

**RFQ# ADSPO14-00003465, Annual Request for Qualifications and Experience
REVISED - Attachment I – General Qualifications**

(If a firm has branch offices, complete for each specific branch office seeking work.)

1. REVISED ADSPO13-00003465: Annual Request for Qualifications

a.	FIRM (OR BRANCH OFFICE) NAME:	Energy Systems Design, Inc.
b.	FIRM (OR BRANCH OFFICE) STREET:	7135 E. Camelback Rd., Ste. 275
c.	FIRM (OR BRANCH OFFICE) CITY:	Scottsdale
d.	FIRM (OR BRANCH OFFICE) STATE:	AZ
e.	FIRM (OR BRANCH OFFICE) ZIP CODE:	85251
f.	YEAR ESTABLISHED:	1988
(g1).	OWNERSHIP - TYPE:	Corporation
(g2).	OWNERSHIP - SMALL BUSINESS STATUS:	Yes
h.	POINT OF CONTACT NAME AND TITLE:	Monte Sturdevant, President
i.	POINT OF CONTACT TELEPHONE NUMBER:	480-481-4900
j.	POINT OF CONTACT E-MAIL ADDRESS:	monte.sturdevant@esdaz.com
k.	NAME OF FIRM <i>(If block 1a is a branch office):</i>	

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2. EMPLOYEES BY DISCIPLINE

a. Discipline Title	b. Function: Primary (P) or Secondary (S)	c. No. of Employees - Firm	d. No. of Employees - Branch
Mechanical Engineer	P	5	
Electrical Engineer	P	4	
Project Manager	S	11	
CADD Technician	P	14	
Other: Admin	P	4	
Total		26	

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3. PROFILE OF FIRM'S EXPERIENCE AND ANNUAL AVERAGE REVENUE FOR LAST YEAR

a. Approximate No. of Projects	b. Experience	c. Revenue Index Number (see below)
3	Auditoriums, Theatres	3
9	Computer Facilities (Data Centers)	2
7	Dining Halls/Restaurants	2
28	Educational/Classrooms	4
20	Electrical Studies/Design	2
15	Heating/Ventilation/Air Conditioning	2
2	Hospitals/Medical	2
3	Hotels/Motels	1
4	Industrial	1
6	Laboratories	1
2	Libraries/Museums	1
90	Office/Tenant Improvements	6
5	Plumbing/Piping	1
5	Prisons/Correctional	1
7	Recreational Facilities	2
3	Transportation	2

PROFESSIONAL SERVICES REVENUE INDEX NUMBER

- | | |
|-----------------------------------------|-------------------------------------------|
| 1. Less than \$100,000 | 6. \$2 million to less than \$5 million |
| 2. \$100,000 to less than \$250,000 | 7. \$5 million to less than \$10 million |
| 3. \$250,000 to less than \$500,000 | 8. \$10 million to less than \$25 million |
| 4. \$500,000 to less than \$1 million | 9. \$25 million to less than \$50 million |
| 5. \$1 million to less than \$2 million | 10. \$50 million or greater |

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4. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT (Complete one Section 4 for each key person.)

a. NAME Mo Ardebili	b. ROLE IN THIS CONTRACT Mechanical Engineer	c. YEARS EXPERIENCE	
		1. TOTAL 36	2. WITH CURRENT FIRM 26
c. FIRM NAME AND LOCATION (City and State) Energy Systems Design, Inc. (Scottsdale, Arizona)			

e. EDUCATION (DEGREE AND SPECIALIZATION) B.S. Mechanical Engineering, 1977, Iowa State University	f. CURRENT PROFESSIONAL REGISTRATION (STATE AND DISCIPLINE) Arizona, Mechanical Engineer, #17853
g. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.) American Society of Heating, Refrigerating and Air Conditioning Engineers LEED Accredited Professional Commissioning Process Management Professional	

H. RELEVANT PROJECTS

1)	(1) TITLE AND LOCATION (City and State) DPS Forensic Sciences Lab Chiller/Cooling Tower Replacement, Phoenix, AZ	(2) Year Completed	
		Professional Services 2013	Construction (if applicable) 2013
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm MPE Engineering to increase the capacity of the existing DPS central plant in addition to connecting the two adjacent central plant chilled water supply/return piping provide better reliability to operation of both central plants. Role: Project Manager; Mechanical Engineer		
2)	(1) TITLE AND LOCATION (City and State) Adobe Mountain School Housing Mechanical Piping Upgrades, Phoenix, AZ	(2) Year Completed	
		Professional Services 2012	Construction (if applicable) 2013
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Mechanical engineering design services for the replacement of existing heating hot water piping due to leaking in the existing piping and installation of new preinsulated welded steel heating hot water piping from the connections in the chiller plant throughout the facility to above grade piping connections at each building. Role: QA/QC		
3)	(1) TITLE AND LOCATION (City and State) ADOA Data Center Upgrade, Phoenix, AZ	(2) Year Completed	
		Professional Services 2007	Construction (if applicable) 2008
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm An existing raised floor area was converted to a new data center, with new split system computer room A/C units, condensing mounted on the roof. Plumbing work includes new floor sinks along with domestic water for humidification purposes. Electrical modifications include power to the new A/C units and power to the PDU's. The existing wet fire protection system was converted to a pre-action (dry) system Role: Project Manager; Mechanical Engineer		
4)	(1) TITLE AND LOCATION (City and State) Phoenix City Hall Cooling Tower Analysis and Replacement, Phoenix, AZ	(2) Year Completed	
		Professional Services 2007	Construction (if applicable) 2008
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm MPE engineering to evaluate and replace the cooling towers and existing condenser water piping at Phoenix City Hall. Role: QA/QC		
5)	(1) TITLE AND LOCATION (City and State) Wells Fargo Plaza Chiller/Cooling Tower Replacement, Phoenix, AZ	(2) Year Completed	
		Professional Services 2004	Construction (if applicable) 2006
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm A 30 year old central plant cooling system at the top of a 27-story building needed to be replaced. Objective: to provide a new energy efficient and reliable building cooling system with no disruption to the company's critical business functions. Realizing that complex design, phased implementation, staging and coordinating would be necessary if the central plant was to be replaced, ESD first performed a comprehensive life cycle evaluation, confirming that the most efficient, most energy savings procedure would be to replace the cooling tower and chillers – which had to go through the roof. The new design has been able to reduce electrical consumption by approximately 20%, and provides the ability to collect data on energy consumption. Role: Project Manager; Mechanical Engineer		

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4. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT (Complete one Section 4 for each key person.)

a. NAME G. Monte Sturdevant	b. ROLE IN THIS CONTRACT Mechanical Engineer	c. YEARS EXPERIENCE	
		1. TOTAL 32	2. WITH CURRENT FIRM 20
d. FIRM NAME AND LOCATION (City and State) Energy Systems Design, Inc. (Scottsdale, Arizona)			

e. EDUCATION (DEGREE AND SPECIALIZATION) B.S. Mechanical Engineering 1982, Oklahoma State University	f. CURRENT PROFESSIONAL REGISTRATION (STATE AND DISCIPLINE) Arizona, Mechanical Engineer, #20981
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f. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.)
ASHRAE, ASPE, Certified Energy Manager

H. RELEVANT PROJECTS

	(1) TITLE AND LOCATION (City and State)	(2) Year Completed	
		Professional Services	Construction (if applicable)
1)	DPS Forensic Sciences Lab Chiller/Cooling Tower Replacement, Phoenix, AZ	2013	2013
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm MPE Engineering to increase the capacity of the existing DPS central plant in addition to connecting the two adjacent central plant chilled water supply/return piping provide better reliability to operation of both central plants. <i>Role:</i> Mechanical Engineer		
2)	Adobe Mountain School Housing Mechanical Piping Upgrades, Phoenix, AZ	2012	2013
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Mechanical engineering design services for the replacement of existing heating hot water piping due to leaking in the existing piping and installation of new preinsulated welded steel heating hot water piping from the connections in the chiller plant throughout the facility to above grade piping connections at each building. <i>Role:</i> Project Manager, Mechanical Engineer		
3)	ADOA Data Center Upgrade, Phoenix, AZ	2007	2008
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm An existing raised floor area was converted to a new data center, with new split system computer room A/C units, condensing mounted on the roof. Plumbing work includes new floor sinks along with domestic water for humidification purposes. Electrical modifications include power to the new A/C units and power to the PDU's. The existing wet fire protection system was converted to a pre-action (dry) system <i>Role:</i> Project Manager; Mechanical Engineer		
4)	Phoenix City Hall Cooling Tower Analysis and Replacement, Phoenix, AZ	2007	2008
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm MPE engineering to evaluate and replace the cooling towers and existing condenser water piping at Phoenix City Hall. <i>Role:</i> Project Manager, Mechanical Engineer		
5)	Wells Fargo Plaza Chiller/Cooling Tower Replacement, Phoenix, AZ	2004	2006
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm A 30 year old central plant cooling system at the top of a 27-story building needed to be replaced. Objective: to provide a new energy efficient and reliable building cooling system with no disruption to the company's critical business functions. Realizing that complex design, phased implementation, staging and coordinating would be necessary if the central plant was to be replaced, ESD first performed a comprehensive life cycle evaluation, confirming that the most efficient, most energy savings procedure would be to replace the cooling tower and chillers – which had to go through the roof. The new design has been able to reduce electrical consumption by approximately 20%, and provides the ability to collect data on energy consumption. <i>Role:</i> Mechanical Engineer		

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4. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT (Complete one Section 4 for each key person.)

a. NAME Ron Korte	b. ROLE IN THIS CONTRACT Electrical Engineer	c. YEARS EXPERIENCE	
		1. TOTAL 32	2. WITH CURRENT FIRM 17
d. FIRM NAME AND LOCATION (City and State) Energy Systems Design, Inc.			

e. EDUCATION (DEGREE AND SPECIALIZATION) B.S. Electrical Engineering 1981, Iowa State University	f. CURRENT PROFESSIONAL REGISTRATION (STATE AND DISCIPLINE) AZ, Electrical Engineer, #22929
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g. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.) 7x24

H. RELEVANT PROJECTS

1)	(1) TITLE AND LOCATION (City and State) ADOA State Hospital Power Plant & Dietary Building Emergency Generator, Phoenix, AZ	(2) Year Completed	
		Professional Services 2013	Construction (if applicable) 2013
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Electrical Engineering for a new emergency generator back up power system that will support the Arizona State Hospital chilled water central plant and the Dietary Building. The project construction budget is \$1,700,000. Role: Project Manager, Electrical Engineer		
2)	(1) TITLE AND LOCATION (City and State) ADOC Florence ACI Electrical Modifications, Florence, AZ	(2) Year Completed	
		Professional Services 2013	Construction (if applicable) 2013
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Electrical engineering services to prepare the design for electrical power for Arizona Correctional Industries for two new enterprises on the Florence Prison property. Wild Horse Farm: This project involves providing a new electrical service and feeding several panels around the property to support electrical needs related to anticipated operations. Fish Farm: This project will reuse the existing SES feeding an irrigation pump and an existing equipment building to provide power to a Ranch House that is being renovated. Role: Project Manager, Electrical Engineer		
3)	(1) TITLE AND LOCATION (City and State) DPS Forensic Sciences Lab Chiller/Cooling Tower Replacement Project, Phoenix, AZ	(2) Year Completed	
		Professional Services 2013	Construction (if applicable) Not completed
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm MPE Engineering to increase the capacity of the existing DPS central plant in addition to connecting the two adjacent central plant chilled water supply/return piping provide better reliability to operation of both central plants. Role: Electrical Engineer		
4)	(1) TITLE AND LOCATION (City and State) Adobe Mountain School Emergency Generator Addition, Phoenix, AZ	(2) Year Completed	
		Professional Services 2012	Construction (if applicable) 2012
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Completed a study to evaluate the existing electrical systems at the Adobe Mountain School with regard to providing an additional generator for the Administrative Building. ESD evaluated the existing electrical service configuration and loads. Based on this evaluation, ESD investigated what modifications were necessary and provided electrical engineering for the generator addition. Role: Project Manager, Electrical Engineer		
5)	(1) TITLE AND LOCATION (City and State) ASPC Lewis Eagle Point/Sunrise - CATV Provisions, Buckeye, AZ	(2) Year Completed	
		Professional Services 2012	Construction (if applicable) 2012
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Electrical engineering services to design electrical power and cable television receptacles to provide facilities for individual televisions for each inmate at the Lewis Prison Sunset and Eagle Point housing buildings. Role: Project Manager, Electrical Engineer		

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4. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT (Complete one Section 4 for each key person.)

a. NAME William Schubert	b. ROLE IN THIS CONTRACT Lead Plumbing Designer	c. YEARS EXPERIENCE	
		1. TOTAL 31	2. WITH CURRENT FIRM 12
c. FIRM NAME AND LOCATION (City and State) Energy Systems Design, Inc.			

e. EDUCATION (DEGREE AND SPECIALIZATION) Water Systems and Plumbing Design Certificate – 1983 New York University, School of Continuing Education – 1974 Rio Salado Community College – 1988 Paradise Valley Community College – 1990	f. CURRENT PROFESSIONAL REGISTRATION (STATE AND DISCIPLINE) Certified Plumbing Designer, # 4839
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g. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.)
ASPE

H. RELEVANT PROJECTS			
1)	(1) TITLE AND LOCATION (City and State) DPS Forensic Sciences Lab Chiller/Cooling Tower Replacement, Phoenix, AZ	(2) Year Completed	
		Professional Services 2013	Construction (if applicable) 2013
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm MPE Engineering to increase the capacity of the existing DPS central plant in addition to connecting the two adjacent central plant chilled water supply/return piping provide better reliability to operation of both central plants. Role: Plumbing Designer		
2)	(1) TITLE AND LOCATION (City and State) Adobe Mountain School Housing Unit Plumbing Fixture Additions, Phoenix, AZ	(2) Year Completed	
		Professional Services 2011	Construction (if applicable) 2012
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Plumbing engineering design services for installation of new combination water closet lavatory fixtures in the six housing units which are currently unoccupied at the Adobe Mountain School. Role: Plumbing Designer		
2)	(1) TITLE AND LOCATION (City and State) Adobe Mountain School Housing Mechanical Piping Upgrades, Phoenix, AZ	(2) Year Completed	
		Professional Services 2012	Construction (if applicable) 2013
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Mechanical engineering design services for the replacement of existing heating hot water piping due to leaking in the existing piping and installation of new preinsulated welded steel heating hot water piping from the connections in the chiller plant throughout the facility to above grade piping connections at each building. Role: Plumbing Designer		
3)	(3) TITLE AND LOCATION (City and State) ADOA Data Center Upgrade, Phoenix, AZ	(2) Year Completed	
		Professional Services 2007	Construction (if applicable) 2008
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm An existing raised floor area was converted to a new data center, with new split system computer room A/C units, condensing mounted on the roof. Plumbing work includes new floor sinks along with domestic water for humidification purposes. Electrical modifications include power to the new A/C units and power to the PDU's. The existing wet fire protection system was converted to a pre-action (dry) system Role: Plumbing Designer		
5)	(1) TITLE AND LOCATION (City and State) Wells Fargo Plaza Chiller/Cooling Tower Replacement, Phoenix, AZ	(2) Year Completed	
		Professional Services 2004	Construction (if applicable) 2006
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm A 30 year old central plant cooling system at the top of a 27-story building needed to be replaced. Objective: to provide a new energy efficient and reliable building cooling system with no disruption to the company's critical business functions. Realizing that complex design, phased implementation, staging and coordinating would be necessary if the central plant was to be replaced, ESD first performed a comprehensive life cycle evaluation, confirming that the most efficient, most energy savings procedure would be to replace the cooling tower and chillers – which had to go through the roof. The new design has been able to reduce electrical consumption by approximately 20%, and provides the ability to collect data on energy consumption. Role: Plumbing Designer		

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5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION <i>(City and State)</i> DPS Forensic Sciences Lab Chiller/Cooling Tower Replacement, Phoenix, AZ	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 2013	CONSTRUCTION <i>(If applicable)</i> 2013

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER Arizona Department of Administration	d. DOLLAR AMOUNT OF PROJECT \$139,000	e. TOTAL COST OF PROJECT \$139,000
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- f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)
MPE Engineering to increase the capacity of the existing DPS central plant in addition to connecting the two adjacent central plant chilled water supply/return piping provide better reliability to operation of both central plants.

a. TITLE AND LOCATION <i>(City and State)</i> Wells Fargo Plaza Chiller/Cooling Tower Replacement, Phoenix, AZ	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 2004	CONSTRUCTION <i>(If applicable)</i> 2006

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER Wells Fargo	d. DOLLAR AMOUNT OF PROJECT \$2.4 Million	e. TOTAL COST OF PROJECT \$2.4 Million
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- f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)
A 30 year old central plant cooling system at the top of a 27-story building needed to be replaced. Objective: to provide a new energy efficient and reliable building cooling system with no disruption to the company's critical business functions. Realizing that complex design, phased implementation, staging and coordinating would be necessary if the central plant was to be replaced, ESD first performed a comprehensive life cycle evaluation, confirming that the most efficient, most energy savings procedure would be to replace the cooling tower and chillers – which had to go through the roof. The new design has been able to reduce electrical consumption by approximately 20%, and provides the ability to collect data on energy consumption.

b. TITLE AND LOCATION <i>(City and State)</i> ADOA Data Center Upgrade, Phoenix, AZ	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 2007	CONSTRUCTION <i>(If applicable)</i> 2008

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER Wells Fargo	d. DOLLAR AMOUNT OF PROJECT N/A	e. TOTAL COST OF PROJECT N/A
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- g. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)
A 30 year old central plant cooling system at the top of a 27-story building needed to be replaced. Objective: to provide a new energy efficient and reliable building cooling system with no disruption to the company's critical business functions. Realizing that complex design, phased implementation, staging and coordinating would be necessary if the central plant was to be replaced, ESD first performed a comprehensive life cycle evaluation, confirming that the most efficient, most energy savings procedure would be to replace the cooling tower and chillers – which had to go through the roof. The new design has been able to reduce electrical consumption by approximately 20%, and provides the ability to collect data on energy consumption.

6. ADDITIONAL INFORMATION

a. PROVIDE ANY ADDITIONAL INFORMATION YOU FEEL MAY BE NECESSARY TO DESCRIBE YOUR FIRMS QUALIFICATIONS. (ATTACH ADDITIONAL SHEETS AS NEEDED.)

Energy Systems Design is a cutting-edge team of mechanical, plumbing and electrical engineers. We are committed to creative and technically innovative solutions, and sustainable engineering design for every project.

Established in 1988, we have been providing exemplary engineering design for over two decades. Our goal is to meet the Owner's functional needs, and provide the most cost beneficial designs and solutions, while representing the best interest of the Owner. We utilize a project management approach, with company principal leadership, and promote a collaborative team environment, which includes Owner's representation (both functional and management), architectural and engineering design team members, construction managers, subcontractors, etc.; whoever is appropriate for each specific project.

ESD is a member of the US Green Building Council and the majority of our Engineering Staff are LEED Accredited Professionals.

Our consistently high level of engineering services has resulted in long-term, on-going, successful relationships with building Owners, Architects, Governmental Agencies, Universities, School Districts, Developers, and Contractors.

services we provide

- MPE Systems Engineering
- Building Energy Analysis/Simulation
- Energy Audits
- Building Assessments/Due Diligence
- Systems Evaluations/Life Cycle Analysis
- BIM/3D Modeling (Revit/MEP)
- Thermal/Airflow Modeling
- Federal/State Incentive Evaluation/Application
- Test and Balance
- Daylighting Design
- Photovoltaic/Solar Design
- Code Studies
- Fire Protection
- LEED Energy Analysis
- LEED Commissioning
- Commissioning

7. ANNUAL AVERAGE PROFESSIONAL SERVICES REVENUES OF FIRM FOR LAST 3 YEARS

a. Percentage of Total Work Attributable to State, Federal and Municipal Government Work:	15%
b. Percentage of Total Work Attributable to Non-Government Work:	85%

8. AUTHORIZED REPRESENTATIVE. The foregoing is a statement of facts.

Signature: G. Monte Sturdevant

Date: December 12, 2013

Name: G. Monte Sturdevant

Title: President