terms of the Websense Subscription Agreement.

If you have any questions, please feel free to contact Sandy Walker, Sr. Channel Account Manager at 512-732-7314.

Sincerely,



as directed by

Arthur S. Locke, III
Sr. VP, Chief Financial Officer