

# AccessPointe™ User Guide for ITS42



Entrenched with Experience, Armed with Technology

# How this Guide is Organized



## Section I

- Slides 3 -17 provide an overview addressing each of the 10 requirements of the State

## Section II

- Slides 18-22 provide overviews of additional features that are supported in AccessPointe

## Section III

- Slides 23-41 provide a User Guide as to how to log-on, navigate, conduct searches, create quotes and generate reports.

# 1 - On-line catalog of available software



AccessPointe provides the ability to search VLA and Non-VLA products by various search options.

En Pointe Part #	Description & Publisher	Mfg. Part #	Price	Add to Cart
 60205212	<a href="#">XL C/C++ AUTH USR Most Current License &amp; Maintenance Passport Advantage-Level PX Lvl PX 12 Month Maint (Prepaid) American English (AD) 1 User Corporation</a> IBM	D5AHL-L-PX	\$3,218.71	

En Pointe Part #	Description & Publisher	Mfg. Part #	Price	Add to Cart
 EP2885360	<a href="#">Office Comms Svr Ent 2007R2 Disk Kit Med 2007 DVD American English (Non-Specific OS) 1 User All Markets</a> Microsoft Corp.	KPA-00523	\$20.20	

## 2 - Pricing in catalog is specific to each State



Each state can have its own pricing in the catalog.

Pricing rules can be updated at any time based on the State's policy.

Example:  
Price in State A:

DB2 UDB Workgroup Server Ed Vu Maintenance					
En Pointe Part #	Description & Publisher	Mfg. Part #	Price	Add to Cart	
60090362	<a href="#">DB2 UDB WORKGROUP SVR ED VU Most Current Maint Reinstatement-Renewal Passport Advantage-Lvl G 12 Month Reinstatement Mnt (Pre Paid)</a> <a href="#">American English (Multiplatform) 1 User Corporation</a> IBM	E024RLL-G	\$16.12		

Price in State B:

DB2 UDB Workgroup Server Ed Vu Maintenance					
En Pointe Part #	Description & Publisher	Mfg. Part #	Price	Add to Cart	
60090362	<a href="#">DB2 UDB WORKGROUP SVR ED VU Most Current Maint Reinstatement-Renewal Passport Advantage-Lvl G 12 Month Reinstatement Mnt (Pre Paid)</a> <a href="#">American English (Multiplatform) 1 User Corporation</a> IBM	E024RLL-G	\$17.25		

### 3 - Catalog for each State includes only software which the reseller has not been restricted from selling by that State



- En Pointe will customize catalogs for each state
- Each catalog will enforce the state's policy by restricting products from the catalog
- AccessPointe allows flexible management of each catalog
- AccessPointe provides the ability to further restrict users to certain products within a state

## 4 - Accessible via commonly used browser with no need for additional software



- AccessPointe can be accessed via the internet through a web browser
- No additional software is required
- Secure web based access is provided

## 5 - Available 24x7 (except for scheduled maintenance)

- AccessPointe is available 24X7
- Schedule maintenances have no impact on buying and are notified well before time
- Average 99% uptime



## 6 - Searchable by:

### (A) – Volume License Agreement



**My Contracts**

Active Contracts By Publisher | Inactive Contracts By Publisher

Select Publisher: All Publishers [v] [?] Search

Showing 1 - 17 of 17 Contract(s)

Publisher	Agreement Number	Program Name	Effective Date	Expiration Date
Adobe Systems Inc.	4400157444	<a href="#">Adobe CLP 4.5 Level 1 Corp</a>	07/22/2009	07/31/2011
Computer Associates	OLP_YRS	<a href="#">Comp Assoc OLP Corp</a>	07/08/2009	07/08/2010

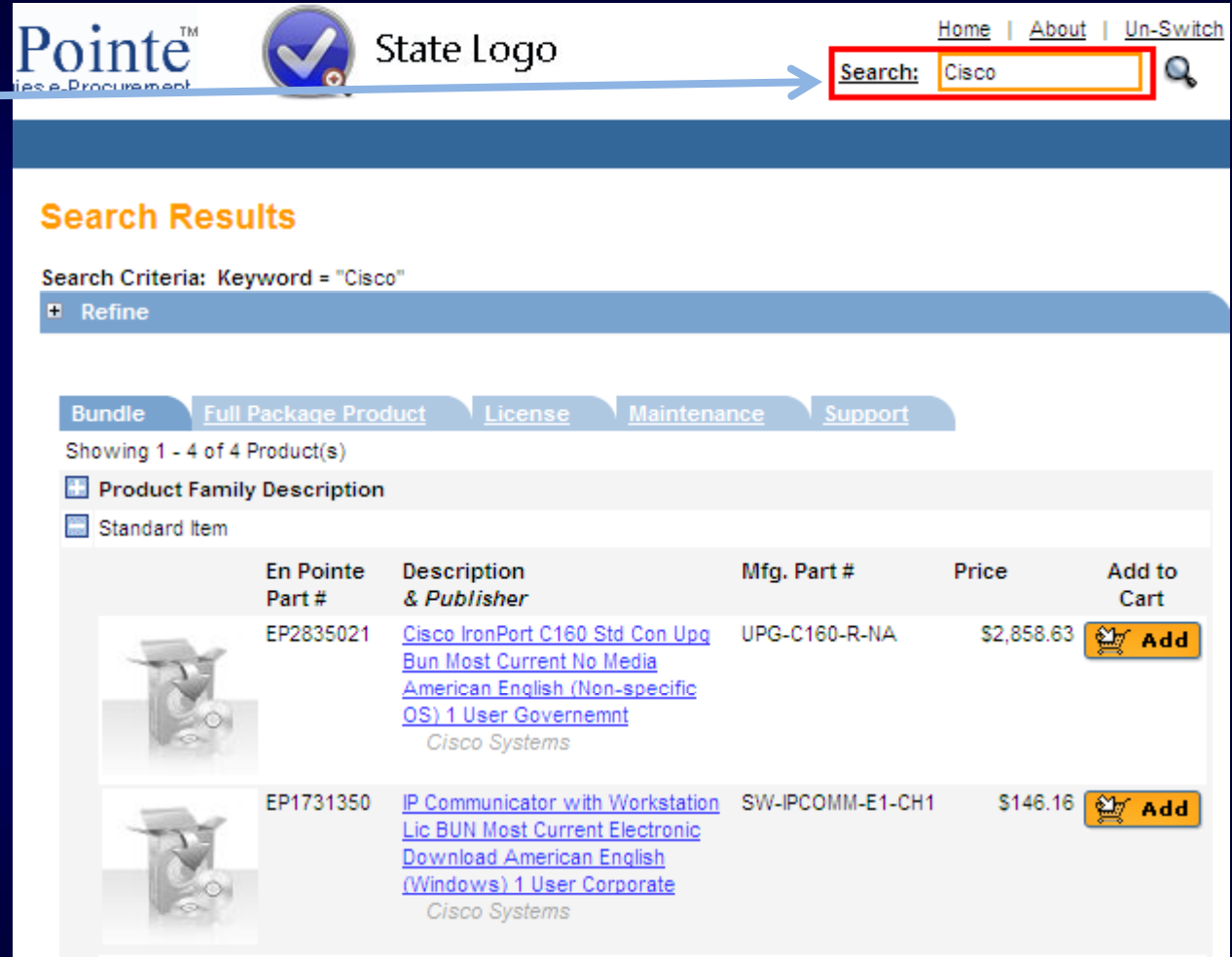
AccessPointe provides a number of ways to search for contracts and products.




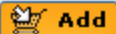
## 6 - Searchable by:

### (B) – Can be searched by Software Publisher

[By Entering Publisher Name in Search Box]



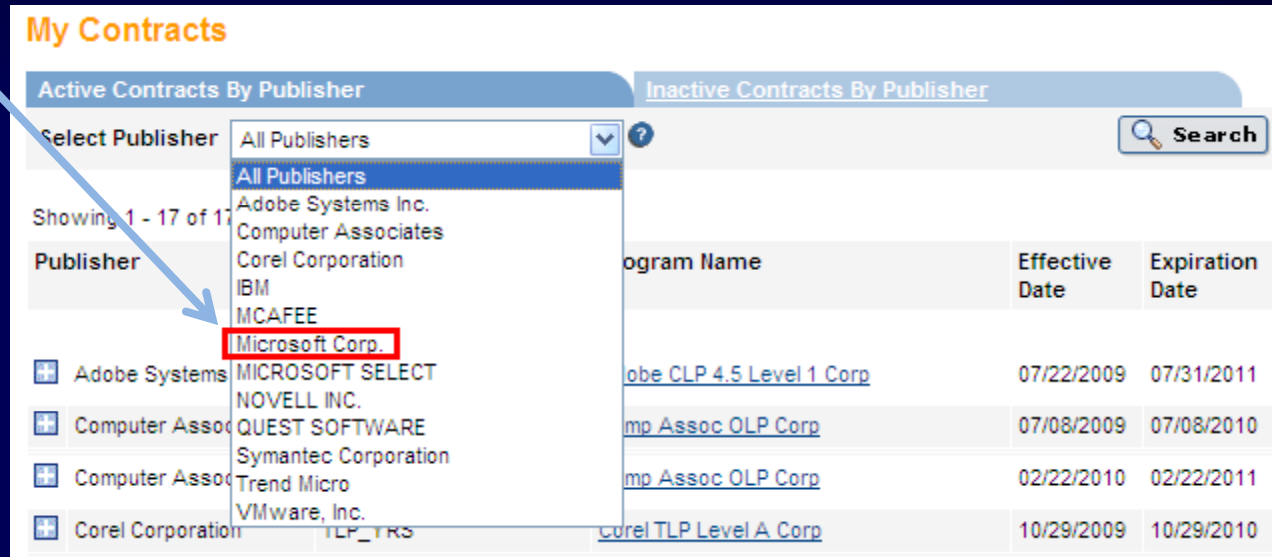
The screenshot shows the Pointe Technologies website interface. At the top, there is a navigation bar with the Pointe logo, a 'State Logo' button, and links for 'Home', 'About', and 'Un-Switch'. A search bar is highlighted with a red box, containing the text 'Cisco'. Below the search bar, the 'Search Results' section is displayed. It shows the search criteria as 'Keyword = "Cisco"' and a 'Refine' button. There are tabs for 'Bundle', 'Full Package Product', 'License', 'Maintenance', and 'Support'. The results show 'Showing 1 - 4 of 4 Product(s)'. Two product entries are visible, both from 'Cisco Systems'.

En Pointe Part #	Description & Publisher	Mfg. Part #	Price	Add to Cart
EP2835021	<a href="#">Cisco IronPort C160 Std Con Upg Bun Most Current No Media American English (Non-specific OS) 1 User Governemnt</a> Cisco Systems	UPG-C160-R-NA	\$2,858.63	
EP1731350	<a href="#">IP Communicator with Workstation Lic BUN Most Current Electronic Download American English (Windows) 1 User Corporate</a> Cisco Systems	SW-IPCOMM-E1-CH1	\$146.16	

## 6 - Searchable by:

### (B) - Software Publisher

[By Selecting Publisher Name  
under "My Contracts"]



**My Contracts**

Active Contracts By Publisher | Inactive Contracts By Publisher


Select Publisher: All Publishers [v] [?]

Showing 1 - 17 of 17


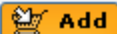
Publisher	Program Name	Effective Date	Expiration Date
Adobe Systems Inc.	Adobe CLP 4.5 Level 1 Corp	07/22/2009	07/31/2011
Computer Associates	Comp Assoc OLP Corp	07/08/2009	07/08/2010
Corel Corporation	Comp Assoc OLP Corp	02/22/2010	02/22/2011
IBM	Corel TLP Level A Corp	10/29/2009	10/29/2010
MCAfee			
Microsoft Corp.			
MICROSOFT SELECT			
NOVELL INC.			
QUEST SOFTWARE			
Symantec Corporation			
Trend Micro			
VMware, Inc.			
Corel Corporation			

## 6 - Searchable by:

### (C) – Searchable By Product Name

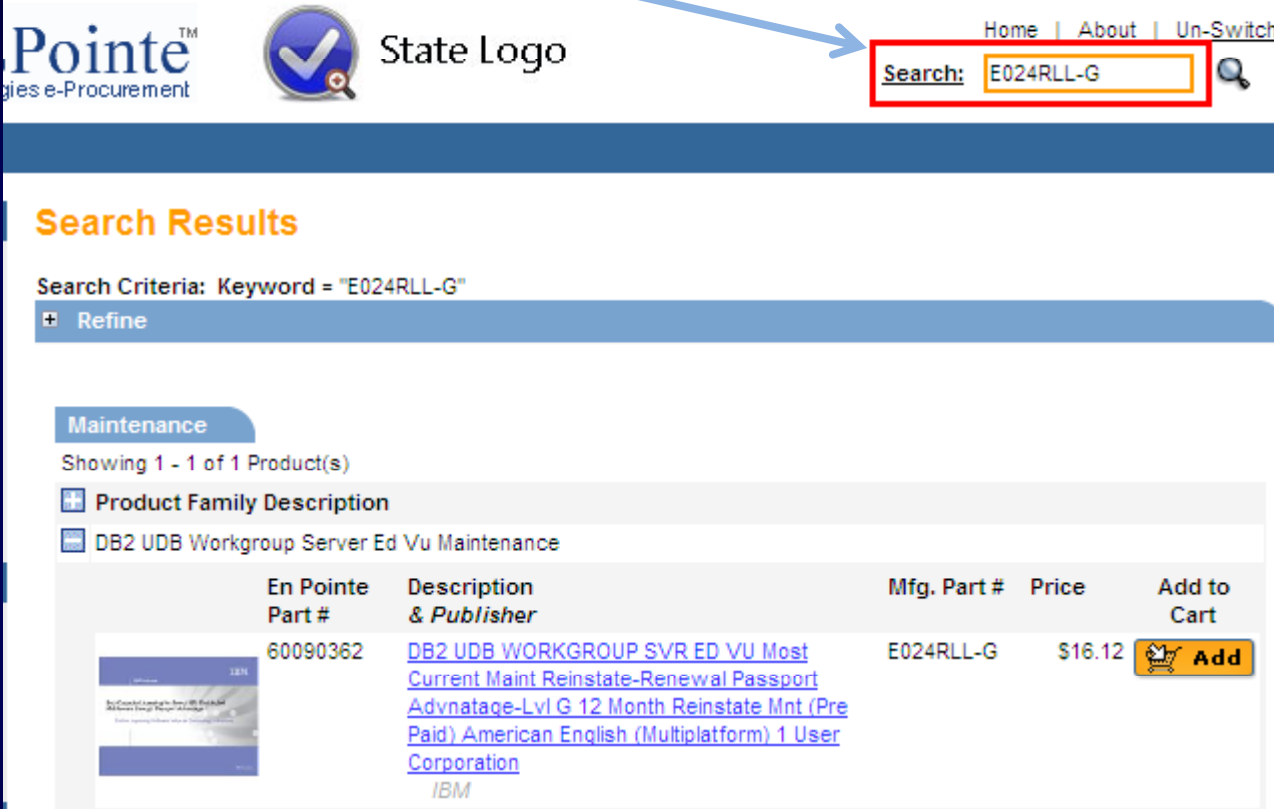


The screenshot shows the En Pointe e-Procurement website. At the top, there is a navigation bar with the En Pointe logo, a 'State Logo' placeholder, and links for 'Home', 'About', and 'Un-Switch'. A search bar is located on the right, containing the text 'MS Office'. Below the search bar, the 'Search Results' section is displayed. It shows the search criteria as 'Keyword = "MS Office"' and a 'Refine' button. There are two tabs: 'License' and 'Media & Doc'. The 'License' tab is selected, showing 'Showing 1 - 5 of 5 Product(s)'. Below this, there are two expandable sections: 'Product Family Description' and 'Standard Item'. The 'Standard Item' section is expanded, showing a table of products.


En Pointe Part #	Description & Publisher	Mfg. Part #	Price	Add to Cart
EP2500554	<a href="#">MS OFFICE 2007 Small Business NL Most Current Electronic Download American English (Windows) 1 User Corporate</a> Hewlett-Packard	RZ365A#ABA	\$217.36	
EP2594489	<a href="#">Non-Production: Server CPU License for RasterMaster Extended 15.0 SDK for .NET with PDF and MS Office Support LIC NL ESD AE (WIN) 1</a> Snowbound Software Corporation	LSR15PENW	\$578.55	

## 6 - Searchable by:

### (D) – OEM Product Number

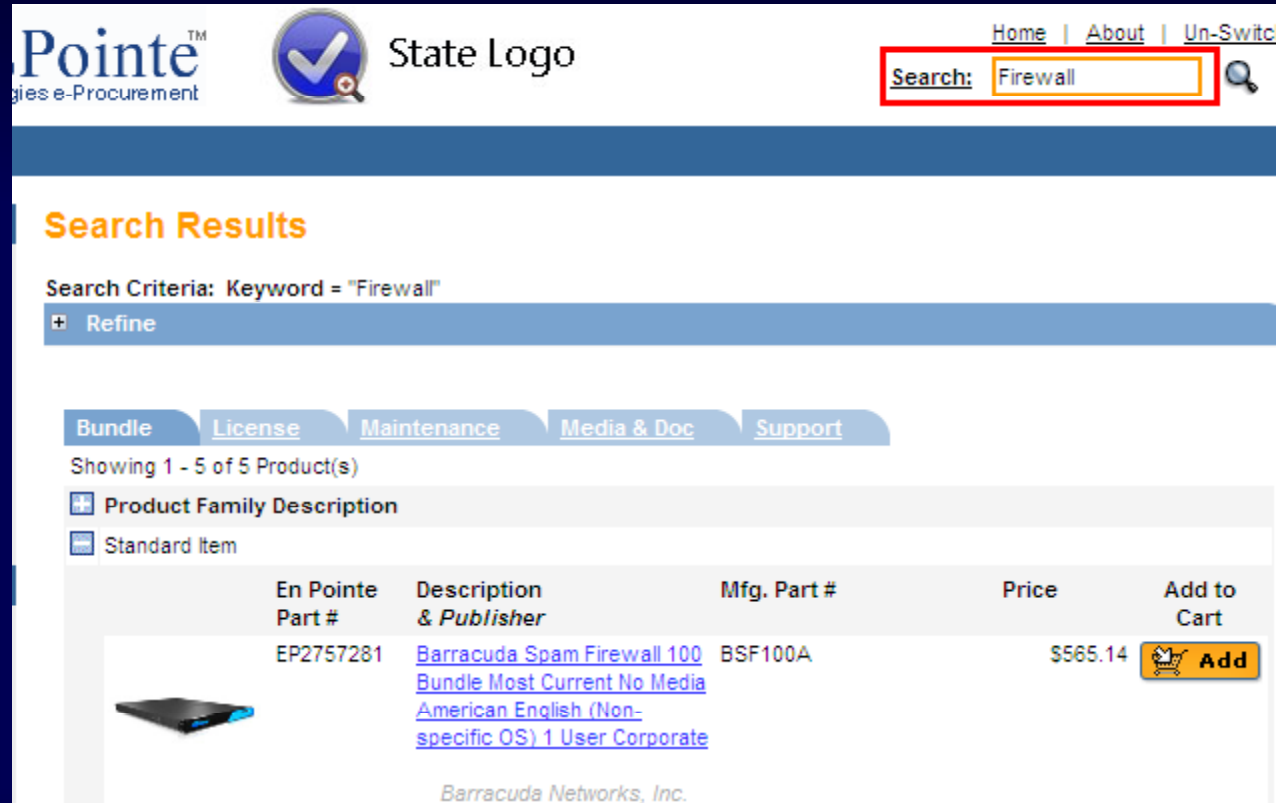


The screenshot shows the En Pointe Technologies e-Procurement website. At the top, there is a navigation bar with the En Pointe logo, a 'State Logo' placeholder, and links for 'Home', 'About', and 'Un-Switch'. A search bar is located on the right, containing the text 'Search: E024RLL-G'. Below the navigation bar, the 'Search Results' section is displayed. It shows the search criteria as 'Keyword = "E024RLL-G"' and a 'Refine' button. Under the 'Maintenance' category, it indicates 'Showing 1 - 1 of 1 Product(s)'. A table lists the product details:


En Pointe Part #	Description & Publisher	Mfg. Part #	Price	Add to Cart
60090362	<a href="#">DB2 UDB WORKGROUP SVR ED VU Most Current Maint Reinstatement-Renewal Passport Advantage-Lvl G 12 Month Reinstatement Mnt (Pre Paid) American English (Multiplatform) 1 User Corporation</a> IBM	E024RLL-G	\$16.12	

## 6 - Searchable by:

### (E) – Software Type



The screenshot shows the En Pointe Technologies e-Procurement website. The search bar at the top right contains the text "Firewall". Below the search bar, the "Search Results" section displays "Search Criteria: Keyword = 'Firewall'". A "Refine" button is visible. Below the search results, there are tabs for "Bundle", "License", "Maintenance", "Media & Doc", and "Support". The "Bundle" tab is selected, showing "Showing 1 - 5 of 5 Product(s)". Below this, there are two expandable sections: "Product Family Description" and "Standard Item". The "Standard Item" section displays a table with the following data:

En Pointe Part #	Description & Publisher	Mfg. Part #	Price	Add to Cart
EP2757281	<a href="#">Barracuda Spam Firewall 100 Bundle Most Current No Media American English (Non-specific OS) 1 User Corporate</a>	BSF100A	\$565.14	

Below the table, the text "Barracuda Networks, Inc." is visible.

## 7 - Generating quotes which are guaranteed for 30 days



Quotes will be valid for 30 days

[At the bottom of this document you would find a guide on how to create a Quote]

### Quote

#### Quote Info

Customer :	CUSTOMER DEMO #10 - STD	Vendor :	En Pointe Technologies
Created By :	Hill, Hank-Mgr		18701 S. Figueroa Street
Last Modified:	03/23/2010 04:39 PM		Gardena, CA 90248-4506
Status:	Saved		310-337-5200
			enptorderdesk@enpointe.com

#### Main Info

Web Ref#:	585235
Quote#:	19 inch LCD
Shipping Method:	Best Way

#### Address Info

Company Name:	DOCKING STATION B
Contact Name, E-mail:	Mark Millar trash@msg.contentwareinc.com
Address:	203 PORT C - PIER 89
City, State / Prov:	EL SEGUNDO CA
Postal Code:	90245-5658
Phone, Fax:	310-337-5200 310-337-5500

#### Item Details

Qty.	Mfg. / Publisher	Mfg.Part#	EP.Part#	Description	Avl.	Unit Price	Ext. Price
1	Lenovo, Inc.	4434HE1	EP2659468	ThinkVision L197 - 19 inch Widescreen TFT Active Matrix LCD - 1440 x 900 Resolution - 0.285mm Dot Pitch - 5ms Response Time - DVI-D/VGA Connectors - Black <b>Promotional Pricing Exp Date: 3/28/2010</b>	783	\$152.02	\$152.02

Subtotal: \$152.02  
Est. Ship & Hdlg: \$8.00  
Est. Tax: \$14.82  
Total(USD): \$174.84

**Call Rep:** Product may be constrained and take time to ship. Special order items may take longer.  
Software licenses, warranties, and services are usually available immediately.  
Contact the sales team if you have an urgent delivery requirement or to confirm availability or backorder status.  
**Return Policy:**  
Products sourced from manufacturers/publishers directly have different and usually more stringent returns policies than products sourced from distribution. For details, please contact your sales team or visit <http://www.enpointe.com/terms>

## 8 - Website hosting catalog includes:



a) Contact information for customer account reps

b) Links to the State's website if requested

c) Information for contract users regarding how to access site content and set up accounts

**Inbox**

**Messages from En Pointe**

**Welcome to En Pointe Technologies!**

This site has been specially designed for ITS42, the Software Reseller RFR to demonstrate the functionality, features and capabilities of our eProcurement solution. We are confident that this state-of-the-art eProcurement engine will exceed all the requirements and desirable features for ITS42, including Reporting. For a detailed list of all the features and functionality, Please refer to the AccessPointe User Guide below.

We recommend that you take a live demo of this site and allow one of our associates to walk you thru the various features and capabilities. Please contact any of En Pointe's ITS42 team-members listed below to setup a time for a demo.

**En Pointe Contacts**

**Kathy Perez** - (VP Public Sector & Project Lead for ITS42 )  
Ph: (800-819-7501 Ext: 84270)  
[kperez@enpointe.com](mailto:kperez@enpointe.com)

**Majid Jilani** - (Sales Manager for ITS42)  
Ph: (310 337-5903 )  
Fax: (310 258 2344 )  
[mjilani@enpointe.com](mailto:mjilani@enpointe.com)

**Kristin Botelho** - (Accounts Manager for ITS42 )  
Ph: (508-203-3023)  
[KBotelho@enpointe.com](mailto:KBotelho@enpointe.com)

**Dan Rettig** - ( Manager Microsoft Specialists for ITS42 )  
Ph: (614-323-2510)  
[drettig@enpointe.com](mailto:drettig@enpointe.com)

**Stacie Boulay** - ( Manager Software Specialists for ITS42 )  
Ph: (508-203-3021)  
[sboulay@enpointe.com](mailto:sboulay@enpointe.com)

**Mark Millar** - (AccessPointe Live-Demo for ITS42 )  
Ph: (310-337-5200 Ext: 2904)  
[mmillar@enpointe.com](mailto:mmillar@enpointe.com)

**Technical Support for ITS42**  
Ph: (310-337-5111)  
[support@enpointe.com](mailto:support@enpointe.com)

**State's Website:** [www.state.statename.us](http://www.state.statename.us)

**AccessPointe User Guide**  
Click the above icon to view the customized user guide.

**Right Sidebar:**

- Last
- Name
- PO#
- REQ / 42542
- Docu
- Name
- PO#
- No do
- My St
- Stand
- Bund
- Name
- Micro
- Micro
- Projec
- Windo
- Serve
- Licens
- My C
- Progr
- Micro
- \*\*DEM
- Micro
- Selec
- Micro
- Facult
- Adob
- Corp"
- Syma
- \*\*\*DEI
- My S
- No re

## 9 - Report generation by State Contract Manager



### **You can include following fields:**

Customer Name, Customer Number,  
Customer PO #, Order #,  
Reseller Item #, Manufacturer Item #,  
Product Description, Manufacturer,  
Quantity Ordered, Unit Price,  
Extended Price, Date Ordered,  
Date of Invoice, Product Type,  
Ship To: Name, Address Line 1, Address Line 2, City, State, Zip, Ship  
To: Name, Address Line 1, Address Line 2, City, State, Zip, Expiration Date  
(if applicable).

- A guide on how to generate and download custom reports can be found in next few slides.
- A Guide on how to show/describe custom fields is included at the bottom of this presentation



## 10 - Report generation by Eligible Entities



**Yes, An Administrator can access any account and generate reports by eligible entities**

# AccessPointe Additional Features



## Standards / Bundles

Create bundles of pre-approved products with dynamic options.

- Eliminate maverick buying
- Drive down product prices
- Lower IT support costs

## Workflow

An electronic approval routing process based on user defined business rules such as dollar limits.

- Cut down approval times
- Control purchasing
- Track steps with audit logs

## Real Time Inventory

Leverage our integration to the largest distributors and manufacturers to get instant availability.

- Get up to the second inventory updates
- Optimize freight costs
- Meet delivery expectations

# AccessPointe Additional Features



## Order Tracking

Status orders at the line item level including tracking, invoice, serial, and asset tag numbers.

- Online Invoices
- Manage IT Assets
- Track warranties
- Proof of Delivery

## Reporting

Run Reports to supply summary and detailed purchasing information filtered through custom fields.

- Analyze spending habits
- Negotiate better pricing with manufacturers

## True Multi-Sourcing Capabilities

Get multiple sourcing scenarios from each and every product search.

- Comparative price analysis
- Choose based on availability (linguistics)
- Provide Product Status (discontinued warnings, etc..)

# AccessPointe Additional Features



## Enterprise Agreements

Focus on helping customers identify efficiencies and inefficiencies in Enterprise product deployment and purchasing.

- Deploy Products
- Purchased vs. Deployed comparison
- See Recommended actions

## Cisco SmartNet Warranties

Manage your Cisco SmartNet warranties through a single interface

- Contracts Header Level Details
- Line Item Details – Expiration date of each product
- See Deployment details like shipping address etc

# Standards / Bundles

- Customizable for each account
- Drive standardization of purchases

### Standards / Bundles Detail

Categories > ITS42 Server Software > Microsoft

Description:

**Microsoft**

Price as Configured: **\$ 1273.35**

MS Access  
MS Excel  
MS Visio Standard  
MS Project  
MS Visio Professional  
MS Visio Standard  
MS Word  
Office Professional (PC)  
Office Standard (PC)  
One Note  
Microsoft Media

**MS Access**

PN: 077-04008: \$170.91 --- Avail: 1 --- Access 2007 NL SEL-A AE (NS) 1 CORP [Product Detail](#)

**MS Excel**

PN: 065-05193: \$170.91 --- Avail: 1 --- Excel 2007 NL SEL-A AE (NS) 1 CORP [Product Detail](#)

**MS Visio Standard**

PN: D86-02852: \$167.71 --- Avail: 1 --- Visio Standard 2007 NL SEL-A AE (NS) 1 CORP [Product Detail](#)









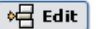
**MS Project**

PN: 076-03817: \$393.58 --- Avail: 1 --- Project 2007 NL SEL-A AE (NS) 1 CORP [Product Detail](#)

### Standards / Bundles

Pick a Category:

Click the button on the right to See Details on item(s) and price(s).

Name	Description	Action
<b>Microsoft</b> 	MS Access MS Excel MS Visio Standard MS Project MS Visio Professional MS Visio Standard MS Word Office Professional (PC) Office Standard (PC) One Note Microsoft Media	 
<b>Windows Server License</b> 	Windows Server CAL User 2008	 
<b>Microsoft Project</b> 	Microsoft Project 2007 License, Maintenance and Media	 

# Real Time Inventory



- Optimize freight costs
- Products ship automatically from nearest warehouse
- Available for customer owned inventory

WAREHOUSE AVAILABILITY		
Location	Quantity	
FL & EXPORT ONLY	10	
SLWANEY, GA	0	
SWEDESBO, NJ	53	
SOUTH BEND, IN	595	
FT WORTH, TX	85	
<b>Total Available Quantity:</b>	<b>743</b>	<b>Avl. Info Last Updated: 1/3/2005 3:27:35 PM</b>

# How to Login?

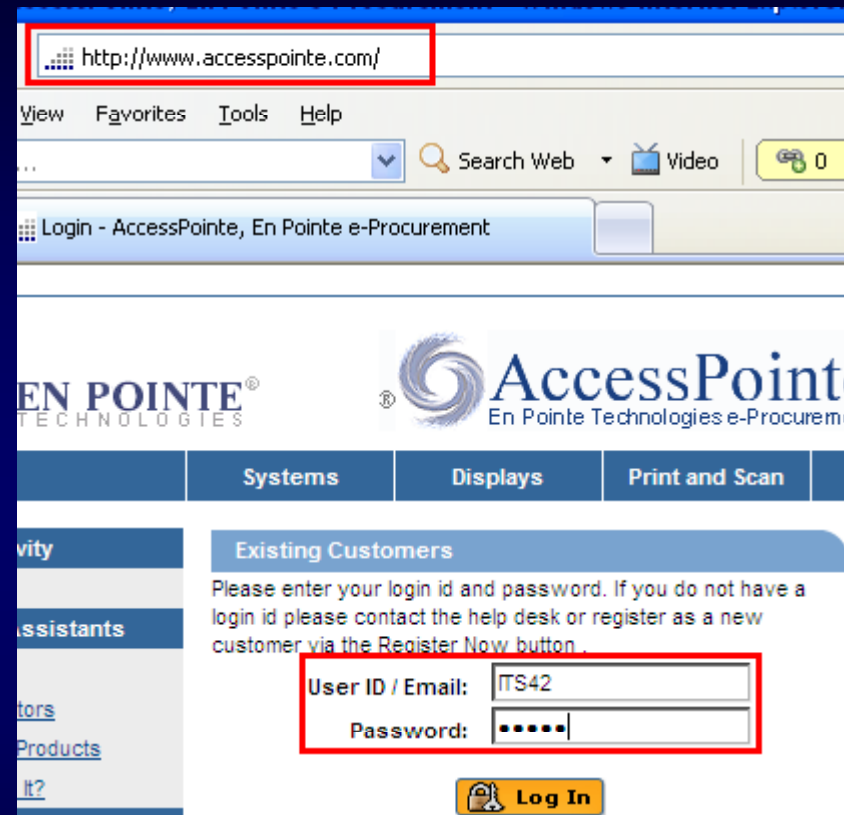
- Enter following URL in your browser

URL: [www.accesspointe.com](http://www.accesspointe.com)

- Use following credentials:

Login: **ITS42**

Password: **enpointe**



The screenshot shows a web browser window with the URL <http://www.accesspointe.com/> in the address bar. The browser's menu bar includes View, Favorites, Tools, and Help. Below the menu bar is a search bar with the text "Search Web" and a "Video" button. The page title is "Login - AccessPointe, En Pointe e-Procurement". The main content area features the "EN POINTE TECHNOLOGIES" logo and the "AccessPointe" logo with the tagline "En Pointe Technologies e-Procurement". A navigation bar contains links for "Systems", "Displays", and "Print and Scan". On the left side, there is a sidebar with links for "Activity", "Assistants", "Products", and "It?". The main content area has a section titled "Existing Customers" with the text: "Please enter your login id and password. If you do not have a login id please contact the help desk or register as a new customer via the Register Now button." Below this text are two input fields: "User ID / Email:" with the value "ITS42" and "Password:" with the value ".....". A "Log In" button is located at the bottom right of the login form.

# AccessPointe Dashboard



- Designed from Procurement Standpoint.
- Overall activity of the account on Single page
- Custom Logo
- Custom Messages, link etc
- Configurable panels showing summary of data
- Custom Logo
- Custom Messages, link etc

**AccessPointe™**  
En Pointe Technologies e-Procurement

State Logo (Annotation: State Logo will show here)

Home | About | Logout

Search: Enter keyword, part#

Configurable Site Navigation Menu

Pin Point Keyword Search: Search VLA and Non-VLA products by product name, OEM part#, Publisher Name etc

**Productivity**

- Dashboard
- Document Search
- Create Document
- Order Tracking
- My Profile
- Reports
- Tools
- Logout

**Search Assistants**

- Search
- My Contracts
- My Favorites
- Standards / Bundles
- Can't Find It?

**Cart Details**

0 Item(s)

**Check out**

**Licensing Information**

**eProcurement Features**

User: User, Demo

**Account information**

User: User, Demo  
Account: DEMO - ITS42 State Account  
S&P Account Number: 0001010163

**Dashboard Panels**

Custom Content: Reps' Contact Info, messages, Links and Downloadable files etc

**Inbox**

**Messages from En Pointe**

Welcome to En Pointe Technologies!

This site has been specially designed for ITS42, the Software Reseller RFR to demonstrate the functionality, features and capabilities of our eProcurement solution. We are confident that this state-of-the-art eProcurement engine will exceed all the requirements and desirable features for ITS42, including Reporting. For a detailed list of all the features and functionality, Please refer to the AccessPointe User Guide below.

We recommend that you take a live demo of this site and allow one of our associates to walk you thru the various features and capabilities. Please contact any of En Pointe's ITS42 team-members listed below to setup a time for a demo.

**En Pointe Contacts**

**Majid Jilani** - (Sales Manager for ITS42)  
Ph: (310 337-5903 )  
Fax: (310 258 2344 )  
mjilani@enpointe.com

**Kristin Botelho** - (Accounts Manager for ITS42 )  
Ph: (508-203-3023)

**Last 5 Orders**

Name / PO#	Status	Last Modified (PST)	Actions
PO / Project Maintenance	Draft	4/15/2010 11:47 AM	Action
PO / Demo134	Draft	4/15/2010 10:52 AM	Action

**My Quotes**

Quote Name / #	Created By	Last Modified (PST)	Actions
Microsoft Exchange / 645573	Demo User	4/15/2010 10:49 AM	Action
Adobe Capture / 645574	Demo User	4/15/2010 10:49 AM	Action


**My Contracts**

Program Name	Expiration Date
Adobe CLP 4.5 Level 1 Corp	07/31/2011
Microsoft Select 6.0 Level B	06/30/2011
Microsoft Enterprise Agreement Level B	06/30/2011
Comp Assoc OLP Corp	02/22/2011
IBM PPA-G	12/31/2010



# Search Options

- Find products easily by various Search options available within the tool
- Search VLA & Non-VLA Products
- Define Standardized products and Favorites
- Product broken down by Product types



**AccessPointe™**  
En Pointe Technologies e-Procurement

State Logo

Home | About | Logout

Search: Enter keyword, part#

Pin Point Keyword Search: Search VLA and Non-VLA products by publisher Name, OEM Part#, Product name etc

**Productivity**

- Dashboard
- Document Search
- Create Document
- Order Tracking
- My Profile
- Reports
- Tools
- Logout

**Search Assistants**

- Search
- My Contracts
- My Favorites
- Standards / Bundles
- Can't Find It?

**Cart Details**

0 Items(s)

**Check out**

**Licensing Information**

**eProcurement Features**

User: User, Demo

**Account information**

User: User, Demo  
Account: DEMO - ITS42 State Account  
SAP Account Number: 0001010163

**Inbox**

**Messages from En Pointe**

Welcome to En Pointe Technologies

**Advance Search: Search VLA and Non-VLA Products - filter options available**

This site has been specially designed for ITS42, the Software Reseller RFR to demonstrate the functionality, features and capabilities of our eProcurement solution. We are confident that this state-of-the-art eProcurement engine will exceed all the requirements for ITS42, including Reporting. For a detailed list of all the features and functionality, please refer to the AccessPointe User Guide below.

**View All Software Contracts from various publishers**

We recommend that you take a live demo of this site and allow one of our associates to

**Add Company favorites/Standardized items in Standards/Bundles for quick search**

**Last 5 Orders**

Name / PO#	Status	Last Modified (PST)	Actions
PO / Project Maintenance	Draft	4/15/2010 11:47 AM	Action
PO / Demo134	Draft	4/15/2010 10:52 AM	Action

**My Quotes**

Program Name	Expiration Date
Adobe CLP 4.5 Level 1 Corp	07/31/2011
Microsoft Select 6.0 Level B	06/30/2011
Microsoft Enterprise Agreement Level B	06/30/2011
Comp Assoc OLP Corp	02/22/2011
IBM PPA-G	12/31/2010

**En Pointe Contacts**

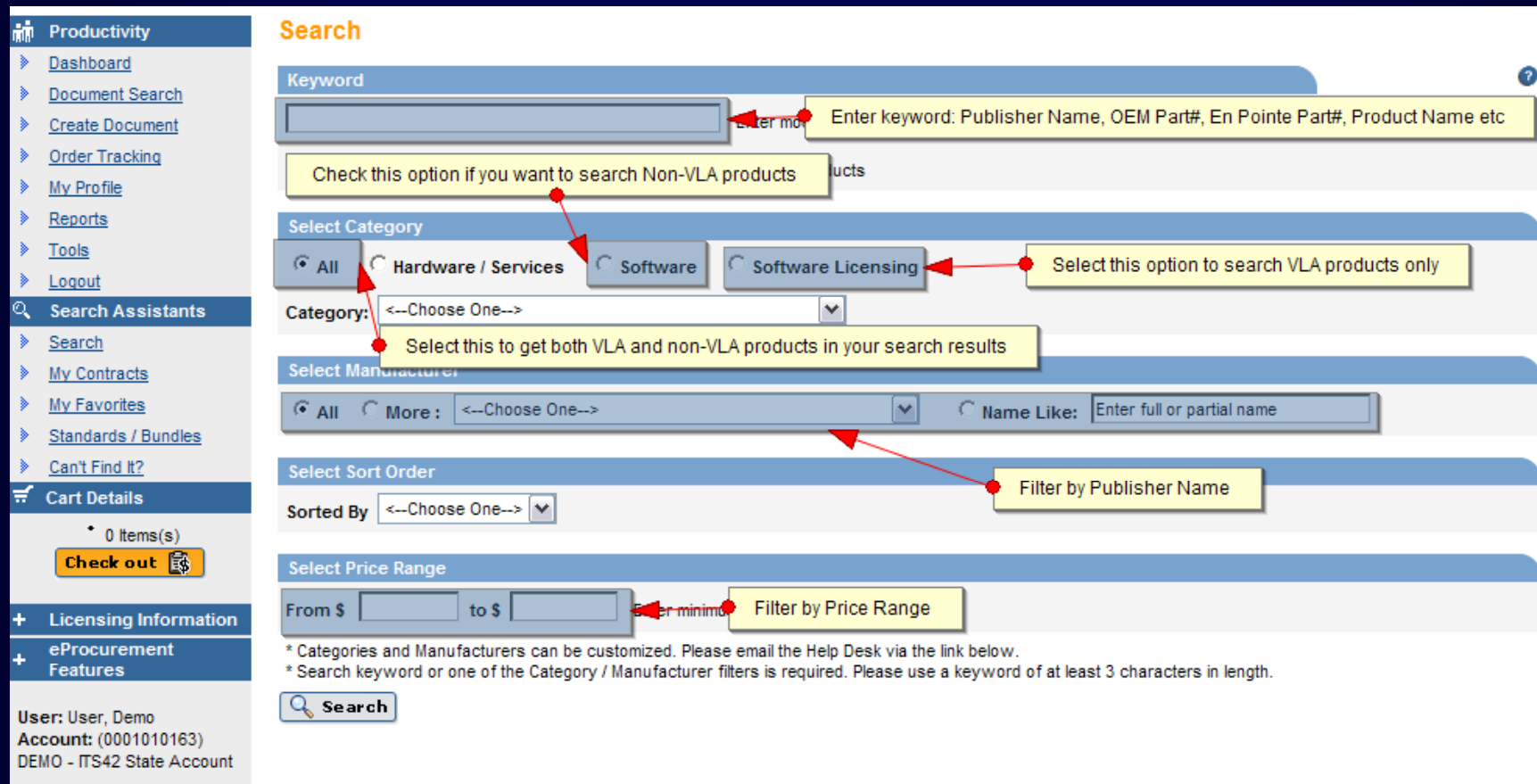
**Majid Jilani - (Sales Manager for ITS42)**  
Ph: (310 337-5903 )  
Fax: (310 258 2344 )  
mjilani@enpointe.com

**Kristin Botelho- (Accounts Manager for ITS42 )**  
Ph: (508-203-3023)

**Summary of Software Contracts available on the main screen**

# Search Options – Advanced Search

- Advanced Search screen is available to apply filters on your Search
- Search VLA only, Non-VLA only or both type of products
- Apply Publisher name filter to search within a particular Publisher
- Price range filter is also available on this screen



The screenshot displays the 'Search' interface with various filters and a sidebar. Red arrows point from yellow callout boxes to specific UI elements:

- Keyword:** A text input field with a callout: "Enter keyword: Publisher Name, OEM Part#, En Pointe Part#, Product Name etc".
- Check this option if you want to search Non-VLA products:** A checkbox labeled "Non-VLA products".
- Select Category:** Radio buttons for "All", "Hardware / Services", "Software", and "Software Licensing". A callout for "Software Licensing" says: "Select this option to search VLA products only". Below the buttons is a dropdown menu labeled "Category: <--Choose One-->". A callout for this dropdown says: "Select this to get both VLA and non-VLA products in your search results".
- Select Manufacturer:** Radio buttons for "All" and "More : <--Choose One-->". A dropdown menu is also present. A callout for the "More" option says: "Filter by Publisher Name". To the right is a "Name Like:" field with the placeholder "Enter full or partial name".
- Select Sort Order:** A dropdown menu labeled "Sorted By <--Choose One-->".
- Select Price Range:** Fields for "From \$" and "to \$" with a callout: "Filter by Price Range".

At the bottom, there are two footnotes:

- \* Categories and Manufacturers can be customized. Please email the Help Desk via the link below.
- \* Search keyword or one of the Category / Manufacturer filters is required. Please use a keyword of at least 3 characters in length.

A "Search" button with a magnifying glass icon is located at the bottom left of the main form area.

**Sidebar (Left):**

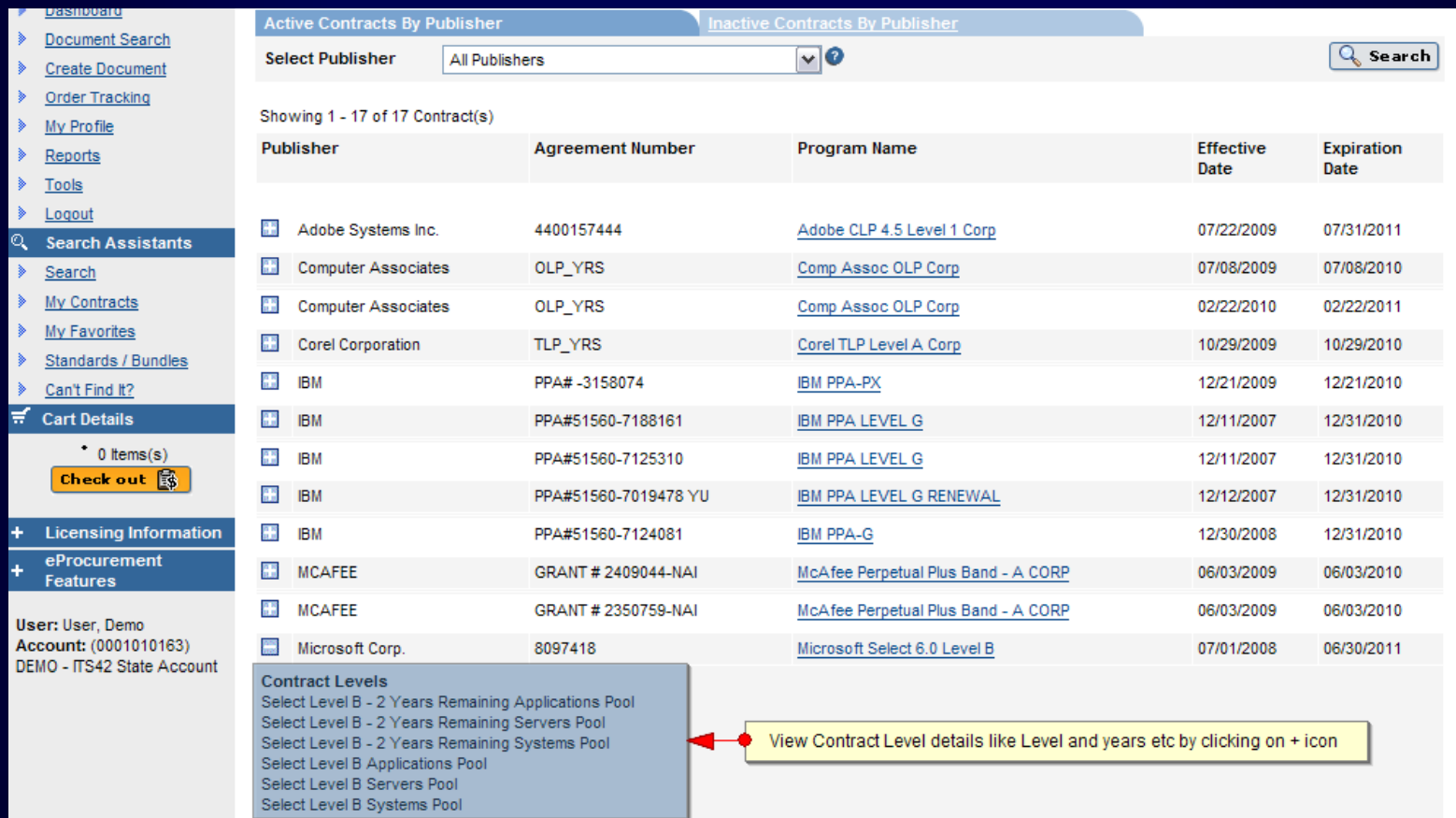
- Productivity**
  - Dashboard
  - Document Search
  - Create Document
  - Order Tracking
  - My Profile
  - Reports
  - Tools
  - Logout
- Search Assistants**
  - Search
  - My Contracts
  - My Favorites
  - Standards / Bundles
  - Can't Find It?
- Cart Details**
  - 0 Items(s)
  - Check out
- Licensing Information**
- eProcurement Features**

**User Information (Bottom Left):**

User: User, Demo  
Account: (0001010163)  
DEMO - ITS42 State Account

# My Contracts

- View all Software contracts on one screen
- Identify Contracts by Volume License Agreement number or Program Name
- See Effective and Expiration dates of your agreements
- Get optional Expiration alerts prior to the expiration of the contract
- Browser products within a particular agreement by clicking on Program Name



**Active Contracts By Publisher**

Select Publisher:  Search

Showing 1 - 17 of 17 Contract(s)

Publisher	Agreement Number	Program Name	Effective Date	Expiration Date
+ Adobe Systems Inc.	4400157444	<a href="#">Adobe CLP 4.5 Level 1 Corp</a>	07/22/2009	07/31/2011
+ Computer Associates	OLP_YRS	<a href="#">Comp Assoc OLP Corp</a>	07/08/2009	07/08/2010
+ Computer Associates	OLP_YRS	<a href="#">Comp Assoc OLP Corp</a>	02/22/2010	02/22/2011
+ Corel Corporation	TLP_YRS	<a href="#">Corel TLP Level A Corp</a>	10/29/2009	10/29/2010
+ IBM	PPA# -3158074	<a href="#">IBM PPA-PX</a>	12/21/2009	12/21/2010
+ IBM	PPA#51560-7188161	<a href="#">IBM PPA LEVEL G</a>	12/11/2007	12/31/2010
+ IBM	PPA#51560-7125310	<a href="#">IBM PPA LEVEL G</a>	12/11/2007	12/31/2010
+ IBM	PPA#51560-7019478 YU	<a href="#">IBM PPA LEVEL G RENEWAL</a>	12/12/2007	12/31/2010
+ IBM	PPA#51560-7124081	<a href="#">IBM PPA-G</a>	12/30/2008	12/31/2010
+ MCAFEE	GRANT # 2409044-NAI	<a href="#">McAfee Perpetual Plus Band - A CORP</a>	06/03/2009	06/03/2010
+ MCAFEE	GRANT # 2350759-NAI	<a href="#">McAfee Perpetual Plus Band - A CORP</a>	06/03/2009	06/03/2010
+ Microsoft Corp.	8097418	<a href="#">Microsoft Select 6.0 Level B</a>	07/01/2008	06/30/2011

**Contract Levels**

- Select Level B - 2 Years Remaining Applications Pool
- Select Level B - 2 Years Remaining Servers Pool
- Select Level B - 2 Years Remaining Systems Pool
- Select Level B Applications Pool
- Select Level B Servers Pool
- Select Level B Systems Pool

View Contract Level details like Level and years etc by clicking on + icon

# View Results by Product Types

- Quickly identify Bundles, Licenses, Maintenance, Full Featured Products etc
- See State pricing against every part

Productivity

[Dashboard](#)
[Document Search](#)
[Create Document](#)
[Order Tracking](#)
[My Profile](#)
[Reports](#)
[Tools](#)
[Logout](#)

Search Assistants

[Search](#)
[My Contracts](#)
[My Favorites](#)
[Standards / Bundles](#)
[Can't Find It?](#)

Cart Details

0 Items(s)

Check out

Licensing Information

eProcurement Features

User: User, Demo

Account: (0001010163)

DEMO - ITS42 State Account

My Contracts

Contract Detail

Contract:

Microsoft Select 6.0 Level B

Program Name:

Microsoft Select 6.0 Level B

Publisher:

Microsoft Corp.

Agreement Number:

8097418

Enrollment Country:

US

Effective Date:

07/01/2008

Expiration Date:

06/30/2011

Master Agreement Number:

01S6M710

Results(s)

Bundle

License

Maintenance

Showing 1 - 25 of 194 Product(s)

1 2 3 4 5 Next >>

Product Family Description

Exchange CAL Device License & Software Assurance

Exchange CAL User License & Software Assurance

En Pointe Part #	Description & Publisher	Mfg. Part #	Price	Add to Cart
60084075	Exchange CAL User Most Current Version License and Software Assurance Select-Level B - 2 Years Remaining (Annual) Single Language (Win NT) Single License Corporate Microsoft Corp.	394-00529	\$76.04	Add
60082123	Exchange CAL User Most Current Version License and Software Assurance Select-Level B - 2 Years Remaining (Prepaid) Single Language (Win NT) Single License Corporate Microsoft Corp.	394-00529	\$76.04	Add





Exchange Enterprise Device CAL W/Services License & Software Assurance

Exchange Enterprise User CAL W/Services License & Software Assurance

# Quote Generation – Getting Started...




1. Simply search for the products using any of the available search options.
2. Click on Add to add them into your shopping cart.
3. Once you have added products into your shopping cart, click on Check out to proceed.


Product Description		Mfg. Part#	EP Part#	Avl.	Price
	<a href="#">ThinkVision L197 - 19 inch Widescreen TFT Active Matrix LCD - 1440 x 900 Resolution - 0.285mm</a>	4434HE1	EP2659468	783	\$152.02
	<a href="#">Dot Pitch - 5ms Response Time - DVI-D/VGA Connectors - Black</a>				
	Manufacturer: Lenovo, Inc. Category: <a href="#">Hardware &gt; Monitors &amp; Displays &gt; LCD</a> <a href="#">Promotional Pricing Avail Exp: 3/28/2010</a>				
	<a href="#">ThinkPad T500 - Intel Core 2 Duo T9400 (2.53GHz) - 2GB RAM - 160GB Hard Drive - DVD-R Drive - 15.4 inch WSXGA+ LCD - Gigabit Ethernet - 802.11a/g/n Wireless - Bluetooth - Fingerprint Reader -</a>	20564QU	EP2686754	13	\$1,624.92
	<a href="#">Windows Vista Business</a>				
	Manufacturer: Lenovo, Inc. Category: <a href="#">Hardware &gt; Systems &gt; Portables / Notebooks / Laptops</a>				

## Shopping Cart

Shipping Method : 

Best Way


Product	Mfg. Part #	EP Part #	Quantity	Price	Ext. Price
<div><div></div><div><a href="#">ThinkVision L197 - 19 inch Widescreen TFT Active Matrix LCD - 1440 x 900 Resolution - 0.285mm Dot Pitch - 5ms Response Time - DVI-D/VGA Connectors - Black</a></div><div>Manufacturer: Lenovo, Inc.</div></div>	4434HE1	EP2659468	<div>1</div>	\$152.02	\$152.02



Update


SUB-TOTAL:

\$152.02




SHIPPING:


\$8.00




Continue Shopping



Clear Cart



Check out



☐ Click here to skip this page in future.

# After products have been selected

4. Select/Add your shipping and contact information on the quote.
5. Choose the preferred Shipping method from the available options.
6. Enter Quote#/Name and hit Save.
7. You can also add optional Notes and Shipping Instructions (if any).

## My Quote

### Shipping Information

Address: \*  [Find](#) [Add New](#)

Contact Name: \*  [Find](#) [Add New](#) [Edit](#)

Shipping Method:  [?](#)

Shipping Instructions:

Notes:

Quote# / Name: \*

### Item Details

	Product	Part No	EP Part No	Avl	Qty	Price	Ext. Price
	<a href="#">ThinkVision L197 - 19 inch Widescreen TFT Active Matrix LCD - 1440 x 900 Resolution - 0.285mm Dot Pitch - 5ms Response Time - DVI-D/VGA Connectors - Black</a> Manufacturer: Lenovo, Inc.	4434HE1	EP2659468	783	<input type="text" value="1"/>	\$152.02	\$152.02

[Update](#) [Add Products](#)

[Add Standards / Bundles](#)

SUB-TOTAL: \$152.02  
SHIPPING: \$8.00  
TAX: \$14.82  
TOTAL: \$174.84

[Save](#)

# Quote is done. Now what?

Quote is now available under My Quotes Panel on the Dashboard page along with your other saved quotes.

Choose any of the three available Actions:

- Email to send a PDF copy of the quote to your colleague.
- Edit if you want to review your quote. Print option is also available in Edit mode.
- To hide the quote from your most recent quotes list, choose Archive.

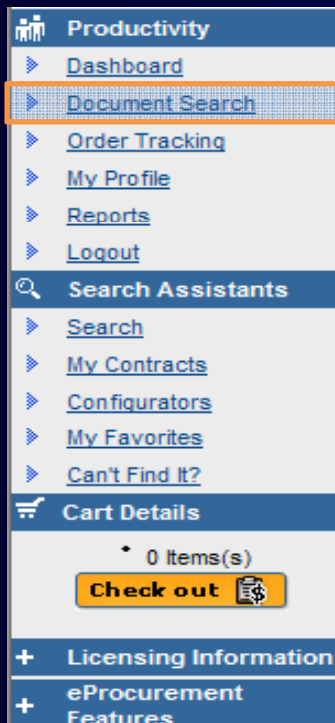
My Quotes			<a href="#">Edit</a>
Quote Name / #	Created By	Last Modified (PST)	Actions
19 inch LCD / 585235	Hank-Mgr Hill	3/23/2010 4:39 PM	Action ▼
Lenovo Notebook / 585234	Hank-Mgr Hill	3/23/2010 4:02 PM	Action Email Edit Archive



# Need to retrieve an existing quote?

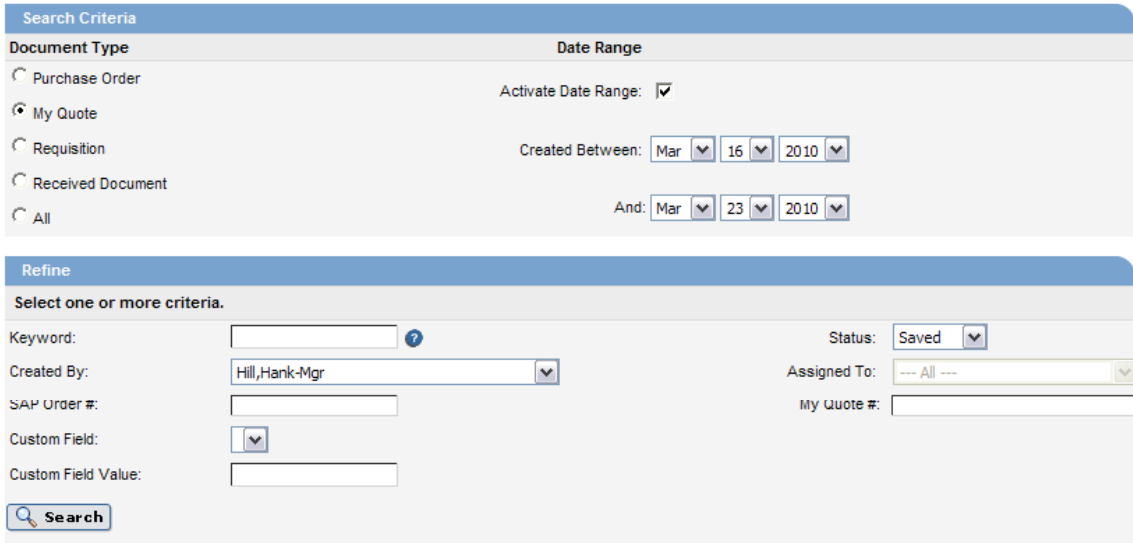
## To search quotes:

- Click on Document Search option available under Productivity Panel.
- Search by various parameters including Quote#/Name.



The screenshot shows a vertical menu on the left side of the application. The 'Productivity' section is expanded, showing options like Dashboard, Document Search (highlighted with an orange border), Order Tracking, My Profile, Reports, and Logout. Below this are Search Assistants, Cart Details (showing 0 items), Licensing Information, and eProcurement Features.

### Document Search



The screenshot shows the 'Document Search' form. It has two main sections: 'Search Criteria' and 'Refine'. The 'Search Criteria' section includes 'Document Type' (with radio buttons for Purchase Order, My Quote, Requisition, Received Document, and All) and 'Date Range' (with a checkbox for 'Activate Date Range' and 'Created Between' date pickers). The 'Refine' section includes a 'Select one or more criteria.' section with fields for Keyword, Created By, SAP Order #, Custom Field, and Custom Field Value. It also has a 'Status' dropdown (set to 'Saved') and an 'Assigned To' dropdown (set to 'All'). A 'Search' button is at the bottom.

### Document Search Results For My Quote

Document Status	Created By	Modified Date (PST)	Amount (USD)	Document Name / PO#	Actions
Saved	Hill,Hank-Mgr	3/23/2010 4:39:00 PM	174.84	MYQ / 19 inch LCD	Actions



# Quote PDF Sample



## Quote

### Quote Info

Customer :	CUSTOMER DEMO #10 - STD	Vendor :	En Pointe Technologies
Created By :	Hill, Hank-Mgr		18701 S. Figueroa Street
Last Modified:	03/23/2010 04:39 PM		Gardena, CA 90248-4506
Status:	Saved		310-337-5200
			enptorderdesk@enpointe.com

### Main Info

Web Ref#:	585235
Quote#:	19 inch LCD
Shipping Method:	Best Way

### Address Info

<b>Ship-To-Address</b>	
Company Name:	DOCKING STATION B
Contact Name, E-mail:	Mark Millar trash@msg.contentwareinc.com
Address:	203 PORT C - PIER 89
City, State / Prov:	EL SEGUNDO CA
Postal Code:	90245-5658
Phone, Fax:	310-337-5200 310-337-5500

### Item Details

Qty.	Mfg. / Publisher	Mfg.Part#	EP.Part#	Description	Avl.	Unit Price	Ext. Price
1	Lenovo, Inc.	4434HE1	EP2659468	ThinkVision L197 - 19 inch Widescreen TFT Active Matrix LCD - 1440 x 900 Resolution - 0.285mm Dot Pitch - 5ms Response Time - DVI-D/VGA Connectors - Black <b>Promotional Pricing Exp Date: 3/28/2010</b>	783	\$152.02	\$152.02

Subtotal: \$152.02

Est. Ship & Hdlg: \$8.00

Est. Tax: \$14.82

Total(USD): \$174.84

**Call Rep:** Product may be constrained and take time to ship. Special order items may take longer.

Software licenses, warranties, and services are usually available immediately.

Contact the sales team if you have an urgent delivery requirement or to confirm availability or backorder status.

**Return Policy:**

Products sourced from manufacturers/publishers directly have different and usually more stringent returns policies than products sourced from distribution. For details, please contact your sales team or visit <http://www.enpointe.com/terms>

# Reporting Capabilities – Available Standard Reports

- 3 - Way PO Matching Report
- Detail Report by Customer PO
- Detail Report by Ship To location
- Invoice Summary
- License Contract Summary
- Order Confirmation Report
- Outstanding Orders by Account
- Previous Purchase history Report
- Product Totals by Publisher/Manufacturer
- Product Totals by Quantity

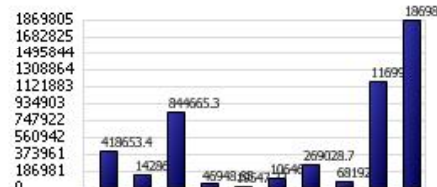
## Reports - Standard Reports

### Report Type

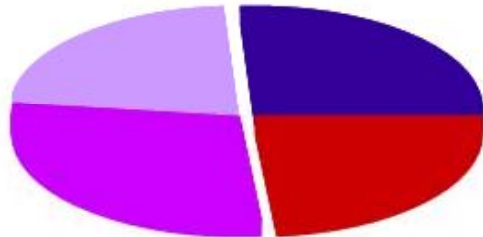
- Select Report Type :
- 3-Way PO Matching Report
  - 3-Way PO Matching Report
  - Detail Report by Customer PO
  - Detail Report by Ship To Location
  - Invoice Summary
  - License Contract Summary
  - Order Confirmation Report
  - Outstanding Orders by Account
  - Previous Purchase History
  - Product Totals by Publisher/Manufacturer
  - Product Totals by Quantity
  - Purchase Activity Detail Report
  - Purchase Summary by Billing Location
  - Purchases by Contract
  - Raw Data File
  - Requisition Summary Report
  - Snapshot

by Publisher/Manufacturer Name  
 Publisher/Manufacturer Summary  
 by Year and Month

### Sales By Month



### Purchase By Product Type



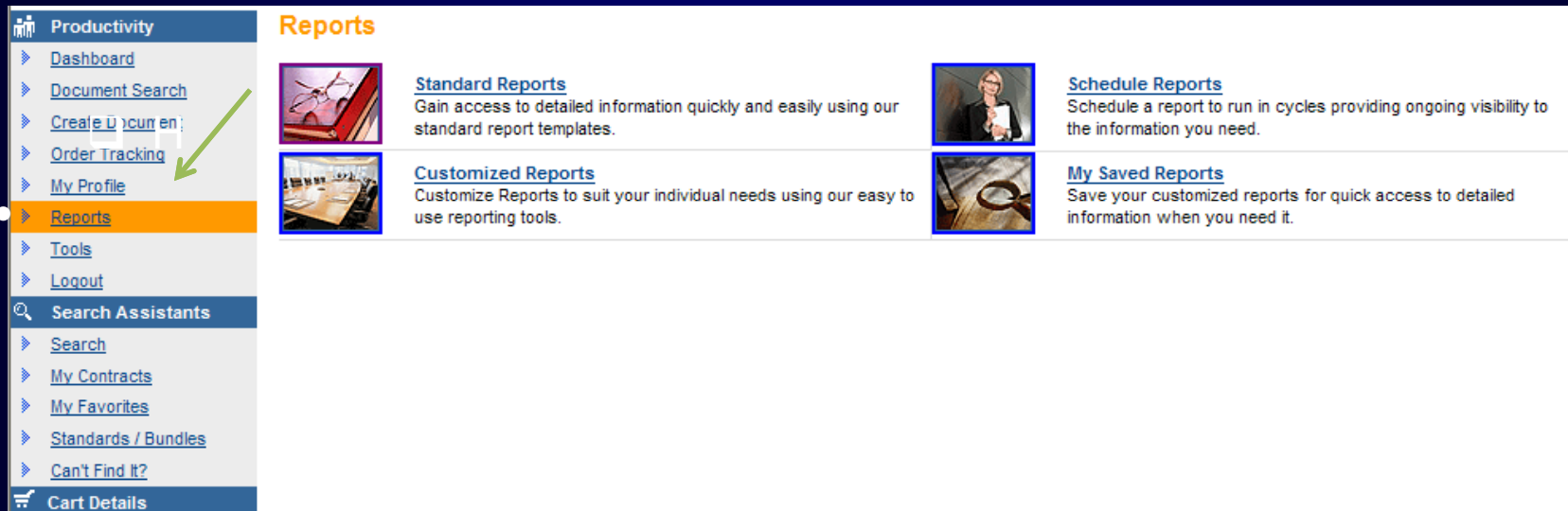
- Bundle (21.04%)
- License (29.30%)
- Maintenance (21.80%)
- Others (27.26%)

Bundle	\$267,767.68	21.04 %
License	\$362,538.35	29.30 %
Maintenance	\$269,713.60	21.80 %
Others	\$337,306.76	27.26 %
<b>Total:</b>	<b>1237326</b>	<b>100.00%</b>

- Purchase Activity Detail Report
- Purchase Summary by Billing Location
- Purchase by Contract
- Raw Data File
- Requisition Summary Report
- Snapshot
- Summary by Publisher/Manufacturer Name
- Top Publisher/Manufacturer Summary
- Total Sales by Year and Month

# Reporting Capabilities – How to Run a report

- Click on **Reports** link under Productivity Panel.
  - ❑ Click on Standard Reports if you want to run any of the 20 pre-configured reports
  - ❑ Reports scheduling option is available
  - ❑ Customization of Reports is also possible
  - ❑ Download Reports on your computer in various formats or save them in your AP profile to retrieve later



# Reporting Capabilities – How to Run a report



- Choose a **Report Type** from the list and hit **Next**.

**Reports - Standard Reports**

**Report Type**

Select Report Type :

- 3-Way PO Matching Report
- 3-Way PO Matching Report
- Detail Report by Customer PO
- Detail Report by Ship To Location
- Invoice Summary
- License Contract Summary
- Order Confirmation Report
- Outstanding Orders by Account
- Previous Purchase History
- Product Totals by Publisher/Manufacturer
- Product Totals by Quantity
- Purchase Activity Detail Report
- Purchase Summary by Billing Location
- Purchases by Contract
- Raw Data File
- Requisition Summary Report
- Snapshot
- Summary by Publisher/Manufacturer Name
- Top Publisher/Manufacturer Summary
- Total Sales by Year and Month

## Report Criteria Screen

Set parameters for the report

- Include/Exclude Software Licensing
- Select Date Range or choose a Quick Date
- Filter your report by
  - Custom fields
  - Manufacturers/Publishers
  - Software Licensing Product Type (Select Managed Software Licensing from Report Product Type to enable this option)

**Report Criteria**

**Report Product Type**

Please select the type of product for the report: All

**Date Range**

Start Date: 8/24/2009 (Format "MM/DD/YYYY")

End Date: 9/8/2009 (Format "MM/DD/YYYY")

Quick Date Selection: Custom Date

**Custom Field Filter**

Custom Field: Select Custom Field

Custom Field Value:

**Manufacturers/Publishers**

- All
- @Last Software, Inc.
- 3Com
- 3M Corporation
- Acer America Corporation
- ActivePDF, Inc.

**Software Licensing Product Types**

- All
- Applications
- Bundle
- CD Subscription
- Documentation
- FPP

Hold down the "Ctrl" button to select multiple items from the above lists.

**Product Categories**

Hierarchies

- Hardware
- Software
- Services

# Reporting Capabilities – Report Preview



- AP will show Report Preview with the data based on your selections.

## Reports - Standard Reports

### Report Criteria

Report Product Type : All  
Report Type : Detail Report by Customer PO  
Date Range : From 8/24/2005 to 9/8/2009  
Custom Field :  
Manufacturers/Publishers: All  
Software Licensing Product Types : All  
Product Categories : All

### Report Detail

Cost Center:  
Code:

Invoice Number	Invoice Date	Enpointe Part #	Mfg Part #	Part Description	
191014546	09/19/2005	EP1970166	P73-00156	Windows Server Standard 2003 VOL CD AE 32-Bit Win ALL	
191024667	09/27/2005	EP1970166	P73-00156	Windows Server Standard 2003 VOL CD AE 32-Bit Win ALL	
					Total For I

Customer PO: FRWSVRM-0905 MELLERAUD GOMES  
Order Number: 150000290  
Order Date: 09/09/2005  
Cost Center:  
Code:

Invoice Number	Invoice Date	Enpointe Part #	Mfg Part #	Part Description	
191014016	09/16/2005	EP1970166	P73-00156	Windows Server Standard 2003 VOL CD AE 32-Bit Win ALL	
191024665	09/27/2005	EP1970166	P73-00156	Windows Server Standard 2003 VOL CD AE 32-Bit Win ALL	
					Total For FRWSVRM

Customer PO: GERWSVRM-0905 KAMMANN  
Order Number: 150000291  
Order Date: 09/09/2005  
Cost Center:

Back Email Report Print Schedule Report Customize Report

Save As: HTML EXCEL PDF Report Name:  Save In My Reports Save

# Reporting Capabilities – Output options



Send report in an Email to multiple addresses

**Send Email**

**To:** userB@metlife.com  
Use semicolon between multiple addresses

**From:** userA@metlife.com

**Subject:** Detail Report by Ship-to location

**Comments:** Enter comments to be included in email below:  
Hey,  
  
Here's the purchase history of our different offices.  
  
Thanks  
XYZ

(\*)Denotes required fields(s).

Take Print out

Reports - Saved Report - AccessPointe, En Pointe e-Procurement - Windows Internet E...

http://www.accesspointe.com/appl/software/reports/ShowReport.aspx?print=1

**EN POINTE TECHNOLOGIES**

**Print**

General Options

Select Printer

- Microsoft Office Document Image Writer
- Microsoft XPS Document Writer
- Send To OneNote 2007

Status: Ready ☐ Print to file

Location:

Comment:

Page Range

☒ All ☐ Selection ☐ Current Page

Number of copies: 1

☐ Collate

Enter either a single page number or a single page range. For example, 5-12

Download or save it on your AccessPointe Dashboard

Save As: HTML

Report Name:

HTML  
EXCEL  
PDF

Available Download Formats:

**EXCEL, PDF & HTML**

**Schedule**

**Scheduling Option**

Frequency: One Time

Output Options: ☐ Save ☐ Email

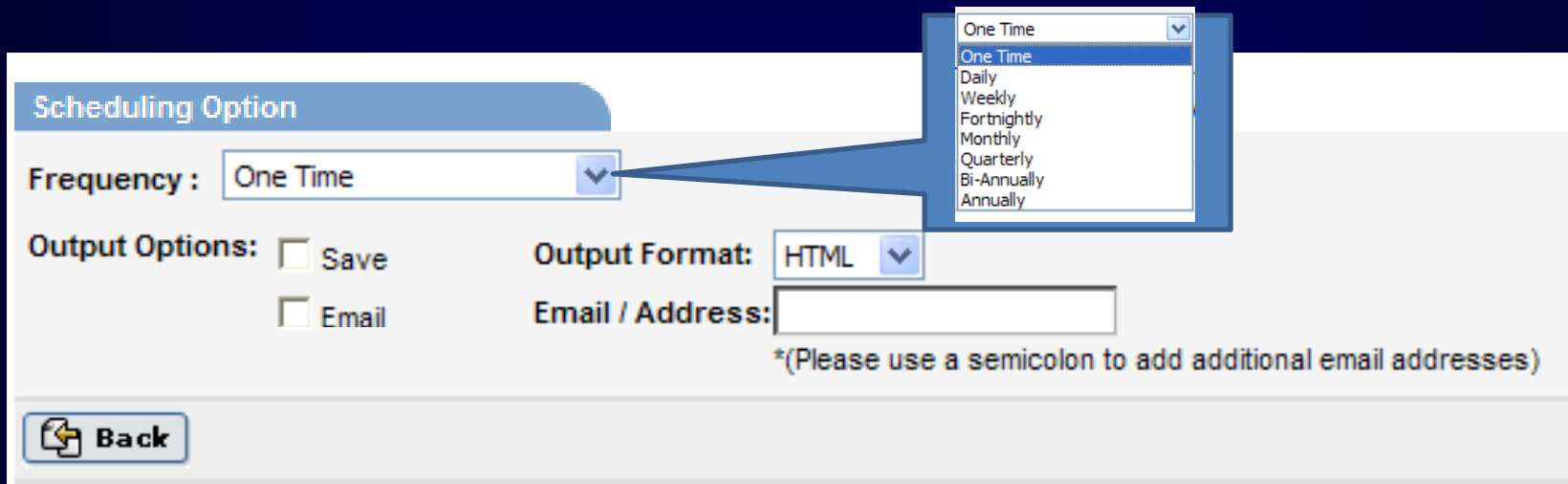
Output Format: HTML

Email / Address:

\*(Please use a semicolon to add additional email addresses)

# Reporting Capabilities – Scheduling

- Set parameters once and get Reports in your mailbox by scheduling options
- Reports will be sent you your mailbox in your preferred format.
- Send reports to multiple email addresses.



The screenshot shows a web form titled "Scheduling Option". It includes a "Frequency" dropdown menu currently set to "One Time", with a callout box displaying the full list of options: "One Time", "Daily", "Weekly", "Fortnightly", "Monthly", "Quarterly", "Bi-Annually", and "Annually". Below this are "Output Options" with checkboxes for "Save" and "Email". To the right is an "Output Format" dropdown set to "HTML" and an "Email / Address:" text input field. A note below the input field states: "\*(Please use a semicolon to add additional email addresses)". A "Back" button with a left arrow icon is at the bottom left.

Scheduling Option

Frequency : One Time

Output Options: ☐ Save ☐ Email

Output Format: HTML

Email / Address:

\*(Please use a semicolon to add additional email addresses)

Back

**NOTE:** Special/Ad hoc reports can also be scheduled from our Backend system – SAP in your desired format.

# Reporting Capabilities – Customization



- Exclude unwanted fields

**Customizable Standard Reports**

**Report Type** **Customize**

Detail Report by Customer PO [Edit](#)

Outstanding Orders by Account [Edit](#)

Raw Data File

**Report Criteria**

**Available Fields** ▶ ▶ ◀ ◀ **Selected Fields**

Customer PO #  
Total Sales Amount  
Order Number  
Order Date  
Invoice Number  
Invoice Date  
Mfg Part #

**Report Product Type**  
Please select the type of product for the report: All

**Date Range**  
Start Date: 10/6/2009 (Format "MM/DD/YYYY")  
End Date: 10/21/2009 (Format "MM/DD/YYYY")  
Quick Date Selection: Custom Date

**Custom Field Filter**  
Custom Field: Select Custom Field  
Custom Field Value:

**Manufacturers/Publishers**  
All  
@Last Software, Inc.  
3Com  
3M Corporation  
Acer America Corporation  
ActivePDF, Inc.

**Software Licensing Product Types**  
All  
Applications  
Bundle  
CD Subscription  
Documentation  
FPP

Hold down the "Ctrl" button to select multiple items from the above lists.

**Product Categories**  
hierarchies

[Next](#)



# Reporting Capabilities – Samples



## Detail Report By Customer PO For Period: Aug 24, 2005 To Sep 8, 2009

Customer PO: DUBWSVRM-0905 HUSSNAIN  
Order Number: 150000289  
Order Date: 09/09/2005  
Cost Center:  
Code:

Invoice Number	Invoice Date	Enpointe Part #	Mfg Part #	Part Description	Unit Price	Quantity	Sales Amount
191014546	09/19/2005	EP1970166	P73-00156	Windows Server Standard 2003 VOL CD AE 32-Bit Win ALL	\$21.00	1	\$21.00
191024667	09/27/2005	EP1970166		Windows Server Standard			

## Snapshot For Period: Aug 24, 2005 To Sep 8, 2009

Customer PO: FRWSVRM-0905 MELLERAUD GC  
Order Number: 150000290  
Order Date: 09/09/2005  
Cost Center:  
Code:

Invoice Number Invoice Date Enpointe Pa

### Top 10 Publishers/Manufacturers (Based on net sales)

Rank	Publisher/Manufacturer	Quantity	Total Sales	%Total Sales
1	Microsoft Corp.	2374	\$315,585.96	25.51%
2	IBM	1546	\$198,294.14	15.86%
3	VMware, Inc.	28	\$153,131.25	12.38%
4	Symantec Corporation	14580	\$135,384.35	10.94%
5	Adobe Systems INC.	316	\$67,427.31	5.45%
6	VERITAS SOFTWARE	88	\$53,883.53	4.35%
7	Trend Micro	26001	\$43,148.56	3.49%
8	Macrovision Corporation	17	\$41,871.69	3.38%
9	WRQ	1000	\$31,610.00	2.55%
10	Diskeeper Corporation International	1741	\$31,129.08	2.52%
Total:		47691	\$1,069,465.87	86.43%

### Top 10 Products (Based on net sales)

Rank	Mfg Part ID	Product Description	Quantity	Total Sales	%Total Sales
1	021-06293	Office 2003 NL SEL-B UL (32) 1 CORP	432	\$124,679.52	10.08%
2	H05-00175	Sharepoint Portal CAL Device MC LSA SEL-B-2Y (1/1)AE (NT) CORP	1200	\$97,824.00	7.91%
3	VINB8X2U-P-SSS-C	VIN BLADE SERVER LICENSE PACK 24X7 SUPPORT/SUB 1CORP	6	\$81,119.28	6.56%
4	VIN-B-8X2U-CE	VIN BLADE SERVER LIC PACK VIRTUAL NODE FOR 8 RACK PRICING NL 1 (Win)CORP	2	\$54,937.94	4.44%
5	10499855	PCANYWHERE HOST ONLY 11.5 UPGRADE LICENSE SPA F ENGLISH (ALL WINDOWS) 1USR CORPORATE	2038	\$53,456.74	4.32%
6	E00PCLL-H	INFORMIX DYNAMIC SERVER ENTERPRISE EDITION CONCESSION RENEWAL MAINT 1.84 POINTS	104	\$35,187.36	2.84%
7	E1CS6LL-LEVEL H	NOTES WITH COLLABORATION USER MAINT RENEWAL PPA LEVEL H	1075	\$31,669.50	2.56%
8	184566.MTSS	Attachmate Maintenance and Technical Support Sub MC AE (NON) 1 CORP	1000	\$31,610.00	2.55%
9	110150	Diskeeper Pro 9.0 NL AE (WIN) 1 CORP	1741	\$31,129.08	2.52%
10	10499856	PCANYWHERE HOST & REMOTE 11.5 UPGRADE LICENSE SPA F ENGLISH (ALL WINDOWS) 1 USR CORPORATE	521	\$29,123.90	2.35%
Total			8119	\$570,737.32	46.13%

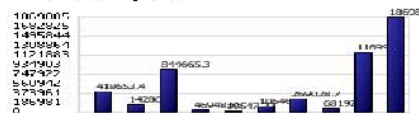
### Total Sales By Year and Month For Period: Aug 24, 2005 To Sep 8, 2009

Year	Month	Quantity	Total Sales
2005	August	126	\$54,237.44
	September	2924	\$112,474.44
	October	7303	\$30,552.21
	November	10587	\$308,824.41
	December	28257	\$245,820.41
2006	January	1573	\$97,204.08
	February	61	\$32,551.85
	March	61	\$17,161.91
	April	93	\$19,944.81
	May	41	\$14,267.27
Total For 2006		1829	\$181,129.92
Report Total :		51026	\$933,038.83

Quantity
105.00
121.00
130.00
60.00
38.00
29.00
198.00
93.00
97.00
85.00
956

Oct	\$68,192.53
Nov	\$1,169,946.70
Dec	\$1,869,805.33
Total:	\$4,956,112.91

### Sales By Month



# Still have questions?

**Contact your Account Manager**

**Majid Jilani**

**Phone # 310-337-5903 Ext: 5903**

**[mjilani@enpointe.com](mailto:mjilani@enpointe.com)**



Entrenched with Experience, Armed with Technology