

**RFQ# ADSPO14-00003465, Annual Request for Qualifications and Experience
REVISED - Attachment I – General Qualifications**

(If a firm has branch offices, complete for each specific branch office seeking work.)

1. REVISED ADSPO13-00003465: Annual Request for Qualifications

a.	FIRM (OR BRANCH OFFICE) NAME:	Dick & Fritsche Design Group
b.	FIRM (OR BRANCH OFFICE) STREET:	4545 E. McKinley Street
c.	FIRM (OR BRANCH OFFICE) CITY:	Phoenix
d.	FIRM (OR BRANCH OFFICE) STATE:	Arizona
e.	FIRM (OR BRANCH OFFICE) ZIP CODE:	85008
f.	YEAR ESTABLISHED:	1970
(g1).	OWNERSHIP - TYPE:	Corporation
(g2).	OWNERSHIP - SMALL BUSINESS STATUS:	Arizona Small Business – Self Certified
h.	POINT OF CONTACT NAME AND TITLE:	John W. Dick, AIA – Partner
i.	POINT OF CONTACT TELEPHONE NUMBER:	602.954.9060
j.	POINT OF CONTACT E-MAIL ADDRESS:	jdick@dfdg.com
k.	NAME OF FIRM <i>(If block 1a is a branch office):</i>	

**RFQ# ADSP014-00003465, Annual Request for Qualifications and Experience
REVISED - Attachment I – General Qualifications**

2. EMPLOYEES BY DISCIPLINE

a. Discipline Title	b. Function: Primary (P) or Secondary (S)	c. No. of Employees - Firm	d. No. of Employees - Branch
Architect	P	9	9
Interior Designer	P	4	4
LEED AP	S	9	9
Administrative	P	3	3
BIM Coordinator's	P	3	3
Total		19	19

**RFQ# ADSPO14-00003465, Annual Request for Qualifications and Experience
REVISED - Attachment I – General Qualifications**

3. PROFILE OF FIRM'S EXPERIENCE AND ANNUAL AVERAGE REVENUE FOR LAST YEAR

a. Approximate No. of Projects	b. Experience	c. Revenue Index Number (see below)
1	Activity Center	1
1	Childcare / Development Facility	1
1	Community Facilities	1
4	Design Building – Preparation for RFQ	4
4	Garages /Vehicle Maintenance/Parking	5
3	Laboratories	3
1	Libraries	1
1	LEED A/E	1
10	Office Buildings	5

PROFESSIONAL SERVICES REVENUE INDEX NUMBER

- | | |
|---|---|
| 1. Less than \$100,000 | 6. \$2 million to less than \$5 million |
| 2. \$100,000 to less than \$250,000 | 7. \$5 million to less than \$10 million |
| 3. \$250,000 to less than \$500,000 | 8. \$10 million to less than \$25 million |
| 4. \$500,000 to less than \$1 million | 9. \$25 million to less than \$50 million |
| 5. \$1 million to less than \$2 million | 10. \$50 million or greater |

E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT

(Complete one Section E for each key Person.)

12. NAME Michael L. Schmitt, AIA, LEED AP		13. ROLE IN THIS CONTRACT Project Director / Manager		14. YEARS EXPERIENCE	
				a. TOTAL 32	b. WITH CURRENT FIRM 29
15. FIRM NAME AND LOCATION <i>(City and State)</i> Dick & Fritsche Design Group - Phoenix, Arizona					
16. EDUCATION <i>(Degree and specialization)</i> Bachelor of Architecture, Kansas State University			17. CURRENT PROFESSIONAL REGISTRATION <i>(State and Discipline)</i> Arizona - Architect, Nevada - Architect LEED Accredited Professional NCARB Certificate		
18. OTHER PROFESSIONAL QUALIFICATIONS <i>(Publications, Organizations, Training, Awards, Etc.)</i> Scottsdale Planning Commission Scottsdale Leadership Central Arizona Society for Healthcare Engineering					

19. RELEVANT PROJECTS

	(1) TITLE AND LOCATION <i>(City and State)</i>	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES	CONSTRUCTION (If applicable)
a.	Chandler Gilbert Community College - Coyote Center Chandler, Arizona	2014	2014
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm New basketball, athletic center which includes classroom space. Cost: \$17.0 million Role: Project Director		
b.	Phoenix College Parking Deck Phoenix, Arizona	2008	2008
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Designed new structure adding 300 additional spaces to the overall campus parking. Includes campus security office. Cost: \$5.1 million role: Project Director		
c.	University of Arizona Cherry Avenue Garage Tucson, Arizona	2006	2006
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Four level parking garage addition with a new pay on foot station. Project is adjacent to U of A Basketball, baseball and football sports arenas Cost: \$4.68 million Role: Project Director		
d.	City of Tucson Pennington Street Garage Tucson, Arizona	2005	2005
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm New Parking Garage for the City of Tucson that accommodates 750 vehicles. Project includes office, retail and restaurant space. Cost: \$9.47 million Role: Project Director		
e.	Arizona State University - Packard Drive Parking Garage Tempe, Arizona	2004	2004
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Five story - 1,600 vehicle parking garage. Project was designed for an additional 5,000 spaces. Cost: \$11.2 million Role: Project Director		

E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT

(Complete one Section E for each key Person.)

12. NAME John W. Dick, AIA		13. ROLE IN THIS CONTRACT Project Director / Manager		14. YEARS EXPERIENCE	
				a. TOTAL 45	b. WITH CURRENT FIRM 42
15. FIRM NAME AND LOCATION <i>(City and State)</i> Dick & Fritsche Design Group (Phoenix, Arizona)					
16. EDUCATION <i>(Degree and specialization)</i> Bachelor of Architecture, Arizona State University Diploma, Ecole des Beaux Arts, Fontainebleu, France			17. CURRENT PROFESSIONAL REGISTRATION <i>(State and Discipline)</i> Arizona - Architect, Nevada - Architect NCARB Certificate		
18. OTHER PROFESSIONAL QUALIFICATIONS <i>(Publications, Organizations, Training, Awards, Etc.)</i> American Institute of Architects, Arizona State University Council for Design Excellence Arizona Association for Economic Development, Valley Forward Association					

19. RELEVANT PROJECTS

	(1) TITLE AND LOCATION <i>(City and State)</i>	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES	CONSTRUCTION (If applicable)
a.	Desert Sage Library / Acacia Library Phoenix, Arizona	2009	2009
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Procured through the city of Phoenix's Annual Services Contract, DFDG upgraded the interior spaces of the 14,000 sf library. Services included creating a new circulation/reference desk, and children's area. Cost: \$1 million Role: Project Director		
b.	Maricopa County Library Queen Creek, Arizona	2008	2008
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm New 47,000 sf library for the Maricopa County Library District. Collaborative project between the Town of Queen Creek & the Library District. Cost: \$14 million Role: Project Director		
c.	ASU Interdisciplinary Science & Technology Building - 1 Tempe, Arizona	2006	2006
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Seven level research tower that includes flexible laboratory space attracting researchers worldwide. Includes vivarium, environmental rooms and procedure rooms. Cost: \$52 million Role: Project Director		
d.	ASU School of Life Sciences Multiple Renovations Tempe, Arizona	2012	2012 (est)
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm On Going Consulting Contract for the School of Life Sciences. Projects include Fossil Lab featuring fume hood and wet bench, each with gas, water, DI water, and air. Collection room is walled in area to house fossil collections. Morphology Lab featuring a hood with gas, water, DI water, and air. Much of the lab is dedicated seating areas for examination of insect collection. Separate room for large storage collection cabinets. Cost: TBD Role: Director		
e.	City of Tempe Police Headquarters & IT Dept. Renovation Tempe, Arizona	2010	2010
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm 36,000 SF Police Headquarters renovation Significant MP&E requirements and coordination Site studies ADA/Code Studies and Evaluations Implementation of City's standard building systems FF&E package design and coordination. Cost: \$7 million Role: Project Director		

E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT

(Complete one Section E for each key Person.)

12. NAME Darrin L. Orndorff, AIA, LEED AP BD&C		13. ROLE IN THIS CONTRACT Project Director / Manager		14. YEARS EXPERIENCE	
				a. TOTAL 20	b. WITH CURRENT FIRM 10
15. FIRM NAME AND LOCATION <i>(City and State)</i> Dick & Fritsche Design Group (Phoenix, Arizona)					
16. EDUCATION <i>(Degree and specialization)</i> Bachelor of Architecture, Kansas State University			17. CURRENT PROFESSIONAL REGISTRATION <i>(State and Discipline)</i> Arizona - Architect, Nevada - Architect NCARB Certificate, LEED Accredited Professional		
18. OTHER PROFESSIONAL QUALIFICATIONS <i>(Publications, Organizations, Training, Awards, Etc.)</i> American Institute of Architects International Code Council					

19. RELEVANT PROJECTS

a.	(1) TITLE AND LOCATION <i>(City and State)</i> The Salvation Army Ray & Joan Kroc Community Center Phoenix, AZ	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES 2012	CONSTRUCTION (If applicable) 2012
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE This 137,000 The multi-purpose facility features a 3-court gymnasium, elevated jogging track, fitness center, wood floor activity spaces, a 350-seat community room and aquatic center. Cost: \$42 million Role: Project Director	<input checked="" type="checkbox"/> Check if project performed with current firm	
b.	(1) TITLE AND LOCATION <i>(City and State)</i> ASU Interdisciplinary Sciences & Technology Building I Tempe, AZ	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES 2006	CONSTRUCTION (If applicable) 2006
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE Seven level research tower that includes flexible laboratory space attracting researchers worldwide. Includes vivarium, environmental rooms and procedure rooms. Cost: \$52 million Role: Project Manager	<input checked="" type="checkbox"/> Check if project performed with current firm	
c.	(1) TITLE AND LOCATION <i>(City and State)</i> Arizona State University - Packard Drive Parking Garage Tempe, Arizona	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES 2004	CONSTRUCTION (If applicable) 2004
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE Five story - 1,600 vehicle parking garage. Project was designed for an additional 5,000 spaces. Cost: \$11.2 million Role: Project Director	<input checked="" type="checkbox"/> Check if project performed with current firm	
d.	(1) TITLE AND LOCATION <i>(City and State)</i> Chandler Gilbert Community College - Coyote Athletic Center Chandler, Arizona	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES 2012	CONSTRUCTION (If applicable) 2012 (on hold)
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE New basketball, athletic center which includes classroom space. Cost: \$17.0 million Role: Project Director	<input checked="" type="checkbox"/> Check if project performed with current firm	
e.	(1) TITLE AND LOCATION <i>(City and State)</i> University of Arizona Cherry Avenue Garage Tucson, Arizona	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES 2006	CONSTRUCTION (If applicable) 2006
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE Four level parking garage addition with a new pay on foot station. Project is adjacent to U of A Basketball, baseball and football sports arenas Cost: \$4.68 million Role: Project Manager	<input checked="" type="checkbox"/> Check if project performed with current firm	

E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT

(Complete one Section E for each key Person.)

12. NAME Robert L. Smith, AIA, LEED AP		13. ROLE IN THIS CONTRACT Project Director / Manager		14. YEARS EXPERIENCE	
				a. TOTAL 36	b. WITH CURRENT FIRM 28
15. FIRM NAME AND LOCATION <i>(City and State)</i> Dick & Fritsche Design Group (Phoenix, Arizona)					
16. EDUCATION <i>(Degree and specialization)</i> Master of Urban Planning, City College of New York Bachelor of Environmental Design, University of Kansas			17. CURRENT PROFESSIONAL REGISTRATION <i>(State and Discipline)</i> Arizona - Architect, Nevada - Architect NCARB Certificate, LEED Accredited Professional		
18. OTHER PROFESSIONAL QUALIFICATIONS <i>(Publications, Organizations, Training, Awards, Etc.)</i> American Institute of Architects					

19. RELEVANT PROJECTS

(1) TITLE AND LOCATION <i>(City and State)</i> Grace Court I, II, III - Federal Government Complex Phoenix, AZ		(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES 2010	CONSTRUCTION (If applicable) 2010
a.	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Grace Court is a recently completed 300,000 + square-foot office complex in downtown Phoenix. It includes the renovated historic Grace Court School, three new office buildings, and an 800-car garage. Cost: \$74 million Role: Project Director		
(1) TITLE AND LOCATION <i>(City and State)</i> Valley Metro Mobility Center Renovation Phoenix, Arizona		(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES 2011	CONSTRUCTION (If applicable) 2011
b.	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm 30,000 sf office suite & 10,000 sf ADA testing facility. Work included development of multiple test fit floor plans in candidate locations the development of the final tenant improvement plan and construction administration. Cost: \$1.2 million Role: Project Director		
(1) TITLE AND LOCATION <i>(City and State)</i> Apache Junction City Hall & Court Building Apache Junction, Arizona		(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES 2008	CONSTRUCTION (If applicable) 2008
c.	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Project specific services include: 48,000 SF New Construction; 42 Acre Site Master Plan; Magistrate Court Facility with Secure Link to Existing Police Facility; Council Chambers, Administrative Offices, Public Spaces & Service Counters; Pedestrian Linkage with Existing City Buildings & Library. Cost: \$6.9 million Role: Project Director		
(1) TITLE AND LOCATION <i>(City and State)</i> Petsmart Corporate Headquarters Phoenix, Arizona		(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES 2008	CONSTRUCTION (If applicable) 2008
d.	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm 168,000 SF in 2 new office buildings including day care center, fitness center, and computer training rooms 180,000 SF remodel of existing building new 1000 car parking garage extensive renovation of existing campus vehicular circulation and parking. Cost: \$34 million Role: Project Director		
(1) TITLE AND LOCATION <i>(City and State)</i> City of Peoria Development Services Building Peoria, Arizona		(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES 2007	CONSTRUCTION (If applicable) 2007
e.	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm 75,000 SF Development Services Building houses general office space for the Engineering, Community Development, and Utilities departments. Cost: \$19.9 million Role: Project Director		

E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT

(Complete one Section E for each key Person.)

12. NAME Chad Billings, AIA, LEED AP BD&C	13. ROLE IN THIS CONTRACT Project Architect / Manager	14. YEARS EXPERIENCE	
		a. TOTAL 14	b. WITH CURRENT FIRM 10
15. FIRM NAME AND LOCATION <i>(City and State)</i> Dick & Fritsche Design Group (Phoenix, Arizona)			
16. EDUCATION <i>(Degree and specialization)</i> Master of Architecture, Arizona State University Bachelor of Architecture, Washington University		17. CURRENT PROFESSIONAL REGISTRATION <i>(State and Discipline)</i> Architect, Arizona, LEED AP Since 11/15/03 LEED AP BD+C Since 8/31/09 NCARB Certification	
18. OTHER PROFESSIONAL QUALIFICATIONS <i>(Publications, Organizations, Training, Awards, Etc.)</i> United States Green Building Council - Arizona Chapter			

19. RELEVANT PROJECTS

(1) TITLE AND LOCATION <i>(City and State)</i>	(2) YEAR COMPLETED	
	PROFESSIONAL SERVICES	CONSTRUCTION (If applicable)
a. (1) TITLE AND LOCATION <i>(City and State)</i> City of Tempe Police Headquarters & IT Dept. Renovation Tempe, Arizona	2010	2010
(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm 68,000 SF Police Headquarters renovation Significant MP&E requirements and coordination Site studies ADA/Code Studies and Evaluations Implementation of City's standard building systems FF&E package design and coordination. Cost: \$7 million Role: Project Manager		
b. (1) TITLE AND LOCATION <i>(City and State)</i> ASU School of Engineering at the Brickyard Tempe, Arizona	2011	2011
(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm DFDG redesigned space vacated by Borders Books in the Brickyard in Tempe. The project consisted of specialty rooms including 3 computer labs, 1 classroom, and a multi-purpose room as well as faculty offices, conference rooms and enclave rooms. Cost: \$310K Role: Project Manager		
c. (1) TITLE AND LOCATION <i>(City and State)</i> ASU School of Life Sciences Multiple Renovations Tempe, Arizona	2012	2012
(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm On Going Consulting Contract for the School of Life Sciences. Projects include Fossil Lab featuring fume hood and wet bench, each with gas, water, DI water, and air. Collection room is walled in area to house fossil collections. Morphology Lab featuring a hood with gas, water, DI water, and air. Much of the lab is dedicated seating areas for examination of insect collection. Separate room for large storage collection cabinets. Cost: TBD Role: PM		
d. (1) TITLE AND LOCATION <i>(City and State)</i> Peoria Courts Expansion Peoria, Arizona	2010	2010
(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm 35,000 SF City Courts renovation and major expansion. 18,000 SF Renovation of existing Court Building adding 1 new court room and facilities for prosecutor 17,000 SF. Cost: \$7 million Role: Project Manager		
e. (1) TITLE AND LOCATION <i>(City and State)</i> City of Peoria Parks & Recreation Restroom Prototype Peoria, Arizona	2011	
(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Prototype restroom building to be located in parks throughout the city of Peoria. Cost: N/A (design only) Role: Project Manager		

E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT

(Complete one Section E for each key Person.)

12. NAME Michelle Rutkowski, AIA, LEED AP	13. ROLE IN THIS CONTRACT Project Architect	14. YEARS EXPERIENCE	
		a. TOTAL 10	b. WITH CURRENT FIRM 9
15. FIRM NAME AND LOCATION <i>(City and State)</i> Dick & Fritsche Design Group (Phoenix, Arizona)			
16. EDUCATION <i>(Degree and specialization)</i> Bachelor of Science Architecture, Arizona State University		17. CURRENT PROFESSIONAL REGISTRATION <i>(State and Discipline)</i> Arizona, Architect LEED Accredited Professional	
18. OTHER PROFESSIONAL QUALIFICATIONS <i>(Publications, Organizations, Training, Awards, Etc.)</i> American Institute of Architects			

19. RELEVANT PROJECTS

	(1) TITLE AND LOCATION <i>(City and State)</i>	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES	CONSTRUCTION (If applicable)
a.	Salvation Army Kroc Community Center Phoenix, AZ	2012	2012
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm This 137,000 The multi-purpose facility features a 3-court gymnasium, elevated jogging track, fitness center, wood floor activity spaces, a 350-seat community room and aquatic center. Cost: \$42 million Role: Project Architect		
b.	Grace Court School Renovation Phoenix, AZ	2010	2010
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Grace Court is a recently completed 300,000 + square-foot office complex in downtown Phoenix. It includes the renovated historic Grace Court School, three new office buildings, and an 800-car garage. Cost: \$74 million Role: Project Architect		
c.	Peoria Development Services Building Peoria, AZ	2007	2007
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm 75,000 SF Development Services Building houses general office space for the Engineering, Community Development, and Utilities departments. Cost: \$19.9 million Role: Project Architect		
d.	Petsmart Corporate Headquarters Phoenix, Arizona	2008	2008
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm 168,000 SF in 2 new office buildings including day care center, fitness center, and computer training rooms 180,000 SF remodel of existing building new 1000 car parking garage extensive renovation of existing campus vehicular circulation and parking. Cost: \$34 million Role: Project Director		
e.	Maricopa County Justice Court Administration Renovation Phoenix, AZ	2010	2010
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm This project is located in the Security Building in downtown Phoenix this 5,000 sf shell space was designed and renovated for Justice Court Administration. The lobby has been designed with wood veneer paneling and wall-to-wall display cabinets for historic Justice Court forms, cases and documents. Cost: \$1.5 million Role: Project Architect		

E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT

(Complete one Section E for each key Person.)

12. NAME Greg Biallas, R.A.	13. ROLE IN THIS CONTRACT Project Manager	14. YEARS EXPERIENCE	
		a. TOTAL 15	b. WITH CURRENT FIRM 5 months
15. FIRM NAME AND LOCATION <i>(City and State)</i> Dick & Fritsche Design Group (Phoenix, Arizona)			
16. EDUCATION <i>(Degree and specialization)</i> Texas A&M University - Bachelor of Environmental Design B.S., Construction Science		17. CURRENT PROFESSIONAL REGISTRATION <i>(State and Discipline)</i> Architect, Arizona	
18. OTHER PROFESSIONAL QUALIFICATIONS <i>(Publications, Organizations, Training, Awards, Etc.)</i>			

19. RELEVANT PROJECTS

	(1) TITLE AND LOCATION <i>(City and State)</i> Chandler Gilbert Community College Coyote Center Chandler, AZ	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES 2014	CONSTRUCTION (If applicable) 2014
a.	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm New Student Services center for community college campus includes offices as well as recreation facilities. <p align="right">Cost: \$17 million Role: Project Coordinator</p>		
	(1) TITLE AND LOCATION <i>(City and State)</i> Maricopa County Security Building Remodel Phoenix, AZ	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES 2013	CONSTRUCTION (If applicable) 2013
b.	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Interior remodel of 8 floors of the Maricopa County Security Building <p align="right">Cost: \$3 million Role: Project Coordinator</p>		
	(1) TITLE AND LOCATION <i>(City and State)</i> Estrella Mountain Police Precinct Phoenix, AZ	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES 2009	CONSTRUCTION (If applicable) 2009
c.	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm 25,000 sf police station; Key components include: staff and officer offices; secured parking; holding cells; interview & monitoring rooms; lobby; meeting room,s and 30 person briefing room. <p align="right">Cost: \$7.5 million Role: Project Coordinator</p>		
	(1) TITLE AND LOCATION <i>(City and State)</i> Apache Police Station & Evidence Facility Tempe, AZ	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES 2009	CONSTRUCTION (If applicable) 2009
d.	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm This 44,500-square-foot facility housing patrol division, traffic bureau and communication center. A separate 28,800 sf evidence storage facility. <p align="right">Cost: \$14 million Role: Project Coordinator</p>		
	(1) TITLE AND LOCATION <i>(City and State)</i> Glendale Municipal Operations & Maintenance Facility Glendale, Arizona	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES 2004	CONSTRUCTION (If applicable) 2004
e.	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm 44-acre site to include an 80,000 s.f. equipment/vehicle maintenance shop. <p align="right">Cost: \$16 million Role: Project Coordinator/On Site Construction Administration Representative</p>		

E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT

(Complete one Section E for each key Person.)

12. NAME Becky Tomasek, IIDA, ASID, LEED AP	13. ROLE IN THIS CONTRACT Interior Design	14. YEARS EXPERIENCE	
		a. TOTAL 14	b. WITH CURRENT FIRM 9

15. FIRM NAME AND LOCATION *(City and State)*
Dick & Fritsche Design Group (Phoenix, Arizona)

16. EDUCATION <i>(Degree and specialization)</i> Bachelor of Interior Design, University of Nebraska	17. CURRENT PROFESSIONAL REGISTRATION <i>(State and Discipline)</i> International Interior Design Association NCIDQ Certificate, LEED Accredited Professional
---	---

18. OTHER PROFESSIONAL QUALIFICATIONS *(Publications, Organizations, Training, Awards, Etc.)*
International Interior Design Association Southwest Chapter - Past President
Southwest Chapter presented International Large Chapter of the Year Award
Interior Design Coalition of Arizona (IDCA) - Member

19. RELEVANT PROJECTS

	(1) TITLE AND LOCATION <i>(City and State)</i>	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES	CONSTRUCTION (If applicable)
a.	Salvation Army Kroc Center Phoenix, Arizona	2012	2012
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm This 137,000 The multi-purpose facility features a 3-court gymnasium, elevated jogging track, fitness center, wood floor activity spaces, a 350-seat community room and aquatic center. <p align="right">Cost: \$42 million Role: Interiors</p>		
b.	ASU Interdisciplinary Science & Technology Building 1 Tempe, Arizona	2006	2006
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Seven level research tower that includes flexible laboratory space attracting researchers worldwide. Includes vivarium, environmental rooms and procedure rooms. <p align="right">Cost: \$52 million Role: Interiors</p>		
c.	Phoenix Sky Harbor T3 & T4 Rest Room Renovations Phoenix, Arizona	2012	2012
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Through the City of Phoenix's On Call Services contract, the Aviation Department contracted with Dick & Fritsche Design Group to remodel three restroom areas in Terminal 3 & 4 of Sky Harbor International Airport. <p align="right">Cost: \$700,000 Role: Interiors</p>		
d.	Petsmart Corporate Headquarters Phoenix, Arizona	2008	2008
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm 168,000 SF in 2 new office buildings including day care center, fitness center, and computer training rooms 180,000 SF remodel of existing building new 1000 car parking garage extensive renovation of existing campus vehicular circulation and parking. <p align="right">Cost: \$34 million Role: Interiors</p>		
e.	Valley Metro Mobility Center Renovation Phoenix, Arizona	2011	2011
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm 30,000 sf office suite & 10,000 sf ADA testing facility. Work included development of multiple test fit floor plans in candidate locations the development of the final tenant improvement plan and construction administration. <p align="right">Cost: \$1.2 million Role: Interiors</p>		

E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT

(Complete one Section E for each key Person.)

12. NAME Tracy Puddy, IIDA		13. ROLE IN THIS CONTRACT Interior Designer		14. YEARS EXPERIENCE	
				a. TOTAL 16	b. WITH CURRENT FIRM 6 months
15. FIRM NAME AND LOCATION <i>(City and State)</i> Dick & Fritsche Design Group - Phoenix, Arizona					
16. EDUCATION <i>(Degree and specialization)</i> Bachelor of Applied Arts in Interior Design, Central Michigan University			17. CURRENT PROFESSIONAL REGISTRATION <i>(State and Discipline)</i> International Interior Design Association NCIDQ Certificate # 017981		
18. OTHER PROFESSIONAL QUALIFICATIONS <i>(Publications, Organizations, Training, Awards, Etc.)</i> International Interior Design Association – Past VP of Communications					

19. RELEVANT PROJECTS

	(1) TITLE AND LOCATION <i>(City and State)</i>	(2) YEAR COMPLETED	
		PROFESSIONAL SERVICES	CONSTRUCTION (If applicable)
a.	On Call Services for Medicis	2012	2012
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm Interior Designer for ongoing space planning, design development, consultant interface, and coordination with the furniture dealers, field verifications, construction documents and construction administration for this 150,000SF facility. Cost: varied depending on size - Interiors Only		
b.	Medicis Headquarters	2009	2009
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm Interior Designer for this corporate campus that was planned to include two 150,000-square foot buildings connected by a sky bridge. Worked closely with the core and shell architects, developer of the project and Medicis to create a facility reflective of their renowned place in the pharmaceutical industry. This project included office space, a cafeteria, fitness center and conferencing center. Cost: \$5.6 Million		
c.	On Call Services for Charles Schwab	2012	2012
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm Interior Designer for ongoing space planning, design development, coordination with the furniture dealers, field verifications, furniture installation drawings, construction documents and construction administration for various locations. Cost: varied depending on size		
d.	McKesson Call Center	2004	2004
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm Interior Designer on a 105,000-square foot tenant improvement at the Scottsdale Galleria Corporate Center. The facility houses both the local corporate offices as well as the call center. Challenges included creating a progressive work environment in a space below grade, peppered with support columns, and void of natural light. We chose to celebrate the columns by creating a neighborhood in the call center with streets and avenues. Cost: \$3.7 Million - Interiors Only Project		
e.	Pella Windows and Doors Showroom Relocation	2009	2009
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm Interior Designer on a 4,300 square foot showroom with Pella's product. I developed the space plan, design development drawings and construction documents. The budget was \$100,000, which included design fees, construction cost, FFE and moving expenses. Cost: \$100,000 - Interiors Only Project		

E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT

(Complete one Section E for each key Person.)

12. NAME Kristin Parsons, LEED AP	13. ROLE IN THIS CONTRACT Interior Designer	14. YEARS EXPERIENCE	
		a. TOTAL 9	b. WITH CURRENT FIRM 1

15. FIRM NAME AND LOCATION *(City and State)*
Dick & Fritsche Design Group - Phoenix, Arizona

16. EDUCATION <i>(Degree and specialization)</i> Bachelor of Science in Interior Design	17. CURRENT PROFESSIONAL REGISTRATION <i>(State and Discipline)</i> Intern Development Program, National Council of Architectural Registrations Board (NCARB)
--	--

18. OTHER PROFESSIONAL QUALIFICATIONS *(Publications, Organizations, Training, Awards, Etc.)*
LEED AP, BD+C, Legacy LEED AP, Local chapter member, USGBC, Local chapter member, Phoenix Permaculture Guild; Personal Professional Awards: Selected for Women's' Leadership Collaborative (previous Firm), NEXUS Leadership, 2010 (previous Firm); Excellence Award, 2009 (previous Firm)

19. RELEVANT PROJECTS

(1) TITLE AND LOCATION <i>(City and State)</i>	(2) YEAR COMPLETED	
	PROFESSIONAL SERVICES	CONSTRUCTION (If applicable)
a. (1) TITLE AND LOCATION <i>(City and State)</i> Glendale Community College, Glendale Arizona	2013	2013
(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Awarded through our continuing services contract with MCCD, DFDG provided space planning and interior design services for this 31,000 sf space. Cost: \$1 million Role: Interior Designer		
b. (1) TITLE AND LOCATION <i>(City and State)</i> CGCC Coyote Center, Chandler Arizona	2014	2014
(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm New Student Services center for community college campus includes offices as well as recreation facilities. Cost: \$17 million Role: Interior Designer		
c. (1) TITLE AND LOCATION <i>(City and State)</i> GSA Professional Office Building	2011	2011
(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm This was a new 220,000-square-foot office building. The project is a build to suit lease between the GSA and Ryan Companies. The building achieved LEED Gold Certification. Project Awards: 2012 Environmental Excellence Award of Merit for Buildings and Structures: Civic - from Valley Forward Cost: million Role: BIM coordinator		
d. (1) TITLE AND LOCATION <i>(City and State)</i> Maricopa County Court Tower, Phoenix Arizona	2011	2011
(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Job captain and BIM Coordinator This project was an approximately 680,000 SF tenant improvement. This project was developed as one of the key strategies of the county-wide Justice Facilities Master Plan and the 2004 Court Facilities Master Plan Study. The project achieved LEED Gold certification, as well as the following awards:		
e. (1) TITLE AND LOCATION <i>(City and State)</i> Central New Mexico Community College, Albuquerque New Mexico	2008	2008
(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Student Resource Center and Library Building for CNM: Design team member for a 103,700-square-foot facility housing computer laboratories, student study areas, classrooms, faculty offices and the main campus library. This \$25.2 million facility serves as a new flagship for the college. The building has achieved LEED Gold Certification		

5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT
(no more than five (5) projects. Complete on Section 5 for each project.)

a. TITLE & LOCATION <i>(City and State)</i>	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES	CONSTRUCTION <i>(if applicable)</i>
Desert Sage & Acacia Library Renovations Phoenix, Arizona	2010	2010

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER City of Phoenix	d. DOLLAR AMOUNT OF PROJECT \$1.2 Million	e. TOTAL COST OF PROJECT \$1.2 million
f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT <i>(Include scope, size, and cost)</i>		

By utilizing the City of Phoenix's On Call Services contract, the Phoenix Public Library began a series of renovations improving several branches throughout the valley.

As the original architect for the Desert Sage Library, DFDG was contracted to redesign and upgrade the interior design. The redesign included creating a new single circulation/reference desk; redesigning of children's area; and providing new interior finishes & colors. The challenge was to provide new furnishings in public areas while maintaining original open space concept.

The second library renovation off the On Call Contract was the Acacia Library. This branch renovation required reconfiguring the space for improved security, function and public flow. Due to budget constraints reconfiguring the stacks was not included. All renovations and revised functions needed to work around the current stack locations. The previous entrance to the library did not provide enough security for the staff and materials. DFDG reviewed the entrance and designed a more efficient solution reducing property theft. The project scope also included a new best picks area, information desk, computer center, and study space. The design focused on creating brighter public space opportunities using paint, carpet, updated lighting, technology infrastructure, and furniture in the main library area.



5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT
(no more than five (5) projects. Complete on Section 5 for each project.)

a. TITLE & LOCATION <i>(City and State)</i> Arizona State University School of Life Sciences Multiple Renovations	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 2012	CONSTRUCTION <i>(if applicable)</i> 2012

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER Arizona State University	d. DOLLAR AMOUNT OF PROJECT \$2.0 million	e. TOTAL COST OF PROJECT \$2.0 million
f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT <i>(Include scope, size, and cost)</i>		



ASU is continuing with its initiative to create collaborative teaching spaces; transitioning away from a lecture oriented teaching model to a more facilitative instructional model. The ASU School of Life Sciences (SOLS) C-Wing collaborative combines four separated spaces into one large space which can be divided by an operable partition. Each section has space for 48 students. Instead of using standard built in mill work, a flexible furniture package was developed. This will allow the faculty and students to adjust the learning space based on the current curriculum's needs. Additional amenities include a shared prep room with a faculty, server rack and storage.

5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT
(no more than five (5) projects. Complete on Section 5 for each project.)

a. TITLE & LOCATION <i>(City and State)</i> Peoria Municipal Court Expansion & Renovation Peoria, Arizona	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 2010	CONSTRUCTION <i>(if applicable)</i> 2010

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER City of Peoria	d. DOLLAR AMOUNT OF PROJECT \$7.4 Million	e. TOTAL COST OF PROJECT \$7.4 Million
---	---	--

f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT *(Include scope, size, and cost)*



Faced with a courthouse too small for its needs, the City of Peoria contracted with Dick & Fritsche Design Group to renovate and expand the facility. A normal day would have the public crowd the lobby and queue into the hallway blocking restroom and stair access. The line often extended outside the building. In addition, the facility lacked space for staff, juries or those in custody. In order to address these inadequacies, Peoria desired an expanded Courthouse with a modern interpretation of a traditional courthouse with an enduring style. To accomplish the task, the existing portion of the outdated and undersized 18,000 sf courthouse was renovated and an additional 17,000 sf was added to the facility.

The program includes three courtrooms; a hearing room; public lobby; jury assembly and deliberation rooms, administrative office space and a secure suite for the city attorney staff. In order to make the facility ADA accessible, major upgrades were made to public pedestrian paths and interior spaces. A complex phased construction plan was developed allowing the court to stay functional throughout the construction process.

F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT <i>(Present as many projects as required by the agency, or 10 projects, if not specified. Complete one section f for each project.)</i>		20. EXAMPLE PROJECT KEY NUMBER
21. TITLE & LOCATION <i>(City and State)</i>		22. YEAR COMPLETED
Maricopa Association of Governments Tenant Improvement Phoenix, Arizona		PROFESSIONAL SERVICES 2011 CONSTRUCTION <i>(if applicable)</i> 2011
23. PROJECT OWNER'S INFORMATION		
c. PROJECT OWNER	d. DOLLAR AMOUNT OF PROJECT	e. TOTAL COST OF PROJECT
Maricopa Association of Governments	\$1.2 million	\$1.2 million
f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT <i>(Include scope, size, and cost)</i>		



The Maricopa Association of Governments (MAG) serves as the regional agency for the metropolitan Phoenix area for long-range planning and policy development on a regional scale. Representatives from the surrounding City municipalities meet at this facility to unite in their planning and pursuit of inter-governmental projects. The Agencies staff, perform their administrative functions from this location so one key objective was seamlessly blend the two functions. As a growing agency, they needed to remodel two floors for additional meeting, training, office and administrative spaces.

As a complete interior remodel, the scope of work included the incorporation of existing and new construction, ceiling and millwork design, finishes, and incorporation of existing and new furniture and equipment. Acoustical considerations and design were incorporated to enhance functionality of adjacent spaces. Technology was incorporated in meeting rooms and as signage and way-finding for visitors. Electrical scope included new and relocated devices, all new LED lighting and a new transformer for computer server equipment. Mechanical scope included new and re-routed duct work, re-design of the existing HVAC systems and new HVAC design for the meeting spaces to maximize environmental controls.

5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(no more than five (5) projects. Complete on Section 5 for each project.)

a. TITLE & LOCATION <i>(City and State)</i>	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES	CONSTRUCTION <i>(if applicable)</i>
Arizona State University - Packard Drive Parking Garage Tempe, AZ	2004	2004

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER Arizona State University	d. DOLLAR AMOUNT OF PROJECT \$11.2 million	e. TOTAL COST OF PROJECT \$11.2 million
--	---	--

f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT *(Include scope, size, and cost)*



A 5-story, 1,600 car garage, arranged to accommodate future expansion up to 5,000 spaces. The design utilizes post tension, rigid frame construction to allow a garage that is free of sheer walls, and is as open and transparent as possible to maximize use of natural light, maintain clear sight lines, and to promote passive safety and security.

**RFQ# ADSPO14-00003465, Annual Request for Qualifications and Experience
REVISED - Attachment I – General Qualifications**

6. ADDITIONAL INFORMATION

a. **PROVIDE ANY ADDITIONAL INFORMATION YOU FEEL MAY BE NECESSARY TO DESCRIBE YOUR FIRMS QUALIFICATIONS. (ATTACH ADDITIONAL SHEETS AS NEEDED.)**

b. Dick & Fritsche Design Group (DFDG) was founded in 1970 by John W. Dick, AIA, and has established itself as one of the mainstay architectural firms in Arizona. The firm's practice includes architecture, interior design and land planning, working in both the private and public sectors. DFDG is recognized for our ability to craft strong design solutions that are sensitive to the ecology of each site, while remaining responsive to our client's budget, schedule and functional requirements.

More than 80 percent of the workload at DFDG is from repeat clients, who understand and appreciate our firm's commitment to the success of their projects. With seven partners, we are able to offer direct principal leadership for each project. We encourage our group of highly talented architects and designers to become actively engaged in the design process. This approach fosters for each team member, a sense of commitment to, and ownership in the success of your project.

DFDG has developed expertise in a number of project types. In the public sector, we are known for our strengths in:

- Higher education (college and university)
- Government and justice
- Civic
- Aviation / transportation / parking
- Facility space planning
- Master plan development

In the private sector DFDG's portfolio includes project types such as:

- Commercial office
- Corporate office & Headquarters
- Medical office
- Laboratory
- Industrial
- Interior design and tenant improvements
- Land planning
- Parking

A key to DFDG's ability to excel at such a wide range of complex project types is a by-product of the way our business has transformed over the past decade. Many of our projects are completed in collaboration with other design firms, where specialized skill sets are merged to realize the best possible outcome for our client's projects. DFDG is widely known as a firm skilled in the art of positive collaboration with owners, other designers and builders, to achieve success for your project.

7. ANNUAL AVERAGE PROFESSIONAL SERVICES REVENUES OF FIRM FOR LAST 3 YEARS

a. Percentage of Total Work Attributable to State, Federal and Municipal Government Work:	80
b. Percentage of Total Work Attributable to Non-Government Work:	10

8. AUTHORIZED REPRESENTATIVE. The foregoing is a statement of facts.

Signature:  Date: December 12, 2013

Name: John W. Dick, AIA Title: Partner