

DEFINITIONS

Architect Services, Engineer Services, Land Surveying Services, Assayer Services, Geologist Services and Landscape Architect Services: Those professional services within the scope of the practice of those services as provided in ARS § 32-101.

Branch Office: A geographically distinct place of business or subsidiary office of a firm that has a key role on the team.

Discipline: Primary technical capabilities of key personnel, as evidenced by academic degree, professional registration, certification, and/or extensive experience.

Firm: Defined in ARS § 32-101(B.19.).

Key Personnel: Individuals who will have major contract responsibilities and/or provide unusual or unique expertise.

SPECIFIC INSTRUCTIONS:

1. Complete this form for each branch office seeking work under this RFQ.

a. – e. **Firm (or Branch Office) Name and Address.** Self-explanatory.

f. **Year Established.** Enter the year the firm (or branch office, if appropriate) was established under the current name.

g. **Ownership.**

(g1). *Type.* Enter the type of ownership or legal structure of the firm (sole proprietor, partnership, corporation, joint venture, etc.).

(g2). *Small Business Status.* A firm is a small business if the firm has less than 100 employees **or** has gross revenues of \$4 million or less.

h.-j. **Point of Contact.** Provide this information for a representative of the firm that the Customer can contact for additional information. The representative must be empowered to speak on contractual and policy matters.

k. **Name of Firm.** Enter the name of the firm.

2. **Employees by Discipline.**

a. Select disciplines from the List of Disciplines (Function Code) listed on Page 3 of 4 Instructions. For employees that do not qualify for any of the disciplines, select Other. *Note: The intended searchable database indicated in the RFQ will be populated from the Qualifications Form I Excel attachment only.*

b. Each person can be counted only twice; once for his/her primary function and once for his/her secondary function. Primary and secondary functions should be indicated by including a "P" or an "S" in column b after the Description Title is given.

c-d. If the form is completed for a firm (including all branch offices), enter the number of employees by disciplines in column c. If the form is completed for a branch office, enter the number of employees by discipline in column d and for the firm in column c.

3. **Profile of Firm's Experience and Annual Average Revenue for Last Year.**

a. Enter the approximate number of projects the firm (or branch) has done attributable by Profile Code listed on Page 3 of 4 Instructions over the last year.

b. Enter the appropriate Profile Codes from Instructions Pages 3 of 4 that represent the type of work the firm (or branch) has done over the last year.

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- c. Using the Revenue Index Number on Page 3 of 6 Form, indicate the approximate revenue the firm has earned over the last year per Profile Code entered into the table.
4. **Resumes of Key Personnel Proposed for This Contract.** Complete this section for each key person who will participate in this contract.
- a. Self-explanatory.
 - b. Self-explanatory
 - c. Total years of relevant experience (block c1), and years of relevant experience with current firm, but not necessarily the same branch office (block c2).
 - d. Name, City and State of the firm where the person currently works, which must correspond with one of the firms (or branch office or a firm, if appropriate) listed in Section 1.
 - e. Provide information on the highest relevant academic degree(s) received. Indicate the area(s) of specialization for each degree.
 - f. Provide information on current relevant professional registration(s) and in which State(s) they are current.
 - g. Provide information on any other professional qualifications relating to this contract, such as education, professional registration, publications, organizational memberships, certifications, training, awards, and foreign language capabilities.
 - h. Provide information on no more than five (5) projects in the last year which the person had a significant role that demonstrates the person's capability relevant to her/his proposed role in this contract. These projects do not necessarily have to be any of the projects presented in Section 5 for the project team if the person was not involved in any of those those projects or the person worked on other projects that were more relevant than the team projects in Section 5. Use the check box provided to indicate if the project was performed with any office of the current firm. If any of the professional services or construction projects are not complete, leave Year Completed blank and indicate the status in Brief Description and Specific Role.
5. **Example Projects Which Best Illustrate Firms Qualification for this contract.** Select project where multiple team members worked together, if possible, that demonstrate the team's capability to perform work similar to that required for this contract. Complete one Section 5 for each project. List no more than five (5) projects.
- a. Title and Locations of project or contract. For an indefinite delivery contract, the location is the geographic scope of the contract.
 - b. Enter the year completed of the professional services (such as planning, engineering study, or design), and/or the year completed if construction. If any of the professional services or the construction projects are not complete, leave Year Completed blank and indicate the status in Brief Description of Project and Relevance to This Contract (block f).
 - c. Project Owner or user, such as a government agency or installation, an institution, a corporation or private individual.
 - d. Provide the original budget or not to exceed dollar amount for the project.
 - e. Provide the Total Cost of the Project. If any of the professional services or construction projects is not complete, indicate the percentage complete and whether this project will be on budget, over or under budget.
 - f. Brief Description: Indicate scope, size, and length of project, principle elements and special features of the project. Discuss the relevance of the example project to this contract.
6. **Additional Information.** Use this section to provide additional information you feel may be necessary to describe your firm's qualifications for this contract.
7. **Annual Average Professional Services Revenues of Firm for Last 3 Years.** Complete this block for the firm or branch office for which this form is completed. In column a, enter an approximate percentage of total work attributable to State, Federal or Municipal Work. In column b, enter an approximate percentage of total work attributable to Non-Government work. Percentages should take into consideration work completed over the last 3 years.
8. **Authorized Representative.** An authorized representative of the firm or branch office must sign and date the completed form. Signing attests that the information provided is current and factual. Provide the name and title of the authorized representative who signed the form.

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List of Disciplines (Function Codes) for Question 7

Aeronautical Engineer	Environmental Engineer	Mining Engineer
Agricultural Engineer	Environmental Scientist	Nuclear Engineer
Archeologist	Fire Protection Engineer	Petroleum Engineer
Architect	Geodetic Surveyor	Photogrammetrist
Architectural Engineering	Geographic Information System Specialist	Project Manager
Biologist	Geological Engineer	Sanitary Engineer
CADD Technician	Geologist	Soils Engineer
Chemical Engineer	Hydrographic Surveyor	Structural Engineer
Civil Engineer	Hydraulic Engineer	Technician/Analyst
Construction Manager	Hydrologist	Transportation Engineer
Construction Inspector	Industrial Engineer	Water Resources Engineer
Control Systems Engineer	Landscape Architect	
Cost Engineer/Estimator	Mechanical Engineer	
Ecologist	Metallurgical Engineer	
Electrical Engineer		

List of Experience Categories (Profile Codes for Question 8)

Acoustics, Noise Abatement	Dams (<i>Concrete; Arch</i>)
Aerial Photography; Airborne Data and Imagery Collection and Analysis	Dams (<i>Earth; Rock</i>); Dikes; Levees
Activity Centers	Desalinization (<i>Process and Facilities</i>)
Air Pollution Control	Design-Build - Preparation of Requests for Proposals
Airports; Nav aids; Airport Lighting; Aircraft Fueling	Digital Elevation and Terrain Model Development
Airports; Terminals and Hangars; Freight Handling	Digital Orthophotography
Agricultural Development; Grain Storage; Farm Mechanization	Dining Halls; Clubs; Restaurants
Animal Facilities	
Anti-Terrorism/Force Protection	Dredging Studies and Design
Area Master Planning	Design & Planning Structured Parking Facilities
Auditoriums and Theaters	Detention Security Systems
Automation; Controls; Instrumentation	Disability / Special Needs
Barracks; Dormitories	Ecological and Archeological Investigations
Bridge Design: Bridges	Educational Facilities; Classrooms
Cartography	Electrical Studies and Design
Cemeteries (<i>Planning and Relocation</i>)	Electronics
Chemical Processing and Storage	Elevators; Escalators; People-Movers
Child Care/Development Facilities	Energy / Water Auditing Savings
Codes; Standards; Ordinances	Energy Conservation; New Energy Sources
Cold Storage; Refrigeration and Fast Freeze	Environmental Impact Studies, Assessments or Statements
Commercial Building (<i>Low Rise</i>); Shopping Centers	Fallout Shelters; Blast-Resistant Design
Community Facilities	Fire Protection
Communications Systems; TV; Microwave	Fisheries; Fish Ladders
Computer Facilities	Forensic Engineering
Conservation and Resource Management	Garages; Vehicles Maintenance Facilities; Parking
Construction Management	Gas Systems (<i>Propane; Natural, Etc.</i>)
Construction Surveying	Geodetic Surveying: Ground and Airborne
Corrosion Control; Cathodic Protection Electrolysis	Heating; Ventilating; Air Conditioning
Cost Estimating; Cost Engineering and Analysis; Parametric Costing; Forecasting	Highways; Streets; Airfield Paving; Parking Lots
Cryogenic Facilities	Historical Preservation
Construction Materials Testing	Hospital and Medical Facilities
	Hotels; Motels
	<i>Housing (Residential, Multi-Family;</i>

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Apartments; Condominiums)

Hotels; Motels
Hydraulics and Pneumatics
Hydrographic Surveying
Industrial Buildings; Manufacturing Plants
Industrial Processes; Quality Control
Industrial Waste Treatment
Intelligent Transportation Systems
Infrastructure
Irrigation; Drainage
Judicial and Courtroom Facilities
Laboratories; Medical Research Facilities
Land Surveying
Landscape Architecture
Libraries; Museums; Galleries

Lighting (*Interior; Display; Theater, Etc.*)
Lighting (*Exteriors; Streets; Memorials; Athletic Fields, Etc.*)
Labs - General
Labs – Research – Dry
Labs – Research – Wet
LEED Accredited A/E
LEED Independent 3rd Party Building Commissioning
Mapping Location/Addressing Systems
Materials Handling Systems; Conveyors; Sorters
Metallurgy
Materials Testing
Measurement / Verification / Conservation Water Consumption Savings
Mining and Mineralogy
Medical Related
Modular Systems Design; Fabricated Structures or Components
Mold Investigation
Museums
Nuclear Facilities; Nuclear Shielding
Office Buildings; Industrial Parks
Outdoor Recreation
Petroleum and Fuel (*Storage and Distribution*)
Photogrammetry
Pipelines (*Cross-Country - Liquid and Gas*)
Phase I Environmental
Prisons & Correctional Facilities
Plumbing and Piping Design
Prisons and Correctional Facilities
Product, Machine Equipment Design Pneumatic Structures, Air-Support Buildings Power Generation, Transmission, Distribution Public Safety Facilities
Radar; Sonar; Radio and Radar Telescopes
Radio Frequency Systems and Shielding's
Railroad; Rapid Transit
Recreation Facilities (*Parks, Marinas, Etc.*)
Refrigeration Plants/Systems
Rehabilitation (*Buildings; Structures; Facilities*)
Research Facilities
Resources Recovery; Recycling
Roof Infrared Imaging to Identify Water Leaks

Roofing
Safety Engineering; Accident Studies; OSHA Studies
Security Systems; Intruder and Smoke Detection
Seismic Designs and Studies
Sewage Collection, Treatment and Disposal
Soils and Geologic Studies; Foundations
Solar Energy Utilization
Solid Wastes; Incineration; Landfill
Special Environments; Clean Rooms, Etc.
Structural Design; Special Structures
Surveying; Platting; Mapping; Flood Plain Studies
Sustainable Design
Swimming Pools
Storm Water Handling and Facilities
Specifications Writing
Toxicology
Testing and Inspection Services
Traffic and Transportation Engineering
Topographic Surveying and Mapping
Towers (*Self-Supporting and Guyed Systems*)
Tunnels and Subways
Traffic Studies
Transportation
Urban renewals; Community Development
Utilities (*Gas and Steam*)
Value Analysis; Life-Cycle Costing
Warehouse and Depots
Water Resources; Hydrology; Ground Water
Water Supply; Treatment and Distribution
Wind Tunnels; Research/Testing Facilities Design
Waste Water Treatment Facility
Water Well Rehabilitation; Water Well Work
Zoning; Land Use Studies

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(If a firm has branch offices, complete for each specific branch office seeking work.)

1. REVISED ADSPO13-00003465: Annual Request for Qualifications

a.	FIRM (OR BRANCH OFFICE) NAME:	orcutt winslow
b.	FIRM (OR BRANCH OFFICE) STREET:	3003 N. Central Ave., 16 th Floor
c.	FIRM (OR BRANCH OFFICE) CITY:	Phoenix
d.	FIRM (OR BRANCH OFFICE) STATE:	Arizona
e.	FIRM (OR BRANCH OFFICE) ZIP CODE:	85012
f.	YEAR ESTABLISHED:	1971
(g1).	OWNERSHIP - TYPE:	Limited Liability Limited Partnership
(g2)	OWNERSHIP - SMALL BUSINESS STATUS:	No
h.	POINT OF CONTACT NAME AND TITLE:	Neil Terry
i.	POINT OF CONTACT TELEPHONE NUMBER:	602.257.1764
j.	POINT OF CONTACT E-MAIL ADDRESS:	marketing@owp.com
k.	NAME OF FIRM <i>(If block 1a is a branch office):</i>	

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2. EMPLOYEES BY DISCIPLINE

a. Discipline Title	b. Function: Primary (P) or Secondary (S)	c. No. of Employees - Firm	d. No. of Employees - Branch
Architect	P	25	
Technician/Analyst	P	27	
Other	P	16	
Total		68	

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3. PROFILE OF FIRM'S EXPERIENCE AND ANNUAL AVERAGE REVENUE FOR LAST YEAR

a. Approximate No. of Projects	b. Experience	c. Revenue Index Number (see below)
1	Cemeteries (Planning and Relocation)	1
3	Community Facilities	3
2	Dining Halls; Clubs; Restaurants	1
28	Educational Facilities; Classrooms	6
6	Garages; Vehicles Maintenance Facilities; Parking	4
53	Hospital and Medical Facilities	6
9	Housing (Residential, Multi-Family; Apartments; Condominiums)	4
1	Libraries; Museums; Galleries	1
10	Office Buildings; Industrial Parks	4
3	Solar Energy Utilization	2

PROFESSIONAL SERVICES REVENUE INDEX NUMBER

- | | |
|---|---|
| 1. Less than \$100,000 | 6. \$2 million to less than \$5 million |
| 2. \$100,000 to less than \$250,000 | 7. \$5 million to less than \$10 million |
| 3. \$250,000 to less than \$500,000 | 8. \$10 million to less than \$25 million |
| 4. \$500,000 to less than \$1 million | 9. \$25 million to less than \$50 million |
| 5. \$1 million to less than \$2 million | 10. \$50 million or greater |

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4. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT (Complete one Section 4 for each key person.)

a. NAME Neil Terry		b. ROLE IN THIS CONTRACT Partner in Charge		c. YEARS EXPERIENCE	
				1. TOTAL 33	2. WITH CURRENT FIRM 27
d. FIRM NAME AND LOCATION (City and State) orcutt winslow, Phoenix, Arizona					
e. EDUCATION (DEGREE AND SPECIALIZATION) 1979 Bachelor of Architecture Idaho State University			f. CURRENT PROFESSIONAL REGISTRATION (STATE AND DISCIPLINE) Arizona #18963, FL, IA, NV, SD, also holds NCARB Architecture		
g. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.) American Institute of Architects American Society for Healthcare Engineers Central Arizona Society for Healthcare Professionals WESTMARC					

H. RELEVANT PROJECTS

1)	(1) TITLE AND LOCATION (City and State) Northern Arizona Veterans' Memorial Cemetery – Bellemont, Arizona Bellemont, AZ	(2) Year Completed	
		Professional Services 5/2013	Construction (if applicable) 9/2015 (est.)
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Partner in Charge responsible for the development of 60 acres with an estimated construction cost of \$7 million.		
<input checked="" type="checkbox"/> Check if project performed with current firm			
2)	(1) TITLE AND LOCATION (City and State) Tucson Veterans' Home Tucson, AZ	(2) Year Completed	
		Professional Services 4/2010	Construction (if applicable) 10/2011
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Partner in Charge responsible for the \$23.3M, 137,000 SF skilled nursing facility located adjacent to Southern Arizona Veterans Healthcare Center.		
<input checked="" type="checkbox"/> Check if project performed with current firm			
3)	(1) TITLE AND LOCATION (City and State) Chinle Veteran Home (Warriors' Home) Chinle, AZ	(2) Year Completed	
		Professional Services 3/2014 (est.)	Construction (if applicable) 5/2015 (est.)
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Partner in Charge responsible for a 45,000 SF two story Veterans Community Living Center on the Navajo Nation Reservation with an estimated construction cost of \$9.9 million.		
<input checked="" type="checkbox"/> Check if project performed with current firm			
4)	(1) TITLE AND LOCATION (City and State) Kentucky State Veteran Home Radcliff, KY	(2) Year Completed	
		Professional Services 7/2013	Construction (if applicable) 8/2015 (est.)
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Partner in Charge responsible for a new 130,800 SF skilled nursing facility on 115 acres including four single-story residential buildings and administrative and support buildings.		
<input checked="" type="checkbox"/> Check if project performed with current firm			

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5)	(1) TITLE AND LOCATION <i>(City and State)</i> Gila River Indian Community Residential Youth Home Sacaton, AZ		(2) Year Completed
			Professional Services
	9/2012	Construction <i>(if applicable)</i>	1/2014 (est.)
(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Partner in Charge responsible for the oversight of \$12 million Gila River Indian Community's Residential Programs for Youth (RPY) facility. It will comprise 6 buildings and will house up to 80 children, ranging in age from infant through 17 years.			<input checked="" type="checkbox"/> Check if project performed with current firm

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4. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT *(Complete one Section 4 for each key person.)*

a. NAME Michael Kolejka	b. ROLE IN THIS CONTRACT Project Manager	c. YEARS EXPERIENCE	
		1. TOTAL 17	2. WITH CURRENT FIRM 11
d. FIRM NAME AND LOCATION <i>(City and State)</i> orcutt winslow, Phoenix, Arizona			
e. EDUCATION <i>(DEGREE AND SPECIALIZATION)</i> 2003 Master of Architecture University of Arizona 2002 Bachelor of Architecture Virginia Tech		f. CURRENT PROFESSIONAL REGISTRATION <i>(STATE AND DISCIPLINE)</i> Arizona #40516, VA, CA, CO, KY, FL, HI, AR, also holds NCARB LEED Accredited Architecture	
g. OTHER PROFESSIONAL QUALIFICATIONS <i>(Publications, Organizations, Training, Awards, etc.)</i> American Association of Homes and Services for the Aging (AAHSA) American Society on Aging (ASA) Member Assisted Living Federation of America 2006 AIA Young Architect of the Year			

H. RELEVANT PROJECTS

1)	(1) TITLE AND LOCATION <i>(City and State)</i> Northern Arizona Veterans' Memorial Cemetery – Bellemont, Arizona Bellemont, AZ	(2) Year Completed	
		Professional Services 5/2013	Construction <i>(if applicable)</i> 9/2015 (est.)
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Project Manager responsible for the development of 60 acres with an estimated construction cost of \$7 million.		
2)	(1) TITLE AND LOCATION <i>(City and State)</i> Tucson Veterans' Home Tucson, AZ	(2) Year Completed	
		Professional Services 4/2010	Construction <i>(if applicable)</i> 10/2011
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Project Manager responsible for the \$23.3M, 137,000 SF skilled nursing facility located adjacent to Southern Arizona Veterans Healthcare Center.		
3)	(1) TITLE AND LOCATION <i>(City and State)</i> Chinle Veteran Home (Warriors' Home) Chinle, AZ	(2) Year Completed	
		Professional Services 3/2014 (est.)	Construction <i>(if applicable)</i> 5/2015 (est.)
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Project Manager responsible for a 45,000 SF two story Veterans Community Living Center on the Navajo Nation Reservation with an estimated construction cost of \$9.9 million.		

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4)	(1) TITLE AND LOCATION <i>(City and State)</i> Kentucky State Veteran Home Radcliff, KY		(2) Year Completed	
			Professional Services	Construction <i>(if applicable)</i>
			7/2013	8/2015 (est.)
(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE				
Project Manager responsible for a new 130,800 SF skilled nursing facility on 115 acres including four single-story residential buildings and administrative and support buildings. <input checked="" type="checkbox"/> Check if project performed with current firm				
5)	(1) TITLE AND LOCATION <i>(City and State)</i> Gila River Indian Community Residential Youth Home Sacaton, AZ		(2) Year Completed	
			Professional Services	Construction <i>(if applicable)</i>
			9/2012	1/2014 (est.)
(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE				
Team Member responsible for the \$12 million Gila River Indian Community's Residential Programs for Youth (RPY) facility. It will comprise 6 buildings and will house up to 80 children, ranging in age from infant through 17 years. <input checked="" type="checkbox"/> Check if project performed with current firm				

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4. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT (Complete one Section 4 for each key person.)

a. NAME Ellen Rath	b. ROLE IN THIS CONTRACT Job Captain	c. YEARS EXPERIENCE	
		1. TOTAL 4	2. WITH CURRENT FIRM 4
d. FIRM NAME AND LOCATION (City and State) orcutt winslow, Phoenix, Arizona			
e. EDUCATION (DEGREE AND SPECIALIZATION) 2012 Master of Architecture University of Southern California 2010 Bachelor of Science in Design, Master in Architecture Summa Cum Laude Arizona State University		f. CURRENT PROFESSIONAL REGISTRATION (STATE AND DISCIPLINE) Associate AIA Member NCARB Registered Intern Architect Architecture	
g. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.) AZREIA 2009 College of Design Transdisciplinary Cluster Design Award - 2nd Place			

H. RELEVANT PROJECTS

	(1) TITLE AND LOCATION (City and State)	(2) Year Completed	
1)	Northern Arizona Veterans' Memorial Cemetery – Bellemont, Arizona Bellemont, AZ	Professional Services	Construction (if applicable)
		5/2013	9/2015 (est.)
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Team Member responsible for the development of 60 acres with an estimated construction cost of \$7 million.		
2)	Chinle Veteran Home (Warriors' Home) Chinle, AZ	Professional Services	Construction (if applicable)
		3/2014 (est.)	5/2015 (est.)
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Team Member responsible for a 45,000 SF two story Veterans Community Living Center on the Navajo Nation Reservation with an estimated construction cost of \$9.9 million.		
3)	Kentucky State Veteran Home Radcliff, KY	Professional Services	Construction (if applicable)
		7/2013	8/2015 (est.)
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Team Member responsible for a new 130,800 SF skilled nursing facility on 115 acres including four single-story residential buildings and administrative and support buildings.		
4)	Solterra Castle Rock Castle Rock, CO	Professional Services	Construction (if applicable)
		2/2013	4/2014 (est.)
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm		

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	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Team Member responsible for the new 36-bed memory care, 80-bed Assisted Living, and 60-bed rehab/skilled nursing facility.			
	(1) TITLE AND LOCATION <i>(City and State)</i> La Loma Casita Additions Litchfield Park, AZ	(2) Year Completed <table border="1"> <tr> <td data-bbox="966 342 1253 457">Professional Services 9/2012</td> <td data-bbox="1253 342 1559 457">Construction <i>(if applicable)</i> 9/2013</td> </tr> </table>	Professional Services 9/2012	Construction <i>(if applicable)</i> 9/2013
Professional Services 9/2012	Construction <i>(if applicable)</i> 9/2013			
5)	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Project Assist responsible for the addition of a casita building with two living units into a Senior Community including a Health Care Center providing assisted living, medical assisted living and skilled nursing.			

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5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION <i>(City and State)</i> Northern Arizona Veterans' Memorial Cemetery – Belmont, Arizona	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 5/2013	CONSTRUCTION <i>(If applicable)</i> 9/2015 (est.)

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER Arizona Department of Veteran Services	d. DOLLAR AMOUNT OF PROJECT \$7M	e. TOTAL COST OF PROJECT In Progress
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)



The Northern Arizona Veterans Memorial Cemetery, located in Belmont, Arizona, was established by a Department of Veterans Affairs' grant to honor and serve veterans throughout Arizona. Orcutt | Winslow was proud to design this cemetery and to demonstrate to the State of Arizona and our Nation our appreciation of their selfless service and the sacrifices the veterans have made. Orcutt | Winslow's goal is to elevate this cemetery to shrine status. The Northern Arizona State Veterans Cemetery will long serve as an expression of the appreciation and respect of a grateful state and nation for the service and sacrifice of its veterans. The project will develop 60 acres and fund construction of a main entrance, a combined administrative and public information center, a maintenance facility, roads, an assembly area, a committal shelter, full-casketed gravesites, pre-placed crypts, a memorial walkway, and supporting infrastructures.

The Northern Arizona Veterans Memorial Cemetery is designed to be a place for remembrance, healing, respect and ceremony. It is designed to be a high quality place characterized by its timeless design, ease of access and wayfinding. It reflects the unique characteristics of the local land and culture so that the people who visit it will regard it as a sacred part of their community. Our approach has been to design spaces that are universally accessible for veterans and visitors of all ages and capabilities to visit and enjoy.

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5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT
(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION <i>(City and State)</i> Tucson Veteran Home - Tucson, AZ	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 4/2010	CONSTRUCTION <i>(If applicable)</i> 10/2011

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER Arizona Department of Veteran Services	d. DOLLAR AMOUNT OF PROJECT \$23.3	e. TOTAL COST OF PROJECT \$23.3
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)



The Tucson Veterans Home is a new 137,000 SF skilled nursing facility located adjacent to Southern Arizona Veterans Healthcare Center in Tucson, Arizona. The project consists of four, 26,000 SF single-story patient buildings or "neighborhoods" that each house 30 private rooms. Each neighborhood consists of three "households" of ten patient rooms. Additionally, households comprise living, dining, activity, country kitchens and other ancillary spaces. In addition, the facility also incorporates a two-story commons and administration building that houses resident amenities such as central kitchen, great rooms, community room, internet café, library, gift shop, reception and administrative offices.

This site presented a series of unique challenges, most notably working to provide over 140,000 square feet of program space on a unique site. In addition, the site had numerous existing utilities that had to be relocated in order to allow for the construction of the new Veteran Home. Furthermore, two distinct entry points made for a challenging site circulation pattern given the need to separate service vehicles from staff and visitor parking areas. The master plan called for an administration and support building similar to the Beatitudes Town Plaza. A series of gardens and outdoor program spaces, including a memory garden and outdoor event space, were also carefully positioned amongst the five buildings to give the campus a wonderful indoor/outdoor environment.

Due to the great efforts and thorough advanced planning by the design team, the project started construction and was completed on schedule and on budget.

**RFQ# ADSP014-00003465, Annual Request for Qualifications and Experience
REVISED - Attachment I – General Qualifications**

5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION <i>(City and State)</i> Westward Ho Renovation - Phoenix, AZ	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 9/2002	CONSTRUCTION <i>(If applicable)</i> 12/2004

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER Phoenix Preservation Partnership, LP	d. DOLLAR AMOUNT OF PROJECT \$9M	e. TOTAL COST OF PROJECT \$9M
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)



Everyone involved was excited about the Westward Ho Renovation. Built in 1928, the 350-room hotel was visited by presidents and movie stars alike in its time. Now it's an apartment building for seniors and disabled people.

From the outside, it resembles a bland fortress. However, the inside boasts a beautiful courtyard, with a lovely tile fountain in its midst and a full size swimming pool. On what we have come to know as the 'J Building', the center tower and balconies on the west wing are encrusted with Mosaic tile in a traditional Southwest design. The 240-foot metal tower and 40-foot antenna atop this lovely building is beauty only in the eye of the beholder. The windows surrounding the 15th floor are fragment remainders of a Gentleman's Club of long ago. Those large windows cover some of the original architecture, such as pillars and the building's structure. In 1949, the steel tower was erected to broadcast Phoenix's first television station, KPHO. Now it functions as a cell tower.

The tower building at the Westward Ho received exterior skin upgrades in 2003 that included the removal of window-mounted air conditioning units (originally installed in the late 1970's when the building was first converted from hotel to apartment use), replacement of approximately 450 steel sash casement windows with insulated aluminum windows, power washing, stucco repairs, application of sealant, and re-painting to match the original integral 1928 stucco finish.

**RFQ# ADSP014-00003465, Annual Request for Qualifications and Experience
REVISED - Attachment I – General Qualifications**

5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION <i>(City and State)</i> Blue Cross Blue Shield Townley Campus - Phoenix, AZ	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 3/2008	CONSTRUCTION <i>(If applicable)</i> 12/2009

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER Blue Cross Blue Shield of Arizona	d. DOLLAR AMOUNT OF PROJECT Cannot disclose per Owner	e. TOTAL COST OF PROJECT Cannot disclose per Owner
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)



Orcutt | Winslow worked with BCBS AZ to analyze their use of space, specifically how to provide flexibility within the organization's buildings. A major requirement of these facilities is to allow multiple changes in space configurations in order to accommodate company structure changes, while still provide user-friendly space. A shell building prototype was developed that would maximize space and building efficiencies, while still providing complete staff satisfaction. Staff areas were designed to have plenty of natural day light, access to views, spaces for interaction with colors and finishes that promote well-being and productivity. Orcutt | Winslow also developed an interior work environment using colors and materials that emphasize light and spaciousness while promoting a feeling of collaboration. One of the first new Blue Cross Blue Shield of Arizona buildings to utilize this new approach is the Townley Campus, with its Phase 1 now complete. Consisting of a two-story Data Center and a four-story Office Building, this project includes approximately 150,000 SF of interior build-out with a cafeteria, workspaces, computer server rooms, conference and multi-purpose rooms.

Vice Presidents', Directors' and conference rooms on each floor are placed at the ends of the building where they have exterior windows and visual access to their staff areas. Manager offices are placed in the middle of the floor where with windows into their spaces they still benefit from the natural daylight flooding the floor and have visual access to their staff areas as well. Studies have shown that office workers are more productive and have better work attendance when given space that is day-lit with views to the exterior. By placing open workstations along the other perimeters of the floor, the entire floor area benefits from natural daylight and views.

**RFQ# ADSP014-00003465, Annual Request for Qualifications and Experience
REVISED - Attachment I – General Qualifications**

5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION <i>(City and State)</i> Chinle Veteran Home (Warriors Home) Chinle, AZ	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 3/2014 (est.)	CONSTRUCTION <i>(If applicable)</i> 5,2015 (est.)

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER Navajo Housing Authority	d. DOLLAR AMOUNT OF PROJECT \$9.9M	e. TOTAL COST OF PROJECT Not complete
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT *(include scope, size, and length of project)*



The Warrior's Home (Nabaahii Bigan in Navajo) is the first veteran home constructed on native land in the United States. This groundbreaking project will be the first of hopefully many such facilities to be built around the country as native Americans served our nation's military at a disproportionately high number and have the least services available to them on their own lands.

The Chinle Warrior's Home will be a 45,000 square foot, 60-bed, skilled nursing facility with six households each serving ten residents. All residents will live in single-occupancy rooms each with its own private bath. This two-story facility will feature three households on each floor surrounding a central "Hogan" shaped activity and dining area. The building will utilize the "Hogan" as the heart of the entire facility and create a strong sense of community and belonging. A traditional, culturally sensitive arrival courtyard and main entry will face east towards the main parking area. This will serve as a welcoming arrival point for family members and the community at large. The building is designed as a modern facility with many native cultural elements incorporated into both the exterior and interior design. The Warrior's Home will have a terraced building massing in which the second floor is recessed back from the outline of the first floor below. This allows for outdoor roof terraces to be developed for the second floor residents to have access to the outdoors.

Of the six households in the proposed facility, one household will be dedicated to rehabilitative services and will contain a full service therapy suite as part of its program area. An outdoor therapy garden will be provided as part of this household allowing additional therapy to be done in an outdoor environment with different therapy activities. A second household will provide memory care services for residents in need of dementia and Alzheimer's care. It will have its own dining/activity area and a secured outdoor courtyard for residents to enjoy the outdoor environment.

Additional support facilities include a full-service commercial kitchen and laundry. In addition, the facility will have a comprehensive nursing support program, administrative, maintenance, housekeeping and veteran benefit services.

6. ADDITIONAL INFORMATION

a. PROVIDE ANY ADDITIONAL INFORMATION YOU FEEL MAY BE NECESSARY TO DESCRIBE YOUR FIRMS QUALIFICATIONS. (ATTACH ADDITIONAL SHEETS AS NEEDED.)



Orcutt | Winslow has provided full service architectural and interior design services to a variety of municipal projects throughout Arizona. We pride ourselves on the ability to work with various groups to design public facilities in order to meet specific requirements that make the facilities usable to various groups. Many of our facilities are in the public eye and must meet the demands of the communities in which they serve, both functionally and socially. We have successfully worked with their programs to not only make these facilities successful in the way they function, but in how they look in the context of their environments.

Orcutt | Winslow embraces a collaborative process with our clients, consultants, and within our own office. We seek the best ideas, and creating a place and a process that invites ideas to flourish. Communication is critical to the success of our projects: we listen. Likewise, we go to great lengths to ensure that the client team understands the design through working models, sketches and 3D drawings. We have found that our approach, coupled with close client involvement, leads to the construction of award-winning buildings that fit their unique context and meet our client's requirements and expectations. We come to each project with no initial preconceptions and through our collaborative design process we strive to create a memorable design experience.

We believe that architecture manifests itself not just in physical form but more importantly by the experience that is created for the users of each space we design. And this belief applies to all projects, whether it is a 75,000 SF office building or a remodel of a 500 SF conference space.



did you know?

Orcutt | Winslow is dedicated to designing with the environment in mind. We have fourteen LEED Accredited professionals on staff, an Environmental Specialist, and an in-house committee dedicated to education and promotion of sustainable initiatives within our office, community and design of our projects. Our architects speak both internationally and locally on the practical uses and benefits of high performance schools and have assisted our clients in obtaining support and grants for energy-efficient schools.

6. ADDITIONAL INFORMATION

a. PROVIDE ANY ADDITIONAL INFORMATION YOU FEEL MAY BE NECESSARY TO DESCRIBE YOUR FIRMS QUALIFICATIONS. (ATTACH ADDITIONAL SHEETS AS NEEDED.)



2013 marks Orcutt | Winslow's 22nd year using BIM tools and processes. We started in 1991 using Building Information Models to design, document, and calculate quantities of materials on select projects. Starting in 1998, all projects produced in our office have been designed and documented using BIM. This includes over 3,500 projects ranging in scale from 1,000,000 SF to small tenant improvement projects. The "BIM" acronym did not become part of the design and construction vernacular until around 2002. Prior to 2002, we called this approach "Virtual Building". We have helped lead the charge by mentoring at the local level, lecturing throughout the United States and abroad, and through participation in the National AIA Technology in Architectural Practice Knowledge Community. In 2005, the first year it was offered, we won a National AIA BIM Award. As seasoned "Architects in the Information Age" and recognized thought leaders, we understand that BIM will be maturing for many years to come and we intend to continue to play a key role.

We have learned first hand over the course of many projects how to help Owners realize true benefit from BIM and Integrated Project Delivery (IPD). Over the years we have worked successfully with many BIM tools and with varying

degrees of Team Integration. We understand software interoperability and have learned to exchange data between multiple BIMs. We have ushered our engineers into the world of BIM. In fact, when they were not ready to produce 3D content, we modeled their content anyway for the coordination benefits. We understand that every project is unique and that tools, team composition, and contracts all work together to produce a successful project. BIM alone is not the answer. BIM is a tool (or often a series of tools) placed in the hands of experts from every facet of the design and construction industry.

Today, we continue to push and grow in our understanding of the value of data and how harnessing this data is of value to you, our customer. We understand that BIM is now allowing us to create for you buildings that perform predictably. We also understand that managing your assets is often as important to you as the initial design and construction of the facilities themselves. We intend to continue to lead the way through ongoing research, leveraging existing relationships with our software partners, and participating in local and national organizations who seek to improve building design, construction, and operations.

6. ADDITIONAL INFORMATION

a. PROVIDE ANY ADDITIONAL INFORMATION YOU FEEL MAY BE NECESSARY TO DESCRIBE YOUR FIRMS QUALIFICATIONS. (ATTACH ADDITIONAL SHEETS AS NEEDED.)

7. ANNUAL AVERAGE PROFESSIONAL SERVICES REVENUES OF FIRM FOR LAST 3 YEARS

a.	Percentage of Total Work Attributable to State, Federal and Municipal Government Work:	4%
b.	Percentage of Total Work Attributable to Non-Government Work:	96%

8. AUTHORIZED REPRESENTATIVE. The foregoing is a statement of facts.

Signature: 

Date: 12/12/13

Name: Neil Terry

Title: Partner in Charge