



Offer and Acceptance

State of Arizona
State Procurement Office
100 N. 15th Ave. Suite 201
Phoenix, AZ 85007

SOLICITATION NO.: ADSP016-00005912 Request
for Qualifications: 2016 Annual Professional
Services List

PAGE
1

Offeror: Northland Exploration Survey Inc.

OF
1

OFFER

TO THE STATE OF ARIZONA:

The Undersigned hereby offers and agrees to furnish the material, service or construction in compliance with all terms, conditions, specifications and amendments in the Solicitation and any written exceptions in the offer. Signature also certifies Small Business status.

Northland Exploration Surveys, Inc.

Company Name

528 West Aspen Avenue

Address

Flagstaff, AZ 86001-5308

City

State

Zip

Signature of Person Authorized to Sign Offer

Kenneth A. Krenke

Printed Name

Secretary/Treasurer

Title

Phone: (928) 774-5058

Fax: N/A

kkrenke@aspen528.com

Contact Email Address

By signature in the Offer section above, the Offeror certifies:

1. The submission of the Offer did not involve collusion or other anticompetitive practices.
2. The Offeror shall not discriminate against any employee or applicant for employment in violation of Federal Executive Order 11246, State Executive Order 2009-9 or A.R.S. §§ 41-1461 through 1465.
3. The Offeror has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the submitted offer. Failure to provide a valid signature affirming the stipulations required by this clause shall result in rejection of the offer. Signing the offer with a false statement shall void the offer, any resulting contract and may be subject to legal remedies provided by law.
4. The Offeror certifies that the above referenced organization XX IS/ IS NOT a small business with less than 100 employees or has gross revenues of \$4 million or less.

ACCEPTANCE OF OFFER

The Offer is hereby accepted.

The Contractor is now bound to sell the materials or services listed by the attached contract and based upon the solicitation, including all terms, conditions, specifications, amendments, etc., and the Contractor's Offer as accepted by the State.

This Contract shall henceforth be referred to as Contract No. ADSP016-00005912

The effective date of the Contract is March 1 2016

The Contractor is cautioned not to commence any billable work or to provide any material or service under this contract until Contractor receives purchase order, contract release document or written notice to proceed.

State of Arizona
Awarded this

1st day of March 2016

Procurement Officer



ATTACHMENT I – General Qualifications

**ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:
ADSP016-00005912**

**STATE PROCUREMENT OFFICE
Department of Administration
100 North 15th Avenue, Suite 201
Phoenix, Arizona 85007**



ATTACHMENT I – General Qualifications
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(If a firm has branch offices, complete for each specific branch office seeking work.)

1. **Annual Request for Qualifications**

a. FIRM (OR BRANCH OFFICE) NAME:	Northland Exploration Surveys, Inc.
b. FIRM (OR BRANCH OFFICE) STREET:	528 West Aspen Avenue
c. FIRM (OR BRANCH OFFICE) CITY:	Flagstaff
d. FIRM (OR BRANCH OFFICE) STATE:	Arizona
e. FIRM (OR BRANCH OFFICE) ZIP CODE:	86001-5308

f. YEAR ESTABLISHED:	1980
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(g1). OWNERSHIP - TYPE:	Corporation
(g2) OWNERSHIP - SMALL BUSINESS STATUS:	Yes

h. POINT OF CONTACT NAME AND TITLE:	Kenneth A. Krenke, Secretary/Treasurer
i. POINT OF CONTACT TELEPHONE NUMBER:	(928) 774-5058
j. POINT OF CONTACT E-MAIL ADDRESS:	kkrenke@aspen528.com

k. NAME OF FIRM (If block 1a is a branch office):	
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ADSP016-00005912

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2. EMPLOYEES BY DISCIPLINE

a. Discipline Title	b. Function: Primary (P) or Secondary (S)	c. No. of Employees - Firm	d. No. of Employees - Branch
Geodetic Surveyor	Primary	4	
Other	Primary	1	
Total		5	



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ADSP016-00005912

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4. Resumes of Key Personnel Proposed for this Contract (Complete one Section 4 for each key person.)

a. NAME Kenneth A. Krenke	b. ROLE IN THIS CONTRACT Partner – Survey Supervisor	c. YEARS EXPERIENCE	
		1. TOTAL 41	2. WITH CURRENT FIRM 36

d. LOCATION (City and State)
Flagstaff, Arizona

e. EDUCATION (DEGREE AND SPECIALIZATION) Bachelor of Technology – Civil Engineering	g. PROFESSIONAL TRAINING – REGISTRATIONS Arizona License No. 14671, New Mexico License No. 10301, Colorado License No. 18463
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OTHER PROFESSIONAL QUALIFICATIONS (Organizations, Awards, etc.)

Member of Arizona Professional Land Surveyors and National Society of Professional Surveyors

H. RELEVANT PROJECTS

1.	(1) TITLE AND LOCATION (City and State) <i>Pinetop-Lakeside Pedestrian Study, ADOT, Lakeside - Pinetop, Arizona</i>	(2) YEAR COMPLETED On going
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Project Surveyor/Supervisor for the Right-of-Way survey of State Highway 260 along an 8 ½ mile stretch between Lakeside and Pinetop, Arizona. I supervised the research for the ownership and Right-of-Way location for the searching of existing monuments. We also established the aerial panels for the orthographic and topographic development for the pedestrian study. We combined the orthographic and topographic information with our Right-of-Way information to be utilized for the study.	Professional Services \$ 43,890.00
2.	(1) TITLE AND LOCATION (City and State) <i>Lone Tree Waterline Rehabilitation, Flagstaff, Arizona</i>	(2) YEAR COMPLETED On-going
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Project Surveyor/Supervisor for the research, Right-of-Way and topographic survey for the design of the replacement waterline. This included the drafting of new public utility easements in areas where it is needed. All visible improvements were surveyed along the extent of the project limits and set control points for construction purposes.	Professional Services \$ 23,000
3.	(1) TITLE AND LOCATION (City and State) <i>Mountain View Reconstruction, Flagstaff, Arizona</i>	(2) YEAR COMPLETED 2015
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Project Surveyor/Supervisor for the Right-of-Way Research and survey of several streets within the subdivision and the topographic survey of the existing improvements within the Right-of-Way, the drafting of the Rights-of-Way, improvements and TIN for design purposes.	Professional Services \$ 24,360.00
4.	(1) TITLE AND LOCATION (City and State) <i>Rosser Street Reconstruction, Prescott, Arizona</i>	(2) YEAR COMPLETED 2015
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Project Surveyor/Supervisor for the Right-of-Way Research and survey through several subdivisions to compile a complete Right-of-Way through the entire project and the topographic survey of the existing improvements with the Right-of-Way, and the drafting of the Rights-of-Way, improvements and TIN for design purposes.	Professional Services \$ 14,965.00
5.	(1) TITLE AND LOCATION (City and State) <i>International Pavilion Northern Arizona University, Flagstaff, Arizona</i>	(2) YEAR COMPLETED 2015
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Project Surveyor/Supervisor for the topographic survey of the existing improvements, the drafting of the existing improvements and TIN for design purposes.	Professional Services \$ 5,600.00



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ADSP016-00005912

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4. Resumes of Key Personnel Proposed for this Contract (Complete one Section 4 for each key person.)

b. NAME Michael J. Stark	b. ROLE IN THIS CONTRACT Partner – Survey Supervisor	c. YEARS EXPERIENCE	
		2. TOTAL 34	2. WITH CURRENT FIRM 21

d. LOCATION (City and State)
Flagstaff, Arizona

e. EDUCATION (DEGREE AND SPECIALIZATION) Courses at Elgin Community College, Elgin, Illinois	h. PROFESSIONAL TRAINING – REGISTRATIONS Arizona License No. 30364
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a. OTHER PROFESSIONAL QUALIFICATIONS (Organizations, Awards, etc.)

Member of Arizona Professional Land Surveyors and National Society of Professional Surveyors

H. RELEVANT PROJECTS

1.	(1) TITLE AND LOCATION (City and State) <i>NAU – Fire Safety, Phase 2, Northern Arizona University, Flagstaff, Arizona</i>	(2) YEAR COMPLETED 2015
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Project Surveyor/Supervisor for the construction staking for the replacement of the existing waterlines to the dormitories as well as the construction of the ADA compliant sidewalks, ramps and stairs.	Professional Services \$ 7,130
		<input checked="" type="checkbox"/> Check if project performed with current firm
2.	(1) TITLE AND LOCATION (City and State) <i>Grand Canyon Avenue waterline replacement, Flagstaff, Arizona</i>	(2) YEAR COMPLETED 2015
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Project Surveyor/Supervisor for the Right-of-Way & Boundary Research and survey and the topographic survey of the improvements and drafted the Rights-of-Way, improvements and TIN necessary for the design of the proposed waterline alignment as well as some needed street improvements.	Professional Services \$ 9,180
		<input checked="" type="checkbox"/> Check if project performed with current firm
3.	(1) TITLE AND LOCATION (City and State) <i>ADA Compliance, Northern Arizona University, Flagstaff, Arizona</i>	(2) YEAR COMPLETED 2015
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Project Surveyor/Supervisor for topographic surveys of the improvements in several areas of the University campus and drafted the improvements and TIN necessary for the purpose of design for ADA Compliance.	Professional Services \$ 15,425
		<input checked="" type="checkbox"/> Check if project performed with current firm
4.	(1) TITLE AND LOCATION (City and State) <i>Uptown 89A Turnout , Sedona, Arizona</i>	(2) YEAR COMPLETED 2015
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Project Surveyor/Supervisor for the Right-of-Way & Boundary research and survey and the topographic survey of the improvements for 2,000 linear feet of existing roadway and drafted the Rights-of-Way, improvements and TIN necessary for the design of the proposed waterline alignment as well as some needed street improvements	Professional Services \$ 3,300.00
		<input checked="" type="checkbox"/> Check if project performed with current firm
5.	(1) TITLE AND LOCATION (City and State) <i>Pedestrian Access, Assessor’s No. 401-13-014A, Sedona, Arizona.</i>	(2) YEAR COMPLETED 2015
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Project Surveyor/Supervisor for the Right-of-Way & Boundary research and survey and the topographic survey of the improvements and drafted the Rights-of-Way, improvements and TIN necessary for the design of the proposed pedestrian access.	Professional Services \$ 6,000.00
		<input checked="" type="checkbox"/> Check if project performed with current firm



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ADSP016-00005912

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Phoenix, Arizona 85007

4. Resumes of Key Personnel Proposed for this Contract (Complete one Section 4 for each key person.)

c. NAME John F. Winters	b. ROLE IN THIS CONTRACT Survey Party Chief	c. YEARS EXPERIENCE	
		3. TOTAL 23	2. WITH CURRENT FIRM 20

d. LOCATION (City and State)
Flagstaff, Arizona

e. EDUCATION (DEGREE AND SPECIALIZATION) Bachelor of Science – Survey Engineering	i. PROFESSIONAL TRAINING – REGISTRATIONS Arizona License No. 41340
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g. OTHER PROFESSIONAL QUALIFICATIONS (Organizations, Awards, etc.)
 Member of Arizona Professional Land Surveyors and National Society of Professional Surveyors

H. RELEVANT PROJECTS

1.	(1) TITLE AND LOCATION (City and State) <i>Rosser Street Re-Construction, Prescott, Arizona</i>	(2) YEAR COMPLETED 2015
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Survey Supervisor for the Right-of-Way & Easement Research and survey through several subdivisions and a topographic survey of all of the improvements within the existing Right-of-Way and drafted the Rights-of-Way, existing improvements and TIN for design purposes.	Professional Services \$ 24,360
2.	(1) TITLE AND LOCATION (City and State) <i>Franklin Avenue Roundabouts, Flagstaff, Arizona.</i>	(2) YEAR COMPLETED 2015
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Survey Supervisor for the Right-of-Way & Easement Research and survey and a topographic survey of all of the improvements within the existing Right-of-Way and drafted the Right-of-Way, existing improvements and TIN for design purposes.	Professional Services \$ 6,140.00
3.	(1) TITLE AND LOCATION (City and State) <i>Pinewood Boulevard Drainage and Pavement Study, Munds Park, Arizona.</i>	(2) YEAR COMPLETED 2015
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Survey Supervisor for the Right-of-Way & Easement Research and survey and a topographic survey of all of the improvements within the existing Right-of-Way and drafted the Right-of-Way, existing improvements and TIN for design purposes.	Professional Services \$ 15,400.00
4.	(1) TITLE AND LOCATION (City and State) <i>Mountain View Water and Sewer Reconstruction, Flagstaff, Arizona</i>	(2) YEAR COMPLETED 2015
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Survey Supervisor for the Right-of-Way & Easement Research and survey and a topographic survey of all of the visible improvements within the existing Right-of-Ways within the subdivision and drafted the Right-of-Way, existing improvements and TIN for design purposes.	Professional Services \$ 26,020
5.	(1) TITLE AND LOCATION (City and State) <i>Switzer Canyon waterline replacement, Phases 1 through 3, Flagstaff, Arizona.</i>	(2) YEAR COMPLETED 2015
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Survey Supervisor for the Right-of-Way & Easement Research and survey and a topographic survey of all of the visible improvements within the existing Right-of-Way and drafted the Right-of-Way, existing improvements and TIN for design purposes.	Professional Services \$ 26,020.00



ATTACHMENT I – General Qualifications

ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:
ADSP016-00005912

STATE PROCUREMENT OFFICE
Department of Administration
100 North 15th Avenue, Suite 201
Phoenix, Arizona 85007

5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION (City and State) Rosser Street Re-construction, Prescott, Arizona	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 2015	CONSTRUCTION (If applicable)

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER City of Prescott	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT Subcontract Budget: \$ 14,965 / \$ 24,360	d. TOTAL COST OF PROJECT Unknown
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

This project consisted of the Right-of-Way and topographic survey of approximately 8,000 linear feet of existing roadway that the City of Prescott is planning to re-construct. We researched, calculated and surveyed 8 separate subdivisions and several dedications to determine the existing Right-of-Way for the length of the project. We verified the existing monumentation and calculated the position of the missing monumentation to be established at the time of re-construction. We were required to conduct the survey on the Prescott Low Distortion coordinate system which required the localization on several existing control monuments surrounding the project.

We then conducted a topographic survey of all of the existing visible improvements within the Right-of-Way as well as some improvements within adjoining easements for design purposes. This included the survey of the blue-staking of the existing underground utility lines within the project.



ATTACHMENT I – General Qualifications

ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:
ADSP016-00005912

STATE PROCUREMENT OFFICE
Department of Administration
100 North 15th Avenue, Suite 201
Phoenix, Arizona 85007

5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION (City and State) Pinewood Boulevard Drainage and Pavement Study, Munds Park, Arizona	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 2015	CONSTRUCTION (If applicable)

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER Coconino County, Arizona	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT \$ 18,400	e. TOTAL COST OF PROJECT Unknown
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

This project consisted of the Right-of-Way and topographic survey of approximately 6,000 linear feet of existing roadway that Coconino County is trying to determine what drainage and pavement re-construction is needed to correct existing drainage and pavement problems. We researched, calculated and surveyed 4 separate subdivision phases and several dedications to determine the existing Right-of-Way for the length of the project. We verified the existing Right-of-Way monumentation and calculated the best fit Right-of-Way. We conducted the survey on the Munds Park Low Distortion coordinate system which we had created for previous surveys which we had conducted in the Munds Park area.

We then conducted a topographic survey of all of the existing visible improvements within and 50 feet on each side of the Right-of-Way as well as some improvements within adjoining easements for design purposes.



ATTACHMENT I – General Qualifications

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ADSP016-00005912**

**STATE PROCUREMENT OFFICE
Department of Administration
100 North 15th Avenue, Suite 201
Phoenix, Arizona 85007**

5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION <i>(City and State)</i> Grand Canyon Waterline replacement project, Flagstaff, Arizona.	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 2015	CONSTRUCTION <i>(If applicable)</i>

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER City of Flagstaff, Flagstaff, Arizona	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT \$ 10,380	e. TOTAL COST OF PROJECT Unknown
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

This project consisted of the Right-of-Way and topographic survey of approximately 2,700 linear feet of existing street Right-of-Way for the purpose of waterline replacement design. We researched, calculated and surveyed several blocks within 1 subdivision to determine the existing Right-of-Way for the length of the project. We verified the existing Right-of-Way monumentation and calculated the Rights-of-Way. We conducted the survey on the Flagstaff Low Distortion coordinate system.

We then conducted a topographic survey of all of the existing visible improvements within and 10 feet on each side of the Right-of-Way as well as some improvements within adjoining easements for design purposes. This included the survey of the blue-staking of the existing underground utility lines within the project.



ATTACHMENT I – General Qualifications

**ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:
ADSP016-00005912**

**STATE PROCUREMENT OFFICE
Department of Administration
100 North 15th Avenue, Suite 201
Phoenix, Arizona 85007**

5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION <i>(City and State)</i> Paseo del Rio Roundabouts, Flagstaff, Arizona.	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 2015	CONSTRUCTION <i>(If applicable)</i>

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER City of Flagstaff, Arizona.	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT \$ 6,140 / \$ 7,060	e. TOTAL COST OF PROJECT Unknown
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

This project consisted of the Right-of-Way and topographic survey of approximately 1,100 linear feet of existing street Right-of-Way for the purpose of waterline replacement design. We researched, calculated and surveyed 1 subdivision and several dedications (both recorded and unrecorded) to determine the existing Right-of-Way for the length of the project. We verified the existing Right-of-Way monumentation and calculated the Rights-of-Way. We conducted the survey on the Flagstaff Low Distortion coordinate system.

We then conducted a topographic survey of all of the existing visible improvements within and 10 feet on each side of the Right-of-Way as well as some improvements within adjoining easements for design purposes. This included the survey of the blue-staking of the existing underground utility lines within the project.



ATTACHMENT I – General Qualifications
ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:
ADSP016-00005912

STATE PROCUREMENT OFFICE
Department of Administration
100 North 15th Avenue, Suite 201
Phoenix, Arizona 85007

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(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION <i>(City and State)</i> Pinetop – Lakeside Pedestrian Study, Pinetop, Arizona.	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 2015	CONSTRUCTION <i>(If applicable)</i>

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER Arizona Department of Transportation	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT \$ 43,890	e. TOTAL COST OF PROJECT Unknown
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

This project is located along State Highway 260 between Pinetop, Arizona going Southerly and Easterly along said Highway 260 for 8 ½ miles through Lakeside, Arizona.

The research for this project consisted of the collection of the Right-of-Way maps for Highway 260 through several previous projects and calculating, and searching for existing Right-of-Way monuments, and surveying said monuments, if found. This project also consisted in the survey of the panels along the eight (8) miles of existing Arizona Highway 260 for the aerial flight and the orthographic and topographic development for the pedestrian study.

We will combine the orthographic and topographic information with our Right-of-Way information into one project to be utilized by Kimley-Horn.

This will also include the research of existing ownership and the possible drafting of the necessary easements for Right-of-Way and construction easements. This project was conducted in a modified State Plane Coordinate system, scaled to ground.



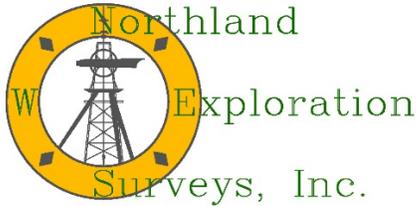
ATTACHMENT I – General Qualifications

ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:
ADSP016-00005912

STATE PROCUREMENT OFFICE
Department of Administration
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6. ADDITIONAL INFORMATION

- a. PROVIDE ANY ADDITIONAL INFORMATION YOU FEEL MAY BE NECESSARY TO DESCRIBE YOUR FIRMS QUALIFICATIONS. (ATTACH ADDITIONAL SHEETS AS NEEDED.)



Northland Exploration Surveys, Inc., is a small business located in Flagstaff, AZ, since 1980, with 5 employees providing surveying services in the States of Arizona, New Mexico, and Colorado. Northland is owned by Kenneth A. Krenke and Michael J. Stark, and is incorporated in the State of Arizona. Northland has provided surveying services to both private and government agencies at both the local and national level. We have provided the following professional services:

- ✓ Land Surveying
- ✓ Right-of-Way Research, Interpretation, Survey and Documentation
- ✓ Sectional retracement for Wind farm development
- ✓ Construction surveying
- ✓ Topographic surveying for Engineering and Architectural purposes
- ✓ CFED surveys for the transfer of private land into trust land
- ✓ Cellular and communication tower site lease surveys
- ✓ Construction As-built surveys

1. PROFESSIONAL QUALIFICATIONS NECESSARY FOR SATISFACTORY PERFORMANCE OF REQUIRED SERVICES.

Northland will be able to provide the personnel necessary for any surveying services that the State of Arizona may require. Professionally licensed individuals from Northland, proposed for this contract, have over 93 years of experience in cadastral, boundary, and topographic surveying. With the personnel available, we will be able to assign someone who has extensive experience in whatever each project may require. One of the advantages of using our team is that licensed individuals are still field personnel, rather than just office supervisors. This allows the project managers to develop and implement the processes, personnel, and resources necessary to meet the technical requirements for specific projects.



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2. CAPACITY OF THE FIRM TO PROVIDE THE REQUIRED SERVICES IN THE REQUIRED TIME.

Northland has the advantage of not only having the managing personnel for a particular project, but also have the equipment on hand. This team has the personnel to operate the equipment, at the start of the project without additional training. All of our personnel are equipped with state-of-the-art surveying equipment and software, including Leica GPS (RTK and Static) and robotic technology with field-to-finish data collectors, automatic levels (2nd and 3rd Order), laptop computers, digital cameras, and cellular telephones.

All field observations are gathered electronically using either VIVA Data Collectors or Allegro CX Data Collectors with Carlson Survey CE Software. Raw data (RW5) files and coordinate files are kept and maintained. Field sketches and other pertinent are kept in standard field books. Pictures are taken of anything that may be beneficial for the identification and resolution of any conflicts or questionable information.

7. ANNUAL AVERAGE PROFESSIONAL SERVICES REVENUES OF FIRM FOR LAST 3 YEARS

a.	Percentage of Total Work Attributable to State, Federal and Municipal Government Work:	19
b.	Percentage of Total Work Attributable to Non-Government Work:	81

8. AUTHORIZED REPRESENTATIVE. The foregoing is a statement of facts.

Signature: _____

Date: December 15, 2015

Name: Kenneth A. Krenke

Title: Partner / Secretary/Treasurer