



March 28, 2011

Dell Inc.
One Dell Way
Round Rock, TX 78682

RE: Dell Inc. 2011 Authorization Letter

To Whom It May Concern:

SAP Inc., as the manufacturer/publisher of BusinessObjects and Crystal branded products and solutions verifies that Dell Inc. ("Reseller") is a Tier 1 National Reseller Partner in North America, and as such will supply reseller with sufficient quantities of the Authorized Products listed below, subject to the ongoing reseller/manufacture relationship between the reseller and SAP Inc.

Authorized Products:

Crystal Reports
Crystal Reports Server
Crystal Dashboard Products
BusinessObjects Enterprise

List of Dell Inc. Authorizations and applicable regions:

United States

Sincerely,

A handwritten signature in black ink that reads "Paul Marshall".

Paul Marshall
Sr. National Account Manager
SAP BusinessObjects