



December 12, 2013

Arizona Department of Administration  
100 North 15th Avenue, Suite 201  
Phoenix, AZ 85007

Subject: **Statement of Qualifications for Annual Professional Services List**  
**Solicitation No. ADSPO14-00003465**

Dear Members of the Selection Committee:

FM GROUP INC is pleased to present our Qualifications for Annual Professional Services List for the State of Arizona Department of Administration (ADOA) with Professional Services, specifically Architectural Services.

Please find in the following pages:

- REVISED Attachment I: General Qualification Form
- REVISED Attachment II: Qualifications Form

We look forward to the opportunity to continue to provide ADOA with continued Architectural Services. If you have any questions concerning this Statement of Qualifications, please contact us at 602.277.7877.

Sincerely,

A handwritten signature in black ink, appearing to read 'Michael T. Fries', with a long horizontal flourish extending to the right.

Michael T. Fries, AIA, NCARB  
FM GROUP INC  
President

A handwritten signature in black ink, appearing to read 'Warren Sambach, Jr.', with a large circular flourish at the bottom.

Warren Sambach, Jr., AIA, NCARB  
FM GROUP INC  
Senior Project Manager

**RFQ# ADSPO14-00003465, Annual Request for Qualifications and Experience  
REVISED - Attachment I – General Qualifications**

(If a firm has branch offices, complete for each specific branch office seeking work.)

**1. REVISED ADSPO13-00003465: Annual Request for Qualifications**

a.	FIRM (OR BRANCH OFFICE) NAME:	FM GROUP INC
b.	FIRM (OR BRANCH OFFICE) STREET:	15974 North 77th Street, Suite 100
c.	FIRM (OR BRANCH OFFICE) CITY:	Scottsdale
d.	FIRM (OR BRANCH OFFICE) STATE:	Arizona
e.	FIRM (OR BRANCH OFFICE) ZIP CODE:	85260
f.	YEAR ESTABLISHED:	1995
(g1).	OWNERSHIP - TYPE:	Corporation
(g2).	OWNERSHIP - SMALL BUSINESS STATUS:	Yes - Small Business
h.	POINT OF CONTACT NAME AND TITLE:	Warren Sambach, Staff Architect
i.	POINT OF CONTACT TELEPHONE NUMBER:	480-397-0053
j.	POINT OF CONTACT E-MAIL ADDRESS:	wsambach@fmgroup.net
k.	NAME OF FIRM (If block 1a is a branch office):	

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**2. EMPLOYEES BY DISCIPLINE**

a. Discipline Title	b. Function: Primary (P) or Secondary (S)	c. No. of Employees - Firm	d. No. of Employees - Branch
Architect	P	3	
Environmental Engineer	P	3	
Technician/Analyst	P	2	
Technician/Analyst	S	1	
Other	P	7	
<b>Total</b>		<b>16</b>	

**RFQ# ADSPO14-00003465, Annual Request for Qualifications and Experience  
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**3. PROFILE OF FIRM'S EXPERIENCE AND ANNUAL AVERAGE REVENUE FOR LAST YEAR**

a. Approximate No. of Projects	b. Experience	c. Revenue Index Number (see below)
7	Dormitories: AZ School for the Deaf and the Blind (Tucson and Phoenix)	5
153	Communications: Cellsite mods and new tower for Bechtel	5
4	Computer Facilities: City of Chandler, Scottsdale Comm College, ADOA	2
68	Dining Halls; Restaurants: Yogurtini, Lush Burger, Nothing Bundt Cakes	4
6	Hotels; Motels: Holiday Inn Express, Candlewood Suites	5
117	Material Testing: Asbestos and Lead for ADOT, Cities of Phoenix & Mesa	4
3	Mold Investigation: City of Phoenix, Tempe Elementary School Dist.	1
4	Office: AZ Game & Fish Yuma, Ben Avery, Kingman, Mesa	5
5	Phase I Environmental: Transwestern, RREEF, Great Hearts Academies	1

**PROFESSIONAL SERVICES REVENUE INDEX NUMBER**

- |   |   |
|---|---|
| 1. Less than \$100,000                  | 6. \$2 million to less than \$5 million   |
| 2. \$100,000 to less than \$250,000     | 7. \$5 million to less than \$10 million  |
| 3. \$250,000 to less than \$500,000     | 8. \$10 million to less than \$25 million |
| 4. \$500,000 to less than \$1 million   | 9. \$25 million to less than \$50 million |
| 5. \$1 million to less than \$2 million | 10. \$50 million or greater               |

**RFQ# ADSP014-00003465, Annual Request for Qualifications and Experience  
REVISED - Attachment I – General Qualifications**

**4. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT (Complete one Section 4 for each key person.)**

a. NAME  Michael T. Fries, AIA, President	b. ROLE IN THIS CONTRACT  Principal-In-Charge, QA/QC	c. YEARS EXPERIENCE	
		1. TOTAL 32	2. WITH CURRENT FIRM 18
d. FIRM NAME AND LOCATION (City and State) FM GROUP INC / Scottsdale, AZ			
e. EDUCATION (DEGREE AND SPECIALIZATION) e. Master of Architecture, University of Texas, 1984 / Bachelor of Environmental Design, Miami University/Oxford, Ohio, 1981 / Independent Term, San Francisco Center for Architecture and Urban Studies, San Francisco Art Institute, 1980 f. Registered Architect: AZ, CA, CO, GA, ID, IN, IL, IA, KS, MD, MA, MI, MN, MO, MT, NV, NM, NC, ND, OH, OK, OR, PA, SC, TX, UT, VA, WA, WI / NCARB / AHERA: Building Inspector, Management Supervisor, Project Designer / NIOSH 582 Equivalency Course		f. CURRENT PROFESSIONAL REGISTRATION (STATE AND DISCIPLINE)	
g. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.) Arizona State University, Faculty Associate College of Architecture & Environmental Design, 1991-1993 / Scottsdale Community College, Interior Design Drafting Instructor, 1989-1990 / Phoenix Institute of Technology, Architectural Drafting Instructor, 1988-1990 / The Asbestos Institute, EPA/AHERA Project Designer Class Instructor, 1992 - Present			

**H. RELEVANT PROJECTS**

	(1) TITLE AND LOCATION (City and State)	(2) Year Completed	
		Professional Services	Construction (if applicable)
1)	Arizona Department of Administration 1510 W. Adams	2009	2009
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Various projects for the State of Arizona including the following at this State building: First Floor Interior Renovation, Elevator Rehabilitation, Data Center Interior Renovation, 3rd Floor Fire Suppression Interior Renovation, and Dumbwaiter Enclosure. Role: Project Manager/Architect.		
2)	Round Valley High School   Eagar, Arizona	2010	2010
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Rebuilt of the Library, Administrative Area and Classrooms at Round Valley High School following a plane crash and fire that destroyed or damaged 21,300 square feet of the school. Our services also included design and code upgrades for the areas which received water and smoke damage. This project had an accelerated schedule in order to complete design services (July-August 2010) before the start of the following school year. Role: Project Manager/Architect.		
3)	Remote Data Center at Scottsdale Community Colleges   Scottsdale, Arizona	2011	2011
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm FM was directly selected to design a remote data center within an existing Data Facility. Scope of services included: utilizing the existing raised data floor (Data Room) and existing Liebert AC unit; constructing a new Power Vault and Storage Rooms immediately adjacent to the Data Room, installing new Liebert AC units and associated exterior components in both the Data Room and Power Vault; constructing a secondary ceiling structure above the Data Room to insure no water intrusion from possible roof leaks; and replacing existing roof membrane. Role: Senior PM/Arch.		
4)	Santa Maria Roof Collapse   Phoenix, Arizona	2009	2009
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Emergency architectural design services for a roof collapse of the gymnasium at Santa Maria Middle School in the Fowler Elementary School District. Designs were completed in 2 weeks in order for construction to occur over summer break 2009 and complete prior to start of school. Role: Project Manager/Architect.		
5)	C.I. Waggoner Roof Collapse   Tempe, Arizona	2009	2009
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Emergency architectural design services for a roof collapse of the multi-purpose room at C.I. Waggoner in the Kyrene School District. Designs were completed in 3 weeks in order for construction to occur over summer break 2009 and complete prior to start of school. Role: Project Manager/Architect.		

**RFQ# ADSP014-00003465, Annual Request for Qualifications and Experience  
REVISED - Attachment I – General Qualifications**

**4. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT (Complete one Section 4 for each key person.)**

a. NAME <b>Warren Sambach, AIA</b>	b. ROLE IN THIS CONTRACT <b>Senior Project Manager / Architect</b>	c. YEARS EXPERIENCE	
		1. TOTAL <b>36</b>	2. WITH CURRENT FIRM <b>9</b>
d. FIRM NAME AND LOCATION (City and State) <b>FM GROUP INC / Scottsdale, AZ</b>			
e. EDUCATION (DEGREE AND SPECIALIZATION) <b>e. Bachelor of Science in Architecture, Cum Laude, New York Institute of Technology, 1973</b> <b>f. Registered Architect: AZ, NY / NCARB</b>		f. CURRENT PROFESSIONAL REGISTRATION (STATE AND DISCIPLINE)	
g. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.) <b>American Institute of Architects (AIA) / Served as Arbitrator for the American Arbitration Association, Mineola, NY / Professional AE Selection Committee Panel Member: Arizona Historical Museum, Tucson, 2008; School for the Deaf and the Blind Facility, Phoenix, 2007</b>			

**H. RELEVANT PROJECTS**

1)	(1) TITLE AND LOCATION (City and State) <b>Arizona Department of Administration 1510 W. Adams   Phoenix, Arizona</b>	(2) Year Completed	
		Professional Services <b>2009</b>	Construction (if applicable) <b>2009</b>
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <b>Various projects for the State of Arizona including the following at this State building: First Floor Interior Renovation, Elevator Rehabilitation, Data Center Interior Renovation, 3rd Floor Fire Suppression Interior Renovation, and Dumbwaiter Enclosure. Role: Project Manager/Architect.</b>	<input checked="" type="checkbox"/> Check if project performed with current firm	
2)	(1) TITLE AND LOCATION (City and State) <b>Arizona School for the Deaf and the Blind   Phoenix &amp; Tucson, Arizona</b>	(2) Year Completed	
		Professional Services <b>2008</b>	Construction (if applicable) <b>2008</b>
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <b>Conducted a facility condition assessment of four (4) dormitory buildings on the campus to assess condition, layout and any visible code deficiencies. These dorms included: Ocotillo Dormitory built approximately 1958; Palo Verde Dormitory built approximately 1957; Pima Dormitory built approximately 1954; and Saguaro Dormitory built approximately 1961. Prepared Assessment Report based upon our observations of the dormitories, and provided recommendations to include replacement of the existing evaporative cooling systems with refrigerant cooling systems. Role: Project Manager/Architect.</b>	<input checked="" type="checkbox"/> Check if project performed with current firm	
3)	(1) TITLE AND LOCATION (City and State) <b>Remote Data Center at Scottsdale Community Colleges   Scottsdale, Arizona</b>	(2) Year Completed	
		Professional Services <b>2011</b>	Construction (if applicable) <b>2011</b>
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <b>FM was directly selected to design a remote data center within an existing Data Facility. Scope of services included: utilizing the existing raised data floor (Data Room) and existing Liebert AC unit; constructing a new Power Vault and Storage Rooms immediately adjacent to the Data Room; installing new Liebert AC units and associated exterior components in both the Data Room and Power Vault; constructing a secondary ceiling structure above the Data Room to insure no water intrusion from possible roof leaks; and replacing existing roof membrane. Role: PM/Architect</b>	<input checked="" type="checkbox"/> Check if project performed with current firm	
4)	(1) TITLE AND LOCATION (City and State) <b>Arizona School for the Deaf and the Blind   Phoenix &amp; Tucson, Arizona</b>	(2) Year Completed	
		Professional Services	Construction (if applicable)
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <b>Dormitory Renovations in Tucson, Ocotillo, Yucca and Saguaro. Role: Project Manager / Architect.</b>	<input checked="" type="checkbox"/> Check if project performed with current firm	
5)	(1) TITLE AND LOCATION (City and State)	(2) Year Completed	
		Professional Services	Construction (if applicable)
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE	<input type="checkbox"/> Check if project performed with current firm	

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5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT (Present no more than five (5) projects. Complete one Section 5 for each project.)		
a. TITLE AND LOCATION (City and State)	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES	CONSTRUCTION (If applicable)
Various Projects Arizona Department of Administration / Phoenix, AZ	2013 (ongoing)	2013 (ongoing)
23. PROJECT OWNER'S INFORMATION		
c. PROJECT OWNER	d. DOLLAR AMOUNT OF PROJECT	e. TOTAL COST OF PROJECT
Arizona Department of Administration	varied depending on project	varied depending on project

f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

**First Floor Alterations:** Design and Construction Drawing to “open-up” and upgrade the existing first floor lobby entrance and waiting area located adjacent to the State’s recently constructed Data Center. This upgrade/interior alteration will include office space, break room, and a meeting room adjacent to the lobby. The designs for the proposed interior alteration will include: possible increase in lobby size by moving the existing glass storefront and/or relocating main entrance door, and recommendations of new ceiling, lighting design, and mechanical diffusers; updating paints, ceiling tiles and carpet tiles; design of a transition between the lobby and office areas; and replacement of existing double security doors.

**Elevator Rehabilitation:** Design and Construction Drawings for the replacement of two elevator cabs, upgrade of the interiors of the cabs and control room upgrades.

**Data Center:** Incorporation of raised floors and new workstations, new electrical powering, new lighting, HVAC improvements and upgrades to interior space.

**3rd Floor Fire Suppression:** Reconfiguration of the fire suppression system in the computer area. Project included sealing the area to retain fire suppression substance, allowing the extinguishing of fires while protecting delicate computer/data equipment.



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5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT <i>(Present no more than five (5) projects. Complete one Section 5 for each project.)</i>		
a. TITLE AND LOCATION <i>(City and State)</i>	b. YEAR COMPLETED	
Various Projects at the Arizona School for the Deaf and the Blind & Phoenix School for the Deaf / Tucson & Phoenix, AZ	PROFESSIONAL SERVICES	CONSTRUCTION <i>(If applicable)</i>
		2013 (ongoing)
23. PROJECT OWNER'S INFORMATION		
c. PROJECT OWNER	d. DOLLAR AMOUNT OF PROJECT	e. TOTAL COST OF PROJECT
Arizona Department of Administration	varied depending on project	varied depending on project

f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

**Feasibility Study/Architectural Condition Assessments** for four (4) dormitory buildings on the Tucson campus to assess conditions, layout and any visible code deficiencies. These dorms included: Ocotillo Dormitory built approximately (1958), Palo Verde Dormitory built approximately (1957), Pima Dormitory built approximately (1954) and Saguaro Dormitory built approximately (1961). An Assessment Report was prepared based upon our observations of the dormitories, and provided recommendations to include replacement of the existing evaporative cooling systems with refrigerant cooling systems.

**Cafeteria Remodel** at the Phoenix Day School to include the removal of the existing temporary wall at the entry of the cafeteria; existing ceiling at the former stage area, and addition of a drop ceiling; removal of existing evaporative coolers, and add rooftop A/C units; structural evaluation of the roof to determine if roof will support the 6-roof top A/C units to be added; evaluation of the existing exhaust hoods in the kitchen, and possible redesign; selection assistance of portable food warming stations.

**Manzanita Dorm Fire Restoration** to include evaluation of the building structure to determine the extent of repairs needed including repair to the roof; repair of cabinetries associated with the interior replacements in the bedrooms, kitchen and the laundry room; and deodorize the building.

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5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT		
(Present no more than five (5) projects. Complete one Section 5 for each project.)		
a. TITLE AND LOCATION (City and State)	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES	CONSTRUCTION (If applicable)
Various Projects at ASU Main Campus / Tempe, AZ	2011	2011
23. PROJECT OWNER'S INFORMATION		
c. PROJECT OWNER	d. DOLLAR AMOUNT OF PROJECT	e. TOTAL COST OF PROJECT
Aramark Higher Education	WND	WND

f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

FM GROUP INC has provided architectural design services for various food service and retail concepts in the Memorial Union and at various surrounding facilities operated by Aramark on the ASU Main Campus since 2007. These projects have included:

- The Oasis Café Refresh
- The Forest Café Refresh
- Dave's Dog House at Wilson Hall
- Grab 'n Go Coffee at Wilson Hall
- Donor Wall at Engrained Café
- Energy Zone Design
- AFC Sushi Relocation (this was an ASU only project)
- Chick-Fil-A Refresh

Cost: WND

Size: ranging from 600 to 800 sf



**RFQ# ADSP014-00003465, Annual Request for Qualifications and Experience  
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**5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT**

*(Present no more than five (5) projects. Complete one Section 5 for each project.)*

a. TITLE AND LOCATION <i>(City and State)</i>	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES	CONSTRUCTION <i>(If applicable)</i>
Emergency Response & Engrained Cafe at ASU / Tempe, AZ	2007	2008
<b>23. PROJECT OWNER'S INFORMATION</b>		
c. PROJECT OWNER	d. DOLLAR AMOUNT OF PROJECT	e. TOTAL COST OF PROJECT
Aramark Higher Education	WND	WND

f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

**Temporary Dining Facilities:** On-site design, utility coordination and construction administration of temporary dining facilities following the fire at Arizona State University's Memorial Union (2nd floor).

**Engrained Café:** Design development, construction documentation, utility coordination and construction administration of the new Engrained Café concept, located on the 2nd floor of the Memorial Union. Designs include use of low VOC paint, energy efficient lighting, Energy Star appliances, recycled seat belts as chair strapping, PFC Certified woods and solid surface countertops made of recycled content. The cafe accommodates both student meals during school hours, as well as services the public for evening dining.

*Engrained Café received the 2009 Environmental Excellence Merit Award for Historic Preservation by Valley Forward.*



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5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT		
<i>(Present no more than five (5) projects. Complete one Section 5 for each project.)</i>		
a. TITLE AND LOCATION <i>(City and State)</i>	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES	CONSTRUCTION <i>(If applicable)</i>
Arcadia Office Lofts / Phoenix, Arizona	TBD	TBD
23. PROJECT OWNER'S INFORMATION		
c. PROJECT OWNER	d. DOLLAR AMOUNT OF PROJECT	e. TOTAL COST OF PROJECT
GCON Inc.	WND	WND / TBD

f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

FM GROUP INC is designing this proposed office shell building for future tenant improvements that will be leased as 12,500 sf of commercial retail and medical space. The shell will include common lobby area and restrooms on the first floor. The scope of work provided for this project includes:

- Design drawings for the Subject Development
- Preparation of the Pre-Application Submittal
- Project Management representation for the duration of the Pre-Application/Planning & Zoning Submittal process through the City of Phoenix
- Construction Documents
- Permit Administration
- Construction Administration



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**6. ADDITIONAL INFORMATION**

a. PROVIDE ANY ADDITIONAL INFORMATION YOU FEEL MAY BE NECESSARY TO DESCRIBE YOUR FIRMS QUALIFICATIONS. (ATTACH ADDITIONAL SHEETS AS NEEDED.)

FM GROUP INC is proud to have served State of Arizona Agencies through the Department of Administrations Annual Professional Services List since 2006. We look forward to continuing our services with the State of Arizona and its agencies for the 2013-2014 contract terms.

### About FM GROUP INC

Founded in 1995 by Michael T. Fries, AIA, FM GROUP INC is an established firm with a 16-person staff of dedicated professionals and associated support personnel. Through our extensive project experiences in the architectural, environmental and construction consulting fields, we have developed and practice a business approach and operational philosophy that is focused on providing quality work with on-schedule completion. This is accomplished by our proactive project management approach, and has led our clients to return repeatedly to FM GROUP INC with additional design projects.

**Design for Architectural Projects.** Since 2007, FM GROUP INC has provided designs for over 2 million square feet of new ground up construction and renovation projects. These projects have ranged from a 26,000 square foot data center for private clients; 47,500 square foot executive office and manufacturing warehouse; sound mitigation and upgrade code deficiencies of 70 homes eligible for the Residential Sound Mitigation Services Program; to an interior lobby remodel, elevator modifications and roof replacements for the State of Arizona.

**Construction Administration.** FM GROUP INC's construction administration and inspection services are provided by highly qualified staff experienced in with the design and construction of a wide range of projects. Our standard construction administration and inspection services include: preconstruction meetings; construction site observations; ASI, RFI and CO reviews; shop drawing review; project review and close-out; and record "as-built" drawings.

**Americans with Disabilities Act (ADA) Expertise.** FM GROUP INC has a strong background in facility assessments and ADA assessments. We have obtained extensive knowledge of ADA facilities in designing building alterations at The Arizona Schools for the Deaf & Blind at both the Phoenix and Tucson Campuses. Whether we are conducting a facilities assessment or energy audit for a governmental agent or designing a restaurant in California, FM GROUP INC believes in protecting our client, and so we evaluate all our projects for ADA and consider ramps, elevators, guardrails, handicapped parking, special restroom facilities, and other life safety and barrier issues.

**Project Management.** FM GROUP INC's project management services span the entire spectrum of management activities required for design and construction projects. FM GROUP INC has served as an extension of our Client's staff, providing overall

design and construction coordination, cost and schedule control, and quality. Our team includes registered architects, engineers, construction managers and former construction trades personnel providing the State of Arizona with the expertise necessary for total project management.

**Facilities Assessment.** FM GROUP INC began providing Facility Assessments in 1997. Our team of architects and former general contractors evaluate facilities to identify code, building system and energy deficiencies in projects. Recent assessments have included the evaluation of existing guest lodging and barracks that are slated for renovation on three military installations throughout the southwest. In addition we have conducted assessments for charter schools, REIT, general contractors and State agencies.



### FM GROUP INC Ranked:

**#1 Architectural Firm**

4 architects or fewer

**#9 Interior Design Firm**

20 staff or more

**#2 Environmental Firm**

84 staff or fewer

\* Ranking Arizona, 2009

**6. ADDITIONAL INFORMATION**

a. PROVIDE ANY ADDITIONAL INFORMATION YOU FEEL MAY BE NECESSARY TO DESCRIBE YOUR FIRMS QUALIFICATIONS. (ATTACH ADDITIONAL SHEETS AS NEEDED.)

**Roof Replacement.** FM GROUP INC first began providing roof consulting and design for roof replacement programs in 1997 for local real estate investment trust RREEF. Most recently, we provided design consulting services for building repair and roof replacement at CI Waggoner (Kyrene School District) and Santa Maria Middle School (Fowler School District). We also provided the design for roof replacements at Catalina Mountain High School (Tucson) and Apache Dorm at the School for the Deaf (Tucson) following observed structural deflections. For all roof projects, we examine existing roof conditions and prepare detailed drawings and specifications outlining selected materials tailored to the individual building that are necessary to provide a long-term use and sustainability.

**Added Value**

We understand that ADOA and its agencies not only want exceptional service from a consultant, but also demand a committed team that will make your work its priority. FM GROUP INC will do just that! Our Design Team will continue to provide ADOA and its agencies with value-added services because:

FM GROUP INC provides you with one point of contact for all projects utilizing this contract:  
Warren Sambach, Jr., AIA, Senior Project Manager  
Office: 480-397-0053  
Cell: 602-697-0460  
Fax: 602-277-8288  
Email: wsambach@fmgroup.net

**STATE OF ARIZONA EXPERIENCE**

FM GROUP INC has had the privilege of being a design partner with the State of Arizona since 2006. During this period, FM GROUP INC has assisted the State with the following projects:

- ADOA 1510 W. Adams - First Floor Interior Renovation
- ADOA 1510 W. Adams - Elevator Rehabilitation
- ADOA 1510 W. Adams - Data Center Interior Renovation
- ADOA 1510 W. Adams - 3rd Floor Fire Suppression Interior Renovation
- ADOA Phoenix Day School Kitchen Interior Renovation
- ADOA Arizona State School for the Deaf and Blind Dormitory Facility Condition Assessments
- ADOA Interior Renovation of the Flagstaff Forestry Building
- Arizona Department of Economic Security Elevator Modernization Interior Renovation
- ADOA Florence Prison Roof Replacement – Central Unit Kitchen
- Arizona Department of Transportation Yuma Paint Shop and Storage New Construction
- 400 West Congress Department of Revenue Refurbishments Water Piping Replacement
- Health Services Building HVAC and Power Upgrades
- Catalina Mountain School Kitchen Roof Repair and Remodel
- 416 West Congress Roof Repair
- Arizona Game and Fish Yuma Office Remodel and Expansion
- Arizona Game and Fish Ben Avery Air Gun Facility Restroom Expansion and Laundry Facilities Extension
- ADOA School for the Deaf and Blind Tucson – Fire Alarm Upgrade
- ADOA School for the Deaf and Blind Tucson Vocational Building Facility Assessment
- ADOA Arizona State School for the Deaf and Blind Dormitory Facility Renovation

**7. ANNUAL AVERAGE PROFESSIONAL SERVICES REVENUES OF FIRM FOR LAST 3 YEARS**

a.	Percentage of Total Work Attributable to State, Federal and Municipal Government Work:	40
b.	Percentage of Total Work Attributable to Non-Government Work:	60

**8. AUTHORIZED REPRESENTATIVE. The foregoing is a statement of facts.**

Signature:  Date: 12/12/13  
Name: Warren Sambach, Jr., AIA, NCARB Title: Senior Project Manager

**REVISED - Attachment II - Qualifications Form**

Please provide your responses only in the orange shaded cells in **Tabs 1 and 2** (see tabs below). ***IT IS IMPORTANT THAT YOU NOT ADD OR DELETE ANY COLUMNS OR CELLS.*** The State intends to download this information into a database to make searching for firms on the list more manageable for contract customers.

Tab 1	
<b>Date:</b>	<b>12/12/2013</b>
<b>Submitter Firm Name:</b>	<b>FM GROUP INC</b>
<b>Which service(s) are you qualified to perform? Place an "X" in the appropriate boxes.</b>	
Architect services	X
Assayer services	
Engineer services	
Geologist services	
Landscape architect services	
Land surveying services	
<b>Indicate which Regions you prefer to work in: Place an "X" in the appropriate boxes.</b>	
Phoenix Metro Area	X
Tucson and surrounding areas	X
Flagstaff and surrounding areas	X
Yuma and surrounding areas	X
Statewide	X
<b>Indicate Project Cost Range preference(s) below: Place an "X" in the appropriate boxes.</b>	
50,000 - 100,000	X
101,000 - 400,000	X
401,000 - 1,000,000	X
<b>Next to the appropriate Disciplines below, enter an <i>I</i> for <i>In-House</i> or <i>C</i> for <i>provision through a Consultant</i>. If the Discipline is not provided by your firm, leave the box blank.</b>	
<b>Discipline</b>	<b>I, C or Blank</b>
Aeronautical Engineer	C
Agricultural Engineer	C
Archeologist	C
Architect	I
Architectural Engineering	C
Biologist	C
CADD Technician	I
Chemical Engineer	C
Civil Engineer	C
Constructin Manager	I
Construction Inspector	I
Control Systems Engineer	C
Cost Engineer/Estimator	C
Ecologist	C
Electrical Engineer	C
Environmental Engineer	I / C
Environmentl Scientist	C
Fire Protection Engineer	C
Geodetic Surveyor	C
Geographic Information System Specialist	C
Geological Engineer	C
Geologist	C
Hydrographic Surveyor	C
Hydraulic Engineer	C
Hydrologist	C
Industrial Engineer	C

## REVISED Attachment II - Qualifications Form

Please provide your responses only in the orange shaded cells in **Tabs 1 and 2** (see tabs below). ***IT IS IMPORTANT THAT YOU NOT ADD OR DELETE ANY COLUMNS OR CELLS.*** The State intends to download this information into a database to make searching for firms on the list more manageable for contract customers.

**Tab 2**

<b>Indicate which of the areas before in which you have experience: Place an "X" in the appropriate boxes below.</b>		
Acoustics, Noise Abatement	X	Labs - Research - Dry
Activity Centers		Labs Research - Wet
Aerial Photography; Airborne Data and Imagery		Land Surveying
Agricultural Development; Grain Storage; Farm		Landscape Architecture
Air Pollution Control		LEED Accredited A/E
Airports; Navajids; Airport Lighting; Aircraft Fueling		LEED Independent 3rd Party Building
Airports; Terminals and Hangars; Freight Handling		Libraries; Museums; Galleries
Animal Facilities		Lighting (Exteriors; Streets; Memorials; Athletic
Anti-Terrorism/Force Protection		Lighting (Interior; Display; Theater, Etc.)
Area Master Planning		Mapping Location/Addressing Systems
Auditoriums/Theatres		Materials Handling Systems; Conveyors; Sorters
Automation; Controls; Instrumentation		Materials Testing
Barracks; Dormitories	X	Measurement / Verification / Conservation Water
Bridge Design		Medical Related
Cartography		Metallurgy
Cemeteries (Planning & Relocation)		Mining & Mineralogy
Chemical Processing & Storage		Modular Systems Design; Pre-Fabricated Structures
Child Care/Development Facilities	X	Mold Investigation
Codes; Standards; Ordinances		Museums
Cold Storage; Refrigeration and Fast Freeze		Nuclear Facilities; Nuclear Shielding
Commercial Building (low rise); Shopping Centers	X	Office Buildings; Industrial Parks
Community Facilities		Outdoor Recreation
Communications Systems; TV; Microwave	X	Petroleum and Fuel (Storage and Distribution)
Computer Facilities	X	Phase I Environmental
Conservation and Resource Management		Photogrammetry
Construction Management	X	Pipelines (Cross-Country - Liquid & Gas)
Construction Materials Testing	X	Plumbing & Piping Design
Construction Surveying		Pneumatic Structures, Air-Support Buildings
Controls and Electronics Engineer		Power Generation, Transmission, Distribution
Corrosion Control; Cathodic Protection; Electrolysis		Prisons & Correctional Facilities
Cost Estimating; Cost Engineering and Analysis;	X	Product, Machine Equipment Design
Cryogenic Facilities		Public Safety Facilities
Dams (Concrete; Arch)		Radar; Sonar; Radio & Radar Telescopes
Dams (Earth; Rock); Dikes; Levees		Radio Frequency Systems & Shieldings
Desalinization (Process & Facilities)		Railroad; Rapid Transit
Design & Planning Structured Parking Facilities	X	Recreation Facilities (Parks, Marinas, Etc.)
Design-Build - Preparation of Requests for Proposals	X	Refrigeration Plants/Systems
Detention Security Systems		Rehabilitation (Buildings; Structures; Facilities)
Digital Elevation and Terrain Model Development		Research Facilities
Digital Orthophotography		Resources Recovery; Recycling
Dining Halls; Clubs; Restaurants	X	Rivers; Canals; Waterways; Flood Control
Disability / Special Needs	X	Roof Infrared Imaging to Identify Water Leaks
Dredging Studies and Design		Roofing
Ecological & Archaeological Investigations		Safety Engineering; Accident Studies; OSHA
Educational Facilities; Classrooms	X	Security Systems; Intruder & Smoke Detection
Electrical Studies and Design		Seismic Designs & Studies

**REVISED Attachment II - Qualifications Form**

Electronics		Sewage Collection, Treatment and Disposal	
Elevators; Escalators; People-Movers	<b>X</b>	Soils & Geologic Studies; Foundations	
Energy / Water Auditing Savings		Solar Energy Utilization	<b>X</b>
Energy Conservation; New Energy Sources		Solid Wastes; Incineration; Landfill	
Environmental Impact Studies, Assessments or	<b>X</b>	Special Environments; Clean Rooms, Etc.	<b>X</b>
Fallout Shelters; Blast-Resistant Design		Specifications Writing	
Fire Protection		Storm Water Handling & Facilities	
Fisheries and Fish Ladders		Structural Design; Special Structures	
Forensic Engineering		Surveying; Platting; Mapping; Flood Plain Studies	
Garages; Vehicles Maintenance Facilities; Parking	<b>X</b>	Sustainable Design	<b>X</b>
Gas Systems (Propane; Natural; Etc.)		Swimming Pools	
Geodetic Surveying: Ground and Aireborn		Testing & Inspection Services	<b>X</b>
Heating; Ventilating; Air Conditioning		Topographic Surveying and Mapping	
Highways; Streets; Airfield Paving; Parking Lots		Towers (Self-Supporting & Guyed Systems)	<b>X</b>
Historical Preservation	<b>X</b>	Toxicology	
Hospital & Medical Facilities		Traffic & Transportation Engineering	
Hotels; Motels	<b>X</b>	Traffic Studies	
Housing (Residential, Multi-Family; Apartments;	<b>X</b>	Transportation	
Hydraulics & Pneumatics		Tunnels & Subways	
Hydrographic Surveying		Urban Renewals; Community Development	
Industrial Buildings; Manufacturing Plants		Utilities (Gas and Steam)	
Industrial Processes; Quality Control		Value Analysis; Life-Cycle Costing	<b>X</b>
Industrial Waste Treatment		Warehouses & Depots	<b>X</b>
Infrastructure		Waste Water Treatment Facility	
Intelligent Transportation Systems		Water Resources; Hydrology; Ground Water	
Irrigation; Drainage		Water Supply; Treatment and Distribution	
Judicial and Courtroom Facilities		Water Well Rehabilitation; Water Well Work	
Laboratories; Medical Research Facilities		Wind Tunnels; Research/Testing Facilities Design	
Labs - General		Zoning; Land Use Studies	<b>X</b>