



March 30, 2011

Dell Inc.
One Dell Way
MS 8456
Round Rock, TX 78682

To Whom It May Concern:

Dell is an authorized reseller of TechSmith products for corporate, government, and educational programs. Dell is authorized to sell all TechSmith products, not limited to, but including Snagit, Camtasia Studio, Camtasia for Mac, Camtasia Relay, and Morae. Dell has acted as a reseller of TechSmith's software sales for electronic download, boxed, and volume license programs to serve their customers needs. For any further questions, please feel free to contact us.

Sincerely,

A handwritten signature in cursive script that reads 'Kelly Rebecca Larson'.

Kelly Rebecca Larson
Channel Account Manager
TechSmith Corporation
1.888.750.0685 (Toll Free in US & Canada)
Direct Dial 1.517.381.2371
Mobile 1.517.256.4825