



**Request for Qualifications**  
 Solicitation No.  
**ADSP018-00007887**  
 Description:  
**2018 Professional Services List**

Arizona Department of  
 Administration  
**State Procurement Office**  
 100 N 15th Ave., Suite 201  
 Phoenix, AZ 85007

**Attachment 1**  
**Offer and Acceptance Form**

**SUBMISSION OF OFFER:** Undersigned hereby offers and agrees to provide qualifications for **2018 Annual Professional Services List** in compliance with the Solicitation indicated above and our Offer indicated by the latest dated version below:

Initial Offer:	1.	01-18-2018	<i>TWJ</i>	
		date	initial	

**Johnston Engineering Company**

Offeror company name

*Thomas W. Johnston*  
 Signature of person authorized to sign Offer

*TWJ*  
 Initials

9777 N. 91<sup>st</sup> Street, Suite 100

Thomas W. Johnston, President

Address

Printed name and title

Scottsdale, AZ 85258

Thomas W. Johnston, President

City | State | ZIP

Contact name and title

86-0701769

tomj@jehvac.com (480) 443-8773

Federal tax identifier (EIN or SSN)

Contact Email Address Contact phone number

**CERTIFICATION:** By signature in the above, Offeror certifies that it:

- will not discriminate against any employee or applicant for employment in violation of Federal Executive Order 11246, [Arizona] State Executive Order 2009-9 or A.R.S. §§ 41-1461 through 1465;
- has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the submitted offer. Failure to provide a valid signature affirming the stipulations required by this clause will result in rejection of the Offer. Signing the Offer with a false statement will void the Offer, any resulting contract, and may be subject to legal penalties under law;
- complies with A.R.S. § 41-3532 when offering electronics or information technology products, services, or maintenance; and
- is not debarred from, or otherwise prohibited from participating in any contract awarded by federal, state, or local government.

**ACCEPTANCE OF OFFER:** State hereby **accepts the initial Offer**, Revised Offer, or Best and Final Offer identified by number **ADSP018-00007887** at the top of this form, and which was dated 1/18/2018 (the Accepted Offer). Offeror is now bound (as Contractor) to carry out the Work under the attached Contract, of which the Accepted Offer forms a part. Contractor is cautioned not to commence any billable work or to provide any material or perform any service under the Contract until Contractor receives the applicable Order or written notice to proceed from Procurement Officer.

State's Contract No. is: **ADSP018-00007887** The effective date of the Contract: 1/30/18-1/31/19 Contract awarded: 1/30/18

*Sean Wulfekuhle*

Procurement Officer signature

Sean Wulfekuhle

Procurement Officer printed name

Contract qualification award can be viewed at <https://spo.az.gov/procurement-services/professional-services>



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Title and Location of Project	Design Completion Year	Construction Completion Year	Project Owner	Project Original Budget (or not to exceed amount)	Total Cost of the Project	Brief Description of Project
Mechanical and Energy System Upgrade Design and Construction Management for Camelback High School	2017	2017	Phoenix Union High School District	\$2,300,000	2,300,000	Architecture, mechanical, structural and electrical design for upgrades to the existing mechanical systems including fan coil unit replacements, heating water distribution piping to create a four pipe system.
Air Handler and Packaged Unit Replacement Design and Construction Management for Trevor Browne High School	2017	2017	Phoenix Union High School District	\$5,300,000	\$5,300,000	Mechanical, structural and electrical design for upgrades to the existing mechanical systems including air handler, pump, DX units, exhaust fan and fan coil unit replacements plus certain insulation and isolation valve replacements in Buildings 1000,2000,6000,7000 and 9000 at Trevor Browne High School.
Clubhouse and Central Plant Replacement, Phoenician Resort	2016	2017	Host	\$1,438,350	\$1,438,350	Chiller, cooling tower and pump replacement. Energy management system interface. Renovation project.
Fan Coil Unit and Energy Management Upgrades for Herrera Elementary School	2017	2018	Phoenix Elementary School District	\$800,000	To be determined.	Mechanical replacements, including fan coil units, electric heat, dampers and managed outside air to achieve all District standards, Also includes interface with controls and demand control ventilation, outside air and return air dampers throughout the facility (1984 construction)
ASU Preparatory Academy HVAC Upgrades	2016	2017	Phoenix Elementary School District	\$3,500,000	\$3,500,000	Mechanical –fan coil unit and air handler replacements throughout the campus including outside air dampers and control valves. Energy management upgrades.

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a. Discipline Title	b. Function: Primary (P) or Secondary (S)	c. No. of Employees Firm	d. No. of Employees Branch
Mechanical Engineer	P	2	N/A
Project Manager	P	1	N/A
CADD Technician	S	2	N/A
Office Administrator	P	1	N/A
<b>Total</b>		6	

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**5.0 EXPERIENCE REFERENCES:**

THE PRIME FIRM SHALL LIST A TOTAL OF THREE (3) CLIENT REFERENCES FOR ANY PROJECTS COMPLETED IN THE LAST YEAR BY THE FIRM (OR A BRANCH LOCATION). REFERENCES MAY BE CONTACTED BY ANY ELIGIBLE AGENCY.

<b>1</b>	<b>Client Company/Address</b>	<b>Contact</b>	<b>Begin Date</b>	<b>End Date</b>
	Paradise Valley Unified School District	Les Thompson	3/16	12/17
	Phone Number	Email Address		
	(602) 291-0402	LeThompson@PVschools.net		
<b>List project name, project location, original design fee, final design fee, construction costs (if applicable), and program facilities.</b>				
Shea Middle School Fan Coil/Air Handling Unit Replacements, 2728 E. Shea Blvd., Phoenix, AZ 85028. Original Design Fee=\$65,300. Final Design Fee \$69,350. Construction Estimate = \$1,000,000. Final Construction Cost = \$994,000.				
<b>Services performed similar to those described in Solicitation</b>				
Mechanical Engineering.				
<b>2</b>	<b>Client Company/Address</b>	<b>Contact</b>	<b>Begin Date</b>	<b>End Date</b>
	Host / Phoenician Resort	Brian Wiley	12/16	12/17
	Phone Number	Email Address		
	(602) 423-2590	Brian.wiley@luxurycollection.com		
<b>List project name, project location, original design fee, final design fee, construction costs (if applicable), and program facilities</b>				
The Phoenician chillers / cooling tower renovations, 6000 E. Camelback, Scottsdale, AZ 85251. Original Design Fee = \$85,780. Final Design Fee = \$85,780. Construction Estimate = \$2,035,650. Final Construction Cost = \$2,035,650.				
<b>Services performed similar to those described in Solicitation</b>				
Mechanical Engineering.				
<b>3</b>	<b>Client Company/Address</b>	<b>Contact</b>	<b>Begin Date</b>	<b>End Date</b>
	Phoenix Union High School District	Jared Reynolds	12/16	12/17
	Phone Number	Email Address		
	(602) 620-6056	reynolds@phoenixunion.org		
<b>List project name, project location, original design fee, final design fee, construction costs (if applicable), and program facilities.</b>				
Upgrades to the existing mechanical systems, Camelback High School, 4612 N. 28 <sup>th</sup> St., Phoenix, AZ 85016. Original Design Fee = \$150,000. Final Design Fee = \$125,000. Construction Estimate = \$2,300,000.				
<b>Services performed similar to those described in Solicitation</b>				
Mechanical Engineering.				

**End of Attachment 2-A**

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Attachment 2-B  
**Organization Profile**

STATE MAY DETERMINE YOUR PROPOSAL IS NON-RESPONSIVE IF YOU DO NOT ANSWER ALL QUESTIONS FULLY.

**ORGANIZATION PROFILE**

The firm shall complete a separate Organizational Profile document for each branch office.

<b>Firm Name</b>	JOHNSTON ENGINEERING COMPANY	<b>Year established</b>	1992	
<b>Principal address (street, city, state)</b>	9777 N. 91 <sup>st</sup> Street, Suite 100, Scottsdale, AZ 85258			
<b>Entity type:</b>	Corporation	<b>Structure:</b>	S-Corporation	
<b>Branch or Division:</b>	N/A	<b>Parent Company:</b>	Yes	
<b>Years the organization has conducted business in Arizona.</b>			26 Years	
<b>Contract Representatives to Contact</b>				
	<b>Name</b>	<b>Title</b>	<b>Telephone Number</b>	<b>E-Mail Address</b>
1.	Tom Johnston	President	(480) 443-8773	tomj@jechvac.com
2.	x	x	x	x
3.	x	x	x	x
<b>Firm Professional Registration and Certifications (INCLUDE COPY OF DOCUMENT IN OFFER)</b>				
	<b>Description</b>	<b>Issuer</b>	<b>Number</b>	<b>Expiration</b>
1.	Arizona Board of Technical Registration	State of Arizona	11638-0	06-30-18
2.	Arizona transaction privilege tax license or (if applicable) Arizona Corporate Commission Certificate of Good Standing	State of Arizona	---	See attached Good Standing Certificate

**ATTACHMENT 2-B SUPPLEMENTS:**

(For submission of additional Organizational Profile qualifications beyond the number of forms provided in the Offer Documents: Offeror shall copy the Organizational Profile form in its entirety and complete in a separate Document for submission with the offer or type "None" on first line if not applicable. Offeror shall title Supplement(s) with the same beginning title as named herein, number sequentially in accordance with the number of Organizational Profile forms submitting and upload with offer.)

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	Title	Document Date	No. of pages	Purpose in Offer
3.	None.			

(NOTE: The Offeror may insert additional rows as required).

End of Attachment 2-B

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Available online at: [Procure.AZ.gov](http://Procure.AZ.gov)

**STATE OF ARIZONA  
BOARD OF TECHNICAL REGISTRATION**

■ FIRM REGISTRATION ■

**FIRM NAME**  
Johnston Engineering Company

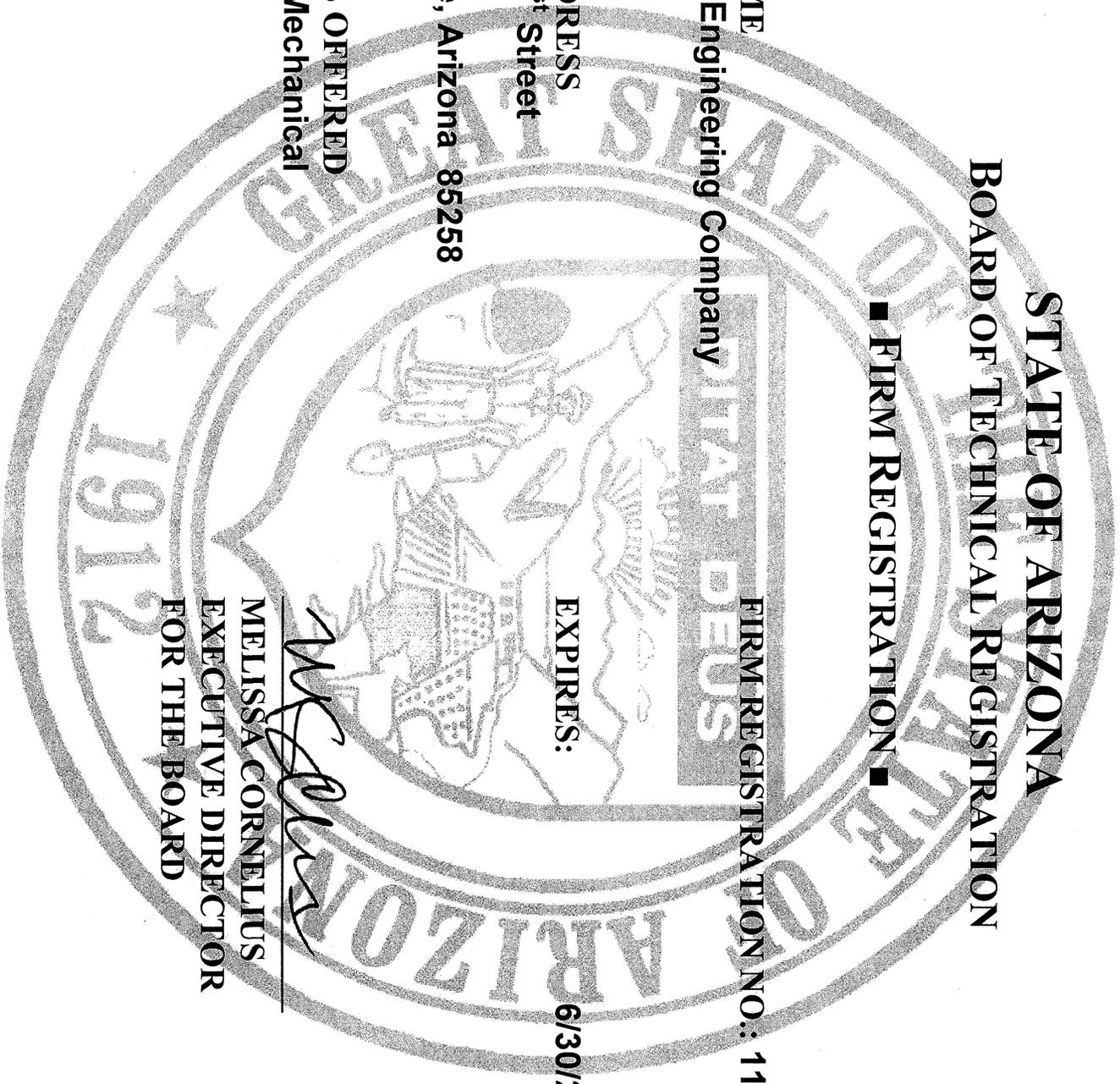
**FIRM REGISTRATION NO.:** 11638-0

**FIRM ADDRESS**  
9777 N 91<sup>st</sup> Street  
Suite 100  
Scottsdale, Arizona 85258

**EXPIRES:** 6/30/2017

**SERVICES OFFERED**  
Engineer/Mechanical

  
**MELISSA CORNELIUS**  
EXECUTIVE DIRECTOR  
FOR THE BOARD



# STATE OF ARIZONA



Office of the  
**CORPORATION COMMISSION**

**CERTIFICATE OF GOOD STANDING**

*To all to whom these presents shall come, greeting:*

*I, Ted Vogt, Executive Director of the Arizona Corporation Commission, do hereby certify that*

**\*\*\*JOHNSTON ENGINEERING COMPANY\*\*\***

*a domestic corporation organized under the laws of the State of Arizona, did incorporate on January 15 1992.*

*I further certify that according to the records of the Arizona Corporation Commission, as of the date set forth hereunder, the said corporation is not administratively dissolved for failure to comply with the provisions of the Arizona Business Corporation Act; and that its most recent Annual Report, subject to the provisions of A.R.S. sections 10-122, 10-123, 10-125 & 10-1622, has been delivered to the Arizona Corporation Commission for filing; and that the said corporation has not filed Articles of Dissolution as of the date of this certificate.*

*This certificate relates only to the legal existence of the above named entity as of the date issued. This certificate is not to be construed as an endorsement, recommendation, or notice of approval of the entity's condition or business activities and practices.*

**IN WITNESS WHEREOF, I have hereunto set my hand and affixed the official seal of the Arizona Corporation Commission. Done at Phoenix, the Capital, this 9th day of January, 2018, A. D.**



A handwritten signature in black ink, appearing to read "Ted Vogt".

**Ted Vogt, Executive Director**

By: 1804953



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Attachment 3-B  
**Key Personnel Proposal**

Answer all questions thoroughly in the spaces provided. **Complete this form in full for each one of the key personnel who will participate in this contract.** Insert or attach a separate resume if desired, but any attached resumes are supplemental to this form and **do not substitute resumes for this form.** Offeror shall list any resume filename within the Key Personnel Form resume section **and Attach as titled and submit with firm's offer in ProcureAZ. Resumes shall not be listed in Attachment 3-B as Supplements.**

<b>1</b>	<b>Name:</b>	Thomas W. Johnston	How long with company?	26 years
	Current position in company:	Principal of Firm	How long in position?	26 years
	Position for the Services:	Mechanical Engineer	How much of time will be dedicated to the Services?	10%
	What primary functions will be assigned?	Principal In Charge. Quality Control. Project Management.		
	Describe person's experience in performing services like those that are to be assigned:	<p>45 years of experience in the mechanical engineering field which includes boiler, chiller, cooling tower, pump replacement and new design. Air systems design and construction administration for air handlers and duct work. Projects include hospitals, schools, office/industrial buildings, apartments, specification writing, energy audits, and forensic investigations.</p> <p><b>Engineer of Record</b></p> <ul style="list-style-type: none"> <li>• Paradise Valley Unified School District - Mechanical</li> <li>• Deer Valley Unified School District – Mechanical</li> <li>• Mesa Unified School District – Mechanical</li> <li>• Coolidge Unified School District – Mechanical</li> <li>• Maricopa County – Energy and Mechanical</li> <li>• Kyrene Unified School District – Mechanical</li> </ul> <p>Dozens of projects for Scottsdale Unified School District, Phoenix ESD, Phoenix USD</p>		
	List person's job-related training and education:	<p>B.S. Mechanical Engineering Technology – Oregon State University          AZ State Board of Technical Registration – Mechanical Engineering #22374          Certified Energy Manager #20876          LEED AP</p>		
	<b>Resume:</b>	Thomas W. Johnston, P.E.		

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<b>2</b>	<b>Name:</b>	Emilio P. Gonzalez	How long with company?	5.5 years
	<b>Current position in company:</b>	Mechanical Engineer	How long in position?	5.5 years
	<b>Position for the Services:</b>	Mechanical Engineer	How much of time will be dedicated to the Services?	20%
	<b>What primary functions will be assigned?</b>	Mechanical Engineering		
	<b>Describe person's experience in performing services like those that are to be assigned:</b>	<p>Experience in the mechanical engineering field which includes boiler, chiller, cooling tower, pump replacement and new design. Air systems design and renovation including air handlers and duct work. Projects include hospitals, schools, office/industrial buildings, apartments, specification writing.</p> <p><b>Two example projects:</b></p> <p><b>Summit Healthcare – Show Low</b>          Domestic Hot Water Central Plant Building – Lead consultant for the design of a new central plant building to house the hospital domestic hot water system. Lead full design team including architect, engineers and pre-construction services contractor. Prepared construction documents, reviewed submittals and performed construction administration.</p> <p><b>Paradise Valley School District</b>  <b>Paradise Valley High School Science and Culinary Arts Buildings</b> – Mechanical engineer for the design of indirect evaporative coolers for outside air pre-treatment, 22 hood kitchen, and laboratory space design. Prepared construction documents, reviewed submittals, and performed construction administration.</p>		
	<b>List person's job-related training and education:</b>	B.S. Mechanical Engineering – University of Arizona AZ State Board of Technical Registration – Mechanical Engineering #61823		
	<b>Resume:</b>	Emilio P. Gonzalez, P.E.		

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<b>3</b>	<b>Name:</b>	Rod Collera	How long with company?	10 years
	Current position in company:	Project Manager	How long in position?	10 years
	Position for the Services:	Project Manager	How much of time will be dedicated to the Services?	20%
	What primary functions will be assigned?	Mechanical Design and Project Management		
	Describe person's experience in performing services like those that are to be assigned:	<p>10 years of experience in the mechanical engineering field which includes boiler, chiller, cooling tower, pump replacement and new design. Air systems design and renovation including air handlers and duct work. Projects include schools, office/industrial buildings, apartments, specification writing, energy audits.</p> <p><b>Example Projects Include:</b>          Paradise Valley Unified School District          Shea Middle School HVAC Renovations          Indian Bend ES – HVAC Renovations          Desert Shadows Middle &amp; Elem. School - HVAC Renovation          District Administration Center – VRF Retrofit          Maricopa County          Forensics Science Building – EMS Upgrade and Boiler Replacements          Phoenix Union High School District          Trevor Browne HS – HVAC Renovations          Phoenix Elementary School District          ASU Prep Academy – HVAC Renovations          Herrera ES – EMS Upgrades          Peoria School District          Desert Palms Elementary School – HVAC Renovations          Kachina, Pioneer, Oasis and Heritage Elem. Schools – Mechanical Retrofits</p>		
	List person's job-related training and education:	Certified Energy Manager #22731 Associate of Applied Science, Anthem College – AutoCAD Scottsdale Community College - REVIT		
	<b>Resume:</b>	Rod Collera, CEM		

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**ATTACHMENT 3-B SUPPLEMENTS:**

(For submission of additional Key Personnel qualifications beyond the number of forms provided in the Offer Documents: Offeror shall copy the Key Personnel Form in its entirety and complete in a separate Word Document for submission with the offer, and list file name below or type "None" on first line if not applicable. Offeror shall title Supplement(s) with the same title as named herein and upload with offer.)

	Title	Document Date	No. of pages	Purpose in Offer
1.	None.	---	---	---

(NOTE: The Offeror may insert additional rows as required).

**End of Attachment 3-B**

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**Attachment 3-E**  
**Israel Boycott Form**

All materials submitted as part of a response to a solicitation are subject to Arizona public records law and will be disclosed if there is an appropriate public records request at the time of or after the award of the contract. Recently legislation has been enacted to prohibit the state from contracting with companies currently engaged in a boycott of Israel. To ensure compliance with A.R.S. §35-393.01. This form must be completed and returned with the response to the solicitation and any supporting information to assist the State in making its determination of compliance.

As defined by A.R.S. §35-393.01:

1. "Boycott" means engaging in a refusal to deal, terminating business activities or performing other actions that are intended to limit commercial relations with Israel or with persons or entities doing business in Israel or in territories controlled by Israel, if those actions are taken either:
  - (a) In compliance with or adherence to calls for a boycott of Israel other than those boycotts to which 50 United States Code section 4607(c) applies.
  - (b) In a manner that discriminates on the basis of nationality, national origin or religion and that is not based on a valid business reason.
2. "Company" means a sole proprietorship, organization, association, corporation, partnership, joint venture, limited partnership, limited liability partnership, limited liability company or other entity or business association, and includes a wholly owned subsidiary, majority-owned subsidiary, parent company or affiliate.
3. "Direct holdings" means all publicly traded securities of a company that are held directly by the state treasurer or a retirement system in an actively managed account or fund in which the retirement system owns all shares or interests.
4. "Indirect holdings" means all securities of a company that are held in an account or fund, including a mutual fund, that is managed by one or more persons who are not employed by the state treasurer or a retirement system, if the state treasurer or retirement system owns shares or interests either:
  - (a) together with other investors that are not subject to this section.
  - (b) that are held in an index fund.
5. "Public entity" means this State, a political subdivision of this STATE or an agency, board, commission or department of this state or a political subdivision of this state.
6. "Public fund" means the state treasurer or a retirement system.
7. "Restricted companies" means companies that boycott Israel.
8. "Retirement system" means a retirement plan or system that is established by or pursuant to title 38.

**All offerors must select one of the following:**

- My company **does not** participate in, and agrees not to participate in during the term of the contract a boycott of Israel in accordance with A.R.S. §35-393.01. I understand that my entire response will become public record in accordance with A.A.C. R2-7-C317.
- My company **does** participate in a boycott of Israel as defined by A.R.S. §35-393.01. :

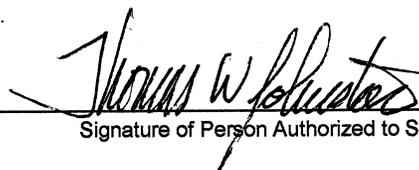
By submitting this response, proposer agrees to indemnify and hold the State, its agents and employees, harmless from any claims or causes of action relating to the State's action based upon reliance on the above representations, including the payment of all costs and attorney fees incurred by the State in defending such an action.

Johnston Engineering Company

Company Name

9777 N. 91<sup>st</sup> Street, Suite 100

Address



Signature of Person Authorized to Sign

Thomas W. Johnston

Printed Name

**End of Attachment 3-E**

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Attachment 5-A  
**Confidential Information Designation**

All materials submitted as part of a response to a solicitation are subject to Arizona public records law and will be disclosed if there is an appropriate public records request at the time of or after the award of the contract. Recognizing there may be materials included in a solicitation response that are proprietary or a trade secret, a process is set out in A.A.C. R2-7-103 (copy attached) that will allow qualifying materials to be designated as confidential and excluded from disclosure. For purposes of this process the definition of "trade secret" will be the same as that set out in A.A.C. R2-7-101(52).

Complete this form return it with your Offer along with the appropriate supporting information to assist State in making its determination as to whether any of the materials submitted as part of your Offer should be designated confidential because the material is proprietary or a trade secret and therefore not subject to disclosure.

STATE WILL NOT CONSIDER ANY MATERIAL IN YOUR OFFER "CONFIDENTIAL" UNLESS DESIGNATED ON THIS FORM.

**Check one of the following – if neither is checked, State will assume that as equivalent to "DOES NOT":**

<input checked="" type="radio"/>	This response DOES NOT contain proprietary or trade secret information. I understand that my entire response will become public record in accordance with A.A.C. R2-7-C317.
<input type="checkbox"/>	This response DOES contain trade secret information because it contains information that: <ol style="list-style-type: none"> <li>1. Is a formula, pattern, compilation, program, device, method, technique or process, AND</li> <li>2. Derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use; AND</li> <li>3. Is the subject of efforts by myself or my organization that are reasonable under the circumstances to maintain its secrecy.</li> </ol>

NOTE: Failure to attach an explanation may result in a determination that the information does not meet the statutory trade secret definition. All information that does not meet the definition of trade secret as defined by A.A.C. R2-7-101(52) will become public in accordance with A.A.C. R2-7-C317. State may make its own determination on materials in accordance with A.A.C. R2-7-103.

If State agrees with Offeror's designation of trade secret or confidentiality and the determination is challenged, the undersigned hereby agrees to cooperate and support the defense of the determination with all interested parties, including legal counsel or other necessary assistance.

By submitting this response, Offeror agrees that the entire Offer, including confidential, trade secret and proprietary information may be shared with an evaluation committee and technical advisors during the evaluation process. Offeror agrees to indemnify and hold State, its agents and employees, harmless from any claims or causes of action relating to State's withholding of information based upon reliance on the above representations, including the payment of all costs and attorney fees incurred by State in defending such an action.

Johnston Engineering Company

Offeror Company Name  
 9777 N. 91<sup>st</sup> Street, Suite 100, Scottsdale, AZ 85258  
 Address

Signature of Authorized Person  
 Thomas W. Johnston  
 Printed Name

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Scottsdale

Arizona

85258

President

City

State

Zip

Title

**ATTACHMENT 5-A SUPPLEMENTS:**

(Offeror to insert as required and list here or type "None" on first line. Offeror shall title any Supplement(s) with the same title as named herein and upload with offer.)

	Title	Document Date	No. of pages	Purpose in Offer
1.	None.	---	---	---

**End of Attachment 5-A**

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**2018 Professional Services List**

Arizona Department of  
Administration  
**State Procurement Office**  
100 N 15th Ave., Suite 201  
Phoenix, AZ 85007

Attachment 5-B  
**Conformance Statements**

STATE WILL NOT CONSIDER ANY EXCEPTIONS UNLESS DESIGNATED ON THIS FORM.

READ THE INSTRUCTIONS TO OFFERORS BEFORE TAKING ANY EXCEPTIONS – TAKING EXCEPTIONS CAN BE  
GROUNDS FOR STATE REJECTING YOUR OFFER IN EVALUATION.

**CONFORMANCE TO THE INSTRUCTIONS:  
(PART 1 OF THE SOLICITATION)**

Check one of the following – if neither is checked, State will assume that as equivalent to “YES”:



YES – Offeror acknowledges that it has read and understands the Solicitation Summary in Section 1-A of the Solicitation Documents and the Instructions to Offerors in Section 1-B of the Solicitation Documents and the and attests that its Offer complies with both.



NO – Offeror acknowledges that it has read and understands the Solicitation Summary in Section 1-A of the Solicitation Documents and the Instructions to Offerors in Section 1-B of the Solicitation Documents, and attests that its Offer complies with both EXCEPT FOR the exceptions listed in **Attachment 5-B Supplement 1**.

**CONFORMANCE TO THE CONTRACT TERMS AND CONDITIONS:  
(PART 2 OF THE SOLICITATION)**

Check one of the following – if neither is checked, State will assume that as equivalent to “YES”:



YES – Offeror acknowledges that it has read and understands the Special Terms and Conditions and the Uniform Terms and Conditions, along with their respective Exhibits and Appendices, in Part 2 of the Solicitation Documents and attests that its Offer complies with both.



NO – Offeror acknowledges that it has read and understands the Special Terms and Conditions and the Uniform Terms and Conditions, along with their respective Exhibits and Appendices in Part 2 of the Solicitation Documents and attests that its Offer complies with both EXCEPT FOR the exceptions listed in **Attachment 5-B Supplement 2**.

**CONFORMANCE TO THE TECHNICAL DOCUMENTS:  
(PART 3 OF THE SOLICITATION)**

Check one of the following – if neither is checked, State will assume that as equivalent to “YES”:



YES – Offeror acknowledges that it has read and understands the Requirements Document and the Compensation Document in Part 3 of the Solicitation Documents and attests that its Offer complies with both.

PART 4 of the Solicitation Documents:  
Offer Forms (Attachments)

Date: January 8, 2018  
Page 30 of 35



**Request for Qualifications**  
 Solicitation No.  
**ADSP018-00007887**  
 Description:  
**2018 Professional Services List**

Arizona Department of  
 Administration  
**State Procurement Office**  
 100 N 15th Ave., Suite 201  
 Phoenix, AZ 85007

NO – Offeror acknowledges that it has read and understands the Requirements Document and the Compensation Document, in Part 3 of the Solicitation Documents and attests that its Offer complies with both EXCEPT FOR the exceptions listed in **Attachment 5-B Supplement 3**.

**ATTACHMENT 5-B Supplement No. 1:  
 Exceptions to Instructions**

Article / Paragraph or Exhibit Reference	Proposed Changes / Alternate Language	Rationale for Proposed Change
<b>Section 1-A: Solicitation Summary</b>		
<b>x</b>	None.	<b>x</b>
<b>x</b>	<b>x</b>	<b>x</b>
<b>x</b>	<b>x</b>	<b>x</b>
<b>Section 1-B: Instructions to Offerors</b>		
<b>x</b>	None.	<b>x</b>
<b>x</b>	<b>x</b>	<b>x</b>
<b>x</b>	<b>x</b>	<b>x</b>

**ATTACHMENT 5-B Supplement No. 2:  
 Exceptions to Contract Terms & Conditions**

Article/ Paragraph or Exhibit Reference	Proposed Changes / Alternate Language	Rationale for Proposed Change
<b>Section 2-A: Special Terms &amp; Conditions</b>		
<b>x</b>	None.	<b>x</b>
<b>x</b>	<b>x</b>	<b>x</b>
<b>x</b>	<b>x</b>	<b>x</b>

PART 4 of the Solicitation Documents:  
 Offer Forms (Attachments)

Date: January 8, 2018  
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**Request for Qualifications**  
 Solicitation No.  
**ADSP018-00007887**  
 Description:  
**2018 Professional Services List**

Arizona Department of  
 Administration  
**State Procurement Office**  
 100 N 15th Ave., Suite 201  
 Phoenix, AZ 85007

Article/ Paragraph or Appendix Reference	Proposed Changes / Alternate Language	Rationale for Proposed Change
<b>Section 2-B: Uniform Terms &amp; Conditions</b>		
<b>X</b>	None.	<b>x</b>
<b>X</b>	<b>x</b>	<b>x</b>
<b>X</b>	<b>x</b>	<b>x</b>

**ATTACHMENT 5-B Supplement No. 3:**  
**Exceptions to Technical and Commercial**

Article / Paragraph or Exhibit Reference	Proposed Changes / Alternate Language	Rationale for Proposed Change
<b>Section 2-A Scope of Work (Requirements Document)</b>		
<b>x</b>	None.	<b>x</b>
<b>x</b>	<b>x</b>	<b>x</b>
<b>x</b>	<b>x</b>	<b>x</b>
<b>Section 2-B: Compensation Document</b>		
<b>x</b>	None.	<b>x</b>
<b>x</b>	<b>x</b>	<b>x</b>
<b>x</b>	<b>x</b>	<b>x</b>

Johnston Engineering Company

Company Name

Signature of Person Authorized to Sign

**End of Attachment 5-B**

PART 4 of the Solicitation Documents:  
 Offer Forms (Attachments)

Date: January 8, 2018  
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**Request for Qualifications**  
 Solicitation No.  
**ADSP018-00007887**  
 Description:  
**2018 Professional Services List**

Arizona Department of  
 Administration  
**State Procurement Office**  
 100 N 15th Ave., Suite 201  
 Phoenix, AZ 85007

**Attachment 5-D  
 Offer Checklist**

STATE MAY DETERMINE YOUR PROPOSAL IS NON-RESPONSIVE IF YOU DO NOT SUBMIT ALL ATTACHMENTS.

DOCUMENT	SUBMITTED
1. Attachment 1: Offer and Acceptance Form - <b>SIGNED</b>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> no
2. Attachment 2-A: Experience and Capacity	<input checked="" type="checkbox"/> YES <input type="checkbox"/> no
3. Attachment 2-A: References	<input checked="" type="checkbox"/> YES <input type="checkbox"/> no
4. Attachment 2-B: Organization Profile	<input checked="" type="checkbox"/> YES <input type="checkbox"/> no
5. Attachment 3-A: Method Proposal – RESERVED FOR AWARD	<input type="checkbox"/> YES <input checked="" type="checkbox"/> no
6. Attachment 3-B: Key Personnel Proposal	<input checked="" type="checkbox"/> YES <input type="checkbox"/> no
7. Attachment 3-C: Proposed Subcontractors – RESERVED FOR AWARD	<input type="checkbox"/> YES <input checked="" type="checkbox"/> no
8. Attachment 3-D: Performance Guarantee – RESERVED FOR AWARD	<input type="checkbox"/> YES <input checked="" type="checkbox"/> no
9. Attachment 3-E: Israel Boycott Form - <b>SIGNED</b>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> no
10. Attachment 4: Pricing Sheet – RESERVED FOR AWARD	<input type="checkbox"/> YES, <input checked="" type="checkbox"/> no
11. Attachment 5-A: Confidential Information Designation - <b>SIGNED</b>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> no
12. Attachment 5-B: Conformance Statements - <b>SIGNED</b>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> no
13. Attachment 5-C: Insurance Evidence – RESERVED FOR AWARD	<input type="checkbox"/> YES <input checked="" type="checkbox"/> no
14. Attachment 5-D: Offer Checklist	<input checked="" type="checkbox"/> YES <input type="checkbox"/> no
15. .pdf File: Number of Projects and Revenue	<input checked="" type="checkbox"/> YES <input type="checkbox"/> no
16. Excel File: 2018 Professional Services List of Firms Services	<input checked="" type="checkbox"/> YES <input type="checkbox"/> no

**End of Attachment 5-D**

PART 4 of the Solicitation Documents:  
 Offer Forms (Attachments)

Date: January 8, 2018  
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ADSP018-00007693 Project Experience Number of Projects and Revenue  
 ADSP018-00007887 2018 Professional Services Qualifications List (save document as a .pdf and submit as an attachment with offer submission)

FIRMS NAME : JOHNSTON ENGINEERING COMPANY

TYPE OF PROJECT	TOTAL NUMBER OF FIRM PROJECTS (ALL FIRM LOCATIONS) COMPLETED IN LAST THREE YEARS	Using the Revenue Index (Enter 1-10) indicate the approximate revenue the firm has earned over the last three years from ARIZONA ONLY state, municipal, federal etc. government	Using the Revenue Index (Enter 1-10) indicate the approximate revenue the firm has earned over the last three years from ARIZONA ONLY non-government projects only	TYPE OF PROJECT	TOTAL NUMBER OF FIRM PROJECTS (ALL FIRM LOCATIONS) COMPLETED IN LAST THREE YEARS	Using the Revenue Index (Enter 1-10) indicate the approximate revenue the firm has earned over the last three years from ARIZONA ONLY state, municipal, federal etc. government	Using the Revenue Index (Enter 1-10) indicate the approximate revenue the firm has earned over the last three years from ARIZONA ONLY non-government projects only
Acoustics, Noise Abatement				Land Surveying			
Activity Centers				Landscape Architecture			
Aerial Photography; Airborne Data and Imagery Collection and Analysis				LEED Accredited A/E			
Agricultural Development; Grain Storage; Farm Mechanization				LEED Independent 3rd Party Building Commissioning			
Air Pollution Control				Libraries; Museums; Galleries			
Airports; Nav aids; Airport Lighting; Aircraft Fueling				Lighting (Exteriors; Streets; Memorials; Athletic Fields, Etc.)			
Airports; Terminals and Hangars; Freight Handling				Lighting (Interior; Display; Theater, Etc.)			
Animal Facilities				Lighting (Cave; Cavern)			
Anti-Terrorism/Force Protection				Mapping Location/Addressing Systems			
Area Master Planning				Materials Handling Systems; Conveyors; Sorters			
Auditoriums and Theaters				Materials Testing			
Automation; Controls; Instrumentation	9	2		Measurement / Verification / Conservation Water Consumption			
Barracks; Dormitories				Medical Related			
Bridge Design: Bridges				Metallurgy			
Cartography				Mining and Mineralogy			
Cemeteries (Planning and Relocation)				Modular Systems Design; Pre-Fabricated Structures or Components			
Chemical Processing and Storage				Mold Investigation			
Child Care/Development Facilities				Museums			
Codes; Standards; Ordinances				Nuclear Facilities; Nuclear Shielding			
Cold Storage; Refrigeration and Fast Freeze				Office Buildings; Industrial Parks	22	1	2
Commercial Building (Low Rise); Shopping Centers				Outdoor Recreation			
Communications Systems; TV; Microwave				Petroleum and Fuel (Storage and Distribution)			
Community Facilities				Phase I Environmental			
Computer Facilities				Photogrammetry			
Conservation and Resource Management				Pipelines (Cross-Country - Liquid and Gas)			
Construction Management				Plumbing and Piping Design	10	1	1
Construction Materials Testing				Pneumatic Structures, Air-Support Buildings			
Construction Surveying				Power Generation, Transmission, Distribution			
Controls and Electronics Engineer				Prisons and Correctional Facilities			

Corrosion Control; Cathodic Protection Electrolysis				Product, Machine Equipment Design
Cost Estimating; Cost Engineering and Analysis; Parametric Costing; Forecasting				Public Safety Facilities
Cryogenic Facilities				Radar; Sonar; Radio and Radar Telescopes
Dams (Concrete; Arch)				Radio Frequency Systems and Shieldings
Dams (Earth; Rock); Dikes; Levees				Railroad; Rapid Transit
Desalinization (Process and Facilities)				Recreation Facilities (Parks, Marinas, Etc.)
Design & Planning Structured Parking Facilities				Refrigeration Plants/Systems
Design-Build - Preparation of Requests for Proposals				Renovation (Buildings; Structures; Facilities)
Detention Security Systems				Research Facilities
Digital Elevation and Terrain Model Development				Resources Recovery; Recycling
Digital Orthophotography				Rivers; Canals; Waterways; Flood Control
Dining Halls; Clubs; Restaurants	20	2	2	Roof Infrared Imaging to Identify Water Leaks
Disability / Special Needs				Roofing
Dredging Studies and Design				Safety Engineering; Accident Studies; OSHA Studies
Ecological and Archeological Investigations				Security Systems; Intruder and Smoke Detection
Educational Facilities; Classrooms	52	2	1	Seismic Designs and Studies
Electrical Studies and Design				Sewage Collection, Treatment and Disposal
Electronics				Soils and Geologic Studies; Foundations
Elevators; Escalators; People-Movers				Solar Energy Utilization
Energy / Water Auditing Savings	8	1		Solid Wastes; Incineration; Landfill
Energy Conservation; New Energy Sources				Special Environments; Clean Rooms, Etc.
Environmental Impact Studies, Assessments or Statements				Specifications Writing
Fallout Shelters; Blast-Resistant Design				Storm Water Handling and Facilities
Fire Protection	10		1	Structural Design; Special Structures
Fisheries; Fish Ladders				Surveying; Platting; Mapping; Flood Plain Studies
Forensic Engineering	20	1	1	Sustainable Design
Garages; Vehicles Maintenance Facilities; Parking	2	1	1	Swimming Pools
Gas Systems (Propane; Natural, Etc.)				Testing and Inspection Services
Geodetic Surveying: Ground and Airborne				Topographic Surveying and Mapping
Heating; Ventilating; Air Conditioning	53	4	1	Towers (Self-Supporting and Guyed Systems)
Highways; Streets; Airfield Paving; Parking Lots				Toxicology
Historical Preservation				Traffic and Transportation Engineering
Hospital and Medical Facilities	4		1	Traffic Studies
Hotels; Motels				Transportation
Housing (Residential, Multi-Family; Apartments; Condominiums)				Tunnels and Subways
Hydraulics and Pneumatics				Urban Renewals; Community Development
Hydrographic Surveying				Utilities (Gas and Steam)
Industrial Buildings; Manufacturing Plants				Value Analysis; Life-Cycle Costing
Industrial Processes; Quality Control				Warehouse and Depots
Industrial Waste Treatment				Waste Water Treatment Facility
Intelligent Transportation Systems				Water Resources; Hydrology; Ground Water
Infrastructure				Water Supply; Treatment and Distribution
Irrigation; Drainage				Water Well Rehabilitation; Water Well Work

Judicial and Courtroom Facilities				Wind Tunnels; Research/Testing Facilities Design			
Laboratories; Medical Research Facilities				Zoning; Land Use Studies			
Labs - General							
Labs - Research - Dry							
Labs - Research - Wet							

**Index Number**

1. Less than \$100,000
2. \$100,000 to less than \$250,000
3. \$250,000 to less than \$500,00
4. \$500,000 to less than \$1 Million
5. \$1 Million to less than \$2 Million
6. \$2 Million to less than \$5 Million
7. \$5 Million to less than \$10 Million
8. \$10 Million to less than \$25 Million
9. \$25 Million to less than \$50 Million
10. \$50 Million or greater







## Arizona State Board of Technical Registration

### Details

Business Name	Johnston Engineering Company
Service/Discipline	
Street	9777 N. 91St. Street, Suite 100
City	Scottsdale
State	AZ
Zip	85258
Phone Number	

Registration Number	Registration Type	Registration Issue Date	Registration Expiration Date	Registration Status
11638	Firm Registration	6/13/2003	6/30/2018	Active

Title	Name	Discipline	Expiration Date of Current Registration
Principal Registrant	THOMAS W JOHNSTON	Professional Engineer Registration PE - Mechanical	6/30/2018

[Back to Results](#)



Arizona State Board of Technical  
Registration

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**SAM Search Results**  
**List of records matching your search for :**

**Search Term : johnston\* engineering\***  
**Record Status: Active**

<b>ENTITY</b>	Johnston Pierce Engineering, LLC	Status:Active
DUNS: 079579091	+4:	CAGE Code: 79JQ3 DoDAAC:
Expiration Date: Sep 14, 2018 Has Active Exclusion?: No Debt Subject to Offset?: No		
Address: 2665 Pine Grove Road Suite 200		
City: Cumming	State/Province: GEORGIA	
ZIP Code: 30041-9790	Country: UNITED STATES	