

# AccessPointe™ User Guide for ITS42



Entrenched with Experience, Armed with Technology

# How this Guide is Organized



## Section I

- Slides 3 -17 provide an overview addressing each of the 10 requirements of the State

## Section II

- Slides 18-22 provide overviews of additional features that are supported in AccessPointe

## Section III

- Slides 23-41 provide a User Guide as to how to log-on, navigate, conduct searches, create quotes and generate reports.

# 1 - On-line catalog of available software



AccessPointe provides the ability to search VLA and Non-VLA products by various search options.

En Pointe Part #	Description & Publisher	Mfg. Part #	Price	Add to Cart
 60205212	<a href="#">XL C/C++ AUTH USR Most Current License &amp; Maintenance Passport Advantage-Level PX Lvl PX 12 Month Maint (Prepaid) American English (AX) 1 User Corporation</a> IBM	D5AHL-L-PX	\$3,218.71	

En Pointe Part #	Description & Publisher	Mfg. Part #	Price	Add to Cart
 EP2885360	<a href="#">Office Comms Svr Ent 2007R2 Disk Kit Med 2007 DVD American English (Non-Specific OS) 1 User All Markets</a> Microsoft Corp.	KPA-00523	\$20.20	

## 2 - Pricing in catalog is specific to each State



Each state can have its own pricing in the catalog.

Pricing rules can be updated at any time based on the State's policy.

Example:

Price in State A:

En Pointe Part #	Description & Publisher	Mfg. Part #	Price	Add to Cart
60090362	<a href="#">DB2 UDB WORKGROUP SVR ED VU Most Current Maint Reinstatement-Renewal Passport Advantage-Lvl G 12 Month Reinstatement (Pre Paid) American English (Multiplatform) 1 User Corporation</a> IBM	E024RLL-G	\$16.12	Add

Price in State B:

En Pointe Part #	Description & Publisher	Mfg. Part #	Price	Add to Cart
60090362	<a href="#">DB2 UDB WORKGROUP SVR ED VU Most Current Maint Reinstatement-Renewal Passport Advantage-Lvl G 12 Month Reinstatement (Pre Paid) American English (Multiplatform) 1 User Corporation</a> IBM	E024RLL-G	\$17.25	Add

### 3 - Catalog for each State includes only software which the reseller has not been restricted from selling by that State



- En Pointe will customize catalogs for each state
- Each catalog will enforce the state's policy by restricting products from the catalog
- AccessPointe allows flexible management of each catalog
- AccessPointe provides the ability to further restrict users to certain products within a state

## 4 - Accessible via commonly used browser with no need for additional software



- AccessPointe can be accessed via the internet through a web browser
- No additional software is required
- Secure web based access is provided

## 5 - Available 24x7 (except for scheduled maintenance)

- AccessPointe is available 24X7
- Schedule maintenances have no impact on buying and are notified well before time
- Average 99% uptime



## 6 - Searchable by:

### (A) – Volume License Agreement



**My Contracts**

Active Contracts By Publisher | Inactive Contracts By Publisher

Select Publisher: All Publishers [v] [?] Search

Showing 1 - 17 of 17 Contract(s)

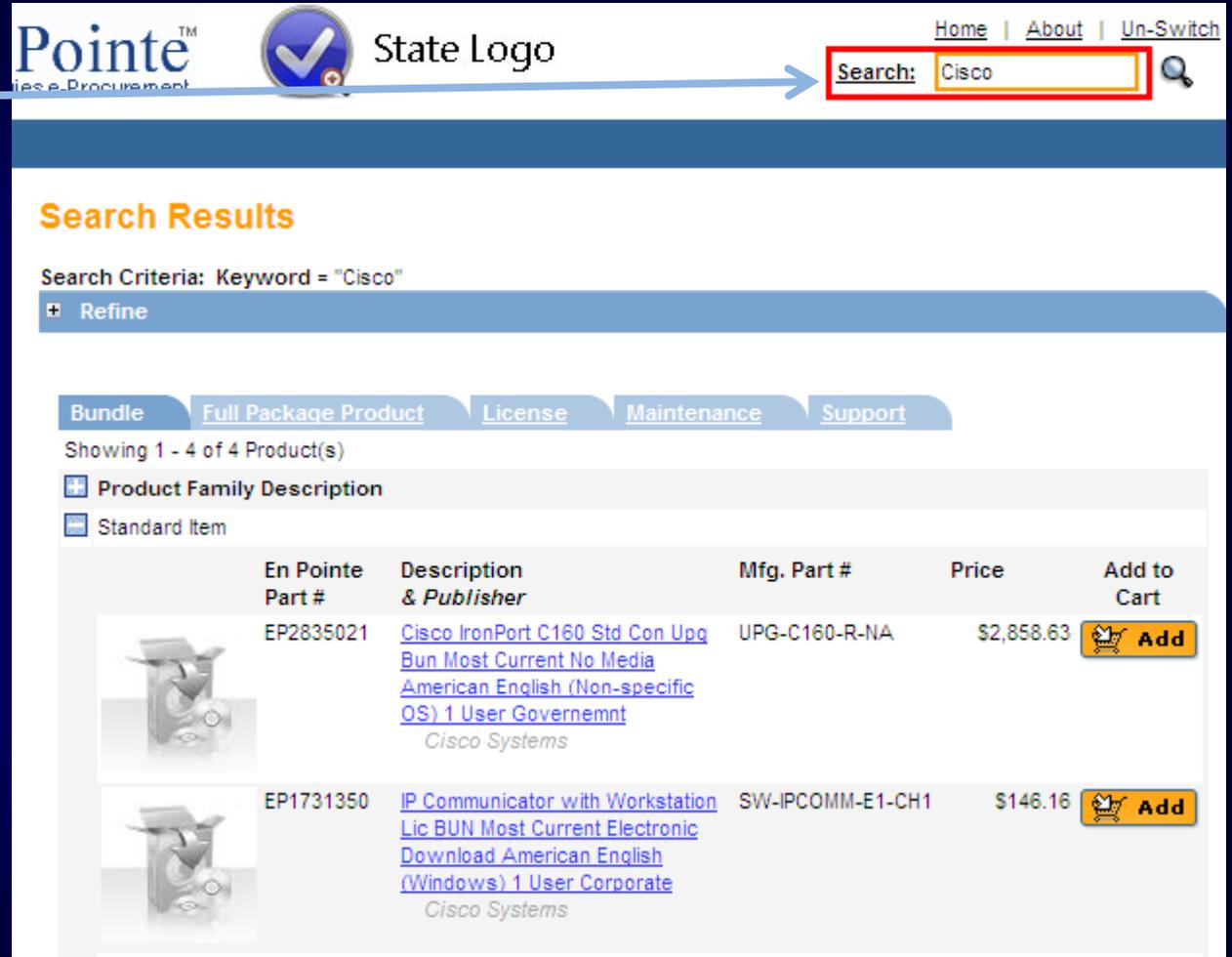
Publisher	Agreement Number	Program Name	Effective Date	Expiration Date
Adobe Systems Inc.	4400157444	<a href="#">Adobe CLP 4.5 Level 1 Corp</a>	07/22/2009	07/31/2011
Computer Associates	OLP_YRS	<a href="#">Comp Assoc OLP Corp</a>	07/08/2009	07/08/2010

AccessPointe provides a number of ways to search for contracts and products.

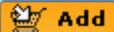
## 6 - Searchable by:

### (B) – Can be searched by Software Publisher

[By Entering Publisher Name in Search Box]



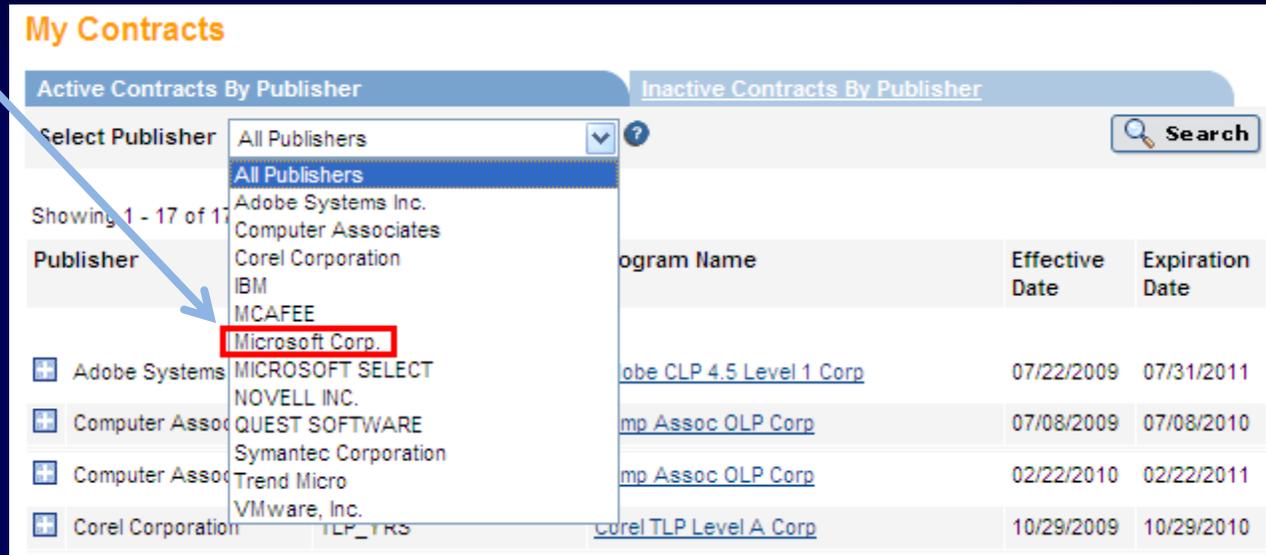
The screenshot shows the Pointe website interface. At the top, there is a navigation bar with the Pointe logo, a 'State Logo' icon, and links for 'Home', 'About', and 'Un-Switch'. A search bar is highlighted with a red box, containing the text 'Cisco'. Below the search bar, the 'Search Results' section is displayed. It shows the search criteria as 'Keyword = "Cisco"' and a 'Refine' button. There are tabs for 'Bundle', 'Full Package Product', 'License', 'Maintenance', and 'Support'. The results show 'Showing 1 - 4 of 4 Product(s)'. Two products are listed in a table:

En Pointe Part #	Description & Publisher	Mfg. Part #	Price	Add to Cart
EP2835021	<a href="#">Cisco IronPort C160 Std Con Upg Bun Most Current No Media American English (Non-specific OS) 1 User Governemnt</a> <i>Cisco Systems</i>	UPG-C160-R-NA	\$2,858.63	
EP1731350	<a href="#">IP Communicator with Workstation Lic BUN Most Current Electronic Download American English (Windows) 1 User Corporate</a> <i>Cisco Systems</i>	SW-IPCOMM-E1-CH1	\$146.16	

## 6 - Searchable by:

### (B) - Software Publisher

[By Selecting Publisher Name  
under "My Contracts"]



**My Contracts**

Active Contracts By Publisher | Inactive Contracts By Publisher

Select Publisher: All Publishers [v] [?]

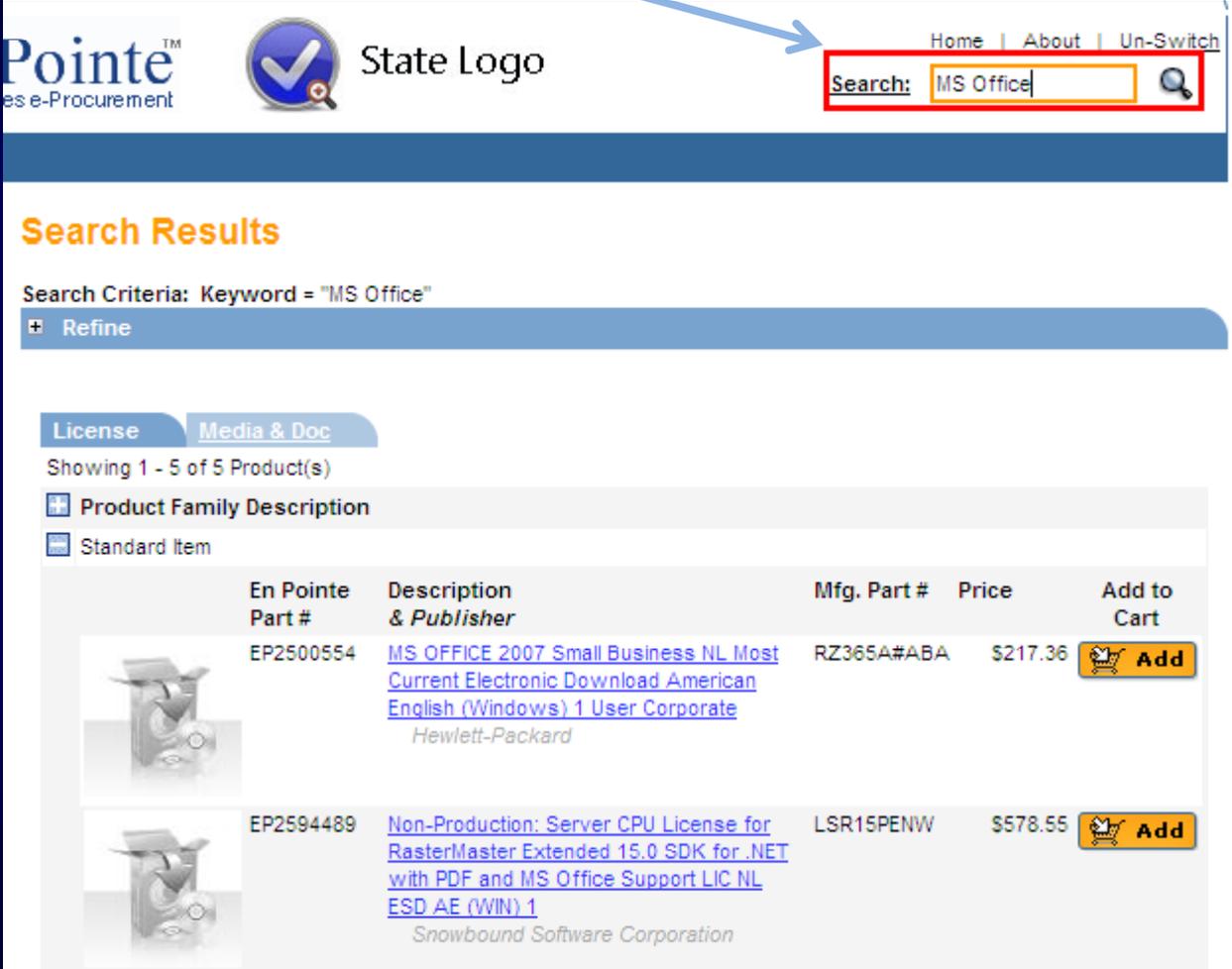
Showing 1 - 17 of 17

Publisher	Program Name	Effective Date	Expiration Date
Adobe Systems	Adobe CLP 4.5 Level 1 Corp	07/22/2009	07/31/2011
Computer Associates	mp Assoc OLP Corp	07/08/2009	07/08/2010
Computer Associates	mp Assoc OLP Corp	02/22/2010	02/22/2011
Corel Corporation	Corel TLP Level A Corp	10/29/2009	10/29/2010

Dropdown menu items: All Publishers, Adobe Systems Inc., Computer Associates, Corel Corporation, IBM, MCAFEE, **Microsoft Corp.**, MICROSOFT SELECT, NOVELL INC., QUEST SOFTWARE, Symantec Corporation, Trend Micro, VMware, Inc., TLP\_TRS

## 6 - Searchable by:

### (C) – Searchable By Product Name



The screenshot shows the En Pointe e-Procurement website interface. At the top, there is a navigation bar with the En Pointe logo, a 'State Logo' icon, and a search bar containing 'MS Office'. Below the search bar, the 'Search Results' section is displayed, showing search criteria and a list of products. A blue arrow points from the text '(C) – Searchable By Product Name' to the search bar.

Pointe<sup>™</sup>  
es e-Procurement

State Logo

Home | About | Un-Switch

Search: MS Office

### Search Results

Search Criteria: Keyword = "MS Office"

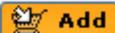
Refine

License | Media & Doc

Showing 1 - 5 of 5 Product(s)

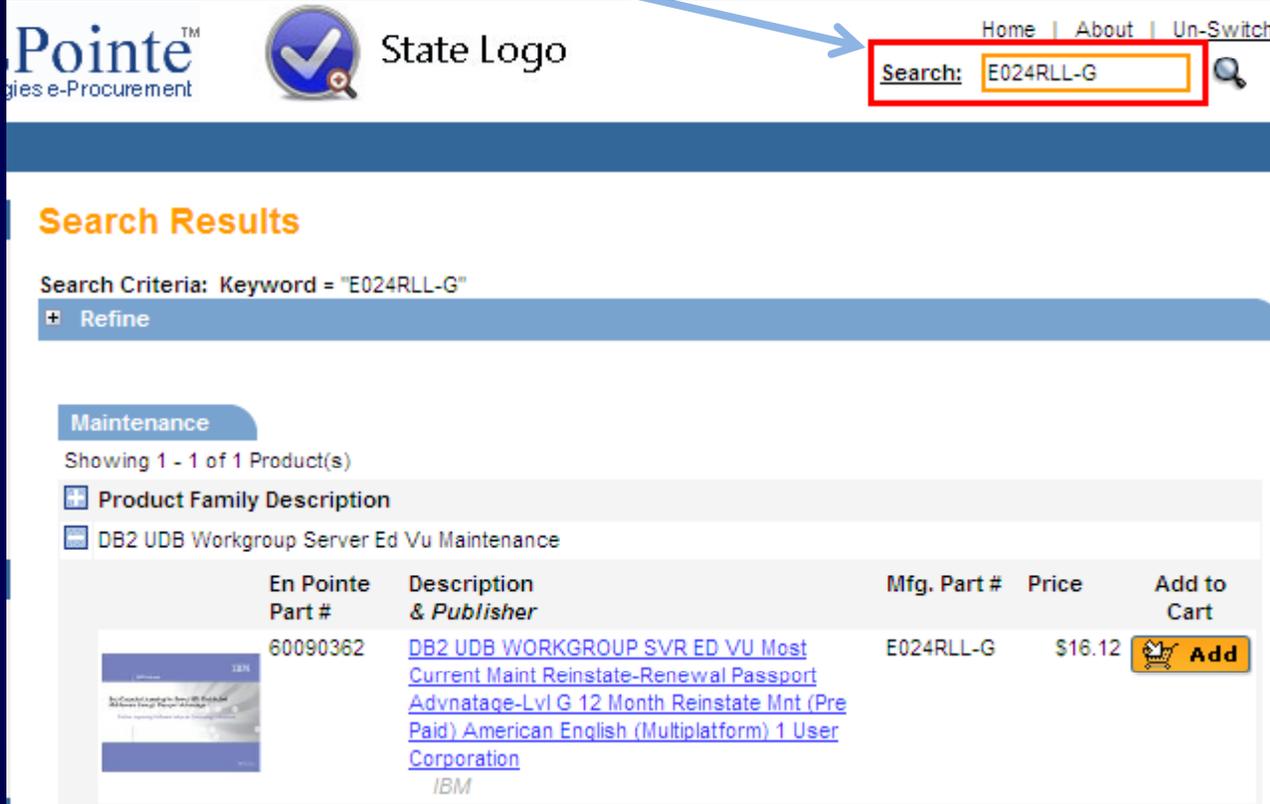
Product Family Description

Standard Item

En Pointe Part #	Description & Publisher	Mfg. Part #	Price	Add to Cart
EP2500554	<a href="#">MS OFFICE 2007 Small Business NL Most Current Electronic Download American English (Windows) 1 User Corporate</a> <i>Hewlett-Packard</i>	RZ365A#ABA	\$217.36	
EP2594489	<a href="#">Non-Production: Server CPU License for RasterMaster Extended 15.0 SDK for .NET with PDF and MS Office Support LIC NL ESD AE (WIN) 1</a> <i>Snowbound Software Corporation</i>	LSR15PENW	\$578.55	

## 6 - Searchable by:

### (D) – OEM Product Number



Pointe™  
Technologies e-Procurement

State Logo

Home | About | Un-Switch

Search:

### Search Results

Search Criteria: Keyword = "E024RLL-G"

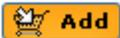
Refine

#### Maintenance

Showing 1 - 1 of 1 Product(s)

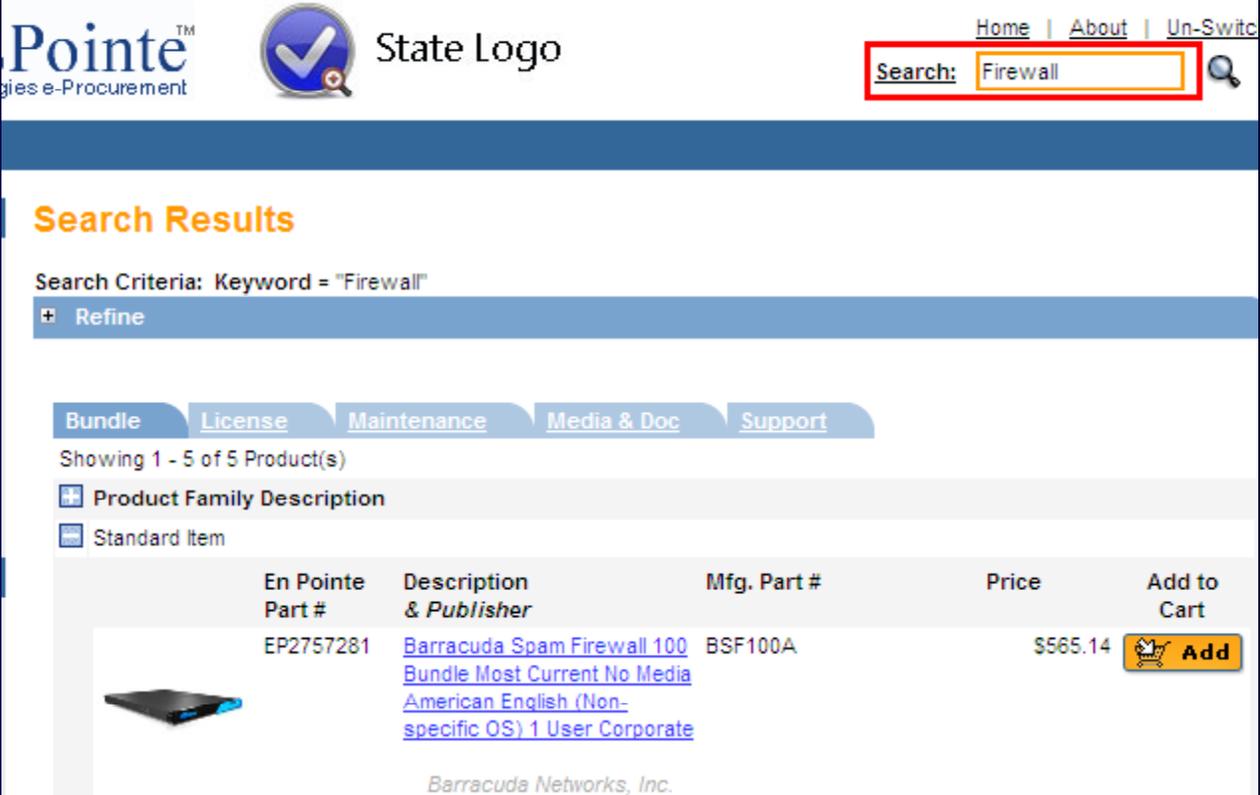
Product Family Description

DB2 UDB Workgroup Server Ed Vu Maintenance

En Pointe Part #	Description & Publisher	Mfg. Part #	Price	Add to Cart
60090362	<a href="#">DB2 UDB WORKGROUP SVR ED VU Most Current Maint Reinstatement-Renewal Passport Advantage-Lvl G 12 Month Reinstatement (Pre Paid) American English (Multiplatform) 1 User Corporation</a> IBM	E024RLL-G	\$16.12	

## 6 - Searchable by:

### (E) – Software Type



The screenshot shows the En Pointe Technologies e-Procurement website. The search bar at the top right contains the text "Firewall" and is highlighted with a red box. Below the search bar, the "Search Results" section displays "Search Criteria: Keyword = 'Firewall'". A "Refine" button is visible. Below the refine section, there are tabs for "Bundle", "License", "Maintenance", "Media & Doc", and "Support". The results show "Showing 1 - 5 of 5 Product(s)". A "Product Family Description" section is expanded, showing a "Standard Item" table. The table has columns for "En Pointe Part #", "Description & Publisher", "Mfg. Part #", "Price", and "Add to Cart". One product is listed: "Barracuda Spam Firewall 100 Bundle Most Current No Media American English (Non-specific OS) 1 User Corporate" with part number "BSF100A" and price "\$565.14". An "Add" button is next to the price. A small image of the firewall device is shown to the left of the product description. The publisher "Barracuda Networks, Inc." is listed at the bottom of the product entry.

Pointe<sup>™</sup>  
gies e-Procurement

State Logo

Home | About | Un-Switch

Search: Firewall

### Search Results

Search Criteria: Keyword = "Firewall"

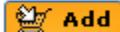
Refine

Bundle License Maintenance Media & Doc Support

Showing 1 - 5 of 5 Product(s)

Product Family Description

Standard Item

En Pointe Part #	Description & Publisher	Mfg. Part #	Price	Add to Cart
EP2757281	<a href="#">Barracuda Spam Firewall 100 Bundle Most Current No Media American English (Non-specific OS) 1 User Corporate</a>	BSF100A	\$565.14	

Barracuda Networks, Inc.

# 7 - Generating quotes which are guaranteed for 30 days



Quotes will be valid for 30 days

[At the bottom of this document you would find a guide on how to create a Quote]

**Quote**

**Quote Info**

<b>Customer :</b> CUSTOMER DEMO #10 - STD	<b>Vendor :</b> En Pointe Technologies 18701 S. Figueroa Street Gardena, CA 90248-4506 310-337-5200 enptorderdesk@enpointe.com
<b>Created By :</b> Hill, Hank-Mgr	
<b>Last Modified:</b> 03/23/2010 04:39 PM	
<b>Status:</b> Saved	

**Main Info**

<b>Web Ref#:</b> 585235
<b>Quote#:</b> 19 inch LCD
<b>Shipping Method:</b> Best Way

**Address Info**

<b>Company Name:</b> DOCKING STATION B	<b>Ship-To-Address</b>
<b>Contact Name, E-mail:</b> Mark Millar trash@msg.contentwareinc.com	
<b>Address:</b> 203 PORT C - PIER 89	
<b>City, State / Prov:</b> EL SEGUNDO CA	
<b>Postal Code:</b> 90245-5658	
<b>Phone, Fax:</b> 310-337-5200 310-337-5500	

**Item Details**

Qty.	Mfg. / Publisher	Mfg.Part#	EP.Part#	Description	Avl.	Unit Price	Ext. Price
1	Lenovo, Inc.	4434HE1	EP2659468	ThinkVision L197 - 19 inch Widescreen TFT Active Matrix LCD - 1440 x 900 Resolution - 0.285mm Dot Pitch - 5ms Response Time - DVI-D/VGA Connectors - Black <b>Promotional Pricing Exp Date: 3/28/2010</b>	783	\$152.02	\$152.02

**Subtotal:** \$152.02  
**Est. Ship & Hdlg:** \$8.00  
**Est. Tax:** \$14.82  
**Total(USD):** \$174.84

**Call Rep:** Product may be constrained and take time to ship. Special order items may take longer. Software licenses, warranties, and services are usually available immediately. Contact the sales team if you have an urgent delivery requirement or to confirm availability or backorder status.

**Return Policy:** Products sourced from manufacturers/publishers directly have different and usually more stringent returns policies than products sourced from distribution. For details, please contact your sales team or visit <http://www.enpointe.com/terms>

## 8 - Website hosting catalog includes:



a) Contact information for customer account reps

b) Links to the State's website if requested

c) Information for contract users regarding how to access site content and set up accounts

**Inbox** Last

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**Messages from En Pointe**

Welcome to En Pointe Technologies!

This site has been specially designed for ITS42, the Software Reseller RFR to demonstrate the functionality, features and capabilities of our eProcurement solution. We are confident that this state-of-the-art eProcurement engine will exceed all the requirements and desirable features for ITS42, including Reporting. For a detailed list of all the features and functionality, Please refer to the AccessPointe User Guide below.

We recommend that you take a live demo of this site and allow one of our associates to walk you thru the various features and capabilities. Please contact any of En Pointe's ITS42 team-members listed below to setup a time for a demo.

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**En Pointe Contacts**

**Kathy Perez** - (VP Public Sector & Project Lead for ITS42 )  
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**Mark Millar** - (AccessPointe Live-Demo for ITS42 )  
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[mmillar@enpointe.com](mailto:mmillar@enpointe.com)

**Technical Support for ITS42**  
Ph: (310-337-5111)  
[support@enpointe.com](mailto:support@enpointe.com)

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**State's Website:** [www.state.statename.us](http://www.state.statename.us)

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 **AccessPointe User Guide**  
Click the above icon to view the customized user guide.

**Right Sidebar (partial):**

- Name PO#
- REQ / 42542
- Docu
- Name PO#
- No do
- My St
- Stand Bund Name
- Micro
- Micro Projec
- Windo Serve Licen
- My C
- Prog
- Micro \*\*DEM
- Micro Selec
- Micro Facult
- Adob Corp\*
- Syma \*\*DEI
- My S
- No re

## 9 - Report generation by State Contract Manager



### You can include following fields:

Customer Name, Customer Number,  
Customer PO #, Order #,  
Reseller Item #, Manufacturer Item #,  
Product Description, Manufacturer,  
Quantity Ordered, Unit Price,  
Extended Price, Date Ordered,  
Date of Invoice, Product Type,  
Ship To: Name, Address Line 1, Address Line 2, City, State, Zip, Ship  
To: Name, Address Line 1, Address Line 2, City, State, Zip, Expiration Date  
(if applicable).

- A guide on how to generate and download custom reports can be found in next few slides.

- A Guide on how to show/describe custom fields is included at the bottom of this presentation

## 10 - Report generation by Eligible Entities



**Yes, An Administrator can access any account and generate reports by eligible entities**

# AccessPointe Additional Features



## Standards / Bundles

Create bundles of pre-approved products with dynamic options.

- Eliminate maverick buying
- Drive down product prices
- Lower IT support costs

## Workflow

An electronic approval routing process based on user defined business rules such as dollar limits.

- Cut down approval times
- Control purchasing
- Track steps with audit logs

## Real Time Inventory

Leverage our integration to the largest distributors and manufacturers to get instant availability.

- Get up to the second inventory updates
- Optimize freight costs
- Meet delivery expectations

# AccessPointe Additional Features



## Order Tracking

Status orders at the line item level including tracking, invoice, serial, and asset tag numbers.

- Online Invoices
- Manage IT Assets
- Track warranties
- Proof of Delivery

## Reporting

Run Reports to supply summary and detailed purchasing information filtered through custom fields.

- Analyze spending habits
- Negotiate better pricing with manufacturers

## True Multi-Sourcing Capabilities

Get multiple sourcing scenarios from each and every product search.

- Comparative price analysis
- Choose based on availability (linguistics)
- Provide Product Status (discontinued warnings, etc..)

# AccessPointe Additional Features



## Enterprise Agreements

Focus on helping customers identify efficiencies and inefficiencies in Enterprise product deployment and purchasing.

- Deploy Products
- Purchased vs. Deployed comparison
- See Recommended actions

## Cisco SmartNet Warranties

Manage your Cisco SmartNet warranties through a single interface

- Contracts Header Level Details
- Line Item Details – Expiration date of each product
- See Deployment details like shipping address etc

# Standards / Bundles

- Customizable for each account
- Drive standardization of purchases

### Standards / Bundles Detail

Categories > ITS42 Server Software > Microsoft

**Description:** 

MS Access  
MS Excel  
MS Visio Standard  
MS Project  
MS Visio Professional  
MS Visio Standard  
MS Word  
Office Professional (PC)  
Office Standard (PC)  
One Note  
Microsoft Media

Price as Configured: **\$ 1273.35**

**MS Access**  
PN: 077-04008: \$170.91 --- Avail: 1 --- Access 2007 NL SEL-A AE (NS) 1 CORP [Product Detail](#)

**MS Excel**  
PN: 065-05193: \$170.91 --- Avail: 1 --- Excel 2007 NL SEL-A AE (NS) 1 CORP [Product Detail](#)

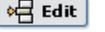
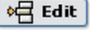
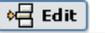
**MS Visio Standard**  
PN: D86-02852: \$167.71 --- Avail: 1 --- Visio Standard 2007 NL SEL-A AE (NS) 1 CORP [Product Detail](#)

**MS Project**  
PN: 076-03817: \$393.58 --- Avail: 1 --- Project 2007 NL SEL-A AE (NS) 1 CORP [Product Detail](#)

### Standards / Bundles

Pick a Category:

Click the button on the right to See Details on item(s) and price(s).

Name	Description	Action
<b>Microsoft</b> 	MS Access MS Excel MS Visio Standard MS Project MS Visio Professional MS Visio Standard MS Word Office Professional (PC) Office Standard (PC) One Note Microsoft Media	 
<b>Windows Server License</b> 	Windows Server CAL User 2008	 
<b>Microsoft Project</b> 	Microsoft Project 2007 License, Maintenance and Media	 

# Real Time Inventory



- Optimize freight costs
- Products ship automatically from nearest warehouse
- Available for customer owned inventory

WAREHOUSE AVAILABILITY	
Location	Quantity
FL & EXPORT ONLY	10
SLIWANEE, GA	0
SWEDESBORO, NJ	53
SOUTH BEND, IN	595
FT WORTH, TX	85
<b>Total Available Quantity:</b>	<b>743</b>

**Avl. Info Last Updated:** 1/3/2005 3:27:35 PM

# How to Login?

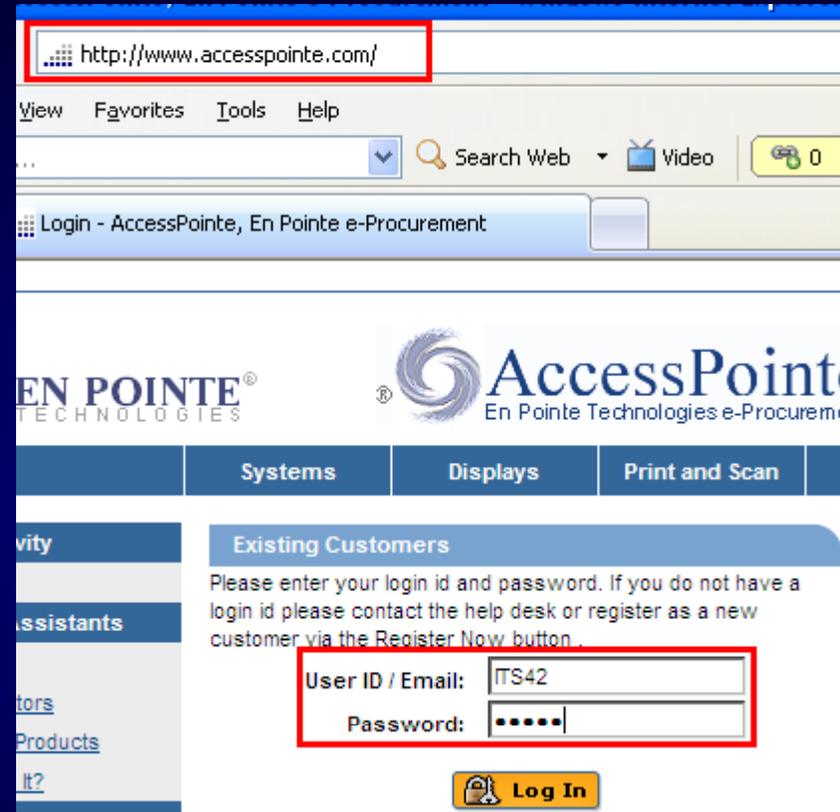
- Enter following URL in your browser

URL: [www.accesspointe.com](http://www.accesspointe.com)

- Use following credentials:

Login: **ITS42**

Password: **enpointe**



The screenshot shows a web browser window with the URL <http://www.accesspointe.com/> in the address bar. The browser's menu bar includes View, Favorites, Tools, and Help. The search bar contains "Search Web" and "Video". The page title is "Login - AccessPointe, En Pointe e-Procurement". The main content area features the AccessPointe logo and a navigation menu with "Systems", "Displays", and "Print and Scan". A section titled "Existing Customers" contains the following text: "Please enter your login id and password. If you do not have a login id please contact the help desk or register as a new customer via the Register Now button." Below this text are two input fields: "User ID / Email:" with the value "ITS42" and "Password:" with masked characters ".....". A "Log In" button is located at the bottom right of the login form.

# AccessPointe Dashboard



- Designed from Procurement Standpoint.
- Overall activity of the account on Single page
- Custom Logo
- Custom Messages, link etc
- Configurable panels showing summary of data
- Custom Logo
- Custom Messages, link etc

**AccessPointe™**  
En Pointe Technologies e-Procurement

Home | About | Logout

Search:

Configurable Site Navigation Menu

Pin Point Keyword Search: Search VLA and Non-VLA products by product name, OEM part#, Publisher Name etc

**Productivity**

- Dashboard
- Document Search
- Create Document
- Order Tracking
- My Profile
- Reports
- Tools
- Logout

**Search Assistants**

- Search
- My Contracts
- My Favorites
- Standards / Bundles
- Can't Find It?

**Cart Details**

0 Item(s)

**Check out**

**Licensing Information**

**eProcurement Features**

User: User, Demo

**Account information**

User: User, Demo  
Account: DEMO - ITS42 State Account  
SAP Account Number: 0001010163

**Dashboard Panels**

Custom Content: Reps' Contact Info, messages, Links and Downloadable files etc

**Inbox**

Messages from En Pointe

Welcome to En Pointe Technologies!

This site has been specially designed for ITS42, the Software Reseller RFR to demonstrate the functionality, features and capabilities of our eProcurement solution. We are confident that this state-of-the-art eProcurement engine will exceed all the requirements and desirable features for ITS42, including Reporting. For a detailed list of all the features and functionality, Please refer to the AccessPointe User Guide below.

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miliani@enpointe.com

**Kristin Botelho** - (Accounts Manager for ITS42 )  
Ph: (508-203-3023)

**Last 5 Orders**

Name / PO#	Status	Last Modified (PST)	Actions
PO / Project Maintenance	Draft	4/15/2010 11:47 AM	Action
PO / Demo134	Draft	4/15/2010 10:52 AM	Action

**My Quotes**

Quote Name / #	Created By	Last Modified (PST)	Actions
Microsoft Exchange / 645573	Demo User	4/15/2010 10:49 AM	Action
Adobe Capture / 645574	Demo User	4/15/2010 10:49 AM	Action

**My Contracts**

Program Name	Expiration Date
Adobe CLP 4.5 Level 1 Corp	07/31/2011
Microsoft Select 6.0 Level B	06/30/2011
Microsoft Enterprise Agreement Level B	06/30/2011
Comp Assoc OLP Corp	02/22/2011
IRM PPA-G	12/31/2010

# Search Options

- Find products easily by various Search options available within the tool
- Search VLA & Non-VLA Products
- Define Standardized products and Favorites
- Product broken down by Product types



**AccessPointe™**  
En Pointe Technologies e-Procurement

State Logo

Home | About | Logout

Search:

Pin Point Keyword Search: Search VLA and Non-VLA products by publisher Name, OEM Part#, Product name etc

**Productivity**

- Dashboard
- Document Search
- Create Document
- Order Tracking
- My Profile
- Reports
- Tools
- Logout

**Search Assistants**

- Search
- My Contracts
- My Favorites
- Standards / Bundles
- Can't Find It?

**Account information**

User: User, Demo  
Account: DEMO - ITS42 State Account  
SAP Account Number: 0001010163

**Inbox**

Messages from En Pointe

Welcome to En Pointe Technologies!

Advance Search: Search VLA and Non-VLA Products - filter options available

This site has been specially designed for ITS42, the Software Reseller RFR to demonstrate the functionality, features and capabilities of our eProcurement solution. We are confident that this state-of-the-art eProcurement engine will exceed all the requirements for ITS42, including Reporting. For a detailed list of all the features and functionality, please refer to the AccessPointe User Guide below.

We recommend that you take a live demo of this site and allow one of our associates to

Add Company favorites/Standardized items in Standards/Bundles for quick search

View All Software Contracts from various publishers

Summary of Software Contracts available on the main screen

**Last 5 Orders**

Name / PO#	Status	Last Modified (PST)	Actions
PO / Project Maintenance	Draft	4/15/2010 11:47 AM	Action
PO / Demo134	Draft	4/15/2010 10:52 AM	Action

**My Quotes**

Program Name	Expiration Date
Adobe CLP 4.5 Level 1 Coro	07/31/2011
Microsoft Select 6.0 Level B	06/30/2011
Microsoft Enterprise Agreement Level B	06/30/2011
Comp Assoc OLP Corp	02/22/2011
IBM PPA-G	12/31/2010

**En Pointe Contacts**

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mjilani@enpointe.com

Kristin Botelho- (Accounts Manager for ITS42 )  
Ph: (508-203-3023)

User: User, Demo

# Search Options – Advanced Search



- Advanced Search screen is available to apply filters on your Search
- Search VLA only, Non-VLA only or both type of products
- Apply Publisher name filter to search within a particular Publisher
- Price range filter is also available on this screen

**Search**

Keyword  Enter keyword: Publisher Name, OEM Part#, En Pointe Part#, Product Name etc

Check this option if you want to search Non-VLA products

Select Category

All  Hardware / Services  Software  Software Licensing Select this option to search VLA products only

Category:

Select this to get both VLA and non-VLA products in your search results

Select Manufacturer

All  More :

Select Sort Order

Sorted By

Filter by Publisher Name

Select Price Range

From \$  to \$  Filter by Price Range

\* Categories and Manufacturers can be customized. Please email the Help Desk via the link below.  
\* Search keyword or one of the Category / Manufacturer filters is required. Please use a keyword of at least 3 characters in length.

**Productivity**

- Dashboard
- Document Search
- Create Document
- Order Tracking
- My Profile
- Reports
- Tools
- Logout

**Search Assistants**

- Search
- My Contracts
- My Favorites
- Standards / Bundles
- Can't Find It?

**Cart Details**

0 Items(s)

**Licensing Information**

**eProcurement Features**

User: User, Demo  
Account: (0001010163)  
DEMO - ITS42 State Account

# My Contracts



- View all Software contracts on one screen
- Identify Contracts by Volume License Agreement number or Program Name
- See Effective and Expiration dates of your agreements
- Get optional Expiration alerts prior to the expiration of the contract
- Browser products within a particular agreement by clicking on Program Name

Dashboard

- Document Search
- Create Document
- Order Tracking
- My Profile
- Reports
- Tools
- Logout

Search Assistants

- Search
- My Contracts
- My Favorites
- Standards / Bundles
- Can't Find It?

Cart Details

0 Items(s)

Check out

Licensing Information

eProcurement Features

User: User, Demo  
Account: (0001010163)  
DEMO - ITS42 State Account

Active Contracts By Publisher

Select Publisher: All Publishers

Showing 1 - 17 of 17 Contract(s)

Publisher	Agreement Number	Program Name	Effective Date	Expiration Date
+ Adobe Systems Inc.	4400157444	<a href="#">Adobe CLP 4.5 Level 1 Corp</a>	07/22/2009	07/31/2011
+ Computer Associates	OLP_YRS	<a href="#">Comp Assoc OLP Corp</a>	07/08/2009	07/08/2010
+ Computer Associates	OLP_YRS	<a href="#">Comp Assoc OLP Corp</a>	02/22/2010	02/22/2011
+ Corel Corporation	TLP_YRS	<a href="#">Corel TLP Level A Corp</a>	10/29/2009	10/29/2010
+ IBM	PPA# -3158074	<a href="#">IBM PPA-PX</a>	12/21/2009	12/21/2010
+ IBM	PPA#51560-7188161	<a href="#">IBM PPA LEVEL G</a>	12/11/2007	12/31/2010
+ IBM	PPA#51560-7125310	<a href="#">IBM PPA LEVEL G</a>	12/11/2007	12/31/2010
+ IBM	PPA#51560-7019478 YU	<a href="#">IBM PPA LEVEL G RENEWAL</a>	12/12/2007	12/31/2010
+ IBM	PPA#51560-7124081	<a href="#">IBM PPA-G</a>	12/30/2008	12/31/2010
+ MCAFEE	GRANT # 2409044-NAI	<a href="#">McAfee Perpetual Plus Band - A CORP</a>	06/03/2009	06/03/2010
+ MCAFEE	GRANT # 2350759-NAI	<a href="#">McAfee Perpetual Plus Band - A CORP</a>	06/03/2009	06/03/2010
+ Microsoft Corp.	8097418	<a href="#">Microsoft Select 6.0 Level B</a>	07/01/2008	06/30/2011

Contract Levels

- Select Level B - 2 Years Remaining Applications Pool
- Select Level B - 2 Years Remaining Servers Pool
- Select Level B - 2 Years Remaining Systems Pool
- Select Level B Applications Pool
- Select Level B Servers Pool
- Select Level B Systems Pool

View Contract Level details like Level and years etc by clicking on + icon

# View Results by Product Types



- Quickly identify Bundles, Licenses, Maintenance, Full Featured Products etc
- See State pricing against every part

**Productivity**

- ▶ [Dashboard](#)
- ▶ [Document Search](#)
- ▶ [Create Document](#)
- ▶ [Order Tracking](#)
- ▶ [My Profile](#)
- ▶ [Reports](#)
- ▶ [Tools](#)
- ▶ [Logout](#)

**Search Assistants**

- ▶ [Search](#)
- ▶ [My Contracts](#)
- ▶ [My Favorites](#)
- ▶ [Standards / Bundles](#)
- ▶ [Can't Find It?](#)

**Cart Details**

• 0 Items(s)

[Check out](#)

**Licensing Information**

**eProcurement Features**

User: User, Demo  
Account: (0001010163)  
DEMO - ITS42 State Account

## My Contracts

Contract Detail

<b>Contract:</b>	Microsoft Select 6.0 Level B		
<b>Program Name:</b>	Microsoft Select 6.0 Level B	<b>Publisher:</b>	Microsoft Corp.
<b>Agreement Number:</b>	8097418	<b>Enrollment Country:</b>	US
<b>Effective Date:</b>	07/01/2008	<b>Expiration Date:</b>	06/30/2011
<b>Master Agreement Number:</b>	01S6M710		

Results(s)

Bundle
License
Maintenance

Showing 1 - 25 of 194 Product(s) [1](#) [2](#) [3](#) [4](#) [5](#) [Next >>](#)

Product Family Description

- Exchange CAL Device License & Software Assurance
- Exchange CAL User License & Software Assurance

	En Pointe Part #	Description & Publisher	Mfg. Part #	Price	Add to Cart
	60084075	<a href="#">Exchange CAL User Most Current Version License and Software Assurance Select-Level B - 2 Years Remaining (Annual) Single Language (Win NT) Single License Corporate</a> <i>Microsoft Corp.</i>	394-00529	\$76.04	<b>Add</b>
	60082123	<a href="#">Exchange CAL User Most Current Version License and Software Assurance Select-Level B - 2 Years Remaining (Prepaid) Single Language (Win NT) Single License Corporate</a> <i>Microsoft Corp.</i>	394-00529	\$76.04	<b>Add</b>

- Exchange Enterprise Device CAL W/Services License & Software Assurance
- Exchange Enterprise User CAL W/Services License & Software Assurance

# Quote Generation – Getting Started...



1. Simply search for the products using any of the available search options.
2. Click on Add to add them into your shopping cart.
3. Once you have added products into your shopping cart, click on Check out to proceed.

Product Description	Mfg. Part#	EP Part#	Avl.	Price
 <a href="#">ThinkVision L197 - 19 inch Widescreen TFT Active Matrix LCD - 1440 x 900 Resolution - 0.285mm Dot Pitch - 5ms Response Time - DVI-D/VGA Connectors - Black</a> Manufacturer: <a href="#">Lenovo, Inc.</a> Category: <a href="#">Hardware &gt; Monitors &amp; Displays &gt; LCD</a> <a href="#">Promotional Pricing Avail Exp: 3/28/2010</a>	4434HE1	EP2659468	783	<b>\$152.02</b>
 <a href="#">ThinkPad T500 - Intel Core 2 Duo T9400 (2.53GHz) - 2GB RAM - 160GB Hard Drive - DVD-R Drive - 15.4 inch WSXGA+ LCD - Gigabit Ethernet - 802.11a/g/n Wireless - Bluetooth - Fingerprint Reader - Windows Vista Business</a> Manufacturer: <a href="#">Lenovo, Inc.</a> Category: <a href="#">Hardware &gt; Systems &gt; Portables / Notebooks / Laptops</a>	20564QU	EP2686754	13	<b>\$1,624.92</b>

## Shopping Cart

Shipping Method: <input type="text" value="Best Way"/>						
Product	Mfg. Part #	EP Part #	Quantity	Price	Ext. Price	
 <a href="#">ThinkVision L197 - 19 inch Widescreen TFT Active Matrix LCD - 1440 x 900 Resolution - 0.285mm Dot Pitch - 5ms Response Time - DVI-D/VGA Connectors - Black</a> Manufacturer: <a href="#">Lenovo, Inc.</a>	4434HE1	EP2659468	<input type="text" value="1"/>	\$152.02	\$152.02	
<input type="button" value="Update"/>				SUB-TOTAL:		\$152.02
				SHIPPING:		\$8.00
<input type="button" value="Continue Shopping"/>			<input type="button" value="Clear Cart"/>		<input type="button" value="Check out"/>	
<input type="checkbox"/> <a href="#">Click here to skip this page in future.</a>						

# After products have been selected

4. Select/Add your shipping and contact information on the quote.
5. Choose the preferred Shipping method from the available options.
6. Enter Quote#/Name and hit Save.
7. You can also add optional Notes and Shipping Instructions (if any).

## My Quote

### Shipping Information

Address: \*  [Find](#) [Add New](#)

Contact Name: \*  [Find](#) [Add New](#) [Edit](#)

Shipping Method:  [?](#)

Shipping Instructions:

Notes:

Quote# / Name: \*

### Item Details

	Product	Part No	EP Part No	Avl	Qty	Price	Ext. Price
	<a href="#">ThinkVision L197 - 19 inch Widescreen TFT Active Matrix LCD - 1440 x 900 Resolution - 0.285mm Dot Pitch - 5ms Response Time - DVI-D/VGA Connectors - Black</a> Manufacturer: Lenovo, Inc.	4434HE1	EP2659468	783	<input type="text" value="1"/>	\$152.02	\$152.02

[Update](#) [Add Products](#)

[Add Standards / Bundles](#)

SUB-TOTAL: \$152.02

SHIPPING: \$8.00

TAX: \$14.82

TOTAL: \$174.84

[Save](#)

# Quote is done. Now what?

Quote is now available under My Quotes Panel on the Dashboard page along with your other saved quotes.

Choose any of the three available Actions:

- Email to send a PDF copy of the quote to your colleague.
- Edit if you want to review your quote. Print option is also available in Edit mode.
- To hide the quote from your most recent quotes list, choose Archive.

My Quotes			<a href="#">Edit</a>
Quote Name / #	Created By	Last Modified (PST)	Actions
19 inch LCD / 585235	Hank-Mgr Hill	3/23/2010 4:39 PM	Action ▼
Lenovo Notebook / 585234	Hank-Mgr Hill	3/23/2010 4:02 PM	Action Email Edit Archive

# Need to retrieve an existing quote?



## To search quotes:

- Click on Document Search option available under Productivity Panel.
- Search by various parameters including Quote#/Name.

The Productivity Panel navigation menu includes the following items:

- Productivity
  - Dashboard
  - Document Search**
  - Order Tracking
  - My Profile
  - Reports
  - Logout
- Search Assistants
  - Search
  - My Contracts
  - Configurators
  - My Favorites
  - Can't Find It?
- Cart Details
  - 0 Items(s)
  - Check out
- Licensing Information
- eProcurement Features

The Document Search interface includes the following sections:

### Document Search

**Search Criteria**

**Document Type**

- Purchase Order
- My Quote
- Requisition
- Received Document
- All

**Date Range**

Activate Date Range:

Created Between: Mar 16 2010

And: Mar 23 2010

**Refine**

Select one or more criteria.

Keyword:

Created By: Hill,Hank-Mgr

SAP Order #:

Custom Field:

Custom Field Value:

Status: Saved

Assigned To: --- All ---

My Quote #:

**Search**

### Document Search Results For My Quote

Document Status	Created By	Modified Date (PST)	Amount (USD)	Document Name / PO#	Actions
Saved	Hill,Hank-Mgr	3/23/2010 4:39:00 PM	174.84	MYQ / 19 inch LCD	Actions

# Quote PDF Sample



## Quote

### Quote Info

<b>Customer :</b> CUSTOMER DEMO #10 - STD	<b>Vendor :</b> En Pointe Technologies
<b>Created By :</b> Hill, Hank-Mgr	18701 S. Figueroa Street
<b>Last Modified:</b> 03/23/2010 04:39 PM	Gardena, CA 90248-4506
<b>Status:</b> Saved	310-337-5200
	enptorderdesk@enpointe.com

### Main Info

<b>Web Ref#:</b>	585235
<b>Quote#:</b>	19 inch LCD
<b>Shipping Method:</b>	Best Way

### Address Info

Ship-To-Address	
<b>Company Name:</b>	DOCKING STATION B
<b>Contact Name, E-mail:</b>	Mark Millar trash@msg.contentwareinc.com
<b>Address:</b>	203 PORT C - PIER 89
<b>City, State / Prov:</b>	EL SEGUNDO CA
<b>Postal Code:</b>	90245-5658
<b>Phone, Fax:</b>	310-337-5200 310-337-5500

### Item Details

Qty.	Mfg. / Publisher	Mfg.Part#	EP.Part#	Description	Avl.	Unit Price	Ext. Price
1	Lenovo, Inc.	4434HE1	EP2659468	ThinkVision L197 - 19 inch Widescreen TFT Active Matrix LCD - 1440 x 900 Resolution - 0.285mm Dot Pitch - 5ms Response Time - DVI-D/VGA Connectors - Black <b>Promotional Pricing Exp Date: 3/28/2010</b>	783	\$152.02	\$152.02

Subtotal: \$152.02

Est. Ship & Hdlg: \$8.00

Est. Tax: \$14.82

Total(USD): \$174.84

**Call Rep:** Product may be constrained and take time to ship. Special order items may take longer.

Software licenses, warranties, and services are usually available immediately.

Contact the sales team if you have an urgent delivery requirement or to confirm availability or backorder status.

**Return Policy:**

Products sourced from manufacturers/publishers directly have different and usually more stringent returns policies than products sourced from distribution. For details, please contact your sales team or visit <http://www.enpointe.com/terms>

# Reporting Capabilities – Available Standard Reports



- 3 - Way PO Matching Report
- Detail Report by Customer PO
- Detail Report by Ship To location
- Invoice Summary
- License Contract Summary
- Order Confirmation Report
- Outstanding Orders by Account
- Previous Purchase history Report
- Product Totals by Publisher/Manufacturer
- Product Totals by Quantity

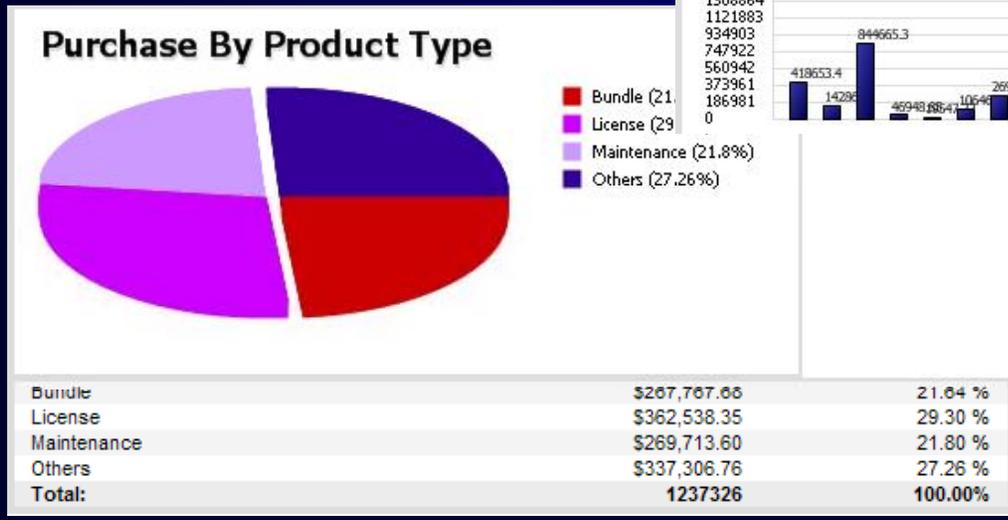
## Reports - Standard Reports

Report Type

Select Report Type :

- 3-Way PO Matching Report
- 3-Way PO Matching Report
- Detail Report by Customer PO
- Detail Report by Ship To Location
- Invoice Summary
- License Contract Summary
- Order Confirmation Report
- Outstanding Orders by Account
- Previous Purchase History
- Product Totals by Publisher/Manufacturer
- Product Totals by Quantity
- Purchase Activity Detail Report
- Purchase Summary by Billing Location
- Purchases by Contract
- Raw Data File
- Requisition Summary Report
- Snapshot

by Publisher/Manufacturer Name  
 sher/Manufacturer Summary  
 as by Year and Month



- Purchase Activity Detail Report
- Purchase Summary by Billing Location
- Purchase by Contract
- Raw Data File
- Requisition Summary Report
- Snapshot
- Summary by Publisher/Manufacturer Name
- Top Publisher/Manufacturer Summary
- Total Sales by Year and Month

# Reporting Capabilities – How to Run a report



- Click on **Reports** link under Productivity Panel.
  - ❑ Click on Standard Reports if you want to run any of the 20 pre-configured reports
  - ❑ Reports scheduling option is available
  - ❑ Customization of Reports is also possible
  - ❑ Download Reports on your computer in various formats or save them in your AP profile to retrieve later

A screenshot of the software interface showing the 'Reports' section. On the left is a navigation menu with 'Reports' highlighted in orange and a green arrow pointing to it. The main content area is titled 'Reports' and contains four cards: 'Standard Reports' (with a red ribbon icon), 'Customized Reports' (with a meeting room icon), 'Schedule Reports' (with a woman icon), and 'My Saved Reports' (with a magnifying glass icon). Each card has a title, a description, and a small image.

**Productivity**

- Dashboard
- Document Search
- Create Documents
- Order Tracking
- My Profile
- Reports**
- Tools
- Logout

**Search Assistants**

- Search
- My Contracts
- My Favorites
- Standards / Bundles
- Can't Find It?

**Cart Details**

## Reports

**Standard Reports**  
Gain access to detailed information quickly and easily using our standard report templates.

**Customized Reports**  
Customize Reports to suit your individual needs using our easy to use reporting tools.

**Schedule Reports**  
Schedule a report to run in cycles providing ongoing visibility to the information you need.

**My Saved Reports**  
Save your customized reports for quick access to detailed information when you need it.

# Reporting Capabilities – How to Run a report



- Choose a Report Type from the list and hit Next.

**Reports - Standard Reports**

Report Type

Select Report Type : 3-Way PO Matching Report

- 3-Way PO Matching Report
- Detail Report by Customer PO
- Detail Report by Ship To Location
- Invoice Summary
- License Contract Summary
- Order Confirmation Report
- Outstanding Orders by Account
- Previous Purchase History
- Product Totals by Publisher/Manufacturer
- Product Totals by Quantity
- Purchase Activity Detail Report
- Purchase Summary by Billing Location
- Purchases by Contract
- Raw Data File
- Requisition Summary Report
- Snapshot
- Summary by Publisher/Manufacturer Name
- Top Publisher/Manufacturer Summary
- Total Sales by Year and Month

**Report Criteria**

Report Product Type

Please select the type of product for the report All

Date Range

Start Date 8/24/2009 (Format "MM/DD/YYYY")

End Date 9/8/2009 (Format "MM/DD/YYYY")

Quick Date Selection Custom Date

Custom Field Filter

Custom Field Select Custom Field

Custom Field Value

Manufacturers/Publishers

- All
- @Last Software, Inc.
- 3Com
- 3M Corporation
- Acer America Corporation
- ActivePDF, Inc.

Software Licensing Product Types

- All
- Applications
- Bundle
- CD Subscription
- Documentation
- FPP

Hold down the "Ctrl" button to select multiple items from the above lists.

Product Categories

- Hierarchies
  - Hardware
  - Software
  - Services

## Report Criteria Screen

Set parameters for the report

- Include/Exclude Software Licensing
- Select Date Range or choose a Quick Date
- Filter your report by
  - Custom fields
  - Manufacturers/Publishers
  - Software Licensing Product Type (Select Managed Software Licensing from Report Product Type to enable this option)

# Reporting Capabilities – Report Preview



- AP will show Report Preview with the data based on your selections.

**Reports - Standard Reports**

**Report Criteria**

Report Product Type : All  
Report Type : Detail Report by Customer PO  
Date Range : From 8/24/2005 to 9/8/2009  
Custom Field :  
Manufacturers/Publishers: All  
Software Licensing Product Types : All  
Product Categories : All

**Report Detail**

Cost Center:  
Code:

Invoice Number	Invoice Date	Enpointe Part #	Mfg Part #	Part Description
191014546	09/19/2005	EP1970166	P73-00156	Windows Server Standard 2003 VOL CD AE 32-Bit Win ALL
191024667	09/27/2005	EP1970166	P73-00156	Windows Server Standard 2003 VOL CD AE 32-Bit Win ALL
				Total For I

Customer PO: FRWSVRM-0905 MELLERAUD GOMES  
Order Number: 150000290  
Order Date: 09/09/2005  
Cost Center:  
Code:

Invoice Number	Invoice Date	Enpointe Part #	Mfg Part #	Part Description
191014016	09/16/2005	EP1970166	P73-00156	Windows Server Standard 2003 VOL CD AE 32-Bit Win ALL
191024665	09/27/2005	EP1970166	P73-00156	Windows Server Standard 2003 VOL CD AE 32-Bit Win ALL
				Total For FRWSVRI

Customer PO: GERWSVRM-0905 KAMMANN  
Order Number: 150000291  
Order Date: 09/09/2005  
Cost Center:

Navigation: Back, Email Report, Print, Schedule Report, Customize Report

Save As: HTML (selected), EXCEL, PDF  
Report Name:   
Buttons: Save In My Reports, Save

# Reporting Capabilities – Output options



Send report in an Email to multiple addresses

Take Print out

**Send Email**

To:\* userB@metlife.com  
Use semicolon between multiple addresses

From:\* userA@metlife.com

Subject:\* Detail Report by Ship-to location

Comments: Enter comments to be included in email below:  
Hey,  
  
Here's the purchase history of our different offices.  
  
Thanks  
XYZ

Email Cancel

(\*Denotes required fields(s).)

Print

General Options

Select Printer

- Microsoft Office Document Image Writer
- Microsoft XPS Document Writer
- Send To OneNote 2007

Status: Ready  Print to file Preferences

Location: Find Printer...

Comment:

Page Range

All  Selection  Current Page

Pages: 1

Number of copies: 1

Collate 1 2 3

Print Cancel Apply

Download or save it on your AccessPointe Dashboard

Available Download Formats:

**EXCEL, PDF & HTML**

Save As: HTML Report Name: Save In My Reports Save

- HTML
- EXCEL
- PDF

**Scheduling Option**

Frequency: One Time

Output Options:  Save  Email

Output Format: HTML

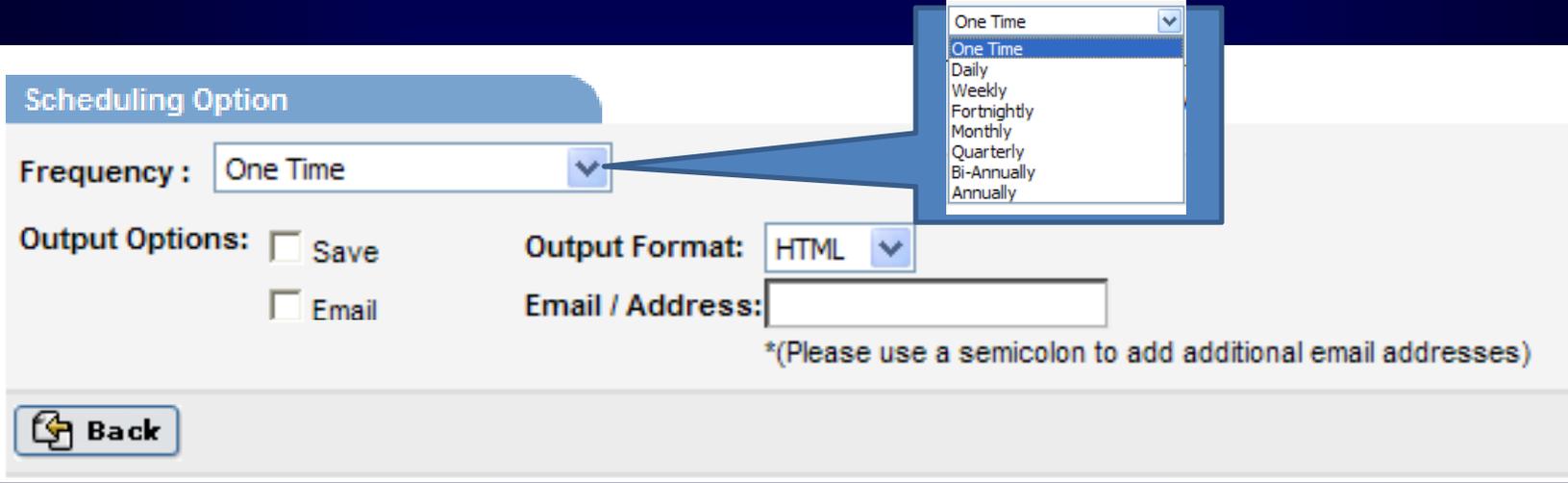
Email / Address: \*(Please use a semicolon to add additional email addresses)

Back

**Schedule**

# Reporting Capabilities – Scheduling

- Set parameters once and get Reports in your mailbox by scheduling options
- Reports will be sent you your mailbox in your preferred format.
- Send reports to multiple email addresses.



The screenshot shows a web form titled "Scheduling Option". It includes a "Frequency" dropdown menu currently set to "One Time", which is open to show options: "One Time", "Daily", "Weekly", "Fortnightly", "Monthly", "Quarterly", "Bi-Annually", and "Annually". Below this are "Output Options" with checkboxes for "Save" and "Email". The "Output Format" is set to "HTML" in a dropdown menu. An "Email / Address:" text input field is present, with a note below it: "(Please use a semicolon to add additional email addresses)". A "Back" button is located at the bottom left of the form.

**NOTE:** Special/Ad hoc reports can also be scheduled from our Backend system – SAP in your desired format.

# Reporting Capabilities – Customization



- Exclude unwanted fields

Customizable Standard Reports

**Report Type** Customize

Detail Report by Customer PO [Edit](#)

Outstanding Orders by Account [Edit](#)

Raw Data File

**Report Criteria**

**Available Fields** Selected Fields

▶

▶

◀

◀

Customer PO #

Total Sales Amount

Order Number

Order Date

Invoice Number

Invoice Date

Mfg Part #

**Report Product Type**

Please select the type of product for the report:

**Date Range**

Start Date:  (Format "MM/DD/YYYY")

End Date:  (Format "MM/DD/YYYY")

Quick Date Selection:

**Custom Field Filter**

Custom Field:

Custom Field Value:

**Manufacturers/Publishers**

All

@Last Software, Inc.

3Com

3M Corporation

Acer America Corporation

ActivePDF, Inc.

Hold down the "Ctrl" button to select multiple items from the above lists.

**Software Licensing Product Types**

All

Applications

Bundle

CD Subscription

Documentation

FPP

**Product Categories**

hierarchies

[Next](#)

# Reporting Capabilities – Samples



## Detail Report By Customer PO For Period: Aug 24, 2005 To Sep 8, 2009

Customer PO: DUBWSVRM-0905 HUSSNAIN  
Order Number: 150000289  
Order Date: 09/09/2005  
Cost Center:  
Code:

Invoice Number	Invoice Date	Enpointe Part #	Mfg Part #	Part Description	Unit Price	Quantity	Sales Amount
191014546	09/19/2005	EP1970166	P73-00156	Windows Server Standard 2003 VOL CD AE 32-Bit Win ALL	\$21.00	1	\$21.00
191024667	09/27/2005	EP1970166		Windows Server Standard			

## Snapshot For Period: Aug 24, 2005 To Sep 8, 2009

Customer PO: FRWSVRM-0905 MELLERAUD GC  
Order Number: 150000290  
Order Date: 09/09/2005  
Cost Center:  
Code:

Invoice Number Invoice Date Enpointe Pa

### Top 10 Publishers/Manufacturers (Based on net sales)

Rank	Publisher/Manufacturer	Quantity	Total Sales	%Total Sales
1	Microsoft Corp.	2374	\$315,585.96	25.51%
2	IBM	1546	\$198,294.14	15.86%
3	VMware, Inc.	28	\$153,131.25	12.38%
4	Symantec Corporation	14680	\$135,384.35	10.94%
5	Adobe Systems INC.	316	\$67,427.31	5.45%
6	VERITAS SOFTWARE	88	\$53,883.53	4.35%
7	Trend Micro	26001	\$43,148.56	3.49%
8	Macrovision Corporation	17	\$41,871.69	3.38%
9	WRQ	1000	\$31,610.00	2.55%
10	Diskeeper Corporation International	1741	\$31,129.08	2.52%
<b>Total:</b>		<b>47691</b>	<b>\$1,069,465.87</b>	<b>86.43%</b>

### Top 10 Products (Based on net sales)

Rank	Mfg Part ID	Product Description	Quantity	Total Sales	%Total Sales
1	021-06293	Office 2003 NL SEL-B UL (32) 1 CORP	432	\$124,679.52	10.08%
2	H05-00175	Sharepoint Portal CAL Device MC LSA SEL-B-2Y (1/1)AE (NT) CORP	1200	\$97,824.00	7.91%
3	VINB8X2U-P-SSS-C	VIN BLADE SERVER LICENSE PACK 24X7 SUPPORT/SUB 1CORP	6	\$81,119.28	6.56%
4	VIN-B-8X2U-CE	VIN BLADE SERVER LIC PACK VIRTUAL NODE FOR 8 RACK PRICING NL 1 (Win)CORP	2	\$54,937.94	4.44%
5	10499855	PCANYWHERE HOST ONLY 11.5 UPGRADE LICENSE SPA F ENGLISH (ALL WINDOWS) 1USR CORPORATE	2038	\$53,456.74	4.32%
6	E00PCLL-H	INFORMIX DYNAMIC SERVER ENTERPRISE EDITION CONCESSION RENEWAL MAINT 1.84 POINTS	104	\$35,187.36	2.84%
7	E1CS6LL-LEVEL H	NOTES WITH COLLABORATION USER MAINT RENEWAL PPA LEVEL H	1075	\$31,669.50	2.56%
8	184566.MTSS	Attachmate Maintenance and Technical Support Sub MC AE (NON) 1 CORP	1000	\$31,610.00	2.55%
9	110150	Diskeeper Pro 9.0 NL AE (WIN) 1 CORP	1741	\$31,129.08	2.52%
10	10499856	PCANYWHERE HOST & REMOTE 11.5 UPGRADE LICENSE SPA F ENGLISH (ALL WINDOWS) 1USR CORPORATE	521	\$29,123.90	2.35%
<b>Total</b>			<b>8119</b>	<b>\$570,737.32</b>	<b>46.13%</b>

### Total Sales By Year and Month For Period: Aug 24, 2005 To Sep 8, 2009

Year	Month	Quantity	Total Sales
2005	August	126	\$54,237.44
	September	2924	\$112,474.44
	October	7303	\$30,552.21
	November	10587	\$308,824.41
	December	28257	\$245,820.41
2006	January	1573	\$97,204.08
	February	61	\$32,551.85
	March	61	\$17,161.91
	April	93	\$19,944.81
	May	41	\$14,267.27
<b>Total For 2006</b>	<b>1829</b>	<b>\$181,129.92</b>	<b>60.00</b>
<b>Report Total :</b>	<b>51026</b>	<b>\$933,038.83</b>	<b>29.00</b>

Quantity	Total Sales
105.00	93.00
121.00	97.00
130.00	85.00
60.00	198.00
38.00	93.00
29.00	97.00
198.00	85.00
93.00	97.00
97.00	85.00
85.00	956

### Sales By Month



Month	Quantity	Total Sales
Oct	7303	\$68,192.53
Nov	10587	\$1,169,946.70
Dec	28257	\$1,869,805.33
<b>Total:</b>	<b>51026</b>	<b>\$4,956,112.91</b>

# Still have questions?

**Contact your Account Manager**

**Majid Jilani**

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