

En Pointe IT Asset Services (EAS)

Overview

En Pointe's IT Asset Services are designed to help our clients gain control of their software assets and ensure that adequate processes and best practices are implemented to reduce costs and ensure license compliance.

En Pointe's SAM Assessment will give you a snapshot of what is installed within your environment, assist in comparing and contrasting installed licenses against purchasing records and also publisher records. This information is critical when renewing software contracts, negotiating new purchases or when undergoing an audit.

Customers who use En Pointe Technologies Software Asset Management enjoy some or all of the benefits listed below:

- Ongoing identification of over and under licensing situations
- Ability to quickly and easily answer software audit challenges
- Reduce costs from excessive maintenance fees
- Identify obsolete software and unauthorized software
- Know what software is installed on each server and end-user computer

En Pointe's EAS is powered by award winning xAssets. Our tool is SIIA compliant, so you can be assured of meeting industry best practices for software license compliance and audits.



IT Asset Assessment:

En Pointe can conduct a IT Asset Assessment for [CUSTOMER NAME] which includes Device Discovery/Hardware and Software Inventory, Purchasing Records Analysis, and Business Consulting.

Device Discovery / Hardware and Software Inventory

En Pointe will provide an agent-less inventory tool for an initial 30 day use period. The usage of this tool will start when the agent is deployed and end when complete enterprise inventory is completed (or 30 days, whichever comes first). The collection server will collect full hardware and software inventory and transmit via SSL connection to the Core Server located in a Secure Data Center in Virginia. The tool may be utilized for additional time at the discretion of En Pointe, and may also be purchased for an additional cost.

Once the collection server is fully deployed, it will invoke a full inventory of both hardware and software installed on the network. This information is reported back to the server via SSL encrypted transmission. Customer will have full access to the data and full reporting capabilities during this engagement. Access will be restricted to those the Customer approves through a User ID and password.

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The software can be delivered as a SaaS/cloud subscription or as a locally installed application. The below screenshot shows the web based application screen:

Purchasing Records Analysis

[CUSTOMER NAME] will provide En Pointe with purchasing data which contains as much as possible about the software purchased within the last 60 months. En Pointe's ability to provide comparison analysis will be directly dependent upon the thoroughness and quality of the data provided. En Pointe will work with the customer to acquire accurate purchasing records.

Reporting Benefits:

- Easy reporting on aspects of the inventory by different classifications
- Visibility and reuse of assets in storage
- Completeness of inventory through integration to many existing systems and discovery
- IMACS - Reporting of changes between two time points
- Full inventory of Monitors, Printers, Virtual Machines and Peripherals
- Management of Intangible Assets such as IP, documents, Patents, Contracts, Leases and Copyrights
- Full visibility of the Software License Compliance Position

Business Consulting

A series of conference calls will be conducted with key personnel to review and discuss existing processes relating to procurement, installation, changes and disposal of software assets.

Consulting Review Areas

- Review existing processes for Procurement, Installs, Adds, Changes and Disposal
- Review license agreements and Customers existing processes for managing those agreements
- Provide analysis and best practice recommendations on process improvement
- Define reporting requirements

Consulting Deliverables

- Identification of problem areas and recommended best practices for remediation
- Reporting requirements – list of required reports for each effective ongoing management
- Completed Microsoft Effective License Position Template
- Completed Software Optimization Model Assessment

Summary

En Pointe's IT Asset Services enable our customer to manage their assets effectively, avoid over purchasing, improve compliance reporting and improve efficiency and standardization across the organization. Avoid being out of compliance, due to a lack of verifiable data. Many organizations over-purchase software or hardware. Over purchasing wastes limited budget dollars, acts as flag to auditors and is avoidable with the right solution.

Capturing licensing information at the time of purchase and allocation information at the time when the software is installed provides an accurate ownership and allocation database. Reconciling the licensing information with discovery data provides for a "checks and balances" process to ensure data validity for compliance purposes.

Overall Solution Benefits:

- Flexibility, ease of use and economy of a cloud-based solution
- Easy and fast installation and deployment
- Uses little bandwidth
- Non-disruptive to the network and users
- Agentless discovery
- Highly configurable by the end user
- Fast time-to-value
- Competitively priced
- Real ROI return