

Offer and Acceptance

State of Arizona
State Procurement Office

SOLICITATION NO.: ADSPO16-00005912 Request for Qualifications: 2016 Annual Professional Services List

100 N. 15th Ave. Suite 201 Phoenix, AZ 85007

Offeror: WSM Architects, Inc.

OF 1

PAGE

OFFER

TO THE STATE OF ARIZONA:

The Undersigned hereby offers and agrees to furnish the material, service or construction in compliance with all terms, conditions, specifications and amendments in the Solicitation and any written exceptions in the offer. Signature also certifies Small Business status.

	12 11111 1/11/2		
WSM Architects, Inc.	HAUL MUMULLE		
Company Name	Signature of Person Authorized to Sign Offer		
4330 N. Campbell Ave. #268	Paul Mickelberg		
Address	Printed Name		
Theren Animone 05710	Description \		
Tucson, Arizona 85718	President		
City State Zip	Title		
	Phone: 1-888-708-1044		
	Fax: 520-408-1170		
Contact Email Address			
By signature in the Offer section above, the Offeror certifies:			
Section Control Contro			
The submission of the Offer did not involve collusion or other anticompetitive pract. The Offeror shall not discriminate against any employee or applicant for employme			
2009-9 or A.R.S. §§ 41–1461 through 1465.	and in violation of rederal executive order 11240, oracle executive order		
The Offeror has not given, offered to give, nor intends to give at any time hereafter			
discount, trip, favor, or service to a public servant in connection with the submitted by this clause shall result in rejection of the offer. Signing the offer with a false state.			
legal remedies provided by law.	attendent shall vota the offer, any resulting contract and may be subject to		
The Offeror certifies that the above referenced organization IS/ IS NOT a	small business with less than 100 employees or has gross revenues of \$4		
million or less.			
ACCEPTANCE O	of Offer		
The Offer is hereby accepted.			
The Contractor is now bound to sell the materials or services listed by			
including all terms, conditions, specifications, amendments, etc., and	d the Contractor's Offer as accepted by the State.		
This Contract shall henceforth be referred to as Contract No	SP016-00005912		
The effective date of the Contract is March 1, 2016	and the second s		
The Contractor is cautioned not to commence any billable work or to	provide any material or service under this contract until		
Contractor receives purchase order, contact release document or wi	ritten notice to proceed.		
State of Arizon	na 00 E1 1/		
Awarded this	day of February 20/6		
culil	10/10		
	14		
	91		
Procurement Office	er		



ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO: ADSPO16-00005912

STATE PROCUREMENT OFFICE Department of Administration 100 North 15th Avenue, Suite 201 Phoenix, Arizona 85007

DEFINITIONS

Architect Services, Engineer Services, Land Surveying Services, Assayer Services, Geologist Services and Landscape Architect Services: Those professional services within the scope of the practice of those services as provided in ARS § 32-101.

Branch Office: A geographically distinct place of business or subsidiary office of a firm that has a key role on the team.

Discipline: Primary technical capabilities of key personnel, as evidenced by academic degree, professional registration, certification, and/or extensive experience.

Firm: Defined in ARS § 32-101(B.19.).

Key Personnel: Individuals who will have major contract responsibilities and/or provide unusual or unique expertise.

SPECIFIC INSTRUCTIONS:

- 1. Complete this form for each branch office seeking work under this RFQ.
 - a. e. Firm (or Branch Office) Name and Address. Self-explanatory.
 - f. **Year Established**. Enter the year the firm (or branch office, if appropriate) was established under the current name.
 - g. Ownership.
 - (g1). *Type*. Enter the type of ownership or legal structure of the firm (sole proprietor, partnership, corporation, joint venture, etc.).
 - (g2). Small Business Status. A firm is a small business if the firm has less than 100 employees **or** has gross revenues of \$4 million or less.
 - h.-j. **Point of Contact**. Provide this information for a representative of the firm that the Customer can contact for additional information. The representative must be empowered to speak on contractual and policy matters.
 - k. Name of Firm. Enter the name of the firm.

2. Employees by Discipline.

- a. Select disciplines from the List of Disciplines (Function Code) listed on Page 3 of 4 Instructions. For employees that do not qualify for any of the disciplines, select "Other". *Note: The intended searchable database indicated in the RFQ will be populated from the Qualifications Form I Excel attachment only.*
- b. Each person can be counted only twice; once for his/her primary function and once for his/her secondary function. Primary and secondary functions should be indicated by including a "P" or an "S" in column b after the Description Title is given.
- c-d. If the form is completed for a firm (including all branch offices), enter the number of employees by disciplines in column c. If the form is completed for a branch office, enter the number of employees by discipline in column d and for the firm in column c.
- 3. Profile of Firm's Experience and Annual Average Revenue for Last Year.
 - a. Enter the approximate number of projects the firm (or branch) has done attributable by Profile Code listed on Page 3 of 4 Instructions over the last year.



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- b. Enter the appropriate Profile Codes from Instructions Pages 3 of 4 that represent the type of work the firm (or branch) has done over the last year.
- c. Using the Revenue Index Number on Page 3 of 6 Form, indicate the approximate revenue the firm has earned over the last year per Profile Code entered into the table.
- 4. **Resumes of Key Personnel Proposed for This Contract.** Complete this section for each key person who will participate in this contract.
 - a. Self-explanatory.
 - b. Self-explanatory
 - c. Total years of relevant experience (block c1), and years of relevant experience with current firm, but not necessarily the same branch/office (block c2).
 - d. Name, City and State of the firm where the person currently works, which must correspond with one of the firms (or branch office or a firm, if appropriate) listed in Section 1.
 - e. Provide information on the highest relevant academic degree(s) received. Indicate the area(s) of specialization for each degree.
 - f. Provide information on current relevant professional registration(s) and in which State(s) they are current.
 - g. Provide information on any other professional qualifications relating to this contract, such as education, professional registration, publications, organizational memberships, certifications, training, awards, and foreign language capabilities.
 - h. Provide information on no more than five (5) projects in the last year which the person had a significant role that demonstrates the person's capability relevant to her/his proposed role in this contract. These projects do not necessarily have to be any of the projects presented in Section 5 for the project team if the person was not involved in any of those those projects or the person worked on other projects that were more relevant than the team projects in Section 5. Use the check box provided to indicate if the project was performed with any office of the current firm. If any of the professional services or construction projects are not complete, leave Year Completed blank and indicate the status in Brief Description and Specific Role.
- 5. **Example Projects Which Best Illustrate Firms Qualification for this contract.** Select project where multiple team members worked together, if possible, that demonstrate the team's capability to perform work similar to that required for this contract. Complete one Section 5 for each project. List no more than five (5) projects.
 - a. Title and Locations of project or contract. For an indefinite delivery contract, the location is the geographic scope of the contract.
 - b. Enter the year completed of the professional services (such as planning, engineering study, or design), and/or the year completed if construction. If any of the professional services or the construction projects are not complete, leave Year Completed blank and indicate the status in Brief Description of Project and Relevance to This Contract (block f).
 - c. Project Owner or user, such as a government agency or installation, an institution, a corporation or private individual
 - d. Provide the original budget or not to exceed dollar amount for the project.
 - e. Provide the Total Cost of the Project. If any of the professional services or construction projects is not complete, indicate the percentage compete and whether this project will be on budget, over or under budget.
 - f. Brief Description: Indicate scope, size, and length of project, principle elements and special features of the project. Discuss the relevance of the example project to this contract.
- 6. **Additional Information**. Use this section to provide additional information you feel may be necessary to describe your firm's qualifications for this contract.
- 7. Annual Average Professional Services Revenues of Firm for Last 3 Years. Complete this block for the firm or branch office for which this form is completed. In column a, enter an approximate percentage of total work attributable to State, Federal or Municipal Work. In column b, enter an approximate percentage of total work attributable to Non-Government work. Percentages should take into consideration work completed over the last 3 years.

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8. **Authorized Representative**. An authorized representative of the firm or branch office must sign and date the completed form. Signing attests that the information provided is current and factual. Provide the name and title of the authorized representative who signed the form.

List of Disciplines (Function Codes) for Question 2

Aeronautical Engineer Agricultural Engineer Archeologist

Architect

Architectural Engineering

Biologist

CADD Technician Chemical Engineer

Civil Engineer
Construction Manager
Construction Inspector
Control Systems Engineer

Cost Engineer/Estimator

Ecologist

Electrical Engineer

Environmental Engineer Environmental Scientist Fire Protection Engineer Geodetic Surveyor

Geographic Information System

Specialist

Geological Engineer

Geologist

Hydrographic Surveyor
Hydraulic Engineer
Hydrologist
Industrial Engineer
Landscape Architect
Mechanical Engineer
Metallurgical Engineer

Mining Engineer
Nuclear Engineer
Petroleum Engineer
Photogrammetrist
Project Manager
Sanitary Engineer
Soils Engineer
Structural Engineer
Technician/Analyst
Transportation Engineer
Water Resources Engineer

List of Experience Categories (Profile Codes for Question 3)

Acoustics, Noise Abatement

Aerial Photography; Airborne Data and Imagery Collection and

Analysis
Activity Centers
Air Pollution Control

Airports; Navaids; Airport Lighting; Aircraft Fueling Airports; Terminals and Hangars; Freight Handling

Agricultural Development; Grain Storage; Farm Mechanization

Animal Facilities

Anti-Terrorism/Force Protection

Area Master Planning Auditoriums and Theaters

Automation; Controls; Instrumentation

Barracks; Dormitories Bridge Design: Bridges

Cartography

Cemeteries (Planning and Relocation) Chemical Processing and Storage Child Care/Development Facilities Codes: Standards: Ordinances

Cold Storage; Refrigeration and Fast Freeze Commercial Building (Low Rise); Shopping Centers

Community Facilities

Communications Systems; TV; Microwave

Computer Facilities

Conservation and Resource Management

Construction Management Construction Surveying

Corrosion Control; Cathodic Protection Electrolysis

Cost Estimating; Cost Engineering and Analysis; Parametric

Costing; Forecasting Cryogenic Facilities Construction Materials Testing Dams (Concrete; Arch)

Dams (Earth; Rock); Dikes; Levees Desalinization (Process and Facilities)

Design-Build - Preparation of Requests for Proposals Digital Elevation and Terrain Model Development

Digital Orthophotography
Dining Halls; Clubs; Restaurants
Dredging Studies and Design

Design & Planning Structured Parking Facilities

Detention Security Systems Disability / Special Needs

Ecological and Archeological Investigations

Educational Facilities; Classrooms Electrical Studies and Design

Electronics

Elevators; Escalators; People-Movers Energy / Water Auditing Savings

Energy Conservation; New Energy Sources

Environmental Impact Studies, Assessments or Statements

Fallout Shelters; Blast-Resistant Design

Fire Protection

Fisheries; Fish Ladders Forensic Engineering

Garages; Vehicles Maintenance Facilities; Parking

Gas Systems (*Propane*; *Natural*, *Etc.*) Geodetic Surveying: Ground and Airborne Heating; Ventilating; Air Conditioning

Highways; Streets; Airfield Paving; Parking Lots

Historical Preservation

Hospital and Medical Facilities

Hotels; Motels

Housing (Residential, Multi-Family; Apartments; Condominiums)

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Hotels: Motels

Hydraulics and Pneumatics Hydrographic Surveying

Industrial Buildings; Manufacturing Plants Industrial Processes; Quality Control

Industrial Waste Treatment Intelligent Transportation Systems

Infrastructure Irrigation; Drainage

Judicial and Courtroom Facilities

Laboratories; Medical Research Facilities

Land Surveying

Landscape Architecture Libraries; Museums; Galleries

Lighting (Interior; Display; Theater, Etc.)

Lighting (Exteriors; Streets; Memorials; Athletic Fields, Etc.)

Labs - General

Labs - Research - Dry Labs - Research - Wet LEED Accredited A/E

LEED Independent 3rd Party Building Commissioning

Mapping Location/Addressing Systems

Materials Handling Systems; Conveyors; Sorters

Metallurgy Materials Testing

Measurement / Verification / Conservation Water Consumption

Savings

Mining and Mineralogy

Medical Related

Modular Systems Design; Fabricated Structures or

Components

Mold Investigation

Museums

Nuclear Facilities; Nuclear Shielding Office Buildings; Industrial Parks

Outdoor Recreation

Petroleum and Fuel (Storage and Distribution)

Photogrammetry

Pipelines (Cross-Country - Liquid and Gas)

Phase I Environmental

Prisons & Correctional Facilities Plumbing and Piping Design Prisons and Correctional Facilities

Product, Machine Equipment Design Pneumatic Structures, Air-Support Buildings Power Generation,

Transmission, Distribution Public Safety Facilities

Radar; Sonar; Radio and Radar Telescopes Radio Frequency Systems and Shielding's

Railroad: Rapid Transit

Recreation Facilities (Parks, Marinas, Etc.)

Refrigeration Plants/Systems

Rehabilitation (Buildings; Structures; Facilities)

Research Facilities

Resources Recovery; Recycling

Roof Infrared Imaging to Identify Water Leaks

Roofing

Safety Engineering; Accident Studies; OSHA Studies Security Systems; Intruder and Smoke Detection

Seismic Designs and Studies

Sewage Collection, Treatment and Disposal Soils and Geologic Studies; Foundations

Solar Energy Utilization

Solid Wastes; Incineration; Landfill Special Environments; Clean Rooms, Etc. Structural Design; Special Structures

Surveying; Platting; Mapping; Flood Plain Studies

Sustainable Design Swimming Pools

Storm Water Handling and Facilities

Specifications Writing

Toxicology

Testing and Inspection Services Traffic and Transportation Engineering Topographic Surveying and Mapping

Towers (Self-Supporting and Guyed Systems)

Tunnels and Subways

Traffic Studies Transportation

Urban renewals; Community Development

Utilities (Gas and Steam)

Value Analysis; Life-Cycle Costing

Warehouse and Depots

Water Resources; Hydrology; Ground Water Water Supply; Treatment and Distribution

Wind Tunnels; Research/Testing Facilities Design

Waste Water Treatment Facility

Water Well Rehabilitation; Water Well Work

Zoning; Land Use Studies



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STATE PROCUREMENT OFFICE
Department of Administration
100 North 15th Avenue, Suite 201
Phoenix, Arizona 85007

(If a firm has branch offices, complete for each specific branch office seeking work.)

1. Annual Request for Qualifications

a.	FIRM (OR BRANCH OFFICE) NAME:	WSM Architects, Inc.
		4330 N. Campbell Ave. #268
b.	FIRM (OR BRANCH OFFICE) STREET:	
C.	FIRM (OR BRANCH OFFICE) CITY:	Tucson
C.	TIKW (OK BRANCH OFFICE) CITT.	Arizona
d.	FIRM (OR BRANCH OFFICE) STATE:	Alizona
		85718-5467
e.	FIRM (OR BRANCH OFFICE) ZIP CODE:	
		1999
f.	YEAR ESTABLISHED:	
		Corporation
(g1).	OWNERSHIP - TYPE:	
(~2)	OWNERSHIP - SMALL BUSINESS STATUS:	Small Business
(g2)	OWNERSHIP - SMALL BUSINESS STATUS.	
		<u></u>
h.	POINT OF CONTACT NAME AND TITLE:	Paul Mickelberg, President
		1-888-708-1044
i.	POINT OF CONTACT TELEPHONE NUMBER:	1 000 700 1044
		pmickelberg@wsmarch.com
j.	POINT OF CONTACT E-MAIL ADDRESS:	
l	NAME OF FIRM ((this date is a broadle office)	
k.	NAME OF FIRM (If block 1a is a branch office):	



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2. EMPLOYEES BY DISCIPLINE

a. Discipline Title		b. Function: Primary (P) or Secondary (S)	c. No. of Employees - Firm	d. No. of Employees - Branch
Architect		Р	5	2
CADD Technician		Р	1	
Other		Р	2	1
	Total	11	8	3



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c. PROFILE OF FIRM'S EXPERIENCE AND ANNUAL AVERAGE REVENUE FOR LAST YEAR

a. Approximate No. of Projects	b. Experience	c. Revenue Index Number (see below)
6	Other – Public Safety Facilities	1
5	Airports; Terminals and Hangars; Freight handling	3
10	Hospitals and Medical Facilities	2
1	Area Master Planning	2
4	Anti-Terrorism / Force Protection	1
2	Barracks; Dormitories	1
2	Community Facilities	3
1	Educational Facilities; Classrooms	1
4	Fire Protection	1
3	Garages; Vehicles Maintenance Facilities; Parking	2
8	Rehabilitation	3
4	Utilities	2
3	LEED Accredited A/R	1
1	Activity Centers	1
3	Museums	1
5	Office Buildings, Industrial Parks	2
1	Recreation Facilities (Parks, Marinas, etc.)	1

PROFESSIONAL SERVICES REVENUE INDEX NUMBER

- 1. Less than \$100,000
- 2. \$100,000 to less than \$250,000
- 3. \$250,000 to less than \$500,000
- 4. \$500,000 to less than \$1 million
- 5. \$1 million to less than \$2 million

- 6. \$2 million to less than \$5 million
- 7. \$5 million to less than \$10 million
- 8. \$10 million to less than \$25 million
- 9. \$25 million to less than \$50 million
- 10. \$50 million or greater

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4. Resumes of Key Personnel Proposed for this Contract (Complete one Section #4 for each key person.)

	a. NAME	b. ROLE IN THIS CONTRACT		c. YEARS EXPERIENCE				
Paul Mickelberg, AIA, BD+C LEED AP		President /	/ Principal-in-Charge	1. 7	TOTAL 32	2. WITH C	URRENT FIRM 16	
d. LOC	ATION (City and State)	WSM Archite	cts, Inc. – Tucson & Scottsdale	e, AZ		1		
Univ	CATION (DEGREE AND SPECIALIZATION) rersity of Minnesota: Bachelor of Architecture versity of Minnesota: Bachelor of Arts, 1982	e, 1983,	f. PROFESSIONAL TRAININ Registered Architect – AZ #3	·				
Paul bri within the projects construct Arizona Healthce 2010 Ari winner feffective	ER PROFESSIONAL QUALIFICATIONS (Or, ngs 32 years of experience in public master he team and ensures that clients receive the sare providing the design direction and lead ction documents before sealing and signing Chapter; Member of USGBC; Southern Ariare Engineering; Member IAPE – International Fire Station Design Station Styles collaboration; "Best of Winner" for 2010 and ENR/Southwest Contractor Awards.	planning, de highest qual ership, susta the documer zona Chapte anal Associati on; design con d 2012 (Meri	esign and management to his I lity professional services. He inable design and LEED certif hts, Organizations : 2012 Pres ir; Board of Directors Cornersion of Property & Evidence; Gompetition winner for Fire Cen inpetition; five time nominee for it award) Public/Government E	is LE ficatio sident tone f uest c tral H r Meti	ED Accredite on (when applet of the American formation; Notes and Italian formation) and Italian formation and Italian formation Allian formation for for formation for for formation for formation for formation for formation for format	d. Paul's key icable), revie can Institute Member ASH A School of A 200 sf project common	v functions on the w and check all of Architects, Southern E – American Society for architecture; Awards:); 2 nd and 3 rd place Grounds awards for	
		H.	RELEVANT PROJECTS					
	(1) TITLE AND LOCATION (City and State) Thomas O. Price Service Center 911 Co		ns Expansion	(2)	YEAR COMP	LETED		
Tucson, AZ							nstruction (if applicable) 15	
 (3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Phase I, II and III of the Expansion of 911 dispatch center for City of Tucson to align with Pima County emergency communications upgrade. Specific Role: Pri design, document and submittal review, quality control. Project Cost: \$4,884,000. 								
	(1) TITLE AND LOCATION (City and State)			(2)	YEAR COMP	LETED		
	New Fleet Maintenance Facility (LEED Go Tucson, Arizona	ld)		Profe 201	essional Services		Construction (if applicable) 10/2014	
2. (3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE New facility to bring County's fleet services functions and personnel under one roof. Pima County Fleet services over 1,800 vehicles currently over several buildings Charge - Responsible for LEED Certification, design phase QC, program verification with multiple users. Project Cost: \$15,003,073 Size: 87,000 SF								
	(1) TITLE AND LOCATION (City and State)			(2)	YEAR COMP	LETED		
	New Crime Lab (LEED Gold) Tucson, Arizona			Profe 201	essional Services		Construction (if applicable) 2012	
3.	(3) BRIEF DESCRIPTION (Brief scope, size New Crime Lab houses administration and controlled substance, forensic biology/DN. Role: Principal-In-Charge Designed a 40, savings came from effective daylighting ar	l labs for fore A, toxicology, 000 gallon w	ensic law enforcement: firearms, identification, crime ater harvesting system which	elimii	e services, A nated the nee	SCLD/LAB c ed to pay for i		
	(1) TITLE AND LOCATION (City and State)			(2)	YEAR COMP	LETED		
	Luke AFB Building 936 (LEED) Glendale, Arizona		Professional Services Construction (if applicable) 2012 2015					
4.	(3) BRIEF DESCRIPTION (Brief scope, size Addition to existing training building, Flight I classrooms. LEED Certified. Role: Principa oversight. Project Cost: \$4,700,000 Siz	Maintenance al-in-charge-F	Simulator and training Responsible for adherence to b		t, quality assu		I with current firm uction administration	
	(1) TITLE AND LOCATION (City and State)			(2)	YEAR COMP	LETED		
5.	Casa de los Niños – Integrated Family (Tucson, AZ			` '	essional Services		Construction (if applicable) Pending fundraising Start in 2016	
							·	

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ATTACHMENT I – General Qualifications

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(3) BRIEF DESCRIPTION (*Brief scope, size, cost, etc.*) AND SPECIFIC ROLE

Master planning, programming, and coordination with user groups to consolidate
and expand remote services onto a central campus for new 40,000 sf community services and administration facility. Required meeting design guidelines within neighborhood. **Specific Role:** Principal-In-Charge – Overall team management, presentations to clients and neighborhood, design quality control, document review, budget development and analysis. **Construction Cost:** \$19,515,000 **Size:** 3.5 acres

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4. Resumes of Key Personnel Proposed for this Contract (Complete one Section #4 for each key person.)

b. ROLE IN THIS CONTRACT

a. NAME		b. ROLE IN THIS CONTRACT		c. YEARS EXPERIENCE		
Michae	Becherer, RA, BD+C LEED AP	Project Ma	anager	1. TOTAL	2. WITH C	URRENT FIRM
				21		11
d. LOC.	ATION (City and State)	WSM Archite	ects, Inc. – Tucson & Scottsdale	e, AZ		
	CATION (DEGREE AND SPECIALIZATION)		f. PROFESSIONAL TRAININ	G - REGISTRATIO		
Universi	ity of Kentucky Bachelor of Architecture, 19	993	Registered Architect – Arizor LEED BD+C Accredited	na #57092, Kentuc	ky #5906	
	ER PROFESSIONAL QUALIFICATIONS (Or,			ata un ta COEM in		
WSM ov	has 21 years of experience in the field of A ver the past 10 years, Michael has focused	rcnitecture s on complex r	pecializing in large public proje public safety projects, providing	ects up to \$35IVI In a excellent client s	scope. As a ervice and for	project manager for stering positive
relations	ships between the public clients and the res	idents living	adjacent to the new facilities.	Michael's work has	s focused on	creating architectural
	s that integrate these large public buildings ted 2006; Member of U.S. Green Building C				ng architectur	e and residents. LEED
Acciedii	led 2000, Member of 0.3. Green Building C	,	RELEVANT PROJECTS	ı		
	(1) TITLE AND LOCATION (City and State)		RELEVANTIROSEOTO	(2) YEAR COMP	LETED	
	New Crime Lab (LEED Gold)					
Tucson, Arizona		Professional Services 2010	Cor 20	nstruction (if applicable) 12		
(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE New Crime Lab houses administration and labs for forensic law enforcement:			X Check if pro	ject performed	with current firm	
	controlled substance, forensic biology/DN					
	Role: Project Manager - Responsible for project meetings and presentations, const					
	assurance, and construction documents.				cument revie	w and quanty
	(1) TITLE AND LOCATION (City and State))		(2) YEAR COMP	LETED	
	Compressed Natural Gas Plant Upgrade	s		Professional Services		Construction (if applicable)
	Tucson, Arizona			2013		
2.	(3) BRIEF DESCRIPTION (Brief scope, size			X Check if project performed with current firm		
	Design for replacement and expansion of C Sun Tran Maintenance Facilities. (FTA fun	:NG fueling s ided project)	ystems at the TOPSC and Specific Role: Project Man	Lager – Responsibl	le for Design	Develonment
	coordination of fueling systems experts, as					
	provide options for alternate submittals. P	roject Cost:	Estimated \$10.4 million			
	(1) TITLE AND LOCATION (City and State)			(2) YEAR COMP	LETED	
	New Fleet Maintenance Facility (LEED Go Tucson, Arizona	old)		Professional Services		Construction (if applicable)
	rucson, Anzona			2012		10/2014
3.	(3) BRIEF DESCRIPTION (Brief scope, size			X Check if project performed with current firm		
	New facility to bring County's fleet service roof. Pima County Fleet services over 1,0					
	- Responsible for design phase, program v					
	presentations, construction administration	oversight, er	ngineering coordination, docum	nent review and qu	ality assuran	ce, and construction
	documents. Project Cost: \$15,003,073 (1) TITLE AND LOCATION (City and State)		0 35	(2) YEAR COMP	I ETED	
	Thomas O. Price Service Center 911 Co		ons Expansion	Professional Services	-	Construction (if applicable)
-	Tucson, AZ		•	2012		2015
(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Phase I. II. III. of the Expansion of 911 dispatch contor for City of Tuescop to align with		X Check if pro	ject performed	with current firm		
	Phase I, II, III, of the Expansion of 911 disp. Pima County emergency communications			- Responsible for d	lesian phase.	program verification and
	project budgeting, schematic and design of	levelopment,	project meetings and presenta	ations, construction	administratio	n oversight, engineering
	coordination, document review and quality	assurance, a	nd construction documents. P	roject Cost: \$4,88	4,000, Size:	21,600 SF
	(1) TITLE AND LOCATION (City and State))		(2) YEAR COMP	LETED	
5.	Fire Central HQ (LEED Gold)			Professional Services		Construction (if applicable)
	Tucson, AZ			2008		2010

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WSM won Design Competition for new City of Tucson Fire Station Headquarters.

Includes six-bay Fire Station No. One, Fire Prevention & Fire Administration Headquarters. This project is **LEED Gold**. Designed as a critical facility with emergency operations center. Building was two-time award winner for collaborative partnerships (Metro Pima Alliance),

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(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE

STATE PROCUREMENT OFFICE
Department of Administration
100 North 15th Avenue, Suite 201
Phoenix, Arizona 85007

Check if project performed with current firm

	3 rd place winner for National Career Statio Contractor. Specific Role: Project Mana design development, project meetings and and quality assurance, and construction design.	ger - Respor I presentatio	nsible for design phase, prograns, construction administration	m ver	rification and sight, engined	project be	udgeting, schematic and
4.	Resumes of Key Personnel Pro				•	4 for eac	ch key person.)
a. NAM Joel M e	ΊΕ esik, RA, ICBO	b. ROLE IN THIS CONTRACT Project Manager		1. Т	c.		EXPERIENCE H CURRENT FIRM
				35		16	
d. LOC	ATION (City and State)	WSM Archite	ects, Inc. – Tucson & Scottsdale	e, AZ			
	CATION (DEGREE AND SPECIALIZATION) iversity of Arizona: Bachelor of Architecture	, 1980	f. PROFESSIONAL TRAININ Registered Architect – AZ #2 IBCO Certified Building Plans	3507			
Joel has services renovat projects present Past Dir teachin	ER PROFESSIONAL QUALIFICATIONS (Orgs 35 years of experience in managing and ms. He has managed numerous public and ged spaces. Joel is also a Certified Building including: design phase, program verificatiations, construction administration oversigh rector, American Institute of Architects, Souting commercial drafting (Revit) since 2009 mpatible additions to a historic education	naintaining povernmental Plans Examition and project, engineerin thern Arizonal Recent Conal facility.	roject teams, schedules, project projects in several states, incluiner. As a project manager, Joect budgeting, schematic and dg coordination, document revieus Chapter. Joel has been an ommendation from Tucson-F	ude the lis released in the list of the li	ne LEED desi esponsible for developmen d quality assu nct Professo	ign for ne or day-to- t, project urance, a or at Pima	w construction and day management of meetings and nd construction documents. a Community College
	(1) TITLE AND LOCATION (City and State)		RELEVANT PROJECTS	(2) 3	YEAR COMP	ETED	
	Davis-Monthan Dormitory 3509 Tucson, Arizona		Professional Services 2012			Construction (if applicable) 2013	
1.	(3) BRIEF DESCRIPTION (Brief scope, size This project was to gut an entire 3-story dindividual living units, and re-design the budining and living spaces in each suite of repreparation, project budgeting, project me document review and quality assurance.	ormitory buil uilding to cre boms. Spec etings and p	ding, consisting of 90 ate shared living accommodati ific Role: Project Manager - F resentations, construction adm	Respo	or 63 enlisted ensible for all	airmen, phases o	of design and document
	(1) TITLE AND LOCATION (City and State)			(2)	YEAR COMP	LETED	
	Freeport-McMoRan Mine Shovel Shop Sahuarita, Arizona			Profe 2013	ssional Services		Construction (if applicable) 2013
2.	(3) BRIEF DESCRIPTION (Brief scope, size, New pre-manufactured metal building for m large mining equipment, an auxiliary admin Specific Role: Project Manager - Respo presentations, construction administration \$2,634,175, Size: 14,400 SF	iining equipm istration wing nsible for all	ent maintenance. Houses , and a 20 ton bridge crane. Er phases of design and docume	nt pre	acility equippe eparation, pro	ed with en eject budg	geting, project meetings and
	(1) TITLE AND LOCATION (City and State)			(2)	YEAR COMP	LETED	
	Luke AFB 936 & 945 Glendale, Arizona			Profe 2012	ssional Services		Construction (if applicable) 2014-2015
3.	(3) BRIEF DESCRIPTION (Brief scope, size This project was to add a security vault ins a wing of an existing building for flight mai phases of design and document preparation engineering coordination, document review	side a wareh ntenance sin on, project b	ouse facility and to renovate nulator training classrooms. S pudgeting, project meetings and	pres	c Role: Pro	oject Man	
	(1) TITLE AND LOCATION (City and State)			(2)	YEAR COMP	LETED	
4.	Veterans Administration Health Care Sy Department of Veterans Administration Tucson, AZ	•		Profe 201	ssional Services 2		Construction (if applicable) 2013

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	(3) BRIEF DESCRIPTION (<i>Brief scope, size, cost, etc.</i>) AND SPECIFIC ROLE Design and renovation/repair/replacement of miscellaneous projects. Included was the design of various building entry modifications on the campus, an evaluation of and structural repairs and modifications to two buildings listed on the historic register phases of design and document preparation, project budgeting, project meetings and engineering coordination, document review and quality assurance. Project Cost: \$1	. Spe I pres	cific Role: Project Manag entations, construction adr	or the Central Plant, er - Responsible for all		
	(1) TITLE AND LOCATION (City and State) Casa de los Niños – Integrated Family Care Center Tucson, AZ		(2) YEAR COMPLETED			
			essional Services 3	Construction (if applicable) Pending fundraising Start in 2016		
5.	(3) BRIEF DESCRIPTION (<i>Brief scope, size, cost, etc.</i>) AND SPECIFIC ROLE Master planning, programming, and coordination with user groups to consolidate and expand remote services onto a central campus for new 40,000 sf community ser design guidelines within neighborhood. Specific Role: Principal-In-Charge – Overall neighborhood, design quality control, document review, budget development and anal acres	team	management, presentation	Required meeting ns to clients and		



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5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION (City and State)

Thomas O. Price Service Center 911 Communications Expansion Tucson, Arizona

b. YEAR COMPLETED PROFESSIONAL SERVICES CONSTRUC

CONSTRUCTION (If applicable)

2012

2013 Phase I, 2014 Phase II, 2015 Phase III

23. PROJECT OWNER'S INFORMATION

c .PROJECT OWNER

Joe Gulotta, Asst. Fire Chief, Tucson Fire Dept. 520-837-7017 email: Joe.gulotta@tucsonaz.gov

d .ORIGINAL BUDGET/NTE AMOUNT OF PROJECT Original estimate \$5 million Phase I, 2, 3

e. TOTAL COST OF PROJECT

\$4,884,000 Phase I Completed – on budget – with owner added scope

f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

Scope: WSM worked with the City of Tucson to update and expand their 911 dispatch center in alignment with a larger Pima County emergency communications upgrade project. The combined efforts of Pima County and the City of Tucson will bring the entire county onto an 800 Mhz radio system in compliance with Federal requirements. The project scope includes increasing the current facility from their existing 12,000 sf space to total of 21,600 sf for use by 911, fire dispatch, EMS dispatch, police dispatch, and administrative offices. The communications infrastructure is in compliance with the Motorola R56 standard for emergency communications operations. Since this facility is the primary PSAP for the City of Tucson, careful planning is required to ensure that during the transition there is no loss of service to the Tucson community.

Challenges: The 911 Comm Expansion Generator project included the design and installation of a new 500 KW backup generator, transfer switches, secondary lugs for the connection of a portable generator, and conduit pathways to the future electrical room of the expansion area. The design process was tricky in the fact that we were essentially asked to design the 911 Comm Expansion electrical system backwards. Typically in designing an emergency power system, the distribution system will be designed to support the required equipment, then the service will be sized to support the distribution system, then the emergency power system is designed to support the service. In this project, the design of new call center was not complete and our team, based on our past experience, was able to estimate the final loading of the emergency generator to complete the design. WSM's extensive experience with critical facilities, and the required systems was essential in this process. Our understanding of the Motorola R-56 grounding requirements, the application of the N+1 redundancy, and our ability to anticipate the needs of the future critical facility allowed us to deliver a successful product to the owner.

Size: 21,600 SF

Length of Project: 11/2011 through 4/2015 - Phase One of the expansion area has been completed and this emergency power system is now up and running, supporting the first phase of the City of Tucson's TOPSC 911 Communications Expansion. Phase II began 9/2014 with completion 4/2015. Phase III was completed 5/2014.

- Project began as a study as part of WSM as-needed contract
- Design will support future expansion
- Facility was critically important to basic infrastructure of emergency response system
- Project executed to meet grant requirements/funding
- Coordination with multiple user groups
- Coordinated full complement of Engineering subconsultants





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5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT (Present no more than five (5) projects. Complete one Section 5 for each project.) a. TITLE AND LOCATION (City and State) b. YEAR COMPLETED New Fleet Maintenance Facility for Pima County (LEED Gold) CONSTRUCTION (If applicable) PROFESSIONAL SERVICES Tucson, Arizona 2012 2014

23. PROJECT OWNER'S INFORMATION

c .PROJECT OWNER

Frank Samaniego, Director Fleet Services **Pima County Facilities Management** (520) 740-2670 email: frank.samaniego@fs.pima.gov

d .ORIGINAL BUDGET/NTE AMOUNT OF PROJECT Original Budget: \$18,549,000

e. TOTAL COST OF PROJECT

Final Construction Cost \$15,202,627 includes owner added scope - solar canopies, video

system, utility upgrades

BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

Scope: In 2011, Pima County began the process of designing a new 87,000 SF Fleet Services Facility. The existing facility was spread out over several buildings across the Pima County Mission Road site. The intent of the new facility is to bring all of the Fleet Services functions and personnel under one roof. This was done for several reasons; to increase efficiency, streamline the work flow, simplify the management process, and to build morale and a sense of community within the staff. Due to the size and the diversity in the Pima County fleet (over a thousand vehicles ranging from small passenger vehicles, SUV's, full size pickup trucks, heavy trucks, back hoes, bull dozers, graders, and several compactors with tracks), the building is organized into five basic areas; administration, auto/truck shop, heavy equipment shop, parts storage / distribution, and staff support. In order to increase efficiency, the main shops are arranged around the parts area and the staff support area, limiting the travel distances for the mechanics to the parts, supply, and support.

The auto shop is made up of ten double mechanic bays for automobiles each with a lift, five double bays for heavy trucks, two double new vehicle fit up bays, one double quick repair bay, one double alignment bay, one double auto tire bay, the heavy tire shop, machine shop, and a dyno bay. All of the bays are within a large open shop with one entrance and one exit. This arrangement limits the amount of openings in the building, allowing the HVAC system to be more efficient, adding to the comfort of the mechanics. The auto shop is day lit with a comprehensive general and vehicle exhaust system throughout the bays. Four fluids are distributed to each double bay as well as infrastructure for two additional fluids.

The heavy shop has three eighty-foot drive-through bays. The heavy shop also includes three jib cranes, a bridge crane, welding shop, metal storage, 100' concrete aprons off both the north and south sides of the building and an awning over the south façade. The heavy shop is also day lit, with comprehensive exhaust extraction systems as required for the heavy equipment.

The Facility is LEED Gold certified, utilizing high efficiency HVAC and lighting system, water harvesting, vehicle shade structures covered in solar panels, in addition to several other green features.

Challenges: Careful site planning was required to provide a safe a secure site with the proper vehicle clearances required for the diverse fleet. Special consideration was needed to plan the vehicle circulation routes to simplify the process of moving the vehicles around the site, and to separate the public circulation from the shop areas of the facility.

Size: 87.000 SF

Length: Project began in 2011, but was put on hold for seven months while Pima County negotiated with Kinder Morgan for assistance in relocation gas

pipelines. Project was completed in 10/2014.

- Sustainable design features to achieve LEED certification
- Coordination with multiple user groups
- Coordinated full complement of Engineering subconsultants including Industrial Engineering
- Needs assessment / programming to determine building size and user needs





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5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION (City and State)

New Crime Laboratory (LEED Gold Certified) Tucson, Arizona

b. YEAR COMPLETED

PROFESSIONAL SERVICES CONSTRUCTION (If applicable)

2010 2012

23. PROJECT OWNER'S INFORMATION

c .PROJECT OWNER

Mark Huntzinger, Commander Tucson Police, Forensic Division 520-837-7673

Email: mark.huntzinger@tucsonaz.gov

d .ORIGINAL BUDGET/NTE AMOUNT OF PROJECT

Original GMP \$22,020,449

f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

e. TOTAL COST OF PROJECT

\$23,588,932 (on budget – Owner added scope to move additional police department into campus)

Scope: The new Crime Lab was an addition to the Westside Police Service Center campus (completed by WSM Architects in 2009)- The new LEED Gold Police Crime Laboratory hosts administration, building support, and evidence control. Lab features: controlled substance, forensic biology/DNA, toxicology, firearms, identification, crime scene services, ASCLD/LAB certification. This project is a secure facility with controlled access including camera/video monitoring and designed with stand-off distances from the roadway. The Crime Laboratory clearly has its own presences on the site that integrates with the existing campus with a cohesive language and execution.

Sustainable features include: collection of rainwater from the roofs in an underground cistern as well as capturing condensate from the mechanical equipment to supply 75% of the irrigation needs for the project site and adjacent police station. Large roof overhangs, light shelves, and a day lighting system reduced the overall building energy use by 10%. Low-flow plumbing fixtures including waterless urinals and dual-flush toilets, walls and roofs with high thermal resistance and optimal radiant energy acceptance or rejection, high efficiency frictionless chillers, high percentage of outside air and heat exchangers to recapture energy in exhausted laboratory air.

This project was completed on time and under budget – allowing the Police Department to provide additional construction in the Westside station within the campus to allow additional police units to relocate there and alleviate overcrowding in other off-site locations.

Challenges: The MPE systems integration into the building envelope and structure were the most challenging aspects. We used Revit and Navisworks to fully vet the clashes in our building information model prior to starting construction. The clash detection process lead to a minimal number of field issues related to structural and mechanical conflicts. It was also critical to provide a safe laboratory environment while implementing a mechanical system that can be maintained by the COT FM technicians. By using a fixed face constant volume fume hood, the mechanical system was greatly simplified while still meeting the requirements of the lab. This facility had a unique challenge to also provide a means to allow the public to tour the lab without compromising security or risking contamination of the evidence. WSM created displays and videos integrated into the design to facilitate the tours without allowing the public to enter any of the laboratory environments.



Size: 58,978 SF

Length: Project began in 2008 and construction documents for the Crime Lab building were completed by 12/2009. The Crime Lab Facility was substantially complete by 8/2011, however, WSM Architects continued to perform design and construction administration for the owner added scope of transitioning additional police department units from other locations onto this campus.

- Site design uses concepts established by original master plan completed by WSM Architects
- Construction Manager at Risk Delivery system promoted strong relationship between Owner, Architect, and Contractor.
- Sustainable design features to achieve LEED Gold certification
- BIM (building information modeling) used during design to detect potential clashes in Mechanical, Electrical, Structural
- Coordination with multiple user groups
- Coordinated full complement of Engineering subconsultants including specialist Crime Lab Architects/Engineers





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	WHICH BEST ILLUSTRATE PROPOS THIS CONTRACT than five (5) projects. Complete one S			ONS FOR
a. TITLE AND LOCATION (City and State)			b. YEAR (COMPLETED
Ft Irwin National Training Center – Garrison HQ Renovation (LEED Certified) Ft. Irwin, California			PROFESSIONAL SERVICES CONSTRUCTION 2012	
	23. PROJECT OWNER'S INFORM	MATION		
c.PROJECT OWNER Paula Dolliver-Marshall, Construction Representative USACE QA, Corps of Engineers 760-380-4389 email: paula.m.dollivermarshall@usace.army.mil	d .ORIGINAL BUDGET/NTE AMOUNT OF PR Original Estimate \$8.4 million	ROJECT	e. TOTAL COST OF \$9.2 million on b #109 for an addit	udget (owner added building

f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

Scope: WSM The project was to renovate and repair the Garrison Headquarters Building (Building 237) which serves as the office headquarters for the Base command staff, and includes an Incident Operations Center. This renovation occurred in a historic facility, it being commanded by General George Patton just before WWII. The project scope also included complete renovation of the ground floor of six two-story buildings and a former commons building. These seven buildings constitute the In/Out Processing Center which serves the entire Base population, providing administrative services, payroll, counseling, placement and other support as needed.

Challenges: The Garrison HQ renovation (Building 237) involved the creation of open-storage secure perimeter with the existing wood frame construction. Extensive code updates, utility modifications and functional changes needed to be incorporated to make the facility meet today's requirements. The internal structural bearing locations were modified to accommodate functions needs. The building envelope was upgraded thermally, providing a better performing facility with improved thermal comfort, fire suppression was added, solar collection strategies were employed and AT/FP improvements were made.

Size: 47,700 SF

Length: The entire project only allowed a duration of 7 months, limiting design to less than 3 months. Construction work began at the acceptance of the 65% submittal in order to comply with the schedule. Multiple construction packages were issued and extremely close coordination occurred between all parties to ensure the project was completed on schedule.

- Code upgrades, security to meet AT/FP requirements
- Sustainable design to meet LEED certification requirements
- Multiple HVAC solutions evaluated to meet users needs
- Multiple construction packages prepared to meet fast-track requirements
- Modernization to meet ADA requirements



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5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT (Present no more than five (5) projects. Complete one Section 5 for each project.)						
a. TITLE AND LOCATION (City and State)			b. YEAR (COMPLETED		
Study – Tucson Police Headquarters & Crime Lab Programming Tucson, Arizona		PROFESSIONAL SERVICES 2008		CONSTRUCTION (If applicable) Study resulted in 2009 Westside Service Center & 2012 New Crime Lab		
	23. PROJECT OWNER'S INFORMATION					
c.PROJECT OWNER Dodie Frederickson, Project Manager, City of Tucson Department of Operations 520-837-6312 email: dodie.frederickson@tucsonaz.gov	d .ORIGINAL BUDGET/NTE AMOUNT OF PRO. Design fee estimate \$100,000	JECT	•	0,000 (owner added scope) If construction to implement		

f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

Scope: In the Fall of 2006, WSM Architects was asked by the Tucson Police Department (TPD) to analyze the current and future space needs of all of the departments currently housed in the TPD Headquarters. This included Senior Staff, Internal Affairs, Human Resources, Records, Logistics, Budget, Legal Advisor, Grants, Investigative Division, and Operations Downtown Division. WSM teamed with Crime Lab Design to analyze current and future space needs for the Crime Lab Design specializes in lab design and is a comprehensive resource for the planning and design of forensic science facilities. They recently completed the nation's largest Crime Lab at 209,000 square feet in Los Angeles.

After extensive interviews with all the units, analysis of the population projections in combination with crime statistics, and a comprehensive assessment of the existing structure several options were presented to TPD for review and consideration. It was determined that to best accommodate the current and future needs of the department, the Crime Lab and Investigative Division be moved off-site to nearby city property. These two functions had no critical adjacency to the remaining headquarters; ultimately providing TPD with a state of the art Crime Lab that will accommodate their 2017 needs and allow ample space for expansion. With the vacated space made available from relocating these units, an extensive phased remodeling of the existing structure would accommodate the remaining functions future needs through 2025. This scheme also allows TDP to maintain a strong downtown presence as the city's Rio Nuevo (urban renewal) projects begin to mobilize and the population of downtown Tucson increases.

Size: 263,000 SF

Length: Initial study began 2006 – Owner added scope and study was completed in various stages until 5/2008.

- Analysis of current and future space needs
- Coordination with many different departments/user groups
- · Assessment of current facilities
- Part of study resulted in the adaptive re-use of existing 150,000 sf City-owned building (former K-Mart)
- Part of study resulted in new LEED Gold Crime Lab
- Coordination of full complement of Engineering subconsultants



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6. ADDITIONAL INFORMATION

a. PROVIDE ANY ADDITIONAL INFORMATION YOU FEEL MAY BE NECESSARY TO DESCRIBE YOUR FIRMS QUALIFICATIONS. (ATTACH ADDITIONAL SHEETS AS NEEDED.)

Founded in 1999, WSM Architects, Inc. is an award winning Arizona corporation, with offices in Scottsdale and Tucson, specializing in architectural planning and design for public and governmental facilities. The majority of our projects include the full range of services from master planning, architectural design through construction administration, sustainable design, and coordination with all related engineering disciplines, landscaping, interior design, to signage.

Example projects completed by our firm include: public works and maintenance facilities, office and administration buildings, forensic facilities, police and fire stations, and other public facilities throughout the country.

Repeat Clientele - WSM Architects, Inc. is on multi-task order, as-needed contracts with the following clients:

- Pima County since 2001
- The City of Tucson since 2002
- The City of Sierra Vista since 2011
- Raytheon Missile Systems since 2006
- Pima Community College since 2015
- Tucson Unified School District since 2001

- IDIQ (Indefinite Delivery, Indefinite Quantity Contract)
 2010-present
- MATOC (Multiple Award Task Order Contract) 2010present (includes Luke AFB, Peterson AFB, DMAFB, Pt. Mugu, California)

Our team has provided the full gamut of services in support of our clients through these as-needed contracts including:

- Space planning and assessments coordinating the needs of multiple agencies
- · Feasibility studies, masterplanning
- · Building evaluations, Cost/benefit analyzes
- HVAC, plumbing, and electrical system upgrades
- Structural evaluations and upgrades to meet seismic requirements
- Telecommunications
- · Site and drainage improvements

- Computer server room additions and upgrades
- Re-roofing projects
- Telecommunications
- ADA compliance renovations
- Hazardous material abatement
- Design and layout of systems furniture
- Presentation and facilitation of public meetings
- · Assistance in estimating costs and establishing budgets

The WSM team has received numerous awards for collaboration and design, including:

"Best Government/Public Building", 2010 and 2012; "Best Office Building in a 5-state area" by Southwest Contractor;

"2010 Bronze Award", "2008 Silver Award", and 11 "notable awards" for Career Fire Stations nationwide, *Fire Chief's Station Style Design Competition*. In addition we have received five nominations and two awards for the Metro Pima Alliance Common Ground Awards -- Teams are recognized for their successful collaboration with neighborhoods, user groups, and public representatives that allow us to find "common ground" and overall benefit to the Pima County community.

Every WSM team member represented is an expert in their respective disciplines and chosen for their proven skills in design, project management, and exceptional customer service. This team has successfully completed many recent projects similar in scope and complexity to the potential State of Arizona As-Needed projects.

We are confident that we have the resources to support this project within the State's critical timeframes.



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7	ΔΝΝΙΙΔΙ	AVERAGE PROFESSIONAL	SERVICES REVENUES	OF FIRM FOR I	AST 3 YFARS

a.	Percentage of Total Work Attributable to State, Federal and Municipal Government Work:	85%
b.	Percentage of Total Work Attributable to Non-Government Work:	15%

8. AUTHORIZED REPRESENTATIVE. The foregoing is a statement	of facts.
Signature: Faul Miolulling	Date:12/21/2015
Name:Paul Mickelberg	Title:President