

**Do you sell this publisher’s product?**

**“No” Explanation**

GovConnection uses a set of minimum annual sales criteria to select the vendors with whom they attain authorized reseller status. Any publishers on the provided bid documentation, for whom GovConnection does not show as an authorized reseller, are the result of limited demand from our current client base. We actively manage the list of authorized resellers adding and removing publishers as market demand changes and thus it is likely that participation in this contract would enable the minimum annual sales criteria to be met, enabling us to engage in an authorized reseller relationship with those publishers.

To that end, we are willing to add to our list of available software publishers so long as the reseller program of that publisher provides fair and equitable return to GovConnection for reselling their products and have an achievable set of authorization criteria (product certifications, vendor training requirements, etc.).

**IBM Lotus Reseller Limitations Explained**

The Software Value Plus program, which went into effect on January 25, 2010, affected every IBM Software reseller. The new program adds substantial certification requirements in order to sell IBM Software solutions. IBM’s program changes have made it such that 11 of their 15 software sub-categories are now deemed closed and require substantial certifications in order to actively sell the corresponding products. The current volume of IBM business does not support the prioritization of IBM segment certifications at this time. As a result, GovConnection has entered into a teaming agreement with Preferred Partner, Inc. to help its customers address their IBM software needs.

**Synopsis of Preferred Partner Agreement:** Preferred Partner has two dedicated sales staff that will support GovConnection’s IBM software sales as outlined below. In addition to the dedicated account managers that support our business, Preferred Partner brings a pool of systems engineer resources to support the technical pre-sales and post-sales needs of our customers.

The listing below outlines which products are available for GovConnection to resell and which require the involvement of Preferred Partner.

Direct through PC/Gov Connection	Through PreferredPartner (IBM Closed products)
<ul style="list-style-type: none"> <li>o Lotus Open*</li> <li>o Rational Open*</li> <li>o Tivoli Open*</li> <li>o WebSphere Open*</li> </ul> <p>* “Net New” opportunities for Open products can be sold at this time. Renewal opportunities for <b>Open</b> products can be sold at this time. Renewal opportunities that include <b>Closed</b> product categories cannot be sold at this time.</p>	<ul style="list-style-type: none"> <li>o Cognos</li> <li>o InfoSphere</li> <li>o Informix</li> <li>o DB2</li> <li>o DB2 Content Manager</li> <li>o Rational Clearcase</li> <li>o Rational AppScan</li> <li>o WebSphere Message Broker</li> <li>o WebSphere Webservices</li> <li>o WebSphere Commerce</li> <li>o WebSphere Portal</li> <li>o Tivoli Monitoring</li> <li>o Tivoli Storage Manager</li> <li>o Tivoli Identity Manager</li> <li>o Internet Security Systems (ISS)</li> </ul>

# Absolute<sup>®</sup>Software

The absolute best way to track, manage & protect your digital world.

March 29, 2011

PC Connection  
730 Milford Road  
Merrimack, NH 03354

**Subject: Letter of Authorization**

To Whom It May Concern:

This letter is to certify that PC Connection is authorized to purchase Absolute Software Corporation (“**Absolute**”) COTS software through Absolute’s distribution channel. PC Connection is in good standing with Absolute.

My contact information is as follows:

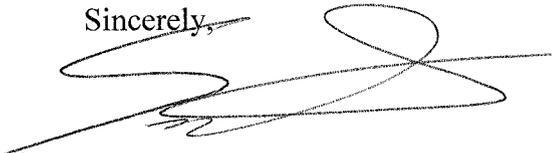
Mailing address: Suite 1600 – Four Bentall Centre  
1055 Dunsmuir St.  
Vancouver, BC V6B 6A3

Telephone number: (604) 676-3645  
Email address: [eolsen@absolute.com](mailto:eolsen@absolute.com)  
Fax number: (604) 730-2621

An alternative contact person in our company is Rob Chase, Chief Operations Officer. He can be reached at (604) 628-5119 or [rchase@absolute.com](mailto:rchase@absolute.com).

Should you have any questions, please do not hesitate to contact me.

Sincerely,



Errol Olsen  
Chief Financial Officer



Jennifer Seal  
Channel Development Manager  
December 1, 2010

To Whom It May Concern,

This serves as confirmation that GovConnection, located at 730 Milford Road, Merrimack, NH, 03054, is a Named and Managed Volume Reseller for Acronis, Inc.

Thank you!

**Jennifer Seal** | Channel Development Manager  
**Acronis, Inc** | 300 TradeCenter, Suite 6700, Woburn, MA 01801  
O: (781) 782-9057  
E: [Jennifer.seal@acronis.com](mailto:Jennifer.seal@acronis.com)





October 18, 2009

PC Connection  
730 Milford Road  
Merrimack, NH 03354

To Whom It May Concern:

PC Connection is an authorized reseller of Adobe products for corporate, government and educational programs. PC Connection and Adobe have enjoyed a long and successful partnership for well over ten years. PC Connection has acted as a reseller for Adobe's shrinkwrap and volume license programs to serve their customers needs.

Sincerely,

Bob Seaman  
LAR Reseller Account Manager  
Adobe Systems Incorporated



**DISTRIBUTOR AUTHORIZATION FORM**

**Date:** *Wednesday, March 30, 2011*

**End User:**

**Reseller:** *Merrimack Services Corporation PC Connection*

**Street Address:** *Mail Stop F-333 Rte 101A*

**City, State & Zip Code:** *Merrimack, NH 03054-4631*

**Contact Name:** Eagan Patrick

**Phone Number:** 603-446-3383

**Email Address:** peagan@pcconnection.com

**Fax Number:**

*Reseller is authorized to purchase, receive standard warranty support and to resell products from manufacturers listed below. This is not a commitment of product availability. Manufacturer's purchasing restrictions and authorizations may apply. For clarification as to depth and or requirements of manufacturer authorizations for Reseller account and upon ordering, Reseller should contact their Ingram Micro account representative.*

**Manufacturers (Select Vendor Products for):**

Attachmate

GOVT AGENCIES: For confirming of product authorizations through Ingram Micro, Inc., please contact:

*Kathryn Carroll, Sr. Manager, Operations*

(716) 633-3600

**March 24, 2011**

**PC Connection  
730 Milford Road  
Merrimack, NH 03354**

**To Whom It May Concern:**

**PC Connection is an authorized reseller in good standing of Autodesk products for commercial and educational programs. PC Connection and Autodesk have enjoyed a long and successful partnership in our Volume Channel Program.**

**Sincerely,**



**Kevin M. Thompson  
Autodesk Partner Manager  
Volume Channel Partners**



Natasha Aljalian  
Legal Counsel  
AVG Technologies USA, Inc.  
1 Executive Drive, 3rd Floor  
Chelmsford, MA 01824  
(978) 319-4460 x 3439

December 8, 2010

Robert Howard, President  
GovConnection  
732 Milford Rd  
Merrimack, NH 03054

Dear Mr. Howard.

This letter certifies that GovConnection (a PC Connection, Inc. subsidiary) is an Authorized Dealer & Reseller of AVG Technologies USA, Inc. and has been successfully marketing and selling AVG Technologies products for over five years.

As legal counsel and secretary of AVG, I have the authority to write this letter.

If you have any questions, please do not hesitate to call.

Sincerely,

Regards,

A handwritten signature in blue ink that reads "Natasha Aljalian" with a horizontal line extending to the right.

Natasha Aljalian  
Legal Counsel and Secretary





March 28, 2011

To Whom It May Concern,

The purpose of this letter is to inform you that PC Connections can source Double-Take products, support renewals and professional services from our distribution network or direct from Vision Solutions, Inc.

Best,

Ron Gabin  
Channel Sales Director  
[Ron.gabin@visionsolutions.com](mailto:Ron.gabin@visionsolutions.com)  
215-928-1120



One CA Plaza  
Islandia, NY 11749

T +1-800 225 5224  
ca.com

March 28, 2011

PC Connection, Inc.  
Route 101A, 730 Milford Road  
Merrimack, NH 03054

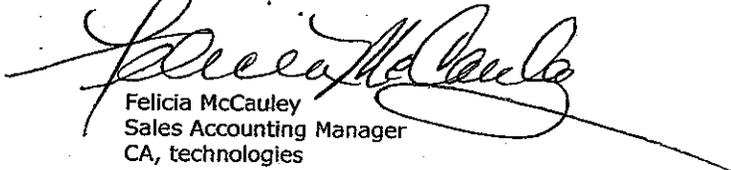
Re: LAR Designation

To Whom It May Concern:

This letter is to confirm that PC Connection, Inc. ("PC Connection") is currently an authorized Data Management Large Account Reseller and Data Management Platinum Partner of CA, Inc. ("CA"). This letter of acknowledgement does not include any authorization by CA for PC Connection to make claims, representations or commitments on behalf of CA other than CA's standard product specifications and associated warranties available from CA.

Any other claims, representations, or warranties by PC Connection are solely the responsibility of PC Connection.

Sincerely,

A handwritten signature in black ink, appearing to read 'Felicia McCauley', written over a horizontal line.

Felicia McCauley  
Sales Accounting Manager  
CA, technologies

## PARTNER CERTIFICATION LETTER

Check Point Software Technologies Inc.  
800 Bridge Parkway  
Redwood City, CA 94065

March 25, 2011

To Whom It May Concern,

This letter is to confirm that PC Connections is Certified Check Point Partner and authorized to resell all Check Point Software products.

Sincerely,

Brian P Spellane  
Channel Manager  
(508) 577-3328





March 29, 2011

GovConnection, Inc.  
732 Milford Road  
Merrimack, NH 03054-4631  
Attn: Mark Officer

Ref: GovConnection Authorization Letter

Mark,

**Commvault** hereby recognizes GovConnection as an Authorized Reseller for our products and associated support/maintenance/services. **Commvault** validates that GovConnection is authorized to sell our products to public sector entities.

Should you have any questions, please contact me directly at **301-263-2109**

Sincerely,

A handwritten signature in black ink that reads 'Jennifer Ciavattone'. The signature is fluid and cursive, with the first name 'Jennifer' written in a larger, more prominent script than the last name 'Ciavattone'.

**Jennifer Ciavattone**  
**Sr. Marketing Manager – Government Sector**  
**6411 Ivy Lane**  
**Greenbelt, MD 20770**  
**301-263-2109 (phone)**



April 12, 2007

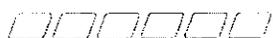
PC Connection, Inc.  
Route 101A, 730 Milford Road  
Merrimack, NH  
03054-4631

Letter of Vendor authorization

This letter is to confirm that PC Connection, Inc., is an authorized Corel Channel Partner in good standing with Corel Corporation. PC Connection, Inc., has the ability to sell all Corel's software products and has the required authorization pin number #82832656.

Best Regards,

Corel Corporation





March 28, 2011

To Whom It May Concern,

The purpose of this letter is to inform you that PC Connections can source Double-Take products, support renewals and professional services from our distribution network or direct from Vision Solutions, Inc.

Best,

Ron Gabin  
Channel Sales Director  
[Ron.gabin@visionsolutions.com](mailto:Ron.gabin@visionsolutions.com)  
215-928-1120

February 1, 2011

To whom it may concern:

This letter is to confirm that **PC Connection** with its principal place of business Merrimack, NH, is an Authorized Reseller of EMC equipment, software, and services.

Thank you for your attention to the above.

Sincerely,

Gregg Ambulos  
VP, Channel Sales Americas  
EMC Corporation  
55 Constitution Blvd  
Franklin, MA 02038



March 23, 2011

ESET, LLC  
610 West Ash Street, Suite 1900  
San Diego, CA 92101

Steve Carey  
Product and Marketing Manager-Security Software  
PC Connection Inc  
730 Milford Road  
Merrimack, NH 03064

To Whom It May Concern:

ESET, LLC is a security software limited liability company with offices in San Diego, California. This letter is to confirm that ESET, LLC and PC Connection Inc have been business partners since February 22, 2008 and PC Connection Inc is authorized by ESET, LLC to resell ESET products.

Sincerely,

A handwritten signature in black ink is written over a horizontal line. The signature is stylized and appears to be "Andrew Lee". To the right of the signature, the date "3/23/2011" is handwritten in black ink.

Andrew Lee  
Chief Executive Officer  
ESET, LLC d/b/a ESET North America

610 W. Ash Street  
Suite 1900  
San Diego, CA 92101

PHONE 619.876.5400  
FAX 619.876.5845  
WEB [www.eset.com](http://www.eset.com)



Hewlett-Packard Company  
www.hp.com

March 24, 2011

Patti Moy  
Americas Partners  
Program Manager  
HP Software  
Tel. 978-748-4088

patti.moy@hp.com

To whom this may concern:

This letter serves to inform you that:

Merrimack Services Corporation  
DBA PC Connection  
730 Milford Road, Route 101A  
Merrimack, NH 03054

is an authorized Business Development partner in good standing with the Hewlett-Packard Corporation, and is an authorized reseller of HP Software products.

My responsibility includes auditing our reseller community to ensure that partners meet the certification and revenue requirements to remain in the program, and we review performance against those goals every six months.

Please feel free to be in touch if you have any questions.

Yours sincerely,

Patti Moy



29 March, 2011

RE: PC Connection 2011 Authorization Letter

To Whom It May Concern:

Please accept this letter as confirmation that PC Connection is authorized to resell the Open Text Connectivity software within the United States of America.

Sincerely,

Barb McLatchie  
Sr. Manager, US Channel Sales  
OpenText  
38 Leek Crescent  
Richmond Hill, Ontario L4B 4N8



February 10, 2011  
Ric Zaenglein  
PC Connection  
730 Milford Rd.  
Merrimack, NH 03054

Dear Mr. Zaenglein,

This letter is a statement that confirms that GovConnection is a valued and Authorized reseller of IBM, in good standing. This authorization allows GovConnection the ability to sell all System X and System X Storage per our Business Partner Agreement.

At any time, with your permission, I would be happy to provide details necessary to substantiate our relationship. You may have interested parties contact me per my information below.

Sincerely,

A handwritten signature in black ink that reads "Blake Reilly". The signature is written in a cursive style and is positioned above a dashed horizontal line.

Blake Reilly  
Channel Manager  
IBM Corporation  
289-333-3658  
[breilly@ca.ibm.com](mailto:breilly@ca.ibm.com)



## Intel® Software Development Products Resellers

### Worldwide Reseller Finder

Resellers listed in bold are Intel® Software Channel Partners with a strong connection to Intel® Software Development Products. Required to attend regular training events, these members possess the most up-to-date technical knowledge. Resellers interested in selling Intel® software products, please contact Intel® distributors. Resellers in need of further sales and marketing support, please contact [SoftwareChannel@Intel.com](mailto:SoftwareChannel@Intel.com).

United States

### United States



**Custom Solutions**  
888.414.5846, +1 843.574.9320  
+1 843.574.9319 (fax)  
[http://www.cs-software.com/\\*](http://www.cs-software.com/*)  
cs-software.com

PCMail  
800.555.6255  
<http://www.pcmall.com/> \*

**PC Connection**  
1-888-213-0260  
<http://www.pconnection.com/> \*



**Programmer's Paradise**  
800.423.9990, +1 732.389.0010 (fax)  
[http://www.programmers.com/intel\\*](http://www.programmers.com/intel*)  
sitemail@pparadise.com

SHI (Software House Intl.)  
800.527.6389, 800.764.8889 (fax)  
[http://www.shi.com/\\*](http://www.shi.com/*)

CDW  
800.838.4239, +1 847.465.6000, +1 847.465.3444 (fax)  
[http://www.cdw.com/\\*](http://www.cdw.com/*)  
sales@web.cdw.com

Softchoice  
800.268.7638, 800.268.7639 (fax)  
[http://www.softchoice.com/\\*](http://www.softchoice.com/*)  
sales@softchoice.com

En Pointe Technologies

Zones

Intel Corporation  
2111 NE 25<sup>th</sup> Ave  
Hillsboro, OR 97124



(503) 696-8080

May 1, 2009

Patrick R. Castenie  
Lifeboat Distribution  
1157 Shrewsbury Avenue  
Shrewsbury, NJ 07702  
Tel: 732-389-0037 x 7304

Dear Mr. Castenie:

This statement is for end-user customers who purchase Intel® Software Development Products from Lifeboat Distribution or their authorized resellers:

This statement certifies that Lifeboat Distribution as of the date of this letter is currently licensed to resell the Intel® Software Development Products that include a valid End-User license agreement from Intel Corporation.

Sincerely,

A handwritten signature in blue ink that reads "R.T. Muraoka". The signature is written in a cursive style with a large initial "R" and "M".

R.T. Muraoka  
Intel Software Development Products  
Business and Contracts Manager  
Intel Corporation



1157 Shrewsbury Avenue  
Shrewsbury, New Jersey USA 07702

Shrewsbury, New Jersey, May 5, 2010

TO WHOM IT MAY CONCERN:

It is my pleasure to notify you that “**PC Connection**” is an authorized reseller of Lifeboat Distribution who is a distributor of The Intel Corporation line of products offered to their Domestic and International customers.



Attached please find Lifeboat Distribution's authorization letter from Intel Corporation.

Please feel free to contact me if you have any questions.

Kind Regards,

*Jillian Tuzzo*

**Jillian Tuzzo**

Team Lead

**Lifeboat Distribution**

Tel: +1 800-847-7078

**Direct Tel: +1 732-389-0037 x 7282**

Fax: +1 732-389-5516

[www.lifeboatdistribution.com](http://www.lifeboatdistribution.com)

[jillian.tuzzo@lifeboatdistribution.com](mailto:jillian.tuzzo@lifeboatdistribution.com)

The logo consists of a blue square with a white Twitter bird icon, followed by the word "twitter" in a blue, lowercase sans-serif font.



## 2010 Green Team Membership

January 14, 2010

To whom it may concern:

This letter signifies that:

**GovConnection, Inc.  
7503 Standish Place  
Rockville, MD 20855**

is a member of the 2010 Kaspersky Green Team partner program. All Kaspersky Green Team reseller partners have access to our full line of Anti-malware software solutions through our network of US distribution partners.

Kaspersky products do not require an authorization to re-market, but members of the Green Team program have access to premier technical support, advance notice of product offerings and a comprehensive suite of tools designed to assist their customers with their purchase of our products. Further, our elite partners are held to high standards of technical aptitude and ability to service customers.

Should you have any questions regarding Kaspersky's partner program or the above partner's participation therein, please call the green team marketing hotline at 781-503-1858 or email [greenteam@kaspersky.com](mailto:greenteam@kaspersky.com).

Sincerely,



Tom Fitzpatrick  
Director, Channel Marketing  
Kaspersky Americas

[tom.fitzpatrick@kaspersky.com](mailto:tom.fitzpatrick@kaspersky.com)





Thursday, April 02, 2009

To whom it may concern,

This letter is to confirm that PC Connection Inc. with a principal place of business at Route 101A, 730 Milford Rd. Merrimack, NH 03054 USA, is currently a Basic ESP reseller in the LANDesk Expert Solutions Provider (“ESP”) program in good standing. As such, PC Connection is an authorized implementation partner of LANDesk Software.

If you have any questions regarding this letter or the LANDesk reseller programs, please contact me directly at +1 (801) 208-1368.

Best regards,

Brad Tovey  
Director, Worldwide Partner Strategy and Programs  
+1 (801) 208-1368

February 25, 2011



PC Connection  
730 Route 101A Milford Road  
Merrimack, NH 03054

Re: Certification of PC Connection as a McAfee SecurityAlliance Partner

To Whom It May Concern:

McAfee, Inc. ("McAfee"), as the manufacturer/publisher of McAfee-branded products, certifies that PC Connection ("Reseller") is a McAfee SecurityAlliance Partner, and as such McAfee will supply Reseller with sufficient quantities of the Authorized Products listed below, subject to the ongoing reseller/manufacture relationship between Reseller and McAfee. All Reseller purchase orders for McAfee branded products shall be placed with an authorized distributor of McAfee products.

Authorized Products: McAfee Anti-Virus software, McAfee Anti Spam Software, McAfee Appliances (WebShield Appliance & SpamKiller Appliance), McAfee Network Defense solutions, McAfee Risk & Compliance solutions, McAfee Data Protection solutions, McAfee Web & Email solutions and McAfee Technical Support.

Sincerely,

A handwritten signature in black ink, appearing to read 'F. Quintero'.

Fernando Quintero

VP- Channel Sales Americas



October 6, 2010

To Whom It May Concern:

PC Connection, Inc. is an authorized Microsoft Large Account Reseller (LAR), allowing PC Connection to offer the Microsoft Select Volume Licensing Program to end customers. Additionally, PC Connection is a Microsoft authorized Enterprise Software Advisor (ESA), which allows PC Connection to service and support Microsoft Enterprise Agreements. Such authorization is effective as of September 1, 2010, and continues through August 31, 2011, unless earlier terminated or mutually extended by the parties.

PC Connection, Inc. first became an authorized LAR and ESA in May of 2003.

Sincerely,

Sherry Willman  
General Manager, LAR and CPLS  
US National LARs  
Microsoft Corporation

cc: Jennifer Pope, PC Connection Business Development Manager, Microsoft Corporation



March 28, 2011

PC Connection  
Attn: Robin Katz  
730 Milford Road  
Merrimack, NH 03354

**RE: Mindjet Authorized Reseller**

To Whom It May Concern:

This letter confirms that PC Connection is an authorized reseller in good standing of Mindjet's products and services in North America.

If you have any further questions or concerns regarding the status of PC Connection, please do not hesitate to contact Mia Chiu, Mindjet's Corporate Counsel at +1-415-229-4438 or [mia.chiu@mindjet.com](mailto:mia.chiu@mindjet.com).

Sincerely,

A handwritten signature in black ink that reads "Thomas Spence". The signature is written in a cursive, flowing style.

Thomas Spence  
Vice President of Finance

**Mindjet LLC**

1160 Battery Street East 4<sup>th</sup> Floor, San Francisco, CA 94111 USA Phone +1 (415) 229-4200 Fax +1 (415) 229-4201  
[www.mindjet.com](http://www.mindjet.com)



Novell, Inc.  
404 Wyman Street, Suite 500 1 800 453 1267 U.S./Canada  
Waltham, MA 02451 1 781 464 8000 Worldwide

[www.novell.com](http://www.novell.com)

March 29, 2011

Mr. Mark Officer  
PC Connection Services  
73 Milford Road  
Merrimack, NH 03054

RE: Novell Partner Authorization Status

Dear Mr. Officer:

This letter shall serve as confirmation that PC Connection Services is an active Novell Silver Solution Provider in the United States for Novell Data Center product lines.

Should you have any questions or need anything further, please feel free to contact me at (801) 861-1573.

Best Regards,

A handwritten signature in black ink, appearing to read "Kristy L. Tingler".

Kristy L. Tingler  
Contract Negotiator  
Contracts Department  
Novell, Inc.



March 24, 2011

PC Connection, Inc.  
730 Milford Road  
Merrimack, NH 03354

To Whom It May Concern:

PC Connection, Inc. is an authorized reseller of Nuance products in the corporate, government and education markets. The PC Connection, GovConnection, MacConnection and MoreDirect sales teams are able to offer both box product and licensing procurement options to their customers. In addition, our two companies have long engaged in co-branded marketing activities geared toward educating end users of the productivity gains resulting from the deployment of Nuance software.

Sincerely,

A handwritten signature in black ink that reads "Jordan B. Michael". The signature is written in a cursive style with a large initial "J".

Jordan B. Michael  
Legal Counsel



March 24, 2011

Ref: Letter of Authorization

To Whom it May Concern,

This letter confirms that GovConnection is a Red Hat Ready Business Partner and is authorized to resell the products manufactured by Red Hat which include the Red Hat Enterprise Linux and JBoss Middleware product lines.

Sincerely,

Michael Byrd  
Director, Public Sector Channels  
Red Hat, Inc.



March 18, 2010

PC Connection  
Attn: Robin Katz  
730 Milford Road, Route 101A  
Merrimack, NH 03054

RE: PC Connection 2010 Authorization Letter

To Whom It May Concern:

SAP America, Inc., as the manufacturer/publisher of Crystal and Xcelsius branded products and solutions verifies that PC Connection ("Reseller") is a Tier 1 National Reseller Partner in North America, and as such we will supply reseller with sufficient quantities of both licenses and maintenance for the Authorized Products listed below, subject to the ongoing reseller/manufacture relationship between the reseller and SAP America, Inc.

Authorized Products:

Crystal Reports  
Crystal Reports Server  
Xcelsius Present  
Xcelsius Engage  
BusinessObjects Enterprise (must be registered)

Best Regards,

A handwritten signature in black ink that reads "Sandra McKeon". The signature is written in a cursive, flowing style.

Sandra McKeon  
Director Distribution Sales, Americas  
SAP BusinessObjects

# SOPHOS

Sophos, Inc  
3 Van de Graaff Drive, 2<sup>nd</sup> Floor  
Burlington, MA 01803  
USA

Tel 781 494 5800  
Toll Free 888-767-4679  
Fax 781 494 5802

March 28, 2011

Greetings:

This letter confirms that PC Connection and Gov Connection is currently authorized by Sophos Inc. to purchase Sophos products and services through Sophos for resale to end users. All of the Sophos products which PC Connections and Gov Connections is authorized to resell are governed by the following Sophos click-through license agreements, the Sophos End User License Agreement or the Sophos Appliance License Agreement, as applicable, which are available at [Sophos.com](http://Sophos.com) for review.

Please accept this as a fully executable Letter of Agency for your purposes.

Respectfully submitted,

Matt Fogelgren  
Director of Channel Sales  
Sophos



Sybase, Inc.  
561 Virginia Rd.  
Concord, MA 01742

March 29, 2011

Mark Officer  
Senior Product Marketing Manager  
PC Connection

Dear Mark,

This letter is to certify that PC Connection is an authorized reseller through our distribution channel for the following Sybase Products:

PowerBuilder  
InfoMaker  
PocketBuilder  
DataWindows.NET  
Visual Expert  
EAServer  
PowerDesigner

Thank you,

A handwritten signature in black ink, appearing to read 'Amy McGovern', with a long horizontal flourish extending to the right.

Amy McGovern  
Sybase Channel Sales  
(978)287-1947  
amy.mcgovern@sybase.com



March 1, 2011

PC Connection  
730 Milford Road  
Merrimack, NH 03054

Re: Symantec Proof of Partnership

To Whom It May Concern:

Currently, PC Connection in Merrimack, NH is an active member of the Symantec Partner Program since January 2002 at the Platinum (Corporate Reseller) Partner Level. Under such Partner Program, PC Connection is provided with certain rights and obligations to purchase and resell Symantec products through authorized Symantec distributors.

Additionally, PC Connection has rights to advertise its status as a partner under the Program, provided that any such rights and obligations are carried out in accordance with, including but not limited to the Symantec Partner Program Base Agreement entered into between Symantec Corporation and PC Connection and any additional, applicable policies or guidelines contained on the Symantec PartnerNet Portal.

Thank you,

A handwritten signature in black ink, appearing to read "Sue Smith".

Sue Smith  
Director, Partner Programs  
North America Channel Sales  
Symantec Corporation



March 24, 2011

PC Connection  
730 Milford Road  
Merrimack, NH 03354

To Whom It May Concern:

PC Connection is an authorized reseller of TechSmith products for corporate, government, and educational programs. PC Connection is authorized to sell all TechSmith products, not limited to, but including Snagit, Camtasia Studio, Camtasia for Mac, Camtasia Relay, and Morae. PC Connection has acted as a reseller of TechSmith's software sales for electronic download, boxed, and volume license programs to serve their customers needs. For any further questions, please feel free to contact us.

Sincerely,

A handwritten signature in red ink that reads "Kelly Rebecca Larson".

Kelly Rebecca Larson  
Channel Account Manager  
TechSmith Corporation  
1.888.750.0685 (Toll Free in US & Canada)  
Direct Dial 1.517.381.2371  
Mobile 1.517.256.4825

1/01/2011

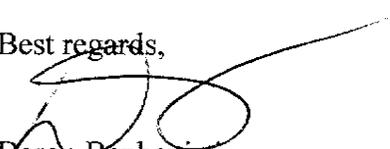


To Whom It May Concern:

Trend Micro is pleased to confirm that PCConnection is a National Channel Partner in the Trend Micro Partner Program and is authorized to sell our full line of products & solutions. Members of the Trend Micro Partner Program play a key role in bringing Trend Micro solutions to our customers and in fostering customer success through their knowledge and applied expertise. It is partners like PCConnection that help Trend Micro to rank among the top software companies in the world and maintain our lead in the security market.

We are honored to have PCConnection as one of our top tier National Channel Partners authorized to sell our full suite of products. Should you need additional information, please contact your National Channel Manager.

Best regards,



Daron Benbenisti  
Trend Micro  
National Channel Manager  
(631)864-4666



January 21, 2010

To Whom It May Concern:

Please be advised that GovConnection is an active and compliant partner in VMware's Reseller Partner Program. GovConnection has been a member in good standing since 2008. GovConnection is allowed to resell all VMware products.

Please contact me directly if any additional information is required.

Regards,

Daniel Brodeur

Director of National Partners  
VMware  
4225 Naperville Road  
Lisle IL, 60532

(630) 215-8529  
dbrodeur@vmware.com



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[www.websense.com](http://www.websense.com)

February 15, 2010

PC Connection

ATTN: Steve Carey

730 Milford Road

Merrimack, NH 03054

Dear Mr. Carey:

As of the date of this letter, PC Connection continues to be enrolled in the Websense ChannelConnect Partner program to resell subscriptions to all Websense products as a Gold Level Partner.

As a Gold Level Partner in good standing, PC Connection is authorized to resell subscriptions to Websense products that are made available through the ChannelConnect Partner program to corporate, government and education end users throughout the United States subject to the terms of the Websense Subscription Agreement.

If you have any questions about maintaining your Gold Level Partner status, please contact Shalom Mintzer, Channel Account Manager, at 248-882-6850.

Sincerely,

A handwritten signature in black ink that reads 'Shalom Mintzer'. The signature is written in a cursive, flowing style.

Shalom Mintzer