

Initial Offer:

Request for Qualifications

Solicitation No. ADSPO17-00006796

Description:

2017 Annual Professional Services List

Arizona Department of Administration

State Procurement Office

100 N 15th Ave., Suite 201 Phoenix, AZ 85007

Attachment 1

Offer and Acceptance Form

SUBMISSION OF OFFER: Undersigned hereby offers and agrees to provide qualifications for 2017 Annual Professional Services List in compliance with the Solicitation indicated above and our Offer indicated by the latest dated version below:

JT

initial

| Norris Design AZ, LLC | fatther | JT |
|-------------------------------------|--|----------|
| Offeror company name | Signature of person authorized to sign Offer | Initials |
| 4450 N. 12th Street, Suite 236 | Joel D. Thomas, Principal | |
| Address | Printed name and title | |
| Phoenix, AZ 85014 | Joel D. Thomas, Principal | |
| City State ZIP | Contact name and title | |
| 26-1618808 | jthomas@norris-design.com 602.254.9600 | |
| Federal tax identifier (EIN or SSN) | Contact Email Address Contact phone nu | mber |

CERTIFICATION: By signature in the above, Offeror certifies that it:

02.17.17

date

- 1. will not discriminate against any employee or applicant for employment in violation of Federal Executive Order 11246, [Arizona] State Executive Order 2009-9 or A.R.S. §§ 41-1461 through 1465;
- 2. has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the submitted offer. Failure to provide a valid signature affirming the stipulations required by this clause will result in rejection of the Offer. Signing the Offer with a false statement will void the Offer, any resulting contract, and may be subject to legal penalties under law;
- 3. complies with A.R.S. § 41-3532 when offering electronics or information technology products, services, or maintenance; and
- 4. is not debarred from, or otherwise prohibited from participating in any contract awarded by federal, state, or local government.

ACCEPTANCE OF OFFER: State hereby accepts the initial Offer, Revised Offer, or Best and Final Offer identified by number ADSPO17-00006796 at the top of this form, and which was dated ______ (the Accepted Offer). Offeror is now bound (as Contractor) to carry out the Work under the attached Contract, of which the Accepted Offer forms a part. Contractor is cautioned not to commence any billable work of to provide any material or perform any service under the Contract until Contractor receives the applicable Order or written notice to proceed from Procurement Officer.

The effective date of the Contract is: 07/05/17-01/30/18 awarded 07/05/17 State's Contract No. is: ADSPO17-00006796

Gina DeCotiis Procurement Officer printed name

Contract qualification award can be viewed at https://spo.az.gov/procurement-services/professional-services

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Attachment 2-A Experience and Capacity

STATE MAY DETERMINE YOUR SUBMITTAL IS NON-RESPONSIVE IF YOU DO NOT ANSWER ALL QUESTIONS FULLY.

DEFINITIONS

Architect Services, Engineer Services, Land Surveying Services, Assayer Services, Geologist Services and Landscape Architect Services: Those professional services within the scope of the practice of those services as provided in A.R.S § 32-101.

Branch Office: A geographically distinct place of business or subsidiary office of a firm that has a key role on the team.

Discipline: Primary technical capabilities of key personnel, as evidenced by academic degree, professional registration, certification, and/or extensive experience.

Firm: Defined in A.R.S § 32-101(B.13.).

Key Personnel: Individuals who will have major contract responsibilities and/or provide unusual or unique expertise.

Structure: How a business is organized to accomplish its objectives (i.e., Sole Proprietor, Limited Liability Company, Cooperative, Corporation, Partnership, S Corporation).

1.0 Five (5) Example Projects

List no more than five (5) ARIZONA PROJECT Example Projects Which Best Illustrate Firms Qualification for this contract in the chart provided below. Select project where multiple team members worked together, if possible, that demonstrate the team's capability to perform work similar to that required for this qualifications list contract. (NOTE: The integrity of the chart table columns shall remain unchanged, however the rows for each project may be expanded by the Offeror to accommodate the information).

- a. Title and Locations of project or contract. For an indefinite delivery contract, the location is the geographic scope of the contract.
- b. Enter the year completed of the professional services (such as planning, engineering study, or design), and/or the year completed if construction. If any of the professional services or the construction projects are not complete, leave Year Completed blank and indicate the status in Brief Description of Project and Relevance to This Contract (block f).
- c. Project Owner or user, such as a government agency or installation, an institution, a corporation or private individual.
- d. Provide the original budget or not to exceed dollar amount for the project.
- e. Provide the Total Cost of the Project. If any of the professional services or construction projects is not complete, indicate the percentage compete and whether this project will be on budget, over or under budget.
- f. Brief Description: Indicate scope, size, and length of project, principle elements and special features of the project. Discuss the relevance of the example project to this contract.

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| Title and Location of Project | Design Completion Year | Construction Completion Year | Project Owner | Project Original Budget (or NTE amount) | Total Cost of the Project | Brief Description of Project |
|--|------------------------------|------------------------------------|-----------------------|---|------------------------------------|---|
| Cottonwood Riverfront Trails & Recreation Area Master Plan Cottonwood, AZ | 2016 | n/a Master Plan | City of Cottonwood | \$43,000 (Fees) | \$43,000 (Fees) | A Master Plan that serves as a blueprint for the development of a high-quality, interconnected, multimodal, regional trail system. The City received a Planning grant from The Nature Conservancy; Verde River + Historic Old Town connectivity; Community outreach |
| Tucson Parks + Recreation System Master Plan Tucson, AZ | 2016 | n/a Master Plan | City of Tucson | \$274,650 (Fees) | \$274,650 (Fees) | Master Plan Update for operations, programming, facility renovation and capital improvements based on a comprehensive needs assessment; 5-year strategic plan, financial projections; Extensive public outreach, statistical survey; Project email and website |

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| Dead Horse Ranch State Park Site Plan Cottonwood, AZ | On-going, est 2017 | n/a Site Plan | State of Arizona | \$9,900 (Fees) | \$9,900 (Fees) | Located in the area near the Park's western lagoon, Norris Design is providing the schematic illustrative plan graphic and written performance specifications and narrative document for the project improvements. Amenities include picnic ramadas, cabins, support buildings, lagoon expansion, bridges to lagoon islands, pedestrian pathways, playground areas, lake source-water canal system for irrigation, and parking. |
|--|--|-----------------------|--|--|--|---|
| Arroyo Chico Urban Greenway + Bike Boulevard Tucson, AZ | Phase 1: 2014 Phase 2: Ongoing, 2018 | On-going, est 2018 | City of Tucson Parks & Recreation | Phase 1: \$110,000 Planning Fees Phase 2: \$100,000 Design Fees | Phase 1: \$110,000 Planning Fees Phase 2: \$100,000 Design Fees | A planning document includes 3D renderings, conceptual plans and construction documents for the urban greenway, bicyclist and pedestrian improvements to Winsett Street, which includes street cross-sections illustrating the current status of all segments of the Arroyo Chico Greenway in a regional context and its connections to other bike trails, downtown links and parks. |

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| NAU Center for Aquatics and Tennis Flagstaff, AZ | 2016 | 2016 | Northern Arizona University | \$270,000 Landscape Construction | \$270,000 Landscape Construction | The new facility replaced the Wall Aquatic Center and added 90k sf of exterior recreation space. The site integrates several plazas into the complex to create functional gathering spaces for competitive and recreational events; state of the art high altitude pool for the NAU's Swimming & Diving Team; six indoor tennis courts and an additional six lighted outdoor courts; soccer field included in the overall site plan; a major east-west pedestrian connection utilizing regionally adapted plantings irrigated by a smart irrigation system that will efficiently manage water use. |
|---|------|------|-----------------------------------|----------------------------------|----------------------------------|--|
|---|------|------|-----------------------------------|----------------------------------|----------------------------------|--|

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2.0 EMPLOYEES BY DISCIPLINE

| Aeronautical Engineer | Electrical Engineer | Mechanical Engineer | | |
|------------------------------|--|--------------------------|--|--|
| Agricultural Engineer | Environmental Engineer | Metallurgical Engineer | | |
| Archeologist | Environmental Scientist | Mining Engineer | | |
| Architect | Fire Protection Engineer | Nuclear Engineer | | |
| Architectural Engineering | Geodetic Surveyor | Petroleum Engineer | | |
| Biologist | Geographic Information System Specialist | Photogrammetrist | | |
| CADD Technician | Geological Engineer | Project Manager | | |
| Chemical Engineer | Geologist | Sanitary Engineer | | |
| Civil Engineer | Hydrographic Surveyor | Soils Engineer | | |
| Construction Manager | Hydraulic Engineer | Structural Engineer | | |
| Construction Inspector | Hydrologist | Technician/Analyst | | |
| Control Systems Engineer | Industrial Engineer | Transportation Engineer | | |
| Cost Engineer/Estimator | Landscape Architect | Water Resources Engineer | | |

Enter requested information in the chart provided below:

- a. Select disciplines from the List of Disciplines. For employees that do not qualify for any of the disciplines, select "Other".
- b. Each person can be <u>counted only twice</u>; <u>once for his/her primary function and once for his/her secondary function</u>. Primary and secondary functions should be indicated by including a "P" or an "S" in column b after the Description Title is given.
- c-d. If the form is completed for a firm (including all branch offices), enter the number of employees by disciplines in column c. If the form is completed for a branch office, enter the number of employees by discipline in column d and for the firm in column c. (NOTE: The Offeror may insert or delete rows in the existing Employees by Discipline chart table on page six (6 as necessary to complete the requirements for Question 2).

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| a. Discipline Title | b. Function: Primary (P) or Secondary (S) | c. No. of Employees Firm | d. No. of Employees Branch |
|--|---|-----------------------------|--|
| CADD Technician | Р | 2 | 2 – Tucson Branch |
| Geographic Information System Specialist | S | 1 | 1 – Tucson Branch |
| Landscape Architect | Р | 15 | 1 – Flagstaff Branch 10 – Phoenix Branch 5 – Tucson Branch |
| Other: Planner | Р | 4 | 2 – Phoenix Branch 2 – Tucson Branch |
| Other: Marketer | Р | 1 | 1 – Phoenix Branch |
| Total | | 23 | |

3.0 FIRMS EXPERIENCE AND REVENUE

a. Firm shall complete the Excel spreadsheet titled "Amendment I Project Experience Number of Projects and Revenue", using same document title and upload in Excel format as an "Attachment" with firm's offer in ProcureAZ. (NOTE: Amendment I version clarifies column instructions and additions of project experience categories).

4.0 FIRMS SERVICES

a. Firm shall complete the Excel spreadsheet titled "2017 Professional Services List of Firms Services" shall be completed and uploaded in Excel format only as an "Attachment" in ProcureAZ at time of offer submission.

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Amendment I ADSPO17-00006796 Project Experience Number of Projects and Revenue ADSPO17-00006796 2017 Annual Professional Services Qualifications List FIRMS NAME Norris Design AZ, LLC:

| TYPE OF PROJECT | TOTAL | Using the | Using the | TYPE OF PROJECT | TOTAL | Using the | Using the |
|--|------------------|-----------------------------------|------------------------------|---|------------------|-----------------------------------|------------------------------|
| | NUMBER OF | Revenue Index | Revenue Index | | NUMBER OF | Revenue Index | Revenue Index |
| | FIRM PROJECTS | (Enter 1-10) indicate the | (Enter 1-10) indicate the | | FIRM PROJECTS | (Enter 1-10) indicate the | (Enter 1-10) indicate the |
| | (ALL FIRM | approximate | approximate | | (ALL FIRM | approximate | approximate |
| | LOCATIONS - | revenue the | revenue the firm | | LOCATIONS) | revenue the | revenue the |
| | Arizona) | | has earned over | | COMPLETED | firm has earned | firm has earned |
| | COMPLETED | over the last | the last three | | IN LAST | over the last | over the last |
| | IN LAST | three years from | years from | | THREE YEARS | | three years |
| | THREE YEARS | ARIZONA ONLY state, municipal, | ARIZONA ONLY non- | | | ARIZONA ONLY state, municipal, | from ARIZONA |
| | | federal etc. | government | | | federal etc. | government |
| | | government | projects only | | | government | projects only |
| | | projects only | | | | projects only | |
| | | | | | | | |
| Acoustics, Noise Abatement | | | | Land Surveying | | | |
| Activity Centers | | | | Landscape Architecture | 1,276 | 2 | 4 |
| Aerial Photography; Airborne Data and Imagery Collection and Analysis | | | | LEED Accredited A/E | | | |
| Agricultural Development; Grain Storage; Farm | | | | LEED Independent 3rd Party Building | | | |
| Mechanization Air Pollution Control | | | | Commissioning Libraries; Museums; Galleries | | | |
| Airports: Navaids: Airport Lighting: Aircraft Fueling | | | | Lighting (Exteriors; Streets; Memorials; Athletic | | | |
| | | | | Fields, Etc.) Lighting (Interior; Display; Theater, Etc.) | | | |
| Airports; Terminals and Hangars; Freight Handling Animal Facilities | | | | Lighting (Interior; Display; Theater, Etc.) Lighting (Cave; Cavern) | | | |
| Anti-Terrorism/Force Protection | | | | Mapping Location/Addressing Systems | | | |
| Area Master Planning | 45 | | - | Materials Handling Systems; Conveyors; Sorters | | | |
| Auditoriums and Theaters | 45 | 0 | 2 | Materials Testing | | 1 | - |
| | | | | Measurement / Verification / Conservation Water | | | |
| Automation; Controls; Instrumentation | | | | Consumption | | 1 | |
| Barracks; Dormitories Bridge Design: Bridges | | | | Medical Related Metallurgy | | | - |
| Bridge Design: Bridges Cartography | | | | Metallurgy Mining and Mineralogy | | | 1 |
| | | | | Modular Systems Design; Pre-Fabricated | | | |
| Cemeteries (Planning and Relocation) | 2 | 0 | 1 | Structures or Components | | 1 | |
| Chemical Processing and Storage Child Care/Development Facilities | | | | Mold Investigation Museums | | | |
| Child Care/Development Facilities Codes; Standards; Ordinances | | | | Museums Nuclear Facilities; Nuclear Shielding | | | |
| Cold Storage; Refrigeration and Fast Freeze | | | | Office Buildings; Industrial Parks | | | |
| Commercial Building (Low Rise); Shopping Centers | | | | Outdoor Recreation | 180 | 3 | |
| Communications Systems; TV; Microwave | | | | Petroleum and Fuel (Storage and Distribution) | | | |
| Community Facilities | | | | Phase I Environmental | | | |
| Computer Facilities | | | | Photogrammetry | | | |
| Conservation and Resource Management | | | | Pipelines (Cross-Country - Liquid and Gas) | | | |
| Construction Management | | | | Plumbing and Piping Design | | | |
| Construction Materials Testing | | | | Pneumatic Structures, Air-Support Buildings | | | |
| | | | | | | | |
| Construction Surveying Controls and Electronics Engineer | | | | Power Generation, Transmission, Distribution Prisons and Correctional Facilities | | | |
| Corrosion Control; Cathodic Protection Electrolysis | | | | Product, Machine Equipment Design | | | |
| Cost Estimating; Cost Engineering and Analysis; | | | | Public Safety Facilities | | | |
| Parametric Costing; Forecasting Cryogenic Facilities | | | | Radar; Sonar; Radio and Radar Telescopes | | | |
| Dams (Concrete; Arch) | | | | Radio Frequency Systems and Shieldings | | | |
| | | | | | | | |
| Dams (Earth; Rock); Dikes; Levees | | | | Railroad; Rapid Transit | | | |
| Desalinization (Process and Facilities) | | | | Recreation Facilities (Parks, Marinas, Etc.) | 90 | 3 | 0 |
| Design & Planning Structured Parking Facilities | | | | Refrigeration Plants/Systems | | | |
| Design-Build - Preparation of Requests for Proposals | | | | Rehabilitation (Buildings; Structures; Facilities) | | | |
| Detention Security Systems | | | | Research Facilities | | | |
| Digital Elevation and Terrain Model Development | | | | Resources Recovery; Recycling | | | |
| Digital Orthophotography Dining Halls; Clubs; Restaurants | | | | Rivers; Canals; Waterways; Flood Control Roof Infrared Imaging to Identify Water Leaks | | | |
| Disability / Special Needs | | | | Roofing | | | |
| | | | | Safety Engineering; Accident Studies; OSHA | | | |
| Dredging Studies and Design | | | | Studies | | | |
| Ecological and Archeological Investigations | | | | Security Systems; Intruder and Smoke | | | |
| Educational Facilities; Classrooms | | | | Detection Seismic Designs and Studies | | | |
| Educational Facilities; Classrooms Electrical Studies and Design | | | | Seismic Designs and Studies Sewage Collection, Treatment and Disposal | | | 1 |
| Electronics | | | | Soils and Geologic Studies; Foundations | | | |
| Elevators; Escalators; People-Movers | | | | Solar Energy Utilization | | | |
| Energy / Water Auditing Savings | | | | Solid Wastes; Incineration; Landfill | | | |
| Energy Conservation; New Energy Sources | | | | Special Environments; Clean Rooms, Etc. | | | |
| Environmental Impact Studies, Assessments or Statements | | <u> </u> | | Specifications Writing | | <u></u> | |
| Fallout Shelters; Blast-Resistant Design | | | | Storm Water Handling and Facilities | | | |
| Fire Protection | | | | Structural Design; Special Structures | | | |
| Fisheries; Fish Ladders | | | | Surveying; Platting; Mapping; Flood Plain | | 1 | |
| Forensic Engineering | | | | Studies Sustainable Design | 90 | 1 | 2 |
| Garages; Vehicles Maintenance Facilities; Parking | | | | Swimming Pools | 30 | 1 | |
| Gas Systems (Propane; Natural, Etc.) | | | | Testing and Inspection Services | | | |
| Geodetic Surveying: Ground and Airborne | | | | Topographic Surveying and Mapping | | | |
| Heating; Ventilating; Air Conditioning | | | | | | | |
| | | | | Towers (Self-Supporting and Guyed Systems) | | 1 | |
| Highways; Streets; Airfield Paving; Parking Lots | - | | | Toxicology Traffic and Transportation Engineering | | 1 | |
| Historical Preservation Hospital and Medical Facilities | | | | Traffic Studies | | 1 | |
| Hotels; Motels | | | | Transportation | | | |
| Housing (Residential, Multi-Family; Apartments; | | | | | | | |
| Condominiums) Hydraulics and Pneumatics | | 1 | | Tunnels and Subways Urban Renewals; Community Development | 45 | 0 | 2 |
| Hydrographic Surveying | | | | Utilities (Gas and Steam) | 40 | U | |
| Industrial Buildings; Manufacturing Plants | | | | Value Analysis; Life-Cycle Costing | | | |
| Industrial Processes; Quality Control | | | | Warehouse and Depots | | | |
| Industrial Waste Treatment | | | | Waste Water Treatment Facility | | | |
| Intelligent Transportation Systems | | | | Water Resources; Hydrology; Ground Water | | 1 | |
| Infrastructure | | | | Water Supply; Treatment and Distribution | | | |
| Irrigation; Drainage | 1 | | | Water Well Rehabilitation; Water Well Work | | | |
| | | | | Wind Tunnels; Research/Testing Facilities | | | |
| Judicial and Courtroom Facilities | | | | Design | | | |
| Laboratories; Medical Research Facilities | | | | Zoning; Land Use Studies | 72 | 0 | 2 |
| Labs - General Labs - Research - Dry | | | | 1 | | | |
| | | 1 | | i e | | | |

| Professional Services | Revenue Index |
|--------------------------------|---------------|
| Number | 1. Less |
| than \$100,000 | 2. |
| \$100,000 to less than \$250 | ,000 |
| 3. \$250,000 to less than \$5 | 600,00 |
| 4. \$500,000 to less than \$1 | Million |
| 5. \$1 Million to less than \$ | 2 Million |
| 6. \$2 Million to less than \$ | 5 Million |
| 7. \$5 Million to less than \$ | 10 Million |
| 8. \$10 Million to less than | \$25 Million |
| 9. \$25 Million to less than | \$50 Million |
| 10. \$50 Million or greater | |



Solicitation No.

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EXPERIENCE REFERENCES:

THE PRIME FIRM SHALL LIST A TOTAL OF THREE (3) CLIENT REFERENCES FOR ANY PROJECTS COMPLETED IN THE LAST YEAR BY THE FIRM (OR A BRANCH LOCATION). REFERENCES MAY BE CONTACTED BY ANY ELIGIBLE AGENCY.

| 1 Client Company/Address | | Contact | Begin Date | End Date |
|---|--------------------------|--|------------|-----------|
| City of Cottonwood 821 N. Main Street, Cottonwood, AZ 86326 | | Casey Rooney Economic Development Director | April 2016 | July 2016 |
| Phone Number | Emai | il Address | | |
| 928.340.2741 | crooney@cottonwoodaz.gov | | | |

List project name, project location, original design fee, final design fee, construction costs (if applicable), and program facilities.

Cottonwood Riverfront Trails & Recreation Master Plan, Cottonwood, AZ

Original/Final Planning Fee: \$48,500 Construction Costs: n/a

Community Outreach; Strategic Parks and Trails Planning; Funding Analysis; Design Standards

Services performed similar to those described in Solicitation

Outdoor Recreation Planning; Trails Master Planning; Trail Design Standards; Community Outreach; 3D Graphic Renderings; Wayfinding Graphics + Signage Design; Community Outreach

| 2 | Client Company/Address | | Contact | Begin Date | End Date | | |
|-----|--|--------------------------|---|------------|--------------|--|--|
| • | of Tucson S. Randolph Way, Tucson, AZ 16 | | Howard Dutt, Landscape Architect, Parks & Recreation | May 2015 | October 2016 | | |
| Pho | ne Number | Emai | nail Address | | | | |
| 520 | .837.8040 | Howard.dutt@tucsonaz.gov | | | | | |

List project name, project location, original design fee, final design fee, construction costs (if applicable), and program facilities.

Tucson Parks & Recreation System Master Plan, Tucson, AZ

Original/Final Planning + Design Fee: \$274,650 Construction Costs: n/a

Community Outreach; Parks & Rec Strategic Planning; Marketing Plan; Statistically Valid Citizen Survey;

Benchmarking; Trends; Inventory; Level of Service; Programming Analysis; Operations Analysis; Financial Analysis;

Economic Impacts; Prioritized Action Plan & Recommendations

Services performed similar to those described in Solicitation

Parks & Recreation Planning; Trails Master Planning; Trail Design Standards; Landscape Architecture; Plan Graphic Renderings

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| 3 Client Company/Address | | Contact | Begin Date | End Date | |
|--|------|---|------------|-----------|--|
| City of Sedona 102 Roadrunner Drive Sedona, AZ 86336 | | Rachel Murdock Parks & Recreation Manager | April 2016 | July 2016 | |
| Phone Number | Emai | nail Address | | | |
| 928.203.5011 | Rmu | urdoch@sedonaaz.gov | | | |

List project name, project location, original design fee, final design fee, construction costs (if applicable), and program facilities.

Posse Grounds Dog Park Master Plan, Sedona, AZ

Original/Final Planning Fee: \$16,250; Construction is pending City funding

Services performed similar to those described in Solicitation

The Posse Grounds Dog Park is an existing 1.5-acre dog park within Sedona in need of renovations. The park sits on a sloped, rocky and mostly native vegetated site. Site challenges include erosion problems, lack of shade, limited parking, ADA non-compliances, dust control and lack of park amenities. Norris Design produced a Master Plan addressing these issues. The master planning process included working with the City to produce preliminary concepts, public outreach meetings, and estimates of probable costs. Community and City input gathered from the public outreach meetings was incorporated into a master plan that will guide all future renovations.

Norris Design is currently preparing the Construction Documents for implementation of this project.

End of Attachment 2-A

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Attachment 2-B Organization Profile

STATE MAY DETERMINE YOUR PROPOSAL IS NON-RESPONSIVE IF YOU DO NOT ANSWER ALL QUESTIONS FULLY.

ORGANIZATION PROFILE

| | Firm Name | Norris Des | sign AZ | Z LLC | | | , | Year established | 2004 | | | |
|----|---|--------------|---|-----------------------|--------------|------------------|--------------------------|----------------------------------|--------------|--|--|--|
| | Principal address street, city, state) | 4450 N. 12 | 4450 N. 12th Street, Suite 236, Phoenix, AZ 85014 | | | | | | | | | |
| | Entity type: | Limited Li | ability | Company | | St | ructure: | Limited Liabil | ity Company | | | |
| | Branch or Division: | Branch | | | | | Parent: | :: Norris Design | | | | |
| | | | | Years the org | ganiza | ation has condu | cted bus | iness in Arizona. | 13 years | | | |
| | | | (| Contract Repres | sentat | tives to Contac | :t | | | | | |
| | Name | | Title | | Т | Telephone Number | | E-Mail Address | | | | |
| 1. | Joel Thomas | | Prin | cipal | 602.254.9600 | | j | jthomas@norris-design.com | | | | |
| 2. | Brian Sager | | Asso | ociate 602.254.9600 | | ŀ | bsager@norris-design.com | | | | | |
| 3. | Julie Parizek | | Seni | nior Associate | | 520.622.9565 | jparizek@norris | | s-design.com | | | |
| 4. | Aaron Hayne | | Seni | nior Associate 928.23 | | 928.233.3021 | a | ahayne@norris-design.com | | | | |
| 5. | Jason Kuklinsk | i | Princ | cipal | 5 | 520.622.9565 | | jkuklinski@norris- design.com | | | | |
| | Firm Pro | ofessional L | icens. | es/Certifications | s (INC | CLUDE COPY (| F DOC | JMENT IN OFFE | R) | | | |
| | Description | | | Issuer | | | | Number | Expiration | | | |
| 1. | 1. Arizona Board of Technical Registration | | | State of Arizona | | | 14993-2 | 09.30.17 | | | | |
| 2. | AZ Transaction License Numbe | | ıx | State of Arizona | | | | 20269421-E | | | | |

End of Attachment 2-B

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Attachment 3-A Method Proposal

(Method of Approach)

RESERVED FOR AWARDED DESIGN PROFESSIONAL UPON SERVICE REQUEST

End of Attachment 3-A

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Attachment 3-B

Key Personnel Proposal

Answer all questions thoroughly in the spaces provided. **Complete this form in full for each one of the key personnel who will participate in this contract.** Insert or attach a separate resume if desired, but any attached resumes are supplemental to this form and **do not substitute resumes for this form**. Offeror shall list any resume filename within the Key Personnel Form resume section <u>and Attach as titled in ProcureAZ with offer</u>. Resumes shall not be listed in Attachment 3-B as Supplements.

| 1 Name | Joel D. Thomas, PLA | How long with company? | 5 years | |
|---|--|---|-----------|--|
| Current position in company: | Principal | How long in positon? | 1.5 years | |
| Position for the Services: | Principal Landscape Architect | How much of time will be dedicated to the Services? | 25% | |
| What primary functions will be assigned? | Project Leadership and Oversight, Land | lscape Design | | |
| Describe person's experience in performing services like those that are to be assigned: | administration are key functions to produce projects on time and within budget. Icel has | | | |
| List person's job-related training and education: | EDUCATION Bachelor of Science in Landscape Architecture Colorado State University - Fort Collins, 2005 PROFESSIONAL CERTIFICATION Registered Landscape Architect, Arizona, #49699 Self-Certified Landscape Architect City of Phoenix, #188 PROJECT LEARNING Bike Trails, Bike Jumps, Bicycle Facilities Low water-use planting design Open Space + People Space Amenities Design Site Planning + Master Planning | | | |
| Resume: | Norris Design Team Resumes | | | |

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| 2 Name: | Brian Sager, PLA, CID | How long with company? | 1.25 years | |
|---|--|---|------------|--|
| Current position in company: | Associate | How long in positon? | 1.25 years | |
| Position for the Services: | Landscape Architect | How much of time will be dedicated to the Services? | 45% | |
| What primary functions will be assigned? | Project Manager, Planning, Landscape | Design, Consultant Coordinatio | on | |
| Describe person's experience in performing services like those that are to be assigned: | With a passion for sustainability and successful landscapes, Brian Sager's objective is to creatively integrate natural and healthy environments into the redevelopment of parks and public spaces. His professional interests include leading project teams for projects such as parks, trailheads and trails. He has expertise in trails planning, site design, hardscape design, rainwater harvesting and LID techniques, landscape irrigation design, park planning and design, and transportation projects. Open Space projects and outdoor environments are a focus area with master plans and built work within several communities throughout Arizona. Brian started practicing landscape architecture in Tucson, where he gained experience with rainwater harvesting, native plant preservation plans, and designing landscapes that embrace the many Arizona ecologies. Prior to joining Norris Design, one of Brian's significant roles was Project Manager for the City of Mesa's Pioneer Park Master Plan project. | | | |
| List person's job-related training and education: | EDUCATION Master of Landscape Architecture, The University of Arizona, 2002 Bachelor of Arts, English, The University of Kansas, 1996 PROFESSIONAL CERTIFICATION Registered Landscape Architect, Arizona, #45445 Certified Irrigation Designer, #90624 PROFESSIONAL AFFILIATIONS American Society of Landscape Architects Arizona Chapter ASLA, 2000 – Present PROJECT LEARNING Prioritized Action Plan + Recommendations Low water-use planting design Open Space + People Space Amenities Design Site Planning + Master Planning Community Outreach | | | |
| Resume: | Norris Design Team Resumes | | | |

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| 3 Name: | Julie Parizek, CPRP | How long with company? | 2.25 years | | |
|---|---|---|------------|--|--|
| Current position in company: | Senior Associate | How long in positon? | 2.25 years | | |
| Position for the Services: | Project Manager, Senior Planner, Parks Planner | How much of time will be dedicated to the Services? | 45% | | |
| What primary functions will be assigned? | Project Management, Planning, Parks F | Planning, Community Outreach | ı | | |
| Describe person's experience in performing services like those that are to be assigned: | Julie knows that managing jurisdictional value throughout the project life cycle is key to | | | | |
| List person's job-related training and education: | EDUCATION Master of Landscape Architecture, The University of Arizona, 2016 ABT Master of Science, Ecology and Evolutionary Biology The University of Arizona, curriculum 1993-1997 Bachelor of Science in Mathematics, minor in Spanish The University of Arizona, 1984 PROFESSIONAL CERTIFICATION Certified Parks and Recreation Professional #10358524 PROFESSIONAL AFFILIATIONS | | | | |
| Resume: | Site Planning + Master Planning Norris Design Team Resumes | | | | |

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| 4. Name: | Aaron Hayne, LEED AP | How long with company? | 14 years | | |
|---|--|---|----------|--|--|
| Current position in company: | Senior Associate | How long in positon? | 2 years | | |
| Position for the Services: | Project Manager, Landscape Designer | How much of time will be dedicated to the Services? | 45% | | |
| What primary functions will be assigned? | Planning, Landscape Design, Project Do | ocumentation Leader | | | |
| Describe person's experience in performing services like those that are to be assigned: | Aaron Hayne leads the Flagstaff office for Norris Design. Aaron is responsible for conceptual and schematic design, creation of construction documents, project management and construction administration. He specializes in design for sport and recreational parks, trail heads and special park amenities. Additionally, Aaron has expertise in site grading as well as extensive knowledge of plant materials. Aaron's responsibilities included close coordination with the project owner and project consultants. He has extensive experience in the public outreach process, conducting community meetings, gathering stakeholder input and making graphic presentations illustrating project concepts and expressing the project team's creative ideas. | | | | |
| List person's job-related training and education: | EDUCATION Bachelor of Landscape Architecture Colorado State University, Cum Laude, PROFESSIONAL CERTIFICATION LEED Accredited Professional AWARDS & RECOGNITION ASLA Colorado Merit Award in Design; County Government Center and Natura ASLA Colorado Merit Award in Design; PROJECT LEARNING Community Outreach Prioritized Action Plan + Recommendat Sustainable planting design Open Space + People Space Amenities I Site Planning + Master Planning Park Facilities Programming & Design | and Land Stewardship Award, l Park, 2011 Forsberg Iron Spring Park, 20 tions | | | |
| Resume: | Norris Design Team Resumes | | | | |

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| 5 Name: | Jason Kuklinski, PLA, CID | How long with company? | 11 years | |
|---|--|---|----------|--|
| Current position in company: | Principal | How long in positon? | 1 year | |
| Position for the Services: | Principal Landscape Architect + Principal Irrigation Designer | How much of time will be dedicated to the Services? | 25 % | |
| What primary functions will be assigned? | Project Leadership and Oversight, Land | lscape & Irrigation Design | | |
| Describe person's experience in performing services like those that are to be assigned: | structure and roof-top gardens and multiple historic revitalization projects. His experience includes master planning of neighborhood and regional parks and | | | |
| List person's job-related training and education: | EDUCATION Master of Business Administration University of Phoenix, 2000 Bachelor of Science in Landscape Architecture University of Arizona, 1998 PROFESSIONAL CERTIFICATION Registered Landscape Architect Arizona #50617 | | | |
| Resume: | Norris Design Team Resumes | | | |

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JOEL THOMAS PLA, ASLA

jthomas@norris-design.com

EDUCATION

Bachelor of Science in Landscape Architecture

Colorado State University Fort Collins, 2005

WORK EXPERIENCE

Norris Design

Phoenix, AZ 2012 - Present

SmithGroupJJR

Phoenix, AZ 2007 - 2012

Oehme, van Sweden & Associates

Washington DC 2005 - 2007

The Acacia Group

Tucson, AZ 2005

PROFESSIONAL CERTIFICATION

Registered Landscape Architect, Arizona, #49699 Self-Certified Landscape Architect City of Phoenix, #188

PROFESSIONAL AFFILIATIONS

American Society of Landscape Architects
Arizona Chapter ASLA, Vice President 2010 - 2011

AWARDS & RECOGNITION

ASLA Arizona Merit Award in Design Award, City of Mesa Desert Trails Bike Park. 2014

As Principal-in-Charge, Joel Thomas leads the Phoenix office of Norris Design in all phases of the project planning and design process to create the theme and identity for each project. He is directly responsible for ensuring that client design goals are maintained throughout the implementation of the project. Client interface, along with project design and firm administration are key functions to produce projects on time and within budget. Joel has over 10 years of project experience and calls Phoenix, Arizona home. His strengths include site planning and landscape design encompassing many different styles and scales for municipal open space designs, parks and recreation, and trails projects. The City of Mesa Desert Trails Bike Park is an AZ ASLA and APRA design award winning municipal park project.

SELECT PROJECT EXPERIENCE

Arizona State University 4-Campus Comprehensive Development Plan, Tempe, Phoenix, Mesa, AZ*

Arizona State University Downtown Student Recreation Center, Phoenix, AZ*

Banner Del Webb Master Plan, Phoenix, AZ*

Banner University Medical Center PAD, Tucson, AZ

Central Arizona College Master Plan, Maricopa, AZ*

Cottonwood Recreation Center + Park, Cottonwood, AZ

Cottonwood Riverfront Trails & Recreation Area Master Plan, Cottonwood, AZ

Dead Horse Ranch State Park, Cottonwood, AZ

Desert Trails Bike Park, Mesa, AZ

Dignity Health Arizona General Hospital ER, Mesa, AZ

Fort Tuthill County Park, Flagstaff, AZ

Guerrero Rotary Park, Mesa, AZ

Hacienda Children's Hospital, Mesa, AZ

Morenci Town Center, Morenci, AZ

Northern Arizona University Center for Aquatics + Tennis, Flagstaff, AZ

Peoria Community Services Master Plan, Peoria, AZ

Somerton Centennial Park Master Plan. Somerton. AZ

Stanford University School of Medicine Master Plan, Stanford, CA

Timber Sky Master Planned Community + Streetscapes + Monumentation, Flagstaff, AZ

Yuma Regional Medical Center Cancer Center Serenity Garden, Yuma, AZ

*completed prior to joining Norris Design





BRIAN SAGER PLA, CID bsager@norris-design.com

EDUCATION

Master of Landscape Architecture The University of Arizona, 2002

Bachelor of Arts, English The University of Kansas, 1996

WORK EXPERIENCE

Norris Design Phoenix, AZ

2015 - Present

2010

Kimley Horn and Associates

Phoenix and Mesa, AZ 2010 - 2015

SAGE Landscape Architecture & Environmental Tempe, AZ

SAGE Landscape Architecture & Environmental Tucson, AZ 2002 - 2009

PROFESSIONAL CERTIFICATION

Registered Landscape Architect, Arizona, #45445 Registered Landscape Architect, Colorado, #915 Registered Landscape Architect, New Mexico, #515 Certified Irrigation Designer, #90624

PROFESSIONAL AFFILIATIONS

American Society of Landscape Architects Arizona Chapter ASLA, 2000 - Present City of Tucson Design Review Board, 2008-2009 With a passion for sustainability and successful landscapes, Brian Sager's objective is to creatively integrate natural and healthy environments into the redevelopment of cities and public spaces. His professional interests include leading project teams for projects such as parks and trails. He has expertise in trails planning, site design, hardscape design, rainwater harvesting and LID techniques, landscape irrigation design, park planning and design, and transportation projects. Open Space projects and outdoor environments are a focus area with master plans and built work within several communities throughout Arizona. Brian started practicing landscape architecture in Tucson, where he gained experience with rainwater harvesting, native plant preservation plans, and designing landscapes that embrace the desert ecology. Prior to joining Norris Design, one of Brian's significant roles was Project Manager for the City of Mesa's Pioneer Park Master Plan project.

SELECT PROJECT EXPERIENCE

Arizona State University Memorial Union Pedestrian Improvements, Tempe, AZ*

Banner UMC North Expansion, Tucson, AZ

Boyce Thompson Arboretum Parking Lot Expansion, Superior, AZ*

Centennial Park Master Plan, Somerton, AZ

Chandler Public Safety Training Center, Chandler, AZ

Cortaro Mesquite Bosque, Pima County Flood Control, Marana, AZ*

Cottonwood Riverfront Trails & Recreation Area Master Plan, Cottonwood, AZ

Dead Horse Ranch State Park, Cottonwood, AZ

Glendale Parks, Recreation + Library Fee Review, Glendale. AZ

Glendale New River Northern Connection Multi-use Pathway, Glendale, AZ*

MAG Rail Crossing Guidelines, Maricopa County, AZ

Mesa Community College Entry Monuments and Edge Improvements, Mesa AZ*

Mesa Community College Pedestrian Spine, Mesa AZ*

Mohave County Courthouse, Kingman, AZ

North-South Rail Spur Project Assessment, Tempe, AZ*

Pecos Basin DCR - MCFCD, Mesa, AZ*

Picture Rocks Park and Pool, Pima County, AZ*

Pioneer Park Master Plan, Mesa, AZ*

Rio Salado Multi-use Path, Tempe, AZ*

Tempe Fire Station #7 + Estrada Park, Tempe, AZ

Skyline Park, Buckeye, AZ*

*completed prior to joining Norris Design





Julie Parizek has been practicing landscape architecture and planning in southern Arizona for 20 years. Her depth of experience in the public administration of parks, trails and recreation planning and development has given her project management tools appropriate to public sector domains, tools that maximize efficiency and effectiveness. Julie knows that managing jurisdictional value throughout the project life cycle is key to deriving maximum benefit from public investment. She will help your agency drive decisions through analysis, manage project life cycles, control project costs, provide transparency into jurisdictional decisions, and generate stakeholder support. Julie makes sure that jurisdictional clients get what they need.

JULIE PARIZEK CPRP

jparizek@norris-design.com

EDUCATION

Master of Landscape Architecture

The University of Arizona, 2016

ABT Master of Science, Ecology and Evolutionary Biology The University of Arizona, curriculum 1993-1997

Bachelor of Science in Mathematics, minor in Spanish The University of Arizona, 1984

WORK EXPERIENCE

Norris Design

Tucson, AZ 2014 - Present

City of Tucson Parks & Recreation Department

Tucson, AZ 2001 - 2014

University of Arizona

Tucson, AZ 1995 - 2001

PROFESSIONAL CERTIFICATION

Certified Parks and Recreation Professional #10358524

PROFESSIONAL AFFILIATIONS

National Recreation & Parks Association, 2011 - Present Arizona Parks & Recreation Association, 2016

SELECT PROJECT EXPERIENCE

Arroyo Chico Greenway + Bike Boulevard, Tucson, AZ

Avondale Parks, Recreation, Facilities & Trails Master Plan Update, Avondale, AZ

Case Park Master Plan, Tucson, AZ*

Columbus Park Master Plan, Tucson, AZ*

Cottonwood Riverfront Trails & Recreation Area Master Plan, Cottonwood, AZ

Dead Horse Ranch State Park, Cottonwood, AZ

Downtown Green Infrastructure Park + Open Space Plan, Tucson, AZ*

El Paso Southwestern Greenway, Tucson, AZ

Fort Tuthill County Park, Flagstaff, AZ

Glendale Parks, Recreation + Library Fee Review, Glendale, AZ

Green Valley Recreation, Inc. 10-Year Strategic Service Plan, Green Valley, AZ

Pima County Bond Issue Development, Tucson, AZ*

Reid Park Irrigation Master Plan, Tucson, AZ*

Reid Park Master Plan, Tucson, AZ*

Sonoran Desert Park Master Plan for Remediation, Tucson, AZ*

Tangerine Corridor Community Park, Marana, AZ

Tucson Infrastructure Improvements Plan Parks and Recreational Facilities, Tucson, AZ*

Tucson Parks & Recreation Department Parks Inventory and Assessment, Tucson, AZ*

Tucson Parks & Recreation System Master Plan, Tucson, AZ

Tucson Regional Sports Fields and Lighting, Tucson, AZ*

Tucson Urban Greenways, Tucson, AZ*

*completed prior to joining Norris Design





Aaron Hayne leads the Flagstaff office for Norris Design. Aaron is responsible for site planning, conceptual and schematic design, creation of construction documents, project management and construction administration. He specializes in design for nature parks, sport and recreational parks, streetscapes, and large master planned communities along with all their associated amenities. Additionally, he has expertise in site grading as well as extensive knowledge of Arizona's regional plant materials. Aaron's responsibilities included close coordination with the project owner and project team consultants. He has extensive experience in the public outreach process, conducting community meetings, gathering stakeholder input and making graphic presentations illustrating project concepts and expressing the project team's creative ideas.

AARON HAYNE LEED, AP

ahayne@norris-design.com

EDUCATION

Bachelor of Landscape Architecture

Colorado State University, Cum Laude, 1999

WORK EXPERIENCE

Norris Design

Denver, CO & Flagstaff, AZ 2002 - Present

Shalkey and Team Inc.

Denver, CO 1999 - 2002

Nuszer Kopatz, Internship

Denver, CO 1997 - 1998

PROFESSIONAL CERTIFICATION

LEED Accredited Professional

PROFESSIONAL AFFILIATIONS

Arizona Association of Economic Development, 2016- Present

AWARDS & RECOGNITION

ASLA Colorado Merit Award in Design and Land Stewardship Award, Adams County Government Center and Natural Park, 2011

ASLA Colorado Merit Award in Design, Forsberg Iron Spring Park, 2009

SELECT PROJECT EXPERIENCE

Adams County Natural Park, Adams County, CO

Carmichael Park, Brighton, CO

Cobblestone Ranch, Douglas County, CO

Cottonwood Riverfront Trails and Recreation Master Plan, Cottonwood, AZ

Cypress Park, Lake Havasu City, AZ

Dick Samp Memorial Park, Lake Havasu City, AZ

Dick's Sporting Goods Park, Commerce City, CO

Dorcas Jensen Memorial Park, Meeker, CO

Douglas County Fairgrounds Regional Park, Douglas County, CO

Forsberg Iron Spring Park, Lakewood, CO

Fort Tuthill Renovation, Flagstaff, AZ

Heather Gardens, Aurora, CO

Houston Amateur Sports Complex, Houston, TX

Ken Mitchell Open Space Park and Master Plan, Brighton, CO

Midtown Phase 1, Denver, CO

Mill Town, Flagstaff, AZ

NAU Center for Aquatics + Tennis, Flagstaff, AZ

NAU Union West Lawn, Flagstaff, AZ

Peak to Peak Ball Fields, Lafayette, CO

Pioneer Park, Commerce City, CO

Posse Grounds Accessible Playground, Sedona, AZ

Posse Grounds Dog Park Master Plan, Sedona, AZ

Ranger Station Park, Sedona, AZ

S.A.R.A. Park, Lake Havasu City, AZ

Terrain, Castle Rock, CO

Timber Sky Master Planned Community + Streetscapes + Monumentation, Flagstaff, AZ





JASON KUKLINSKI PLA, CID

jkuklinski@norris-design.com

EDUCATION

Bachelor of Science in Landscape Architecture

University of Arizona Tucson, 1998

Master of Business Administration

University of Phoenix Phoenix, 2000

WORK EXPERIENCE

Norris Design

Tucson, AZ 2005 - Present

The Acacia Group

Tucson, AZ 2000 - 2005

Sage Landscape Architecture

Tucson, AZ 1998 - 2000

PROFESSIONAL CERTIFICATION

Registered Landscape Architect, Arizona, #50617 Irrigation Association Certified Irrigation Designer #71419 EPA WaterSense Partner 2009 - 2012 Certified Irrigation Auditor - Tucson Water 2009 -2012

PROFESSIONAL AFFILIATIONS

Council of Landscape Architectural Registration Boards, 2003 - 2011

Irrigation Association, 2008 - Present

Jason Kuklinski is a landscape architect and certified irrigation designer with 20 years of regional and national experience in both the private and public sectors. As Principal, Jason leads the Tucson office of Norris Design and is responsible for the site planning and landscape design of community neighborhoods, regional parks, river parks, commercial developments, office buildings, retail centers, educational facilities, medical facilities, freeway expansions, urban streetscapes, over-structure and roof-top gardens and multiple historic revitalization projects. Jason's experience includes master planning of neighborhood and regional parks and college campus expansions. He utilizes his broad experience to incorporate the client's objectives while considering the end-user, to ultimately provide safe and environmentally sound design solutions. As a certified irrigation designer, Jason ensures clients receive an efficient cost-effective design that meets the plant water requirements. As a landscape architect, Jason is committed to providing exceptional and relevant design solutions.

SELECT PROJECT EXPERIENCE

Archer Park Improvements, Tucson, AZ

Arroyo Chico Greenway + Bike Boulevard, Tucson, AZ

Blue Moon Community Garden, Tucson, AZ

Town of Marana Infrastructure Improvements Plan Parks & Recreation Facilities, Marana, AZ

Town of Marana Tangerine Park Master Plan, Marana, AZ

City of Peoria Parks, Recreation, Open Space and Trails Master Plan, Peoria, AZ

City of Tucson Sports Field Lighting Inventory and Infrastructure Improvements, Tucson, AZ

Tucson Parks & Recreation System Master Plan, Tucson, AZ

Cottonwood Recreation Center, Cottonwood, AZ

Desert Trails Park, Mesa, AZ

El Paso Southwestern Greenway, Tucson, AZ

Fort Tuthill County Park, Flagstaff, AZ

Jacome Plaza Revitalization, Tucson, AZ

Julian Wash Greenway Master Plan, Pima County, AZ

Morenci Recreation Town Center, Morenci, AZ

Morris K. Udall Park Master Plan Update, Tucson, AZ

North Santa Cruz Park, Sahuarita, AZ

Pantano River Park Pedestrian + Bike Trail Plan Master Plan, Pima County, AZ

Sonoran Preserve, Marana, AZ

Sycamore Canyon Recreation Center, Tucson, AZ

Sycamore Canyon Trails, Tucson, AZ

Willow Ridge Parks, Marana, AZ

Willow Springs Community Park, Pinal County, AZ

Yuma Regional Medical Center Serenity Garden, Yuma, AZ





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State Procurement Office

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ATTACHMENT 3-B SUPPLEMENTS:

(For submission of additional Key Personnel qualifications beyond the number of forms provided in the Offer Documents: Offeror shall copy the Key Personnel Form in its entirety and complete in a separate Word Document for submission with the offer, and list file name below or type "None" on first line if not applicable. Offeror shall title Supplement(s) with the same title as named herein and upload with offer.).

| | Title | Document Date | No. of pages | Purpose in Offer |
|----|-------|------------------|--------------|------------------|
| 1. | None | | | |

(NOTE: The Offeror may insert additional rows as required).

End of Attachment 3-B

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Attachment 3-C

Proposed Subcontractors

RESERVED FOR AWARDED DESIGN PROFESSIONAL UPON SERVICE REQUEST

Check "NO" if you WILL NOT subcontract any portion of the Work and will therefore be carrying out all of the Work with your own personnel.

NO, the Offeror will not subcontract any portion of the Work.

If you WILL subcontract any portion of the Work, check "YES" below and list name of persons or companies you propose to use as subconsultants.

- 1. Fill in the information in the chart below for every proposed subcontractor indicate the role and services work the subconsultant may provide in performing any of the services as outlined in the Requirements Document in the solicitation.
- 2. Offeror shall complete an Attachment 3-B Key Personnel Form in its entirety for each proposed subcontractor and submit with offer. The term "Subconsultant" shall be annotated in parenthesis after each subcontractor key personnel name typed in the "Name" section of the 3-B form.
- 3. State may demand additional information about proposed subcontractors as a precondition of award.

YES, the Offeror will use the Subcontractors listed below:

| | Subcontractor Key Personnel Name; Subcontractor Firm Name and Contact Information | List Proposed Subcontractor Role(s) and Services | Capacity % Dedicated to Perform the Proposed Role/Service For Any Project Under This Contract |
|----|---|---|--|
| 1. | Name | | |
| 2. | Name | | |
| 3. | Name | | |
| 4. | Name | | |
| 5. | Name | | |
| 6. | Name | | |
| 7. | Name | | |
| 8. | Name | | |
| 9. | Name | | |
| 10 | Name | | |

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ATTACHMENT 3-C SUPPLEMENTS:

(Offeror to insert as required and list here or type "None" on first line. Offeror shall title any Supplement(s) with the same title as named herein and upload with offer.)

| | Title | Document Date | No. of pages | Purpose in Offer |
|-----|----------------------------------|------------------|--------------|------------------|
| 1. | Enter or type "None for Sub #1" | x | X | x |
| 2. | Enter or type "None for Sub #2" | x | X | x |
| 3. | Enter or type "None for Sub #3" | x | X | x |
| 4. | Enter or type "None for Sub #4" | x | X | x |
| 5. | Enter or type "None for Sub #5" | x | X | x |
| 6. | Enter or type "None for Sub #6" | x | X | x |
| 7. | Enter or type "None for Sub #7" | x | X | x |
| 8. | Enter or type "None for Sub #8" | x | X | x |
| 9. | Enter or type "None for Sub #9" | X | X | x |
| 10. | Enter or type "None for Sub #10" | x | X | x |

End of Attachment 3-C

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Attachment 3-D

Performance Guarantee

RESERVED FOR AWARDED DESIGN PROFESSIONAL UPON SERVICE REQUEST

End of Attachment 3-D

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Attachment 3-E

Israel Boycott Form

All materials submitted as part of a response to a solicitation are subject to Arizona public records law and will be disclosed if there is an appropriate public records request at the time of or after the award of the contract. Recently legislation has been enacted to prohibit the state from contracting with companies currently engaged in a boycott of Israel. To ensure compliance with A.R.S. §35-393.01. This form must be completed and returned with the response to the solicitation and any supporting information to assist the State in making its determination of compliance.

As defined by A.R.S. §35-393.01:

- 1."Boycott" means engaging in a refusal to deal, terminating business activities or performing other actions that are intended to limit commercial relations with Israel or with persons or entities doing business in Israel or in territories controlled by Israel, if those actions are taken either:
 - (a) In compliance with or adherence to calls for a boycott of Israel other than those boycotts to which 50 United States Code section 4607(c) applies.
 - (b) In a manner that discriminates on the basis of nationality, national origin or religion and that is not based on a valid business reason.
- 2. "Company" means a sole proprietorship, organization, association, corporation, partnership, joint venture, limited partnership, limited liability partnership, limited liability company or other entity or business association, and includes a wholly owned subsidiary, majority-owned subsidiary, parent company or affiliate.
- 3. "Direct holdings" means all publicly traded securities of a company that are held directly by the state treasurer or a retirement system in an actively managed account or fund in which the retirement system owns all shares or interests.
- 4. "Indirect holdings" means all securities of a company that are held in an account or fund, including a mutual fund, that is managed by one or more persons who are not employed by the state treasurer or a retirement system, if the state treasurer or retirement system owns shares or interests either:
 - (a) together with other investors that are not subject to this section.
 - (b) that are held in an index fund.
- 5."Public entity" means this State, a political subdivision of this STATE or an agency, board, commission or department of this state or a political subdivision of this state.
- 6. "Public fund" means the state treasurer or a retirement system.
- 7. "Restricted companies" means companies that boycott Israel.
- 8. "Retirement system" means a retirement plan or system that is established by or pursuant to title 38.

| M | offerors | must | select | one | of the | following | α. |
|---|----------|------|--------|-----|--------|-----------|----|

X

My company does not participate in, and agrees not to participate in during the term of the contract a boycott of Israel in accordance with A.R.S. §35-393.01. I understand that my entire response will become public record in accordance with A.A.C. R2-7-C317.

My company does participate in a boycott of Israel as defined by A.R.S. §35-393.01. :

By submitting this response, proposer agrees to indemnify and hold the State, its agents and employees, harmless from any claims or causes of action relating to the State's action based upon reliance on the above representations, including the payment of all costs and attorney fees incurred by the State in defending such an action.

| Norris Design AZ, LLC | | | \$\frac{1}{2} | lat him |
|--|--------|-----|---------------|--|
| Compan | y Name | | ÿ | Signature of Person Authorized to Sign |
| 4450 N. 12 th Street, Suite | e 236 | | | Joel D. Thomas |
| Addr | ess | | | Printed Name |
| Phoenix, AZ 85014 | _ | | -5" | 4450 N. 12 th Street, Suite 236 |
| City | State | Zip | - | Title |

End of Attachment 3-E

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Available online at:
Procure, AZ, qov

for



Solicitation No.

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100 N 15th Ave., Suite 201 Phoenix, AZ 85007

Attachment 4 **Pricing Sheet**

RESERVED FOR AWARDED DESIGN PROFESSIONAL SERVICE ORDER CONTRACT

End of Attachment 4

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Attachment 5-A

Confidential Information Designation

All materials submitted as part of a response to a solicitation are subject to Arizona public records law and will be disclosed if there is an appropriate public records request at the time of or after the award of the contract. Recognizing there may be materials included in a solicitation response that are proprietary or a trade secret, a process is set out in A.A.C. R2-7-103 (copy attached) that will allow qualifying materials to be designated as confidential and excluded from disclosure. For purposes of this process the definition of "trade secret" will be the same as that set out in A.A.C. R2-7-101(52).

Complete this form return it with your Offer along with the appropriate supporting information to assist State in making its determination as to whether any of the materials submitted as part of your Offer should be designated confidential because the material is proprietary or a trade secret and therefore not subject to disclosure.

STATE WILL NOT CONSIDER ANY MATERIAL IN YOUR OFFER "CONFIDENTIAL" UNLESS DESIGNATED ON THIS FORM.

Check one of the following - if neither is checked, State will assume that as equivalent to "DOES NOT":



This response DOES NOT contain proprietary or trade secret information. I understand that my entire response will become public record in accordance with A.A.C. R2-7-C317.

This response DOES contain trade secret information because it contains information that:

- Is a formula, pattern, compilation, program, device, method, technique or process, AND
- Derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use; AND
- 3. Is the subject of efforts by myself or my organization that are reasonable under the circumstances to maintain its secrecy.

NOTE: Failure to attach an explanation may result in a determination that the information does not meet the statutory trade secret definition. All information that does not meet the definition of trade secret as defined by A.A.C. R2-7-101(52) will become public in accordance with A.A.C. R2-7-C317. State may make its own determination on materials in accordance with A.A.C. R2-7-103.

If State agrees with Offeror's designation of trade secret or confidentiality and the determination is challenged, the undersigned hereby agrees to cooperate and support the defense of the determination with all interested parties, including legal counsel or other necessary assistance.

By submitting this response, Offeror agrees that the entire Offer, including confidential, trade secret and proprietary information may be shared with an evaluation committee and technical advisors during the evaluation process. Offeror agrees to indemnify and hold State, its agents and employees, harmless from any claims or causes of action relating to State's withholding of information based upon reliance on the above representations, including the payment of all costs and attorney fees incurred by State in defending such an action.

Norris Design AZ LLC

Offeror Company Name

Signature of Authorized Person

4450 N. 12th Street, #236

Joel D. Thomas

Address

Printed Name

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Phoenix, AZ 85014

Principal

Title City Zip

ATTACHMENT 5-A SUPPLEMENTS:

(Offeror to insert as required and list here or type "None" on first line. Offeror shall title any Supplement(s) with the same title as named herein and upload with offer.).

| | Title | Document Date | No. of pages | Purpose in Offer |
|----|--------|------------------|--------------|------------------|
| 1. | "None" | | | |

End of Attachment 5-A

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Copy of A.A.C. R2-7-103 [Confidential Information] as was current at time of Solicitation issuance

PROVIDED FOR REFERENCE ONLY

- A. If a person wants to assert that a person's offer, specification, or protest contains a trade secret or other proprietary information, a person shall include with the submission a statement supporting this assertion. A person shall clearly designate any trade secret and other proprietary information, using the term "confidential". Contract terms and conditions, pricing, and information generally available to the public are not considered confidential information under this Section.
- B. Until a final determination is made under subsection (C), an agency chief procurement officer shall not disclose information designated as confidential under subsection (A) except to those individuals deemed by an agency chief procurement officer to have a legitimate state interest.
- C. Upon receipt of a submission, an agency chief procurement officer shall make one of the following written determinations:
 - The designated information is confidential and the agency chief procurement officer shall not disclose the information except to those individuals deemed by the agency chief procurement officer to have a legitimate state interest;
 - 2. The designated information is not confidential; or
 - 3. Additional information is required before a final confidentiality determination can be made.
- D. If an agency chief procurement officer determines that information submitted is not confidential, a person who made the submission shall be notified in writing. The notice shall include a time period for requesting a review of the determination by the state procurement administrator.
- E. An agency chief procurement officer may release information designated as confidential under subsection (A) if:
 - 1. A request for review is not received by the state procurement administrator within the time period specified in the notice; or
 - 2. The state procurement administrator, after review, makes a written determination that the designated information is not confidential.

_ _ _

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Administration **State Procurement Office**

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Arizona Department of

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Attachment 5-B

Conformance Statements

STATE WILL NOT CONSIDER ANY EXCEPTIONS UNLESS DESIGNATED ON THIS FORM.

READ THE INSTRUCTIONS TO OFFERORS BEFORE TAKING ANY EXCEPTIONS - TAKING EXCEPTIONS CAN BE GROUNDS FOR STATE REJECTING YOUR OFFER IN EVALUATION.

CONFORMANCE TO THE INSTRUCTIONS:

(PART 1 OF THE SOLICITATION)

Check one of the following - if neither is checked. State will assume that as equivalent to "YES":



YES – Offeror acknowledges that it has read and understands the Solicitation Summary in Section 1-A of the Solicitation Documents and the Instructions to Offerors in Section 1-B of the Solicitation Documents and the and attests that its Offer complies with both.

NO - Offeror acknowledges that it has read and understands the Solicitation Summary in Section 1-A of the Solicitation Documents and the Instructions to Offerors in Section 1-B of the Solicitation Documents, and attests that its Offer complies with both EXCEPT FOR the exceptions listed in Attachment 5-B Supplement 1.

CONFORMANCE TO THE CONTRACT TERMS AND CONDITIONS:

(PART 2 OF THE SOLICITATION)

Check one of the following - if neither is checked, State will assume that as equivalent to "YES":



YES - Offeror acknowledges that it has read and understands the AIA Documents (for state agencies only), and Special Terms and Conditions and the Uniform Terms and Conditions, along with their respective Exhibits and Appendices, in Part 2 of the Solicitation Documents and attests that its Offer complies with both.

NO – Offeror acknowledges that it has read and understands the AIA Documents (for state agencies only), and Special Terms and Conditions and the Uniform Terms and Conditions, along with their respective Exhibits and Appendices in Part 2 of the Solicitation Documents and attests that its Offer complies with both EXCEPT FOR the exceptions listed in Attachment 5-B Supplement 2.

CONFORMANCE TO THE TECHNICAL DOCUMENTS:

(PART 3 OF THE SOLICITATION)

Check one of the following – if neither is checked, State will assume that as equivalent to "YES":



YES - Offeror acknowledges that it has read and understands the Requirements Document and the Compensation Document in Part 3 of the Solicitation Documents and attests that its Offer complies with both.

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NO – Offeror acknowledges that it has read and understands the <u>Requirements Document and the Compensation Document</u>, in Part 3 of the Solicitation Documents and attests that its Offer complies with both EXCEPT FOR the exceptions listed in **Attachment 5-B Supplement 3**.

ATTACHMENT 5-B Supplement No. 1:

Exceptions to Instructions

| Article / Paragraph or Exhibit Reference | Proposed Changes / Alternate Language | Rationale for Proposed Change | | | | |
|---|---------------------------------------|-------------------------------|--|--|--|--|
| Section 1 | Section 1-A: Solicitation Summary | | | | | |
| | None | | | | | |
| Section 1 | Section 1-B: Instructions to Offerors | | | | | |
| | None | | | | | |
| | | | | | | |

Norris Design AZ LLC

Company Name

Signature of Person Authorized to Sign

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ATTACHMENT 5-B Supplement No. 2:

Exceptions to Contract Terms & Conditions

| Article/ Paragraph or Exhibit Reference | Proposed Changes / Alternate Language | Rationale for Proposed Change | | | | |
|--|---------------------------------------|-------------------------------|--|--|--|--|
| Section 2-A: Special Terms & Conditions | | | | | | |
| | None | | | | | |
| | | | | | | |
| Article/ Paragraph or Appendix Reference | Proposed Changes / Alternate Language | Rationale for Proposed Change | | | | |
| Section 2-B: Uniform Terms & Conditions | | | | | | |
| | None | | | | | |
| | | | | | | |
| Article/ Paragraph or Appendix Reference | Proposed Changes / Alternate Language | Rationale for Proposed Change | | | | |
| Section 2-C: AIA Documents with AZ Modifications | | | | | | |
| | None | | | | | |

| Norris | Design A | AZ LLC |
|--------|----------|--------|
|--------|----------|--------|

Company Name

Signature of Person Authorized to Sign

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ATTACHMENT 5-B Supplement No. 3:

Exceptions to Technical and Commercial

| Article / Paragraph or Exhibit Reference | Proposed Changes / Alternate Language | Rationale for Proposed Change | | | |
|---|---------------------------------------|-------------------------------|--|--|--|
| Section 2-A Scope of Work (Requirements Document) | | | | | |
| | None | | | | |
| Section 2-B: Compensation Document | | | | | |
| | None | | | | |

Norris Design AZ LLC

Company Name

Signature of Person Authorized to Sign

End of Attachment 5-B



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Attachment 5-C Insurance Evidence

RESERVED FOR AWARDED DESIGN PROFESSIONAL UPON SERVICE REQUEST

End of Attachment 5-C

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Attachment 5-D Offer Checklist

STATE MAY DETERMINE YOUR PROPOSAL IS NON-RESPONSIVE IF YOU DO NOT SUBMIT ALL ATTACHMENTS.

| | DOCUMENT | | SUBMITTED |
|-----|-----------------|---|-------------|
| 1. | Attachment 1: | Offer and Acceptance Form | ⊠ YES □ no |
| 2. | Attachment 2-A: | Experience and Capacity | ⊠ YES □ no |
| 3. | Attachment 2-A: | References | ⊠ YES □ no |
| 4. | Attachment 2-B: | Organization Profile | ⊠ YES □ no |
| 5. | Attachment 3-A: | Method Proposal – RESERVED FOR AWARD | ☐ YES ⊠ no |
| 6. | Attachment 3-B: | Key Personnel Proposal | ⊠ YES □ no |
| 7. | Attachment 3-C: | Proposed Subcontractors – RESERVED FOR AWARD | ☐ YES ⊠ no |
| 8. | Attachment 3-D: | Performance Guarantee – RESERVED FOR AWARD | ☐ YES ⊠ no |
| 9. | Attachment 3-E: | Israel Boycott Form | ⊠ YES □ no |
| 10. | Attachment 4: | Pricing Sheet – RESERVED FOR AWARD | ☐ YES, ⊠ no |
| 11. | Attachment 5-A: | Confidential Information Designation | ⊠ YES □ no |
| 12. | Attachment 5-B: | Conformance Statements | ⊠ YES □ no |
| 13. | Attachment 5-C: | Insurance Evidence – RESERVED FOR AWARD | ☐ YES ⊠ no |
| 14. | Attachment 5-D: | Offer Checklist | ⊠ YES □ no |
| 15. | Excel File: | Project Experience Number of Projects and Revenue | ⊠ YES □ no |
| 16. | Excel File: | 2017 Professional Services List of Firms Services | ⊠ YES □ no |

End of Attachment 5-D
End of Part 4

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