Offer and Acceptance

STATE OF ARIZONA

Agency: **Arizona Dept. of Administration State Procurement Office (ADOA/SPO)**

Customer: **WSCA participating states; AZ Statewide (state agencies & cooperative partners)**

Description: **WSCA Software Value-Added Reseller**

OFFER

OFFER TO THE STATE OF ARIZONA: The Undersigned hereby offers and agrees to furnish the material, service or construction in compliance with all terms, conditions, specifications and amendments in the Solicitation and any written exceptions in the offer.

Arizona Transaction Privilege (Sales) Tax License No. **07 097591-Y**

Federal Employer Identification No. **22-2783521**

Ricoh Americas Corporation
Company Name

Signature of Authorized Agent of the Company

5 Dedrick Place
Address

Vince Roma
Printed Name

West Caldwell, NJ 07006
City State Zip

VP of Business Development
Title

Phone **973-882-2000**

E-Mail **bart.lemmon@ricoh-usa.com**

Facsimile **973-882-2219**

Web Site **http://www.ricoh-usa.com**

Delivery and installation is promised within 30 calendar days after receipt of an order. If payment is made within N/A days after receipt of goods and services, the buyer is entitled to a discount of N/A % on the above-listed price(s).

ACCEPTANCE

ACCEPTANCE OF THE OFFER: The Offer is hereby accepted. The Contractor is now bound to sell the material, service or construction stated in the Contract and based upon the Solicitation, including all terms, conditions, specifications, amendments, etc., and the Contractor's Offer as accepted by the State.

Contract No.

Contract Award Date

Signature of Authorized Procurement Officer

Printed Name

Title

In response to your request, we have reviewed and are responding to the terms and conditions in your RFP or invitation. Based on our review of the information provided by you, Ricoh is confident that contracts acceptable to us may be reached promptly following any award. Specifically, we recognize your right to negotiate and approve the terms and conditions of any contract following award and respectfully reserve the same right. We acknowledge that all contract terms and conditions must be mutually agreed upon by both of us. Our proposal represents our commitment with respect to pricing, equipment specifications and our proposed solution. Following bid award, we contemplate that we will both negotiate and sign, in the exercise of good faith, customary definitive agreement(s) to govern our relationship, and provide reasonable assurances of our authority to enter into such agreements.