



ATTACHMENT I – General Qualifications
**ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:
ADSP015-00004729**

STATE PROCUREMENT OFFICE
Department of Administration
100 North 15th Avenue, Suite 201
Phoenix, Arizona 85007

(If a firm has branch offices, complete for each specific branch office seeking work.)

1. **Annual Request for Qualifications**

a. FIRM (OR BRANCH OFFICE) NAME:	WestLand Resources, Inc.
b. FIRM (OR BRANCH OFFICE) STREET:	1750 S. Woodlands Village Blvd. #150
c. FIRM (OR BRANCH OFFICE) CITY:	Flagstaff
d. FIRM (OR BRANCH OFFICE) STATE:	Arizona
e. FIRM (OR BRANCH OFFICE) ZIP CODE:	86001
f. YEAR ESTABLISHED:	2012
(g1). OWNERSHIP - TYPE:	Corporation
(g2) OWNERSHIP - SMALL BUSINESS STATUS:	N/A
h. POINT OF CONTACT NAME AND TITLE:	Justin O. Ramsey, ME, PE
i. POINT OF CONTACT TELEPHONE NUMBER:	928-225-2218
j. POINT OF CONTACT E-MAIL ADDRESS:	jramsey@westlandresources.com
k. NAME OF FIRM (If block 1a is a branch office):	



ATTACHMENT I – General Qualifications
ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:
ADSP015-00004729

STATE PROCUREMENT OFFICE
Department of Administration
100 North 15th Avenue, Suite 201
Phoenix, Arizona 85007

2. EMPLOYEES BY DISCIPLINE

a. Discipline Title	b. Function: Primary (P) or Secondary (S)	c. No. of Employees - Firm	d. No. of Employees - Branch
Archaeologist	P	20	2
Biologist	P	6	
CADD Technician	P	12	2
Civil Engineer	P	12	2
Construction Manager	P	1	
Construction Inspector	P,S	3,1	
Ecologist	P	24	1
Environmental Engineer	S	1	
Environmental Scientist	S	1	
Geodetic Surveyor	P	4	
Specialist	P	2	
Landscape Architect	P	2	
Project Manager	S	14	
Technician/Analyst	P	8	
Water Resources Engineer	S	8	
Total		119	7



ATTACHMENT I – General Qualifications

**ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:
ADSP015-00004729**

**STATE PROCUREMENT OFFICE
Department of Administration
100 North 15th Avenue, Suite 201
Phoenix, Arizona 85007**

4. Resumes of Key Personnel Proposed for this Contract (Complete one Section 4 for each key person.)

a. NAME Justin O. Ramsey, PE	b. ROLE IN THIS CONTRACT Project Manager	c. YEARS EXPERIENCE	
		1. TOTAL 19	2. WITH CURRENT FIRM 3
d. LOCATION (City and State) Flagstaff, Arizona			
e. EDUCATION (DEGREE AND SPECIALIZATION) ME, Civil Eng.; BS Environmental Eng.		f. PROFESSIONAL TRAINING - REGISTRATIONS AZ Professional Civil Engineer #34599; Certified Professional in Sediment and Erosion Control #5970	
g. OTHER PROFESSIONAL QUALIFICATIONS (Organizations, Awards, etc.) ADEQ Onsite Wastewater Advisory Committee			

H. RELEVANT PROJECTS

1.	(1) TITLE AND LOCATION (City and State) Desert Meadows Offsite Improvements Dennehotso, AZ	(2) YEAR COMPLETED	
		Professional Services	Construction (if applicable)
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Design of offsite improvements for a 150 acre development consisting of 54 homes, community service facilities, business park and commercial development. Design consisted of new sewer and water mains, roadway improvements. Project ongoing.	<input checked="" type="checkbox"/>	Check if project performed with current firm
2.	(1) TITLE AND LOCATION (City and State) Twin Arrows Resort and Casino Flagstaff, AZ	(2) YEAR COMPLETED	
		Professional Services 2013	Construction (if applicable) 2013
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Plan review and construction quality assurance for water and wastewater infrastructure. Water system included construction and coordination of wells, water conveyance, storage and booster facilities. Wastewater system included gravity mains, lift station, force main and 125,000 gpd MBR advanced WWTP.	<input checked="" type="checkbox"/>	Check if project performed with current firm
3.	(1) TITLE AND LOCATION (City and State) Winslow Well Field Winslow, Arizona	(2) YEAR COMPLETED	
		Professional Services 2012	Construction (if applicable) 2013
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Design and construction administration of new municipal well for the city of Winslow Arizona. Well design consisted of 125 HP motor/pump with a 24" 990 bore and 1/2 mile water main conveyance to existing city infrastructure.	<input checked="" type="checkbox"/>	Check if project performed with current firm
4.	(1) TITLE AND LOCATION (City and State) Sanders Unified School District #18 WWTS Sanders, Arizona	(2) YEAR COMPLETED	
		Professional Services	Construction (if applicable)
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Project Manager – System option investigation, replacement wastewater treatment plant design, clean closure plan, replacement well, and lift station design. Project ongoing.	<input checked="" type="checkbox"/>	Check if project performed with current firm
5.	(1) TITLE AND LOCATION (City and State) Coconino County Environmental Health Engineer Coconino County, Arizona	(2) YEAR COMPLETED	
		Professional Services 2014	Construction (if applicable)
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Project Manager - Responsible for the review of all "alternative" wastewater treatment and disposal systems permitted in Coconino County, this includes the review of Notice of Intent to Discharge; design calculations; construction documents and other relevant documents required to verify system compliance and constructability.	<input checked="" type="checkbox"/>	Check if project performed with current firm



ATTACHMENT I – General Qualifications

**ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:
ADSP015-00004729**

**STATE PROCUREMENT OFFICE
Department of Administration
100 North 15th Avenue, Suite 201
Phoenix, Arizona 85007**

4. Resumes of Key Personnel Proposed for this Contract *(Complete one Section 4 for each key person.)*

a. NAME David Purcell, RPA	b. ROLE IN THIS CONTRACT Project Manager	c. YEARS EXPERIENCE	
		1. TOTAL 26	2. WITH CURRENT FIRM 2
d. LOCATION <i>(City and State)</i> Flagstaff, Arizona			
e. EDUCATION <i>(DEGREE AND SPECIALIZATION)</i> MA, Anthropology; BA Studio Art and History.		f. PROFESSIONAL TRAINING - REGISTRATIONS Nationwide: Registered Professional Archaeologist (listed 1999)	
g. OTHER PROFESSIONAL QUALIFICATIONS <i>(Organizations, Awards, etc.)</i> ADEQ Onsite Wastewater Advisory Committee			

H. RELEVANT PROJECTS

1.	(1) TITLE AND LOCATION <i>(City and State)</i> Red Gap Ranch Wellfield Survey Coconino County, AZ	(2) YEAR COMPLETED	
		Professional Services 2013	Construction (if applicable)
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Field Director. Conducted a comprehensive inventory of 567.89 acres for development of a potable water wellfield, including new wells, collector pipeline, and access roads between Two Guns and Leupp Corner. Identified 38 archaeological sites and 161 isolated occurrences.	<input checked="" type="checkbox"/>	Check if project performed with current firm
2.	(1) TITLE AND LOCATION <i>(City and State)</i> Bagdad Waterline Survey Maricopa and Yavapai Counties, AZ	(2) YEAR COMPLETED	
		Professional Services 2013	Construction (if applicable)
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Field Director. Conducted a cultural resources inventory of Arizona State Trust land for application for a 53 mile-long utility right-of-way for a waterline between Aguila and Bagdad, west-central Arizona. Recorded 86 archaeological sites and 476 IOs.	<input checked="" type="checkbox"/>	Check if project performed with current firm
3.	(1) TITLE AND LOCATION <i>(City and State)</i> Planet Ranch Survey La Paz and Mohave Counties, AZ	(2) YEAR COMPLETED	
		Professional Services 2013	Construction (if applicable)
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Field Director. Inventoried 2,381 acres of former irrigated agricultural fields at Planet Ranch in the Bill Williams River northeast of Parker. Identified 2 archaeological sites and 17 isolated occurrences. The client will restore to working order agricultural fields previously used for alfalfa production.	<input checked="" type="checkbox"/>	Check if project performed with current firm
4.	(1) TITLE AND LOCATION <i>(City and State)</i> ADOT Route 66 Roadbed Survey Arizona	(2) YEAR COMPLETED	
		Professional Services	Construction (if applicable)
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Project Manager – The goal of this project is to create a GIS database that identifies the various segments of Route 66 in Arizona from its inception in 1926 and its decommissioning in 1985. Project includes archival records search and GIS database creation. Project ongoing.	<input checked="" type="checkbox"/>	Check if project performed with current firm
5.	(1) TITLE AND LOCATION <i>(City and State)</i> Twin Arrows Cultural Resources Support Flagstaff, Arizona	(2) YEAR COMPLETED	
		Professional Services	Construction (if applicable)
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE Project Manager – Cultural resource support including site planning, data recovery, and site finalization. Project ongoing.	<input checked="" type="checkbox"/>	Check if project performed with current firm



ATTACHMENT I – General Qualifications

**ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:
ADSP015-00004729**

**STATE PROCUREMENT OFFICE
Department of Administration
100 North 15th Avenue, Suite 201
Phoenix, Arizona 85007**

4. Resumes of Key Personnel Proposed for this Contract (Complete one Section 4 for each key person.)

a. NAME Thomas M. Klimas	b. ROLE IN THIS CONTRACT Project Manager	c. YEARS EXPERIENCE	
		1. TOTAL 15	2. WITH CURRENT FIRM 7
d. LOCATION (City and State) Flagstaff, Arizona			
e. EDUCATION (DEGREE AND SPECIALIZATION) BA, Anthropology; CWA Section 404 and NEPA Planning and Compliance; NHPA Section 106		f. PROFESSIONAL TRAINING - REGISTRATIONS	
g. OTHER PROFESSIONAL QUALIFICATIONS (Organizations, Awards, etc.) Mine Safety and Health Administration Certified; NUCA Certified Competent Person			

H. RELEVANT PROJECTS

1.	(1) TITLE AND LOCATION (City and State) Lone Star Project Safford, AZ	(2) YEAR COMPLETED	
		Professional Services	Construction (if applicable)
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Ongoing project management, CWA permitting, and NEPA support services for the Safford Mine. Scope includes a CWA Section 404 Individual Permit, preparation of a 404(b)(1) alternatives analysis, and senior review of baseline environmental documentation for an environmental impact statement under NEPA. Project ongoing.	<input checked="" type="checkbox"/>	Check if project performed with current firm
2.	(1) TITLE AND LOCATION (City and State) Red Gap Ranch NEPA Baseline Studies Coconino County, AZ	(2) YEAR COMPLETED	
		Professional Services 2014	Construction (if applicable)
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Project management and coordination of archaeological and biological resource studies for the City of Flagstaff's 25,000-acre Red Gap Ranch Property. Work performed in support of the City's anticipated preparation of an Environmental Impact Statement with the Bureau of Reclamation.	<input checked="" type="checkbox"/>	Check if project performed with current firm
3.	(1) TITLE AND LOCATION (City and State) NNSCI Twin Arrows Environmental Clearance Coconino County, AZ	(2) YEAR COMPLETED	
		Professional Services 2014	Construction (if applicable)
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Project management and document review for Navajo Nation Shopping Centers, Inc. proposed development at the Twin Arrows Casino. Project involved Class III cultural resources survey, biological evaluation for threatened and endangered species, and preparation of supporting documentation to meet county requirements for rezoning.	<input checked="" type="checkbox"/>	Check if project performed with current firm
4.	(1) TITLE AND LOCATION (City and State) Continental Farms Specific Plan Pima County, AZ	(2) YEAR COMPLETED	
		Professional Services 2014	Construction (if applicable)
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Research and development of cultural resource, environmental, and biological documentaion for Pima County's adoption of a specific plan for the proposed 4000-acre Continental Farms mixed-use development. Project required development of specific plan conditions to cost-effectively phase cultural and biological mitigation activities.	<input checked="" type="checkbox"/>	Check if project performed with current firm
5.	(1) TITLE AND LOCATION (City and State) Centennial Club Project Tucson, AZ	(2) YEAR COMPLETED	
		Professional Services 2011	Construction (if applicable)
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE Completed Clean Water Act Section 404 permitting and Section 401 certification for the Centennial Club Project, a LEED-certified residential housing development in Tucson.	<input checked="" type="checkbox"/>	Check if project performed with current firm



ATTACHMENT I – General Qualifications

ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:
ADSP015-00004729

STATE PROCUREMENT OFFICE
Department of Administration
100 North 15th Avenue, Suite 201
Phoenix, Arizona 85007

5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION <i>(City and State)</i> Desert Meadows Offsite Improvements Dennehotso, AZ	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 2013	CONSTRUCTION <i>(If applicable)</i>

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER Navajo Nation Division of Economic Development	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT \$198,253	e. TOTAL COST OF PROJECT \$221,732
--	---	---------------------------------------

f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

Design of the off-site improvements for a 150 acre development consisting of 54 homes, community service facilities such as police and fire departments, business park and 10 acres of commercial development. Design consisted of new sewer mains connecting to existing community infrastructure; new water mains and services. Road improvements consisting of turn and deceleration lanes for both ADOT highways and BIA access roads. Contract was modified to extend service duration.



ATTACHMENT I – General Qualifications

ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:
ADSP015-00004729

STATE PROCUREMENT OFFICE
Department of Administration
100 North 15th Avenue, Suite 201
Phoenix, Arizona 85007

5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION (City and State)	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES	CONSTRUCTION (If applicable)
Winslow Well Winslow, AZ	2013	2013

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT	e. TOTAL COST OF PROJECT
City of Winslow	\$43,750	\$43,750

f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

Design and construction administration of municipal water well and associated conveyance system. Well design included 125 HP motor/pump and 990 deep open bore and water main to connect new well to existing city water infrastructure. Design included innovative well design based on the unique hydrogeologic conditions. System design included pad with security fencing, electrical including backup generator and System Control and Data Acquisition (SCADA) hardware.

WestLand provided construction administration services included development of hiring protocols for contractors and quality assurance oversight throughout the entire construction process.



ATTACHMENT I – General Qualifications

ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:
ADSP015-00004729

STATE PROCUREMENT OFFICE
Department of Administration
100 North 15th Avenue, Suite 201
Phoenix, Arizona 85007

5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION <i>(City and State)</i> Twin Arrows Resort and Casino Flagstaff, Arizona	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 2013	CONSTRUCTION <i>(If applicable)</i> 2013

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER Navajo Tribal Utility Authority	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT \$213,503	e. TOTAL COST OF PROJECT \$213,503
---	---	---------------------------------------

f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

Provided plan review and construction quality assurance for the water and wastewater infrastructure for the Twin Arrows Resort and Casino. The design/build project included all water and wastewater infrastructure. The water system included the construction and coordination of on-site wells, water conveyance, storage; and booster facilities. The wastewater system included gravity conveyance lines, lift station; force main and a 125,000 gpd wastewater treatment facility. Assured construction plans met regulatory and utility company requirements as well as constructability assurance. Managed all QA/QC construction oversight and participated in field modifications and system improvements. WestLand was contracted directly through the Navajo Nation Tribal Utility Authority (NTUA) and represented the NTUA for correspondence and coordination with the casino owner, regulatory agencies and the design build team.



ATTACHMENT I – General Qualifications

ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:
ADSP015-00004729

STATE PROCUREMENT OFFICE
Department of Administration
100 North 15th Avenue, Suite 201
Phoenix, Arizona 85007

5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION <i>(City and State)</i> NewLands Shopping Center Sanders, AZ	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES 2013	CONSTRUCTION <i>(If applicable)</i> 2013

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER Navajo Tribal Utility Authority	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT \$14, 450	e. TOTAL COST OF PROJECT \$26,525
---	---	--------------------------------------

f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

Provided plan review and construction quality assurance for the water and wastewater infrastructure for the Twin Arrows Resort and Casino. The design/build project included all water and wastewater infrastructure. The water system included the construction and coordination of on-site wells, water conveyance, storage; and booster facilities. The wastewater system included gravity conveyance lines, lift station; force main and a 125,000 gpd wastewater treatment facility. Assured construction plans met regulatory and utility company requirements as well as constructability assurance. Managed all QA/QC construction oversight and participated in field modifications and system improvements. WestLand was contracted directly through the Navajo Nation Tribal Utility Authority (NTUA) and represented the NTUA for correspondence and coordination with the casino owner, regulatory agencies and the design build team. Topographical survey and mapping services were added as a change order during the project.



ATTACHMENT I – General Qualifications

ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:
ADSP015-00004729

STATE PROCUREMENT OFFICE
Department of Administration
100 North 15th Avenue, Suite 201
Phoenix, Arizona 85007

5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT

(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION <i>(City and State)</i> Red Gap Ranch Environmental Services Flagstaff, AZ	b. YEAR COMPLETED	
	PROFESSIONAL SERVICES	CONSTRUCTION <i>(If applicable)</i>

23. PROJECT OWNER'S INFORMATION

c. PROJECT OWNER City of Flagstaff	d. ORIGINAL BUDGET/NTE AMOUNT OF PROJECT \$59,000	e. TOTAL COST OF PROJECT \$78,000
---------------------------------------	--	--------------------------------------

f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

WestLand served as subconsultant to Southwest Ground-water Consultants, Inc. to provide natural resources inventory and analysis for the Red Gap Ranch Water Resources Environmental Assessment, a 7,500-acre parcel owned by the City of Flagstaff, to assess the potential impacts to biological resources from the development of pumping infrastructure, wells, and associated pipelines. Additionally, WestLand conducted a Class I records search for archaeological features, a targeted Class III survey, and provided a cultural resources report to document project findings. The client requested additional agency coordination services beyond those additionally scoped, resulting in additional project cost. Project ongoing.



ATTACHMENT I – General Qualifications

ANNUAL REQUEST FOR QUALIFICATIONS AND EXPERIENCE NO:
ADSP015-00004729

STATE PROCUREMENT OFFICE
Department of Administration
100 North 15th Avenue, Suite 201
Phoenix, Arizona 85007

6. ADDITIONAL INFORMATION

a. PROVIDE ANY ADDITIONAL INFORMATION YOU FEEL MAY BE NECESSARY TO DESCRIBE YOUR FIRMS QUALIFICATIONS. (ATTACH ADDITIONAL SHEETS AS NEEDED.)

Since our establishment in 1997 in Tucson, WestLand Resources, Inc. has brought together a team of experts in environmental planning and permitting, cultural resources, civil engineering, land surveying, and landscape architecture. Over the last 17 years, we have achieved a current staff level of approximately 120 employees and have added offices in Phoenix and Flagstaff. We provide technical consulting services throughout the southwestern United States. Our staff's combined years of experience in a wide range of disciplines makes it possible for us to provide an integrated approach to a broad range of engineering and environmental projects in both the public and private sectors.

Environmental services offered by the firm include: natural resources planning and management; ecological resources survey and baseline studies; natural resources mitigation design and planning, compliance support and review under the National Environmental Policy Act (NEPA); Clean Water Act (CWA) permitting and compliance support services; Aquifer Protection Permitting support; National Historic Preservation Act Section 106 compliance support; Certificates of Environmental Compatibility, and Endangered Species Act compliance surveys and permitting; and development of Stormwater Pollution Prevention Plans under the National Pollutant Discharge Elimination System.

WestLand's team of archaeologists provides consulting services for cultural resource management; our specialists conduct archaeological surveys (Class I through III), cultural resource evaluations, monitoring, archaeological testing, and data recovery for a variety of clients throughout the Southwest. WestLand has the experienced staff, equipment, data management systems, and financial resources to complete any sized project awarded under this contract. WestLand's Cultural Resources Division presently employs 18 archaeologists, 15 of which work out of the Tucson Office. The staff includes a Division Director, three Principal Investigators, five Field Directors, a Laboratory Director, three crew chiefs, and five lab/field technicians. One of the Principal Investigators and one Field Director specialize in historic archaeology and archival research, one Principal Investigator is an expert in ceramic analysis and archeomagnetic dating, and another is a noted lithic analyst. The Cultural Resources Division is supported by a large GIS/CAD department, two technical editors, and an administrative staff of accountants who work with the Division Director to ensure that projects remain on budget

WestLand's Engineering Group was founded in 1997 to provide specialized services in water and wastewater engineering. Over the years, we have continued to expand our expertise and available services in the engineering industry, to include land development engineering and land surveying services. We have developed a talented staff of professional engineers, scientists, and designers for water, wastewater, process and related systems, as well as commercial, residential, and public improvement design and permitting. WestLand provides value to our clients through our depth of experience, respect among regulators and peers, and enthusiasm for the work.

7. ANNUAL AVERAGE PROFESSIONAL SERVICES REVENUES OF FIRM FOR LAST 3 YEARS

a.	Percentage of Total Work Attributable to State, Federal and Municipal Government Work:	12%
b.	Percentage of Total Work Attributable to Non-Government Work:	88%

8. AUTHORIZED REPRESENTATIVE. The foregoing is a statement of facts.

Signature: Date: December 30, 2014

Name: Kara D. Festa, PE Title: Vice President