



# Offer and Acceptance

State of Arizona  
State Procurement Office

100 N. 15<sup>th</sup> Ave. Suite 201  
Phoenix, AZ 85007

SOLICITATION NO.: ADSPO16-00005912 Request  
for Qualifications: 2016 Annual Professional  
Services List

PAGE  
1

Offeror: M. Arthur Gensler & Associates, Inc.

OF  
1

## OFFER

### TO THE STATE OF ARIZONA:

The Undersigned hereby offers and agrees to furnish the material, service or construction in compliance with all terms, conditions, specifications and amendments in the Solicitation and any written exceptions in the offer. Signature also certifies Small Business status.

M. Arthur Gensler Jr. & Associates, Inc.

Company Name

201 E Washington St. Suite 750

Address

Phoenix                      AZ                      85004

City                                      State                                      Zip

beth\_harmon-vaughan@gensler.com

Contact Email Address

Signature of Person Authorized to Sign Offer

Beth Harmon-Vaughan, PhD, FIIDA, LEED AP

Printed Name

Principal-in-Charge

Title

Phone: 602.523.4900

Fax: 602.523.4949

By signature in the Offer section above, the Offeror certifies:

1. The submission of the Offer did not involve collusion or other anticompetitive practices.
2. The Offeror shall not discriminate against any employee or applicant for employment in violation of Federal Executive Order 11246, State Executive Order 2009-9 or A.R.S. §§ 41-1461 through 1465.
3. The Offeror has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the submitted offer. Failure to provide a valid signature affirming the stipulations required by this clause shall result in rejection of the offer. Signing the offer with a false statement shall void the offer, any resulting contract and may be subject to legal remedies provided by law.
4. The Offeror certifies that the above referenced organization IS  IS NOT a small business with less than 100 employees or has gross revenues of \$4 million or less.

## ACCEPTANCE OF OFFER

The Offer is hereby accepted.

The Contractor is now bound to sell the materials or services listed by the attached contract and based upon the solicitation, including all terms, conditions, specifications, amendments, etc., and the Contractor's Offer as accepted by the State.

This Contract shall henceforth be referred to as Contract No. ADSPO16-00005912

The effective date of the Contract is March 1, 2016

The Contractor is cautioned not to commence any billable work or to provide any material or service under this contract until Contractor receives purchase order, contract release document or written notice to proceed.

State of Arizona  
Awarded this 29 day of February 2016

Procurement Officer



ATTACHMENT I – General Qualifications

ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:  
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**DEFINITIONS**

**Architect Services, Engineer Services, Land Surveying Services, Assayer Services, Geologist Services and Landscape Architect Services:** Those professional services within the scope of the practice of those services as provided in ARS § 32-101.

**Branch Office:** A geographically distinct place of business or subsidiary office of a firm that has a key role on the team.

**Discipline:** Primary technical capabilities of key personnel, as evidenced by academic degree, professional registration, certification, and/or extensive experience.

**Firm:** Defined in ARS § 32-101(B.19.).

**Key Personnel:** Individuals who will have major contract responsibilities and/or provide unusual or unique expertise.

**SPECIFIC INSTRUCTIONS:**

1. Complete this form for each branch office seeking work under this RFQ.

a. – e. **Firm (or Branch Office) Name and Address.** Self-explanatory.

f. **Year Established.** Enter the year the firm (or branch office, if appropriate) was established under the current name.

g. **Ownership.**

(g1). *Type.* Enter the type of ownership or legal structure of the firm (sole proprietor, partnership, corporation, joint venture, etc.).

(g2). *Small Business Status.* A firm is a small business if the firm has less than 100 employees **or** has gross revenues of \$4 million or less.

h.-j. **Point of Contact.** Provide this information for a representative of the firm that the Customer can contact for additional information. The representative must be empowered to speak on contractual and policy matters.

k. **Name of Firm.** Enter the name of the firm.

2. **Employees by Discipline.**

a. Select disciplines from the List of Disciplines (Function Code) listed on Page 3 of 4 Instructions. For employees that do not qualify for any of the disciplines, select "Other". *Note: The intended searchable database indicated in the RFQ will be populated from the Qualifications Form I Excel attachment only.*

b. Each person can be counted only twice; once for his/her primary function and once for his/her secondary function. Primary and secondary functions should be indicated by including a "P" or an "S" in column b after the Description Title is given.

c-d. If the form is completed for a firm (including all branch offices), enter the number of employees by disciplines in column c. If the form is completed for a branch office, enter the number of employees by discipline in column d and for the firm in column c.

3. **Profile of Firm's Experience and Annual Average Revenue for Last Year.**

a. Enter the approximate number of projects the firm (or branch) has done attributable by Profile Code listed on Page 3 of 4 Instructions over the last year.



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- b. Enter the appropriate Profile Codes from Instructions Pages 3 of 4 that represent the type of work the firm (or branch) has done over the last year.
  - c. Using the Revenue Index Number on Page 3 of 6 Form, indicate the approximate revenue the firm has earned over the last year per Profile Code entered into the table.
4. **Resumes of Key Personnel Proposed for This Contract.** Complete this section for each key person who will participate in this contract.
- a. Self-explanatory.
  - b. Self-explanatory
  - c. Total years of relevant experience (block c1), and years of relevant experience with current firm, but not necessarily the same branch/office (block c2).
  - d. Name, City and State of the firm where the person currently works, which must correspond with one of the firms (or branch office or a firm, if appropriate) listed in Section 1.
  - e. Provide information on the highest relevant academic degree(s) received. Indicate the area(s) of specialization for each degree.
  - f. Provide information on current relevant professional registration(s) and in which State(s) they are current.
  - g. Provide information on any other professional qualifications relating to this contract, such as education, professional registration, publications, organizational memberships, certifications, training, awards, and foreign language capabilities.
  - h. Provide information on no more than five (5) projects in the last year which the person had a significant role that demonstrates the person's capability relevant to her/his proposed role in this contract. These projects do not necessarily have to be any of the projects presented in Section 5 for the project team if the person was not involved in any of those those projects or the person worked on other projects that were more relevant than the team projects in Section 5. Use the check box provided to indicate if the project was performed with any office of the current firm. If any of the professional services or construction projects are not complete, leave Year Completed blank and indicate the status in Brief Description and Specific Role.
5. **Example Projects Which Best Illustrate Firms Qualification for this contract.** Select project where multiple team members worked together, if possible, that demonstrate the team's capability to perform work similar to that required for this contract. Complete one Section 5 for each project. List no more than five (5) projects.
- a. Title and Locations of project or contract. For an indefinite delivery contract, the location is the geographic scope of the contract.
  - b. Enter the year completed of the professional services (such as planning, engineering study, or design), and/or the year completed if construction. If any of the professional services or the construction projects are not complete, leave Year Completed blank and indicate the status in Brief Description of Project and Relevance to This Contract (block f).
  - c. Project Owner or user, such as a government agency or installation, an institution, a corporation or private individual.
  - d. Provide the original budget or not to exceed dollar amount for the project.
  - e. Provide the Total Cost of the Project. If any of the professional services or construction projects is not complete, indicate the percentage complete and whether this project will be on budget, over or under budget.
  - f. Brief Description: Indicate scope, size, and length of project, principle elements and special features of the project. Discuss the relevance of the example project to this contract.
6. **Additional Information.** Use this section to provide additional information you feel may be necessary to describe your firm's qualifications for this contract.
7. **Annual Average Professional Services Revenues of Firm for Last 3 Years.** Complete this block for the firm or branch office for which this form is completed. In column a, enter an approximate percentage of total work attributable to State, Federal or Municipal Work. In column b, enter an approximate percentage of total work attributable to Non-Government work. Percentages should take into consideration work completed over the last 3 years.



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8. **Authorized Representative.** An authorized representative of the firm or branch office must sign and date the completed form. Signing attests that the information provided is current and factual. Provide the name and title of the authorized representative who signed the form.

List of Disciplines (Function Codes) for Question 2

- |                           |  |                          |
|---------------------------|--|--------------------------|
| Aeronautical Engineer     | Environmental Engineer                   | Mining Engineer          |
| Agricultural Engineer     | Environmental Scientist                  | Nuclear Engineer         |
| Archeologist              | Fire Protection Engineer                 | Petroleum Engineer       |
| Architect                 | Geodetic Surveyor                        | Photogrammetrist         |
| Architectural Engineering | Geographic Information System Specialist | Project Manager          |
| Biologist                 | Geological Engineer                      | Sanitary Engineer        |
| CADD Technician           | Geologist                                | Soils Engineer           |
| Chemical Engineer         | Hydrographic Surveyor                    | Structural Engineer      |
| Civil Engineer            | Hydraulic Engineer                       | Technician/Analyst       |
| Construction Manager      | Hydrologist                              | Transportation Engineer  |
| Construction Inspector    | Industrial Engineer                      | Water Resources Engineer |
| Control Systems Engineer  | Landscape Architect                      |                          |
| Cost Engineer/Estimator   | Mechanical Engineer                      |                          |
| Ecologist                 | Metallurgical Engineer                   |                          |
| Electrical Engineer       |  |                          |

List of Experience Categories (Profile Codes for Question 3)

- |   |  |
|---|--|
| Acoustics, Noise Abatement  | Dams ( <i>Concrete; Arch</i> )                                       |
| Aerial Photography; Airborne Data and Imagery Collection and Analysis           | Dams ( <i>Earth; Rock</i> ); Dikes; Levees                           |
| Activity Centers  | Desalinization ( <i>Process and Facilities</i> )                     |
| Air Pollution Control   | Design-Build - Preparation of Requests for Proposals                 |
| Airports; Navajds; Airport Lighting; Aircraft Fueling                           | Digital Elevation and Terrain Model Development                      |
| Airports; Terminals and Hangars; Freight Handling                               | Digital Orthophotography   |
| Agricultural Development; Grain Storage; Farm Mechanization                     | Dining Halls; Clubs; Restaurants                                     |
| Animal Facilities   | Dredging Studies and Design  |
| Anti-Terrorism/Force Protection   | Design & Planning Structured Parking Facilities                      |
| Area Master Planning  | Detention Security Systems   |
| Auditoriums and Theaters  | Disability / Special Needs   |
| Automation; Controls; Instrumentation   | Ecological and Archeological Investigations                          |
| Barracks; Dormitories   | Educational Facilities; Classrooms                                   |
| Bridge Design: Bridges  | Electrical Studies and Design  |
| Cartography   | Electronics  |
| Cemeteries ( <i>Planning and Relocation</i> )                                   | Elevators; Escalators; People-Movers                                 |
| Chemical Processing and Storage   | Energy / Water Auditing Savings                                      |
| Child Care/Development Facilities   | Energy Conservation; New Energy Sources                              |
| Codes; Standards; Ordinances  | Environmental Impact Studies, Assessments or Statements              |
| Cold Storage; Refrigeration and Fast Freeze                                     | Fallout Shelters; Blast-Resistant Design                             |
| Commercial Building ( <i>Low Rise</i> ); Shopping Centers                       | Fire Protection  |
| Community Facilities  | Fisheries; Fish Ladders  |
| Communications Systems; TV; Microwave   | Forensic Engineering   |
| Computer Facilities   | Garages; Vehicles Maintenance Facilities; Parking                    |
| Conservation and Resource Management  | Gas Systems ( <i>Propane; Natural, Etc.</i> )                        |
| Construction Management   | Geodetic Surveying: Ground and Airborne                              |
| Construction Surveying  | Heating; Ventilating; Air Conditioning                               |
| Corrosion Control; Cathodic Protection Electrolysis                             | Highways; Streets; Airfield Paving; Parking Lots                     |
| Cost Estimating; Cost Engineering and Analysis; Parametric Costing; Forecasting | Historical Preservation  |
| Cryogenic Facilities  | Hospital and Medical Facilities                                      |
| Construction Materials Testing  | Hotels; Motels   |
|   | <i>Housing (Residential, Multi-Family; Apartments; Condominiums)</i> |



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Hotels; Motels  
Hydraulics and Pneumatics  
Hydrographic Surveying  
Industrial Buildings; Manufacturing Plants  
Industrial Processes; Quality Control  
Industrial Waste Treatment  
Intelligent Transportation Systems  
Infrastructure  
Irrigation; Drainage  
Judicial and Courtroom Facilities  
Laboratories; Medical Research Facilities  
Land Surveying  
Landscape Architecture  
Libraries; Museums; Galleries  
Lighting (*Interior; Display; Theater, Etc.*)  
Lighting (*Exteriors; Streets; Memorials; Athletic Fields, Etc.*)  
Labs - General  
Labs – Research – Dry  
Labs – Research – Wet  
LEED Accredited A/E  
LEED Independent 3<sup>rd</sup> Party Building Commissioning  
Mapping Location/Addressing Systems  
Materials Handling Systems; Conveyors; Sorters  
Metallurgy  
Materials Testing  
Measurement / Verification / Conservation Water Consumption Savings  
Mining and Mineralogy  
Medical Related  
Modular Systems Design; Fabricated Structures or Components  
Mold Investigation  
Museums  
Nuclear Facilities; Nuclear Shielding  
Office Buildings; Industrial Parks  
Outdoor Recreation  
Petroleum and Fuel (*Storage and Distribution*)  
Photogrammetry  
Pipelines (*Cross-Country - Liquid and Gas*)  
Phase I Environmental  
Prisons & Correctional Facilities  
Plumbing and Piping Design  
Prisons and Correctional Facilities  
Product, Machine Equipment Design Pneumatic Structures, Air-Support Buildings Power Generation, Transmission, Distribution Public Safety Facilities  
Radar; Sonar; Radio and Radar Telescopes  
Radio Frequency Systems and Shielding's  
Railroad; Rapid Transit  
Recreation Facilities (*Parks, Marinas, Etc.*)  
Refrigeration Plants/Systems  
Rehabilitation (*Buildings; Structures; Facilities*)  
Research Facilities  
Resources Recovery; Recycling  
Roof Infrared Imaging to Identify Water Leaks

Roofing  
Safety Engineering; Accident Studies; OSHA Studies  
Security Systems; Intruder and Smoke Detection  
Seismic Designs and Studies  
Sewage Collection, Treatment and Disposal  
Soils and Geologic Studies; Foundations  
Solar Energy Utilization  
Solid Wastes; Incineration; Landfill  
Special Environments; Clean Rooms, Etc.  
Structural Design; Special Structures  
Surveying; Platting; Mapping; Flood Plain Studies  
Sustainable Design  
Swimming Pools  
Storm Water Handling and Facilities  
Specifications Writing  
Toxicology  
Testing and Inspection Services  
Traffic and Transportation Engineering  
Topographic Surveying and Mapping  
Towers (*Self-Supporting and Guyed Systems*)  
Tunnels and Subways  
Traffic Studies  
Transportation  
Urban renewals; Community Development  
Utilities (*Gas and Steam*)  
Value Analysis; Life-Cycle Costing  
Warehouse and Depots  
Water Resources; Hydrology; Ground Water  
Water Supply; Treatment and Distribution  
Wind Tunnels; Research/Testing Facilities Design  
Waste Water Treatment Facility  
Water Well Rehabilitation; Water Well Work  
Zoning; Land Use Studies



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(If a firm has branch offices, complete for each specific branch office seeking work.)

1. **Annual Request for Qualifications**

a. FIRM (OR BRANCH OFFICE ) NAME:	M. Arthur Gensler Jr. & Associates, Inc.
b. FIRM (OR BRANCH OFFICE) STREET:	201 E. Washington Street, Suite 750
c. FIRM (OR BRANCH OFFICE) CITY:	Phoenix
d. FIRM (OR BRANCH OFFICE) STATE:	Arizona
e. FIRM (OR BRANCH OFFICE) ZIP CODE:	85004

f. YEAR ESTABLISHED:	1965
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(g1). OWNERSHIP - TYPE:	Corporation
(g2) OWNERSHIP - SMALL BUSINESS STATUS:	N/A

h. POINT OF CONTACT NAME AND TITLE:	Beth Harmon-Vaughan, Principal-in-Charge
i. POINT OF CONTACT TELEPHONE NUMBER:	602.523.4900
j. POINT OF CONTACT E-MAIL ADDRESS:	Beth

k. NAME OF FIRM (If block 1a is a branch office):	M. Arthur Gensler Jr. & Associates, Inc.
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**3. PROFILE OF FIRM'S EXPERIENCE AND ANNUAL AVERAGE REVENUE FOR LAST YEAR**

a. Approximate No. of Projects	b. Experience	c. Revenue Index Number (see below)
105	Airports; Terminals and Hangars; Freight Handling	8
170	Area Master Planning	8
39	Auditoriums and Theaters	6
865	Commercial Building (Low Rise); Shopping Centers	10
30	Community Facilities	2
229	Computer Facilities	8
325	Dining Halls; Clubs; Restaurants	7
263	Educational Facilities; Classrooms	8
170	Hospital and Medical Facilities	8
627	Hotels; Motels	9
58	Housing (Residential, Multi-Family; Apartments; Condominiums)	7
5	Judicial and Courtroom Facilities	4
178	Laboratories; Medical Research Facilities	8
178	Labs - General	8
43	Libraries; Museums; Galleries	7
43	Museums	7
865	Office Buildings; Industrial Parks	10
2,686	Rehabilitation (Buildings; Structures; Facilities)	10
178	Research Facilities	8
287	Sustainable Design	6

**PROFESSIONAL SERVICES REVENUE INDEX NUMBER**

- |   |   |
|---|---|
| 1. Less than \$100,000                  | 6. \$2 million to less than \$5 million   |
| 2. \$100,000 to less than \$250,000     | 7. \$5 million to less than \$10 million  |
| 3. \$250,000 to less than \$500,000     | 8. \$10 million to less than \$25 million |
| 4. \$500,000 to less than \$1 million   | 9. \$25 million to less than \$50 million |
| 5. \$1 million to less than \$2 million | 10. \$50 million or greater               |





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**4. Resumes of Key Personnel Proposed for this Contract** *(Complete one Section #4 for each key person.)*

a. NAME Beth Harmon-Vaughan, PhD, FIIDA, LEED AP	b. ROLE IN THIS CONTRACT Principal-in-Charge	c. YEARS EXPERIENCE	
		1. TOTAL 32	2. WITH CURRENT FIRM 10
d. LOCATION <i>(City and State)</i> - Gensler, Phoenix, AZ			
e. EDUCATION <i>(DEGREE AND SPECIALIZATION)</i> PhD., Arizona State University Herberger Institute for Design & the Arts, Tempe, AZ Masters in Business Management & Masters in Marketing, Webster University, Kansas City, MO Bachelors in Arts & Science, University of Missouri, Columbia, MO		f. PROFESSIONAL TRAINING - REGISTRATIONS Licensed Commercial Interior Designer, State of Missouri NCIDQ Certified USGBC LEED – Accredited Professional	
g. OTHER PROFESSIONAL QUALIFICATIONS <i>(Organizations, Awards, etc.)</i> – Fellow, International Interior Design Association			

**H. RELEVANT PROJECTS**

1.	(1) TITLE AND LOCATION <i>(City and State)</i> City of Phoenix, On-Call Services Projects, Phoenix, AZ	(2) YEAR COMPLETED	
		Professional Services Ongoing	Construction (if applicable) Varies
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Gensler has been a part of the City of Phoenix On-Call Service contract since 2007, including the recent award/renewal of the contract for 2016-2017. Under this contract, the team has completed multiple projects at the Phoenix Convention Center, which included renovations to the public lobbies, corridors, meeting rooms, restrooms, exhibit halls, ballrooms, and delivery docks. Most recently the team was engaged to design a gateway Monument for the Melrose District neighborhood. Size: Varies   Cost: Max \$250,000 Annually   Role: Principal-in-Charge	<input checked="" type="checkbox"/>	Check if project performed with current firm
2.	(1) TITLE AND LOCATION <i>(City and State)</i> Maricopa County, On-Call Project, Phoenix & Mesa, AZ	(2) YEAR COMPLETED	
		Professional Services Ongoing	Construction (if applicable) Varies
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Under the multi-year term architectural services contract, Gensler has completed the following projects for Maricopa County: 10,000 sf minor remodel of office space for the Probation Revocation Relocation, 4,000 sf conversion of courtroom space to new office space at the 4 <sup>th</sup> Ave Jail, Finish and Refresh of 3 floors of office space at 301 Jefferson, Small TI at the Mesa Day Reporting Center, Server Room Expansion for the Recorder's Office, and Design Direction for the TI of the Facilities Management Office. Size: Varies   Cost: Max \$250,000   Role: Principal-in-Charge	<input checked="" type="checkbox"/>	Check if project performed with current firm
3.	(1) TITLE AND LOCATION <i>(City and State)</i> Apollo Group / University of Phoenix, Multiple Projects & Locations	(2) YEAR COMPLETED	
		Professional Services Ongoing	Construction (if applicable) Varies
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Gensler's contract with Apollo Group / University of Phoenix is for Tenant Improvement work on their campuses across the nation. The work entails interior build-outs on new campuses, as well as updating and remodeling existing facilities to new design standards. Campus components include computer-mediated (digital) classrooms, student resource centers, and faculty and administrative areas. Size: varies from 3,000 – 60,000 sq ft   Cost: \$5,000 - \$2.5M   Role: Principal-in-Charge	<input checked="" type="checkbox"/>	Check if project performed with current firm
4.	(1) TITLE AND LOCATION <i>(City and State)</i> The Alameda, Building Renovation, Tempe, AZ	(2) YEAR COMPLETED	
		Professional Services In Progress	Construction (if applicable) Estimated Fall 2016
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Gensler is currently working with Wentworth Property Company to completely renovate and revitalize a dated, single-story building into an amenity-rich class-A office environment. Upgrades include heightening the building image, creating personalized entry elements for tenants, adding a shared amenity courtyard and café. The estimated completion is Fall 2016. Size: 235,000 sq ft   Cost: \$6.8M   Role: Principal-in-Charge	<input checked="" type="checkbox"/>	Check if project performed with current firm
5.	(1) TITLE AND LOCATION <i>(City and State)</i> Banner Health, Conference & Training Center Renovation, Mesa, AZ	(2) YEAR COMPLETED	
		Professional Services 2015	Construction (if applicable) 2015
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Gensler worked with the Banner team early in the design process to clearly understand the goals of the project. Areas that originally contained operating rooms and lab spaces were transformed into a useful and modern conference and training center. Despite the many challenges that arose, the team delivered a highly successfully project from outdated and underutilized spaces. Size: 20,000 sq ft   Cost: Confidential   Role: Principal-in-Charge	<input checked="" type="checkbox"/>	Check if project performed with current firm

**4. Resumes of Key Personnel Proposed for this Contract** *(Complete one Section #4 for each key person.)*



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a. NAME Jay Silverberg, AIA	b. ROLE IN THIS CONTRACT Design Director, Architecture	c. YEARS EXPERIENCE	
		1. TOTAL 28	2. WITH CURRENT FIRM 8
d. LOCATION ( <i>City and State</i> ) Gensler, Phoenix, AZ			
e. EDUCATION ( <i>DEGREE AND SPECIALIZATION</i> ) Master of Architecture, University of Arizona, Tucson, AZ Bachelor of Architecture, University of Arizona, Tucson, AZ Bachelor of Architectural Sciences, Florida A&M University, Tallahassee, FL		f. PROFESSIONAL TRAINING - REGISTRATIONS Registered Architect, Arizona	
g. OTHER PROFESSIONAL QUALIFICATIONS ( <i>Organizations, Awards, etc.</i> ) – Member, American Institute of Architects			

**H. RELEVANT PROJECTS**

1.	(1) TITLE AND LOCATION ( <i>City and State</i> ) City of Phoenix, On-Call Services Projects, Phoenix, AZ	(2) YEAR COMPLETED
		Professional Services Ongoing   Construction (if applicable) Varies
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE Gensler has been a part of the City of Phoenix On-Call Service contract since 2007, including the recent award/renewal of the contract for 2016-2017. Under this contract, the team has completed multiple projects at the Phoenix Convention Center, which included renovations to the public lobbies, corridors, meeting rooms, restrooms, exhibit halls, ballrooms, and delivery docks. Most recently the team was engaged to design a gateway Monument for the Melrose District neighborhood. Size: Varies   Cost: Max \$250,000 Annually   Role: Design Director	<input checked="" type="checkbox"/> Check if project performed with current firm
2.	(1) TITLE AND LOCATION ( <i>City and State</i> ) Maricopa County, On-Call Project, Phoenix & Mesa, AZ	(2) YEAR COMPLETED
		Professional Services Ongoing   Construction (if applicable) Varies
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE Under the multi-year term architectural services contract, Gensler has completed the following projects for Maricopa County: 10,000 sf minor remodel of office space for the Probation Revocation Relocation, 4,000 sf conversion of courtroom space to new office space at the 4 <sup>th</sup> Ave Jail, Finish and Refresh of 3 floors of office space at 301 Jefferson, Small TI at the Mesa Day Reporting Center, Server Room Expansion for the Recorder's Office, and Design Direction for the TI of the Facilities Management Office. Size: Varies   Cost: Max \$250,000   Role: Design Director	<input checked="" type="checkbox"/> Check if project performed with current firm
3.	(1) TITLE AND LOCATION ( <i>City and State</i> ) Sun Devil Marketplace, Tempe, AZ	(2) YEAR COMPLETED
		Professional Services 2014   Construction (if applicable) 2014
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE The Sun Devil Marketplace is a next-generation campus store that integrates pedestrian activity with a dynamic retail experience. The marketplace holds a Grab-and-Go area to purchase take-away meals and small groceries, a community room which can be used by faculty, students and community members, as well as a more traditional retail space. The second floor holds a coffee and wine bar with terrace seating overlooking the plaza. The Sun Devil Marketplace is a true mix of education plus community. Size: 35,000 sq ft   Cost: Confidential   Role: Design Director	<input checked="" type="checkbox"/> Check if project performed with current firm
4.	(1) TITLE AND LOCATION ( <i>City and State</i> ) The Alameda, Building Renovation, Tempe, AZ	(2) YEAR COMPLETED
		Professional Services In Progress   Construction (if applicable) Estimated Fall 2016
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE Gensler is currently working with Wentworth Property Company to completely renovate and revitalize a dated, single-story building into an amenity-rich class-A office environment. Upgrades include heightening the building image, creating personalized entry elements for tenants, adding a shared amenity courtyard and café. The estimated completion is Fall 2016. Size: 235,000 sq ft   Cost: \$6.8M   Role: Design Director	<input checked="" type="checkbox"/> Check if project performed with current firm
5.	(1) TITLE AND LOCATION ( <i>City and State</i> ) City Maricopa, Fire and Public Works Facilities, Maricopa, AZ	(2) YEAR COMPLETED
		Professional Services In Progress   Construction (if applicable) Estimated 2016
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE The new facility brings together the City of Maricopa's public works division, fleet maintenance, and fire department into a shared building on a single site. The new building is designed to facilitate services vehicles, material storage, police vehicle storage, and administrative offices. The building is scheduled to open in early 2016. Size: 18,000 sq ft   Cost: \$6.8M   Role: Design Director	<input checked="" type="checkbox"/> Check if project performed with current firm

**4. Resumes of Key Personnel Proposed for this Contract** (*Complete one Section #4 for each key person.*)



**ATTACHMENT I – General Qualifications**  
**ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:**  
**ADSP016-00005912**

**STATE PROCUREMENT OFFICE**  
**Department of Administration**  
**100 North 15<sup>th</sup> Avenue, Suite 201**  
**Phoenix, Arizona 85007**

a. NAME Melissa Holm, IIDA, LEED AP ID+C	b. ROLE IN THIS CONTRACT Design Director, Interiors	c. YEARS EXPERIENCE	
		1. TOTAL 15	2. WITH CURRENT FIRM 12
d. LOCATION (City and State) Gensler, Phoenix, AZ			
e. EDUCATION (DEGREE AND SPECIALIZATION) Bachelor of Fine Arts, Interior Design, Harrington Institute of Interior Design, Chicago, IL		f. PROFESSIONAL TRAINING - REGISTRATIONS NCIDQ Certified USGBC LEED Accredited Professional – Interior Design + Construction	
g. OTHER PROFESSIONAL QUALIFICATIONS (Organizations, Awards, etc.) – Member, International Interior Design Association			

**H. RELEVANT PROJECTS**

1.	(1) TITLE AND LOCATION (City and State) Sun Devil Marketplace, Tempe, AZ	(2) YEAR COMPLETED	
		Professional Services 2014	Construction (if applicable) 2014
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE The Sun Devil Marketplace is a next-generation campus store that integrates pedestrian activity with a dynamic retail experience. The marketplace holds a Grab-and-Go area to purchase take-away meals and small groceries, a community room which can be used by faculty, students and community members, as well as a more traditional retail space. The second floor holds a coffee and wine bar with terrace seating overlooking the plaza. The Sun Devil Marketplace is a true mix of education plus community. Size: 35,000 sq ft   Cost: Confidential   Role: Sr. Interior Designer	<input checked="" type="checkbox"/>	Check if project performed with current firm
2.	(1) TITLE AND LOCATION (City and State) Apollo Group / University of Phoenix, Multiple Projects & Locations	(2) YEAR COMPLETED	
		Professional Services Ongoing	Construction (if applicable) Ongoing
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Gensler's contract with Apollo Group / University of Phoenix is for Tenant Improvement work on their campuses across the nation. The work entails interior build-outs on new campuses, as well as updating and remodeling existing facilities to new design standards. Campus components include computer-mediated (digital) classrooms, student resource centers, and faculty and administrative areas. Size: varies from 3,000 – 60,000 sq ft   Cost: \$5,000 - \$2.5M   Role: Design Director	<input checked="" type="checkbox"/>	Check if project performed with current firm
3.	(1) TITLE AND LOCATION (City and State) The Alameda, Building Renovation, Tempe, AZ	(2) YEAR COMPLETED	
		Professional Services In Progress	Construction (if applicable) Estimated Fall 2016
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Gensler is currently working with Wentworth Property Company to completely renovate and revitalize a dated, single-story building into an amenity-rich class-A office environment. Upgrades include heightening the building image, creating personalized entry elements for tenants, adding a shared amenity courtyard and café. The estimated completion is Fall 2016. Size: 235,000 sq ft   Cost: \$6.8M   Role: Design Director, Interiors	<input checked="" type="checkbox"/>	Check if project performed with current firm
4.	(1) TITLE AND LOCATION (City and State) The Muller Company, Multiple Renovations at the Diablo Technology Center, Tempe, AZ	(2) YEAR COMPLETED	
		Professional Services 2015	Construction (if applicable) 2015
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE The Muller Company engaged Gensler to refresh the former Motorola campus in Tempe, Arizona. Working within a modest budget, the design team was able to creatively update the landscape, signage and exterior. Tenant space was developed in a former industrial lab building, transforming it into a modern open office environment for a new tenant. Size: 64,000 sq ft (tenant space only)   Cost: Confidential   Role: Design Director, Interiors	<input checked="" type="checkbox"/>	Check if project performed with current firm
5.	(1) TITLE AND LOCATION (City and State) LBA Realty, Multiple Projects, Arizona	(2) YEAR COMPLETED	
		Professional Services Ongoing	Construction (if applicable) Varies
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Recently, Gensler has worked with LBA Realty on multiple projects across the Phoenix-Metro area. One project, located at the 20 East Thomas Office complex, included a plaza transformation and speculative, upgrades aimed at attracting and retaining tenants. Gensler also worked on concept designs for the transformation of their commercial building property at 2500 Union Hills into a creative office / corporate campus which included shared amenity spaces such as a courtyard café, fitness center with shower rooms, conference center, and collaborative community meeting spaces. Most recently, Gensler worked with LBA Realty at their Kierland II Office Building, completely remodeling the dated lobby and café spaces. Size: varies from 5,000 – 350,000 sq ft   Cost: varies   Role: Design Director, Interiors	<input checked="" type="checkbox"/>	Check if project performed with current firm

**4. Resumes of Key Personnel Proposed for this Contract (Complete one Section #4 for each key person.)**



**ATTACHMENT I – General Qualifications**

**ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:  
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**STATE PROCUREMENT OFFICE  
Department of Administration  
100 North 15<sup>th</sup> Avenue, Suite 201  
Phoenix, Arizona 85007**

a. NAME Luis Cruz-Martinez, AIA, LEED AP	b. ROLE IN THIS CONTRACT Project Architect	c. YEARS EXPERIENCE	
		1. TOTAL 16	2. WITH CURRENT FIRM 7
d. LOCATION ( <i>City and State</i> ) Gensler, Phoenix, AZ			
e. EDUCATION ( <i>DEGREE AND SPECIALIZATION</i> ) Masters of Architecture, Arizona State University, Tempe, AZ Bachelors of Environmental Design, University of Puerto Rico		f. PROFESSIONAL TRAINING - REGISTRATIONS Registered Architect, Arizona & California USGBC LEED – Accredited Professional	
g. OTHER PROFESSIONAL QUALIFICATIONS ( <i>Organizations, Awards, etc.</i> ) – Member, American Institute of Architects 2012 AIA Arizona Young Architect Citation Award Winner			

**H. RELEVANT PROJECTS**

1.	(1) TITLE AND LOCATION ( <i>City and State</i> ) City of Phoenix, On-Call Services Projects, Phoenix, AZ	(2) YEAR COMPLETED
		Professional Services Ongoing   Construction (if applicable) Varies
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE Gensler has been a part of the City of Phoenix On-Call Service contract since 2007, including the recent award/renewal of the contract for 2016-2017. Under this contract, the team has completed multiple projects at the Phoenix Convention Center, which included renovations to the public lobbies, corridors, meeting rooms, restrooms, exhibit halls, ballrooms, and delivery docks. Most recently the team was engaged to design a gateway Monument for the Melrose District neighborhood. Size: Varies   Cost: Max \$250,000 Annually   Role: Project Architect	<input checked="" type="checkbox"/> Check if project performed with current firm
2.	(1) TITLE AND LOCATION ( <i>City and State</i> ) Sun Devil Marketplace, Tempe, AZ	(2) YEAR COMPLETED
		Professional Services 2014   Construction (if applicable) 2014
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE The Sun Devil Marketplace is a next-generation campus store that integrates pedestrian activity with a dynamic retail experience. The marketplace holds a Grab-and-Go area to purchase take-away meals and small groceries, a community room which can be used by faculty, students and community members, as well as a more traditional retail space. The second floor holds a coffee and wine bar with terrace seating overlooking the plaza. The Sun Devil Marketplace is a true mix of education plus community. Size: 35,000 sq ft   Cost: Confidential   Role: Architect	<input checked="" type="checkbox"/> Check if project performed with current firm
3.	(1) TITLE AND LOCATION ( <i>City and State</i> ) City Maricopa, Fire and Public Works Facilities, Maricopa, AZ	(2) YEAR COMPLETED
		Professional Services In Progress   Construction (if applicable) Estimated 2016
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE The new facility brings together the City of Maricopa's public works division, fleet maintenance, and fire department into a shared building on a single site. The new building is designed to facilitate services vehicles, material storage, police vehicle storage, and administrative offices The building is scheduled to open in early 2016. Size: 18,000 sq ft   Cost: \$6.8M   Role: Project Architect	<input checked="" type="checkbox"/> Check if project performed with current firm
4.	(1) TITLE AND LOCATION ( <i>City and State</i> ) LBA Realty, Multiple Projects, Arizona	(2) YEAR COMPLETED
		Professional Services Ongoing   Construction (if applicable) Varies
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE Recently, Gensler has worked with LBA Realty on multiple projects across the Phoenix-Metro area. One project, located at the 20 East Thomas Office complex, included a plaza transformation and speculative, upgrades aimed at attracting and retaining tenants. Gensler also worked on concept designs for the transformation of their commercial building property at 2500 Union Hills into a creative office / corporate campus which included shared amenity spaces such as a courtyard café, fitness center with shower rooms, conference center, and collaborative community meeting spaces. Most recently, Gensler worked with LBA Realty at their Kierland II Office Building, completely remodeling the dated lobby and café spaces. Size: varies from 5,000 – 350,000 sq ft   Cost: varies   Role: Project Architect	<input checked="" type="checkbox"/> Check if project performed with current firm
5.	(1) TITLE AND LOCATION ( <i>City and State</i> ) Great Hearts Academies, Lincoln Campus, Chandler, AZ	(2) YEAR COMPLETED
		Professional Services 2015   Construction (if applicable) 2015
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE The Great Hearts Academies Lincoln campus is comprised of three large buildings which hold a 2-story Grade K-5 classroom building with a 2,500 sq ft multi-purpose room, a 2-story Grade 6-12 classroom building with integrated campus administration spaces, library and flexible gymnasium / auditorium. The 92,000 sq ft campus is organized around a central courtyard / student commons. The campus also includes sports fields, integrated parent vehicle drop off and parking. Size: 92,000 sq ft   Cost: Confidential   Role: Architect	<input checked="" type="checkbox"/> Check if project performed with current firm

**4. Resumes of Key Personnel Proposed for this Contract** (*Complete one Section #4 for each key person.*)

a. NAME	b. ROLE IN THIS CONTRACT	c. YEARS EXPERIENCE
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**ATTACHMENT I – General Qualifications**

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ADSP016-00005912**

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100 North 15<sup>th</sup> Avenue, Suite 201  
Phoenix, Arizona 85007**

Cheyne Brown, IIDA, LEED AP ID+C

Project Manager

1. TOTAL  
11

2. WITH CURRENT FIRM  
2

d. LOCATION (*City and State*)  
Gensler, Phoenix, AZ

e. EDUCATION (*DEGREE AND SPECIALIZATION*)  
Bachelor of Science in Interior Design, Arizona State University, Tempe, AZ

f. PROFESSIONAL TRAINING - REGISTRATIONS  
NCIDQ Certified  
USGBC LEED Accredited Professional – Interior Design  
+ Construction

g. OTHER PROFESSIONAL QUALIFICATIONS (*Organizations, Awards, etc.*) – President, International Interior Design Association Southwest Chapter Member / Chapter President, International Interior Design Association

**H. RELEVANT PROJECTS**

	(1) TITLE AND LOCATION ( <i>City and State</i> )	(2) YEAR COMPLETED	
		Professional Services	Construction (if applicable)
1.	Maricopa County, On-Call Project, Phoenix & Mesa, AZ	Ongoing	Varies
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE Under the multi-year term architectural services contract, Gensler has completed the following projects for Maricopa County: 10,000 sf minor remodel of office space for the Probation Revocation Relocation, 4,000 sf conversion of courtroom space to new office space at the 4 <sup>th</sup> Ave Jail, Finish and Refresh of 3 floors of office space at 301 Jefferson, Small TI at the Mesa Day Reporting Center, Server Room Expansion for the Recorder's Office, and Design Direction for the TI of the Facilities Management Office. Size: Varies   Cost: Max \$250,000   Role: Project Manager	<input checked="" type="checkbox"/>	Check if project performed with current firm
2.	Apollo Group / University of Phoenix, Multiple Projects & Locations	Ongoing	Varies
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE Gensler's contract with Apollo Group / University of Phoenix is for Tenant Improvement work on their campuses across the nation. The work entails interior build-outs on new campuses, as well as updating and remodeling existing facilities to new design standards. Campus components include computer-mediated (digital) classrooms, student resource centers, and faculty and administrative areas. Size: varies from 3,000 – 60,000 sq ft   Cost: \$5,000 - \$2.5M   Role: Project Manager	<input checked="" type="checkbox"/>	Check if project performed with current firm
3.	Banner Health, Conference & Training Center Renovation, Mesa, AZ	2015	2015
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE Gensler worked with the Banner team early in the design process to clearly understand the goals of the project. Areas that originally contained operating rooms and lab spaces were transformed into a useful and modern conference and training center. Despite the many challenges that arose, the team delivered a highly successfully project from outdated and underutilized spaces. Size: 20,000 sq ft   Cost: Confidential   Role: Interior Designer	<input checked="" type="checkbox"/>	Check if project performed with current firm
4.	The Muller Company, Multiple Renovations at the Diablo Technology Center, Tempe, AZ	2015	2015
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE The Muller Company engaged Gensler to refresh the former Motorola campus in Tempe, Arizona. Working within a modest budget, the design team was able to creatively update the landscape, signage and exterior. Tenant space was developed in a former industrial lab building, transforming it into a modern open office environment for a new tenant. Size: 64,000 sq ft (tenant space only)   Cost: Confidential   Role: Interior Designer	<input checked="" type="checkbox"/>	Check if project performed with current firm
5.	LBA Realty, Multiple Projects, Arizona	Ongoing	Varies
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE Recently, Gensler has worked with LBA Realty on multiple projects across the Phoenix-Metro area. One project, located at the 20 East Thomas Office complex, included a plaza transformation and speculative, upgrades aimed at attracting and retaining tenants. Gensler also worked on concept designs for the transformation of their commercial building property at 2500 Union Hills into a creative office / corporate campus which included shared amenity spaces such as a courtyard café, fitness center with shower rooms, conference center, and collaborative community meeting spaces. Most recently, Gensler worked with LBA Realty at their Kierland II Office Building, completely remodeling the dated lobby and café spaces. Size: varies from 5,000 – 350,000 sq ft   Cost: varies   Role: Interior Designer	<input checked="" type="checkbox"/>	Check if project performed with current firm

**4. Resumes of Key Personnel Proposed for this Contract (*Complete one Section #4 for each key person.*)**

a. NAME	b. ROLE IN THIS CONTRACT	c. YEARS EXPERIENCE
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**ATTACHMENT I – General Qualifications**

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ADSP016-00005912**

**STATE PROCUREMENT OFFICE  
Department of Administration  
100 North 15<sup>th</sup> Avenue, Suite 201  
Phoenix, Arizona 85007**

Katie O'Donnell, IIDA, LEED AP ID+C

Interior Designer

1. TOTAL  
7

2. WITH CURRENT FIRM  
5

d. LOCATION (*City and State*)  
Gensler, Phoenix, AZ

e. EDUCATION (*DEGREE AND SPECIALIZATION*)  
Bachelor of Science in Interior Design, Arizona State University, Tempe, AZ

f. PROFESSIONAL TRAINING - REGISTRATIONS  
NCIDQ Certified  
USGBC LEED Accredited Professional – Interior Design  
+ Construction

g. OTHER PROFESSIONAL QUALIFICATIONS (*Organizations, Awards, etc.* –  
Director of Student Affairs, International Interior Design Association Southwest Chapter  
Member, International Interior Design Association

**H. RELEVANT PROJECTS**

	(1) TITLE AND LOCATION ( <i>City and State</i> )	(2) YEAR COMPLETED	
		Professional Services Ongoing	Construction (if applicable) Varies
1.	(1) TITLE AND LOCATION ( <i>City and State</i> ) Maricopa County, On-Call Project, Phoenix & Mesa, AZ		
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE Under the multi-year term architectural services contract, Gensler has completed the following projects for Maricopa County: 10,000 sf minor remodel of office space for the Probation Revocation Relocation, 4,000 sf conversion of courtroom space to new office space at the 4th Ave Jail, Finish and Refresh of 3 floors of office space at 301 Jefferson, Small TI at the Mesa Day Reporting Center, Server Room Expansion for the Recorder's Office, and Design Direction for the TI of the Facilities Management Office. Size: Varies   Cost: Max \$250,000   Role: Interior Designer	<input checked="" type="checkbox"/>	Check if project performed with current firm
2.	(1) TITLE AND LOCATION ( <i>City and State</i> ) Apollo Group / University of Phoenix, Multiple Projects & Locations		
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE Gensler's contract with Apollo Group / University of Phoenix is for Tenant Improvement work on their campuses across the nation. The work entails interior build-outs on new campuses, as well as updating and remodeling existing facilities to new design standards. Campus components include computer-mediated (digital) classrooms, student resource centers, and faculty and administrative areas. Size: varies from 3,000 – 60,000 sq ft   Cost: \$5,000 - \$2.5M   Role: Interior Designer	<input checked="" type="checkbox"/>	Check if project performed with current firm
3.	(1) TITLE AND LOCATION ( <i>City and State</i> ) The Alameda, Building Renovation, Tempe, AZ		
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE Gensler is currently working with Wentworth Property Company to completely renovate and revitalize a dated, single-story building into an amenity-rich class-A office environment. Upgrades include heightening the building image, creating personalized entry elements for tenants, adding a shared amenity courtyard and café. The estimated completion is Fall 2016. Size: 235,000 sq ft   Cost: \$6.8M   Role: Interior Designer	<input checked="" type="checkbox"/>	Check if project performed with current firm
4.	(1) TITLE AND LOCATION ( <i>City and State</i> ) Banner Health, Conference & Training Center Renovation, Mesa, AZ		
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE Gensler worked with the Banner team early in the design process to clearly understand the goals of the project. Areas that originally contained operating rooms and lab spaces were transformed into a useful and modern conference and training center. Despite the many challenges that arose, the team delivered a highly successfully project from outdated and underutilized spaces. Size: 20,000 sq ft   Cost: Confidential   Role: Interior Design	<input checked="" type="checkbox"/>	Check if project performed with current firm
5.	(1) TITLE AND LOCATION ( <i>City and State</i> ) Great Hearts Academies, Lincoln Campus, Chandler, AZ		
	(3) BRIEF DESCRIPTION ( <i>Brief scope, size, cost, etc.</i> ) AND SPECIFIC ROLE The Great Hearts Academies Lincoln campus is comprised of three large buildings which hold a 2-story Grade K-5 classroom building with a 2,500 sq ft multi-purpose room, a 2-story Grade 6-12 classroom building with integrated campus administration spaces, library and flexible gymnasium / auditorium. The 92,000 sq ft campus is organized around a central courtyard / student commons. The campus also includes sports fields, integrated parent vehicle drop off and parking. Size: 92,000 sq ft   Cost: Confidential   Role: Interior Designer	<input checked="" type="checkbox"/>	Check if project performed with current firm



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**Department of Administration**  
**100 North 15<sup>th</sup> Avenue, Suite 201**  
**Phoenix, Arizona 85007**

**5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT**

*(Present no more than five (5) projects. Complete one Section 5 for each project.)*

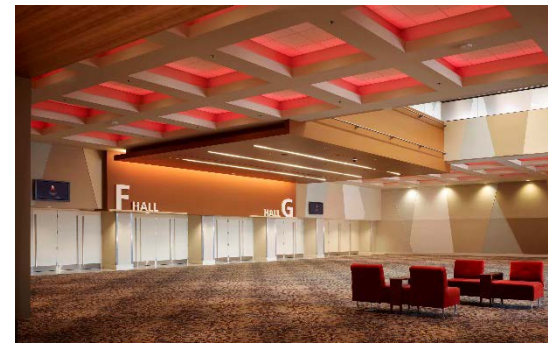
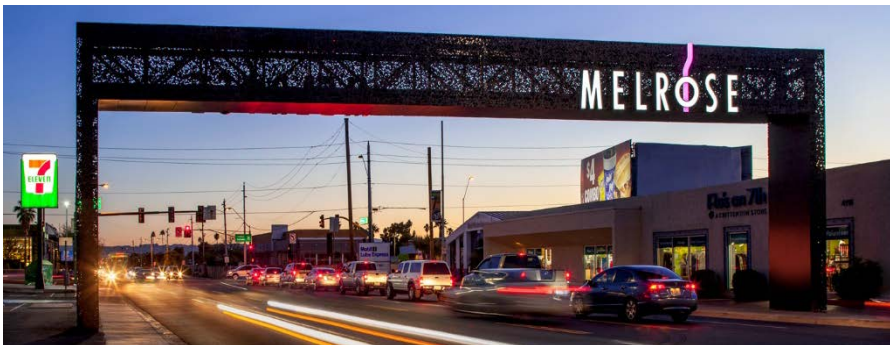
a. TITLE AND LOCATION <i>(City and State)</i> City of Phoenix, Multiple Projects, Phoenix, AZ	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES Ongoing	CONSTRUCTION <i>(If applicable)</i> Varies

**23. PROJECT OWNER'S INFORMATION**

c. PROJECT OWNER City of Phoenix	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT Varies	e. TOTAL COST OF PROJECT Varies
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

Gensler has been a part of the City of Phoenix On-Call Service contract since 2007, including the recent award/renewal of the contract for 2016-2017. Under this contract, the team has completed multiple projects at the Phoenix Convention Center, which included renovations to the public lobbies, corridors, meeting rooms, restrooms, exhibit halls, ballrooms, and delivery docks. Most recently the team was engaged to design a gateway Monument for the Melrose District, a structure spanning six lanes of traffic, delineating the entrance to the historic neighborhood. Gensler was also engaged by the City to create an **area master plan** to activate Adams Street, with the aim of exploring how the area could best be utilized.





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**5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT**

*(Present no more than five (5) projects. Complete one Section 5 for each project.)*

a. TITLE AND LOCATION <i>(City and State)</i> Arizona State University College Avenue Commons & Sun Devil Marketplace, Tempe, AZ	b. YEAR COMPLETED PROFESSIONAL SERVICES 2014      CONSTRUCTION <i>(If applicable)</i> 2014	
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**23. PROJECT OWNER'S INFORMATION**

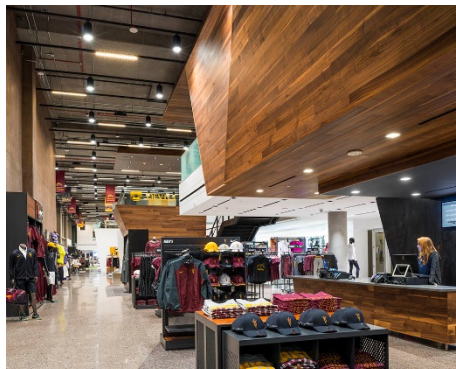
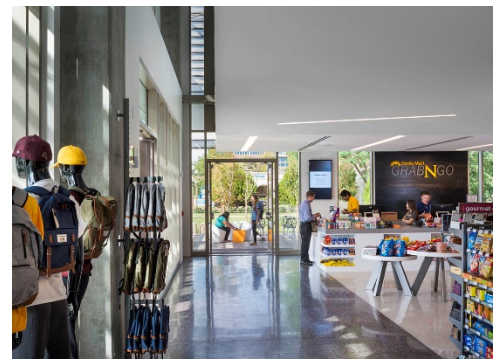
c. PROJECT OWNER Arizona State University & Follett Higher Education Group	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT College Ave Commons: \$54.5M / Sun Devil Marketplace: Confidential	e. TOTAL COST OF PROJECT College Ave Commons: \$54.5M / Sun Devil Marketplace: Confidential
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT *(include scope, size, and length of project)*

The new College Avenue Commons and Sun Devil Marketplace create a dynamic experience for pedestrians and tenants. Pocket plazas, shade structures and **community facilities** help integrate the building with the City of Tempe neighborhood where it resides. College Avenue Commons represents the pinnacle of **sustainable design**, and was recently awarded LEED Gold status by the US Green Building Council.

The new, five-story, ASU College Avenue Commons (designed in collaboration with Architekton) project is located at the south east corner of College Avenue and 7th Street, in the heart of Tempe. The location reinforces the urban pedestrian edge along both streets and provides direct frontage for the Gensler designed "Sun Devil Marketplace" / Bookstore and building lobby. The building houses **classrooms, various educational spaces, lab facilities, auditorium, and administrative offices.**

One of the main amenities of the building, the Sun Devil Marketplace, is designed to be used by the tenants and the public alike. This versatile space houses a wine and coffee **restaurant**, Grab-and-Go market, and retail area. Located on the second floor, a highly adaptable community room floats above the marketplace that can be converted to host events, screenings and meetings. This versatile space serves as yet another strong link between the building and the community.







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**Phoenix, Arizona 85007**

**5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT**

*(Present no more than five (5) projects. Complete one Section 5 for each project.)*

a. TITLE AND LOCATION <i>(City and State)</i> City of Maricopa, Multiple Projects, Maricopa, AZ	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES Varies	CONSTRUCTION <i>(If applicable)</i> Varies

**23. PROJECT OWNER'S INFORMATION**

c. PROJECT OWNER City of Maricopa	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT Varies	e. TOTAL COST OF PROJECT Varies
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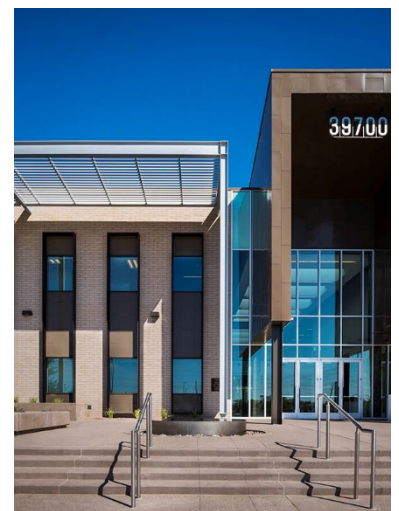
f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

Gensler has enjoyed a long history of successful projects with the City of Maricopa, a relationship which has produced the City of Maricopa Master Plan, City Hall and Police Station, and most recently the Public Works and Fire Facility.

The City of Maricopa endeavored into a comprehensive **area master plan** on 145 acres to develop a new city center comprised of a new city hall, police facility, and additional retail and commercial opportunities that will take the city through 2040.

Conceived as the first buildings as part of a governmental campus, the City of Maricopa City Hall and Police Station embody the concept of connectivity as an extension to the community, programs, and services while serving as new visual icons for the City. The City Hall (45,000 sq ft) includes public spaces, **community facilities, judicial spaces, administrative offices**, and council chambers, the Police Station (11,000) is also an integral element to this complex.

The City of Maricopa Fire and Public Works Facility is a new 15,000 sq ft building designed to facilitate service vehicles, **material storage**, and administrative **offices**.





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**Phoenix, Arizona 85007**

**5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT**

*(Present no more than five (5) projects. Complete one Section 5 for each project.)*

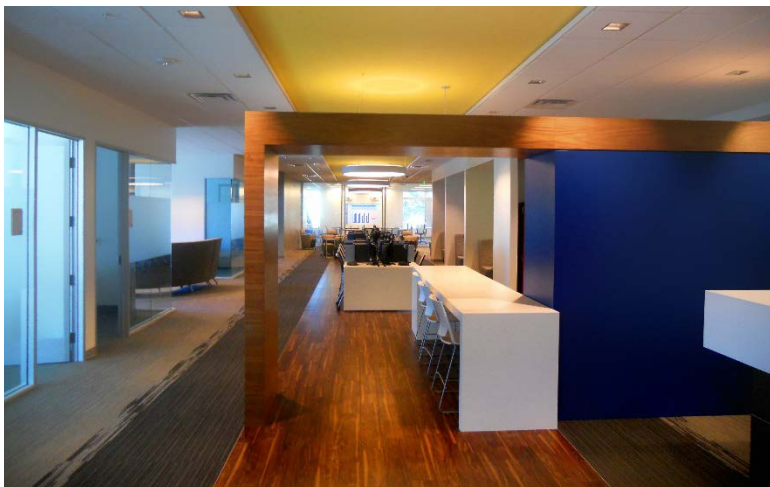
a. TITLE AND LOCATION <i>(City and State)</i> Apollo Group / University of Phoenix, Multiple Projects & Locations	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES Ongoing	CONSTRUCTION <i>(If applicable)</i> Varies

**23. PROJECT OWNER'S INFORMATION**

c. PROJECT OWNER Apollo Group	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT Project Costs Vary between \$5,000 - \$2.5M	e. TOTAL COST OF PROJECT Project Costs Vary between \$5,000 - \$2.5M
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

Gensler's contract with Apollo Group / University of Phoenix is for Tenant Improvement work on their campuses across the nation. The work entails interior build-outs on new campuses, as well as updating and **rehabilitating** existing facilities to new design standards. Campus components include computer-mediated (digital) **classrooms**, student resource centers, **educational facilities** and faculty and administrative areas. Many of these spaces are focused around **computer facilities** and areas for various types of technology. Size of each project can vary between 3,000 – 60,000 sq ft.





**ATTACHMENT I – General Qualifications**  
**ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:**  
**ADSP016-00005912**

**STATE PROCUREMENT OFFICE**  
**Department of Administration**  
**100 North 15<sup>th</sup> Avenue, Suite 201**  
**Phoenix, Arizona 85007**

**5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT**

*(Present no more than five (5) projects. Complete one Section 5 for each project.)*

a. TITLE AND LOCATION <i>(City and State)</i>	b. YEAR COMPLETED	
The Alameda, Building Renovation, Tempe, AZ	PROFESSIONAL SERVICES In Progress	CONSTRUCTION <i>(If applicable)</i> Estimated 2016

**23. PROJECT OWNER'S INFORMATION**

c. PROJECT OWNER Wentworth Property Company	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT \$6.8M	e. TOTAL COST OF PROJECT \$6.8M
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

Gensler had the opportunity to collaborate with Wentworth Property Company on the transformation of the site and building to create an amenity-rich, creative workplace environment that embraces its freeway location and the Sonoran desert context.

The existing **commercial building** was constructed in 1986 and has been used by multiple tenants over the past decades until the recent purchase of the property. Specific concept strategies focused on **rehabilitation** through heightening the building image, creating a unified appearance, developing personalized entry elements for tenants, adding shared amenities to the site, enhancing daylighting opportunities, and creating indoor / outdoor connections. The existing U-shaped footprint provided the opportunity to insert an amenity courtyard space in-between to connect to the interior programmatically and afford daylighting strategies within. The existing mansard roof and visually low facade was eliminated and new facade was proposed. Architectural features are integrated to highlight significant front door perception along with secondary entry elements inserted to the existing structure. These elements create a new frontal projection to the street, a fluid architectural language, and significant visual markers for branding and tenant signage. New building amenities include; **outdoor recreation** (bocce ball), **restaurant** dining, fitness center, outdoor shaded **community** seating, water features, and a unique rain garden concept that uses sustainable and indigenous landscape.





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6. ADDITIONAL INFORMATION

a. PROVIDE ANY ADDITIONAL INFORMATION YOU FEEL MAY BE NECESSARY TO DESCRIBE YOUR FIRMS QUALIFICATIONS. (ATTACH ADDITIONAL SHEETS AS NEEDED.)

December 21, 2015  
State of Arizona  
State of Procurement  
100 N. 15<sup>th</sup> Avenue, Suite 201  
Phoenix, AZ 85007

**Subject: Professional Services List**

Dear Procurement Administrator,

On behalf of the Gensler team, thank you for the opportunity to submit our qualifications to provide on-call consulting services for architectural projects with the State of Arizona. Gensler's multi-disciplinary expertise creates the ideal team to partner with the State in achieving your project goals and visions. We believe the following highlighted strengths distinguish Gensler for your on-call / annual service projects:

**Local Presence**

Gensler has a long standing presence in Arizona and strong reputation for design excellence. Named as the Real Estate Development (RED) Awards' 2015 Architect of the Year and the #1 Interior Design Firm by the Phoenix Business Journal for 7 years running, Gensler's commitment and expertise in the market has been continually recognized by our industry and peers. The Phoenix team has been recipient of over 45 recent design awards recognizing our client-driven design solutions and in 2016 we will be celebrating our 10 year anniversary in the Valley.

**Practice Area Integration**

Our dynamic local team is supported by a Firmwide count of over 5,000 industry professionals. Gensler's diverse set of offerings provides specific expertise when our clients need it, whether it's a strategic master plan, rehabilitation of an outdated office facility, or a complicated and highly technical laboratory design, we have the deep bench to solve all design problems, big or small. Our clients can call on the depth of just one practice area, or benefit from the integration of talent and knowledge from our 31 practice areas.

**On-Call Expertise**

Gensler brings a foundation of working under on-call consulting contracts. We understand that these types of public projects often have aggressive delivery schedules, and we work closely throughout all phases with consultants and contractors to achieve a clear understanding of scope, schedule and costs. This applies to projects of all sizes, as our local team has experience completing many small scale projects, renovations, and upgrades through our public on-call work with the City of Goodyear, Maricopa County, and City of Phoenix. Ensuring project results exceed the highest quality expectations along with the greatest value for our clients, is where Gensler's design meets pragmatism.

We look forward to developing a successful relationship with the State of Arizona and its many Agencies and appreciated the opportunities the Annual Professional Services List provides.

Sincerely,

Beth Harmon-Vaughan, PhD, FIIDA, LEED AP  
Principal-in-Charge

Company Name: Gensler  
Contact Name: Beth Harmon-Vaughan  
Address: 201 E. Washington St, Suite 750, Phoenix, AZ 85004  
Phone: 602.523.4900  
Fax: 602.523.4949  
E-mail: beth\_harmon-vaughan@gensler.com



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7. ANNUAL AVERAGE PROFESSIONAL SERVICES REVENUES OF FIRM FOR LAST 3 YEARS

a. Percentage of Total Work Attributable to State, Federal and Municipal Government Work:	10
b. Percentage of Total Work Attributable to Non-Government Work:	90

8. AUTHORIZED REPRESENTATIVE. The foregoing is a statement of facts.

Signature: *Beth Harmon-Vaughan*

Date: 12/21/2015

Name: Beth Harmon-Vaughan

Title: Principal-in-Charge