

**RFQ# ADSP014-00003465, Annual Request for Qualifications and Experience  
REVISED - Attachment I – General Qualifications**

*(If a firm has branch offices, complete for each specific branch office seeking work.)*

**1. REVISED ADSP013-00003465: Annual Request for Qualifications**

a.	FIRM (OR BRANCH OFFICE) NAME:	winslow + partners
b.	FIRM (OR BRANCH OFFICE) STREET:	99 East Virginia Ave. Suite #260
c.	FIRM (OR BRANCH OFFICE) CITY:	Phoenix
d.	FIRM (OR BRANCH OFFICE) STATE:	Arizona
e.	FIRM (OR BRANCH OFFICE) ZIP CODE:	85004
f.	YEAR ESTABLISHED:	2012
(g1).	OWNERSHIP - TYPE:	Limited Liability Corporation acting as a Partnership
(g2).	OWNERSHIP - SMALL BUSINESS STATUS:	Yes
h.	POINT OF CONTACT NAME AND TITLE:	Paul Winslow, Managing Partner
i.	POINT OF CONTACT TELEPHONE NUMBER:	602-296-7860
j.	POINT OF CONTACT E-MAIL ADDRESS:	PaulWinslow@winslow-partners.com
k.	NAME OF FIRM <i>(If block 1a is a branch office):</i>	

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**2. EMPLOYEES BY DISCIPLINE**

a. Discipline Title	b. Function: Primary (P) or Secondary (S)	c. No. of Employees - Firm	d. No. of Employees - Branch
Architect	P	1	
Architect	S	1	
Project Manager	P	2	
Project Manager	S	2	
CADD Technician	P	3	
CADD Technician	S	3	
<b>Total</b>		<b>6</b>	

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**3. PROFILE OF FIRM'S EXPERIENCE AND ANNUAL AVERAGE REVENUE FOR LAST YEAR**

a. Approximate No. of Projects	b. Experience	c. Revenue Index Number (see below)
2	Codes; Standards; Ordinances	1
1	Construction Management	1
1	Design & Planning Structured Parking Facilities	1
1	Hotels; Motels	1
1	Housing (Residential, Multi-Family, Apartments, Condominiums)	1
1	Office Buildings; Industrial Parks	1
1	Rehabilitation ( <i>Buildings; Structures; Facilities</i> )	1
1	Sustainable Design	1
2	Zoning; Land Use Studies	1

**PROFESSIONAL SERVICES REVENUE INDEX NUMBER**

- |   |   |
|---|---|
| 1. Less than \$100,000                  | 6. \$2 million to less than \$5 million   |
| 2. \$100,000 to less than \$250,000     | 7. \$5 million to less than \$10 million  |
| 3. \$250,000 to less than \$500,000     | 8. \$10 million to less than \$25 million |
| 4. \$500,000 to less than \$1 million   | 9. \$25 million to less than \$50 million |
| 5. \$1 million to less than \$2 million | 10. \$50 million or greater               |

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**4. RESUMES PERSONNEL PROPOSED FOR THIS CONTRACT** (Complete one Section 4 for each key person.)

a. NAME Paul Winslow, FAIA	b. ROLE IN THIS CONTRACT Project Architect / Designer	c. YEARS EXPERIENCE	
		1. TOTAL 48 years	2. WITH CURRENT FIRM 2 years
d. FIRM NAME AND LOCATION (City and State) winslow + partners (Phoenix, Arizona)			
e. EDUCATION (DEGREE AND SPECIALIZATION) Bachelor of Architecture, Arizona State University		f. CURRENT PROFESSIONAL REGISTRATION (STATE AND DISCIPLINE) Architect, Registered in Arizona, California, Nevada, New Mexico, Utah, Montana, Colorado and Hawaii	
g. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.)			
<p><b>Professional Publications include:</b>            Process Architecture Journal - Passive and Low Energy Architecture: The Ann Ott School            Architectural Record - BioScience High School Feature            EDUTOPIA - Rebuilding a School, Revitalizing a Community: School Improvements Enhance a Desire to Learn            Architectural Record-'Schools of the 21st Century: Learning from the City of Phoenix BioScience High School'            Architectural Record-'Schools of the 21st Century: No One-Size-Fits-All Jefferson High School'            American School and University Magazine - 'Micro Society School Design'            American School and University Magazine - 'Social Fabric'</p> <p><b>Professional Organizations include:</b>            Elected to the College of Fellows of the American Institute of Architects (1997)            Council of Educational Planners International (CEFPI), Past State President            Society of College and University Planners (SCUP)            American Institute of Architects Committee on Architecture for Education (AIA CAE),            Arizona School for the Arts Charter School, School Board Member            Arizona Business and Education Coalition (ABEC), Immediate Past President            National Council of Architectural Registration Boards Certificate Holder            Arizona Planning Association, Member            Valley Partnership, Member</p> <p><b>Professional Training includes:</b>            Design/Build Institute of America Certification            2013 AIA Committee on Architecture for Education (CAE) Fall Conference 'Design Thinking &amp; Creativity'            2011 Harvard Graduate School of Education Course 'Learning Environments for Tomorrow'            1997 Harvard School of Medicine Course 'Laboratory Design'</p> <p><b>Lecturer at Professional Conferences, Organizations and Universities that include:</b>            Council of Educational Planners International - Nat'l Conference: Design with All of the Players at the Table            American Institute of Architects - National Convention Presentation: Experience Mapping            American Institute of Architects - National Convention Presentation: Schools of the Future, Verrado High            Council of Educational Planners International - Regional Conference: Schools of the Future            Council of Educational Planners International - Regional Conference: Planning for Greening Existing Schools            Council of Educational Planners International - Regional Conference: Learning Styles            Council of Educational Planners International - Local Chapter: New Education Concept            National School Supply and Equipment Association - Natl Conference: If We Know So Much, Why Are We Still In The Box?            San Diego County Schools Facilities Coalition - If We Know So Much, Why Are We Still In The Box?            Chula Vista, California School District: If We Know So Much, Why Are We Still In The Box?            BOMA of Greater Phoenix: If We Know So Much, Why Are We Still In The Box?            Learning By Design - National Conference: Phoenix BioScience High School            CEFPI High Performance Schools Conference: Verrado High School Presentation and Tour            US Department of Energy - Governor's Conference on Energy: Energy Design in High Performance Schools            Passive and Low Energy Architecture - International Conference Presentation: A Paper on Ann Ott School            Architectural Programming – Arizona State University College of Architecture, Lecturer            Urban Planning – Arizona State University Planning Department, Lecturer</p>			

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**H. RELEVANT PROJECTS**

	(1) TITLE AND LOCATION <i>(City and State)</i>	(2) Year Completed	
	<b>Grand Canyon University, College of Arts and Sciences</b> (Phoenix, Arizona)	Professional Services 2012	Construction <i>(if applicable)</i> 2012
1)	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm A new 75,000 square-foot classroom building for Grand Canyon University. The four-story structure is designed to blend into the modern campus. The program includes state of the art chemistry, biology, forensics, DNA extraction and nurse simulation labs, study spaces, a chapel and faculty offices. This project was completed while Paul Winslow was the Managing Partner at Orcutt Winslow; Paul led the programming and participated in the design of the project.		
	(1) TITLE AND LOCATION <i>(City and State)</i>	(2) Year Completed	
	<b>Arizona School for the Arts (ASA)</b> (Phoenix, Arizona)	Professional Services 2010	Construction <i>(if applicable)</i> 2010
2)	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm A 60,000 square-foot, \$10,000,000 performing Arts charter school completed in four phases. Phase Four was the largest and was complicated by its attachment to the existing remodeled two-story building. This project was completed while Paul Winslow was the Managing Partner at Orcutt Winslow; Paul was directly in charge of programming and design for the four story phase 4 campus expansion.		
	(1) TITLE AND LOCATION <i>(City and State)</i>	(2) Year Completed	
	<b>Brogan Center</b> (Tempe, Arizona)	Professional Services 2009	Construction <i>(if applicable)</i> 2009
3)	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm A new District Maintenance and Operations center for the Tempe Elementary School District. The building houses shop facilities and the District Facilities Management Office. This building was built while the existing facilities were in operation and coordination was required not to impact District day-to-day operations. This project was completed while Paul Winslow was the Managing Partner at Orcutt Winslow; Paul was actively involved in programming and design, and oversaw the development of the construction documents.		
	(1) TITLE AND LOCATION <i>(City and State)</i>	(2) Year Completed	
	<b>Phoenix Union BioScience High School</b> (Phoenix, Arizona)	Professional Services 2007	Construction <i>(if applicable)</i> 2007
4)	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm A new 57,000 square-foot learning model, this project was a 400-student specialty focused high school. Science laboratory designs were developed to be consistent with those of the adjacent Translational Genomics Research Institute (T-Gen) facility so that students could comfortably participate in internships and activities with T-Gen. This project was completed while Paul Winslow was the Managing Partner at Orcutt Winslow; he led the programming and participated in design and contract document development.		
	(1) TITLE AND LOCATION <i>(City and State)</i>	(2) Year Completed	
	<b>Scottsdale Christian Academy</b> (Scottsdale, Arizona)	Professional Services 2007	Construction <i>(if applicable)</i> 2007
5)	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm Developed over a period of four years, the project included master planning, remodeling and additions to the school campus. Work included the remodeling of several campus elements, and concluded in the design and construction of a new 22,800 square-foot academic and performance building. This project was completed while Paul Winslow was the Managing Partner at Orcutt Winslow; he led the planning and programming and oversaw the design of the project.		

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**4. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT (Complete one Section 4 for each key person.)**

a. NAME Kali Mota, Associate AIA	b. ROLE IN THIS CONTRACT Project Manager / Designer	c. YEARS EXPERIENCE	
		3. TOTAL 4 years	4. WITH CURRENT FIRM 2 years
d. FIRM NAME AND LOCATION (City and State) winslow + partners (Phoenix, Arizona)			
e. EDUCATION (DEGREE AND SPECIALIZATION) Master of Architecture, Arizona State University Bachelor of Science in Architecture, Arizona State University		f. CURRENT PROFESSIONAL REGISTRATION (STATE AND DISCIPLINE) N/A	
g. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.) <b>Professional Training includes:</b> 2013 AIA Committee in Architecture for Education (CAE) Fall Conference "Design Thinking & Creativity"  <b>Professional Organizations include:</b> American Institute of Architects, Phoenix Community Alliance, East Valley Partnership, and Arizona Association for Economic Development.			

**H. RELEVANT PROJECTS**

	(1) TITLE AND LOCATION (City and State)	(2) Year Completed	
		Professional Services	Construction (if applicable)
1)	<b>The Heard Building Lobby Renovation</b> (Phoenix, Arizona)	2013	Early 2014
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm The renovation of a 2,000 square-foot Lobby space in an existing office building in Downtown Phoenix. New work includes removing a portion of the mezzanine level to create a double volume atrium. Kali was involved in the strategic planning and programming for the renovation and is currently involved in the design and construction documents.		
2)	<b>MyOffice Business Suite TI</b> (Peoria, Arizona)	2013	2013
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm An 8,000 square-foot tenant improvement in an existing office building. The business suite model lets clients lease single office space in a larger shared office. Kali was involved in the project design and the construction documents.		
3)	<b>Material Storage Building at Grand Canyon University</b> (Phoenix, Arizona)	2012	N/A
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Design for a new storage building to house hazardous materials and chemical waste from the campus labs. Kali participated in the initial programming, code analysis, schematic design, construction documents and project specifications.		
4)	<b>Arizona School for the Arts</b> (Phoenix, Arizona)	2010	2010
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm A 60,000 square-foot, \$10,000,000 performing Arts Charter school that was completed in Four Phases over the course of five years. Phase Four was the largest and complicated by its attachment to an existing remodeled two-story building on the campus. This project was completed while Kali was working at Orcutt Winslow; she was involved in programming, design and construction documents for this four-story phase campus expansion.		

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**4. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT** *(Complete one Section 4 for each key person.)*

a. NAME James Umber	b. ROLE IN THIS CONTRACT Project Manager	c. YEARS EXPERIENCE	
		5. TOTAL 12 years	6. WITH CURRENT FIRM Less than one year
d. FIRM NAME AND LOCATION <i>(City and State)</i> winslow + partners (Phoenix, Arizona)			
e. EDUCATION <i>(DEGREE AND SPECIALIZATION)</i> Bachelor of Science in Architecture, Arizona State University		f. CURRENT PROFESSIONAL REGISTRATION <i>(STATE AND DISCIPLINE)</i> N/A	
g. OTHER PROFESSIONAL QUALIFICATIONS <i>(Publications, Organizations, Training, Awards, etc.)</i>			

**H. RELEVANT PROJECTS**

1)	(1) TITLE AND LOCATION <i>(City and State)</i> <b>Northern Arizona University, DuBois Dining Hall Retrofit</b> (Flagstaff, Arizona)	(2) Year Completed	
		Professional Services 2012	Construction <i>(if applicable)</i> 2012
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm The retrofit of a 1-story, 200 square foot convenience store into a commercial kitchen for a Dining Hall at Northern Arizona University. This project was completed while James was working at Orcutt Winslow; he led design from schematic to project details, and managed the project through all phases including construction administration.		
2)	(1) TITLE AND LOCATION <i>(City and State)</i> <b>St. Rose Siena Hospital, Interim Emergency Department</b> (Henderson, Nevada)	(2) Year Completed	
		Professional Services 2013	Construction <i>(if applicable)</i> 2013
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm The remodel of several existing departments to create a temporary Emergency Department. This project was completed while James was working at Orcutt Winslow; he helped manage and coordinate the project from schematic design to building permit and worked closely with the Design-Build Contractor.		
3)	(1) TITLE AND LOCATION <i>(City and State)</i> <b>Grand Canyon University, College of Arts and Sciences</b> (Phoenix, Arizona)	(2) Year Completed	
		Professional Services 2012	Construction <i>(if applicable)</i> 2012
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm A new 75,000 square-foot classroom building for Grand Canyon University. The program includes state of the art chemistry, biology, forensics, DNA extraction and nurse simulation labs, as well as study spaces, a chapel and faculty offices. This project was completed while James was working at Orcutt Winslow; he was the lead designer and helped manage and coordinate this fast-track project through all phases.		
4)	(1) TITLE AND LOCATION <i>(City and State)</i> <b>City Of Phoenix Housing, Summit Apartments Rehabilitation</b> (Phoenix, Arizona)	(2) Year Completed	
		Professional Services 2013	Construction <i>(if applicable)</i> 2013
	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm The Retrofit of existing apartments into ADA units and exterior remodel of entire complex. This project was completed while James was working at Orcutt Winslow; he developed the design from schematic design to the details, managed and coordinated the project through all phases including construction administration and worked closely with the hard bid contractor throughout construction.		

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**4. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT (Complete one Section 4 for each key person.)**

a. NAME Andrea Lucarelli, AIA, LEED GA	b. ROLE IN THIS CONTRACT Project Manager	c. YEARS EXPERIENCE	
		7. TOTAL 11 years	8. WITH CURRENT FIRM Less than one year
d. FIRM NAME AND LOCATION (City and State) winslow + partners (Phoenix, Arizona)			
e. EDUCATION (DEGREE AND SPECIALIZATION) Bachelor of Arts in Architecture, Miami University, OH		f. CURRENT PROFESSIONAL REGISTRATION (STATE AND DISCIPLINE) Architect, Registered in Arizona LEED Green Associate	
g. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.) American Institute of Architects (AIA), State Board Member (2013) AIA Emerging Professionals Grant Recipient (2012) AIA Arizona Associate Award (2011) Central Arizona Architecture Foundation ARE Grant Recipient (2009)			

**H. RELEVANT PROJECTS**

	(1) TITLE AND LOCATION (City and State)	(2) Year Completed	
		Professional Services	Construction (if applicable)
1)	<b>City of Phoenix, Ocotillo Library Remodel</b> (Phoenix, Arizona)	2012	2012
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm Renovation of the existing 6,800 square-foot Ocotillo Branch Library. Work included site improvements, a new entry, exterior design, and a complete interior remodel with a new book stack design, children's space, Workforce Literacy Center, community room, information desk, public computer area and new furniture and signage. The project was low-bid and was completed on schedule for approximately \$1,0,000. Andrea was the Project Manager while working at durkin + durkin architects; she assisted in programming, site design, project design and was in charge of construction documents, specifications, bidding and negotiation and project construction administration.		
2)	<b>City of Chandler, Sunset Library Renovation</b> (Chandler, Arizona)	2012	2012
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm The interior renovation of the existing 20,000 square-foot Sunset Branch Library. Work included new youth areas, learning lab, information desk, book stack layout and furniture. The project was low-bid and was completed on schedule for approximately \$593,000.00. Andrea was the Project Manager while working at durkin + durkin architects; she worked closely with City Staff and the City Project Manager and assisted in the programming, design, construction documents, specifications, bidding + negotiation phase and construction administration.		
3)	<b>Arizona State University, Computing Commons TI</b> (Tempe, Arizona)	2010	2010
	(3) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm The interior renovation of the 22,000 square-foot 4 <sup>th</sup> floor in Computing Commons Building at Arizona State University. Work included converting cubicle style office spaces to enclosed offices with reception areas and meeting rooms. The project constructed by a University JOC and was fast-tracked around the academic calendar. Andrea was the Project Manager while working at durkin + durkin architects; she assisted with design and construction documents and was responsible for the material and furniture selection and construction administration.		

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	(1) TITLE AND LOCATION <i>(City and State)</i>	(2) Year Completed	
	<b>City of Scottsdale, Mustang Library Remodel</b> (Scottsdale, Arizona)	Professional Services 2009	Construction <i>(if applicable)</i> 2009
4)	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm The renovation of the existing 35,000 square-foot Mustang Branch Library. Work included site improvements, new parking areas, the addition of a 1,200 square-foot drive through with book drop and a customer pick-up window, and an interior remodel with a new book stack design, new information desk, book sales area, public computer area, teen space, new furniture and signage. The project was constructed by a City of Scottsdale JOC and completed for approximately \$1,200,000. Andrea was the Project Manager while working at durkin + durkin architects; she worked with City Staff during the site planning process and City Library Staff and City Project Manager throughout the project. She assisted in programming, site design and project design and was in charge of furniture selection, construction documents, specifications and construction administration.		
	(1) TITLE AND LOCATION <i>(City and State)</i>	(2) Year Completed	
	<b>Arizona State University, WP Carey Restroom Upgrades</b> (Tempe, Arizona)	Professional Services 2013	Construction <i>(if applicable)</i> 2013
5)	(3) BRIEF DESCRIPTION <i>(Brief scope, size, cost, etc.)</i> AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm The renovation of the existing men's and women's restrooms spread over four floors in the Business Administration C-Building. The 8,000 square-feet was phased over the course of two academic years. The project used both a low bid Contractor and a University JOC for the two Phases and construction was completed during summer sessions. Andrea was the Project Manager while working at durkin + durkin architects; she worked closely with the ASU Project Manager and ASU Facilities Personal and assisted in the project design, construction documents, specifications and construction.		

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**5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT**

*(Present no more than five (5) projects. Complete one Section 5 for each project.)*

a. TITLE AND LOCATION <i>(City and State)</i>  <b>Heard Building Renovation</b> (Phoenix, Arizona)	b. YEAR COMPLETED	
	Professional Services  In Progress	Construction <i>(if applicable)</i>  Projected for early 2014

**23. PROJECT OWNER'S INFORMATION**

c. PROJECT OWNER  Owner: The Rudel Company Contact: Chris Rudel, Owner/Broker	d. DOLLAR AMOUNT OF PROJECT  Original Estimated Budget of \$250,000	e. TOTAL COST OF PROJECT  Currently on target with the budget, construction will occur in early 2014
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

Remodel of the lobby and first floor façade to create a new building image of an existing eight-story office building on Central Avenue in downtown Phoenix. Prior to any design work beginning, an “innovation think tank” session was led by winslow + partners. The idea was to look at potential markets and future tenants with the owner and potential user groups at one table through a facilitated design thinking process. It was decided the building needed a street presence that would appeal to the younger, urban entrepreneurs. By removing the dark bronze glass storefront system, and replacing it with a contemporary clear glass, the entire lobby and the main facade will become more visible. A portion of the mezzanine floor will be removed to create a two-story volume at the entry. winslow + partners is currently completing the construction documents for this project. The construction is targeted to begin in early 2014.

**RELEVANCE:**

- A small 1,200 square-foot remodel of the lobby and façade to update building image.
- Working closely with both owner and contractor to select durable finishes in line with the budget, and for efficient coordination of construction schedule to cause minimal disruption to the businesses leasing space in the bldg.
- Ability to test design ideas before final decision was made because of 3D work environment.
- Elegant but simple design solutions that appeal to a younger entrepreneurial market.



Before Photo



Final Design

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**5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT**

*(Present no more than five (5) projects. Complete one Section 5 for each project.)*

a. TITLE AND LOCATION <i>(City and State)</i>  <b>MyOffice Business Suites Tenant Improvement (Peoria, Arizona)</b>	b. YEAR COMPLETED	
	Professional Services  2013	Construction <i>(if applicable)</i>  Projected for late 2013

**23. PROJECT OWNER'S INFORMATION**

c. PROJECT OWNER  Owner: MyOffice Business Suites Co. Contact: Shelley Bade, Owner	d. DOLLAR AMOUNT OF PROJECT  Original Estimated Budget of \$80,000	e. TOTAL COST OF PROJECT  Currently on target with the budget, Construction will conclude in late 2013
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

A tenant improvement and remodel of an 8,000 square-foot office space in an existing two-story office building in Peoria. The new tenant is a branch of a co-op office style concept called MyOffice Business Suites. Besides the creation of new office space the project scope included a coffee bar, a large operable partitioned conference room, specialty casework and new interior finishes throughout. winslow + partners completed the design and construction documents for this project.

**RELEVANCE:**

This project is relevant to the State of Arizona contract in both its budget and schedule. The owner had an aggressive construction schedule to meet so that she could start leasing spaces to clients. We worked with the owner and contractor using 3D modeling to quickly convey our ideas for design. With a small budget we stuck to simple design features that will appeal to potential clients and also keep the budget in tact. The two images below show the empty suite before we started on the project and an image of a 3D modeled option for the conference room that we used to convey the design to the Client.



Before Photo



Modeled View

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**5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT**  
(Present no more than five (5) projects. Complete one Section 5 for each project.)

a. TITLE AND LOCATION (City and State)  <b>Arizona School for the Arts (Phoenix, Arizona)</b>	b. YEAR COMPLETED	
	Professional Services  2010	Construction (if applicable)  2010

**23. PROJECT OWNER'S INFORMATION**

c. PROJECT OWNER  Owner: Arizona School for the Arts Contact: Leah Fregulia-Roberts	d. DOLLAR AMOUNT OF PROJECT  Original Budget Not Established	e. TOTAL COST OF PROJECT  \$10,000,000
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

This project was a new Performing Arts Charter School campus in Central Phoenix for the Arizona School for the Arts (ASA). The design and construction of the project was completed over the course of five years, and was performed while the school was in session in adjacent buildings. Paul Winslow led and facilitated the strategic master plan to consolidate the existing but separate bldgs. within half a block into a school campus. This campus was designed and built in five phases, and included adaptive re-use of two existing but separate buildings. The first, second, and third phases consisted of adapting existing buildings into academic and performing arts learning spaces. The fourth phase was the construction of a new 4-story building to house additional academic, and performing arts spaces. The last phase consisted of developing an intermediate outdoor space to serve for study and performance areas in the form of a learning park.

This project was completed while Paul Winslow was a Managing Partner at Orcutt|Winslow. Paul led and facilitated the educational and master planning efforts. He also led the architectural programming, design, and oversaw the development of documents and construction administration. Kali Mota participated in the programming, design development and construction documents of Phase Four, also while working at Orcutt|Winslow.

**RELEVANCE:**

This project is relevant to the State of Arizona contract in complexity and working with several different parties. We have experience managing larger multi-phased projects that span several years. We also have the experience with adaptive re-use projects in existing spaces. The two images below show the look of the campus before and a rendering of the final design.



Before photo



Final Rendering

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**5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT**

*(Present no more than five (5) projects. Complete one Section 5 for each project.)*

a. TITLE AND LOCATION <i>(City and State)</i>  <b>Brogan Center (Tempe, Arizona)</b>	b. YEAR COMPLETED	
	Professional Services  2009	Construction <i>(if applicable)</i>  2009

**23. PROJECT OWNER'S INFORMATION**

c. PROJECT OWNER  Owner: Tempe Elementary School District Contact: Steve Pomeroy, Facilities Director	d. DOLLAR AMOUNT OF PROJECT  \$14.3 M	e. TOTAL COST OF PROJECT  \$14.8 M
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f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

A new 72,000 square-foot District Maintenance and Transportation Center for the Tempe Elementary School District. The Maintenance Facility includes a paint shop, electrical, mechanical, plumbing, painting, landscape, and carpentry shops. The Transportation Department includes six bus maintenance bays, an outside steam cleaning bay, a driver's lounge and restrooms, dispatch and administrative offices. The Warehouse and Nutritional Facility includes dry storage, freezer, warehouse and offices. The facility also includes parking space for 90 School District buses. This building was built while the existing facilities were in operation. Close coordination was required to not impact the day-to-day operations critical to the District's operation. A significant part of the design was to organize the site traffic patterns with employees, busses and facility visitors. Because the larger spaces were also tall spaces, the administrative offices were created in a two-story section of the building. This reduced the footprint of the building to minimize its impact on the limited site. In order to minimize the disruption to the neighborhood, the circulation of buses was made as simple as possible and was designed to have the least overlap with its neighbors. This project was completed while Paul Winslow was a Managing Partner at Orcutt|Winslow. Paul was actively involved in programming, design, and oversaw the development of construction documents and construction administration.

**RELEVANCE:**

This project is relevant to the State of Arizona contract in both complexity and clientele. We have experience designing and managing large projects with multiple user groups involved. The two images below are completed photos of the project.



Completed Photo



Completed Photo

**RFQ# ADSP014-00003465, Annual Request for Qualifications and Experience  
REVISED - Attachment I – General Qualifications**

**5. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT**

*(Present no more than five (5) projects. Complete one Section 5 for each project.)*

a. TITLE AND LOCATION <i>(City and State)</i>  <b>Amani Las Vegas</b> (Las Vegas, Nevada)	b. YEAR COMPLETED	
	Professional Services  In progress	Construction <i>(if applicable)</i>  N/A
<b>23. PROJECT OWNER'S INFORMATION</b>		
c. PROJECT OWNER  Owner: Ashford Sterling Contact: Michael Maloney	d. DOLLAR AMOUNT OF PROJECT  Projected Cost for First Phase: \$100 M	e. TOTAL COST OF PROJECT  N/A

f. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (include scope, size, and length of project)

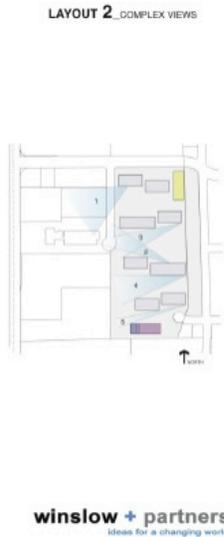
This project is master planning for a 4 million square foot residential project in Las Vegas. An initial “innovation think tank” session was held with stake-holders to determine the economic feasibility, space allocation and programming, as well as strategic planning. The project is adjacent to the strip in Las Vegas and includes condos, apartments, a hotel, and senior living facilities. It is a multi-phased project built on a platform over parking and planned to be marketed to a diverse international clientele looking for a 21st century living experience. winslow + partners is currently working on the master plan for this project.

**RELEVANCE:**

This project is relevant to the State of Arizona contract as it shows we have direct experience in large land use studies and master planning projects. The two images below are planning studies for the project.



Planning Study



Planning Study

6. ADDITIONAL INFORMATION

a. PROVIDE ANY ADDITIONAL INFORMATION YOU FEEL MAY BE NECESSARY TO DESCRIBE YOUR FIRMS QUALIFICATIONS. (ATTACH ADDITIONAL SHEETS AS NEEDED.)

We are an architecture, planning and interior design firm, and believe we can bring a wealth of experience and expertise to the State of Arizona. When Paul Winslow retired from Orcutt|Winslow, the firm he cofounded and was a managing partner in for 40 years, it was to spend more time directly involved in projects. Because we are a smaller firm but with significant experience, we can provide very personalized service, with the capabilities of a much larger firm.

Besides providing the traditional architectural, planning, and interior design services, our firm, is introducing new ways of approaching design. We are focused on **Holistic Design**, where human elements become as important as the structure, systems and aesthetic. Another element is the use of **Design Thinking**, a way to rethink or plan facilities and to make other strategic decisions.

The design of every building has a significant impact on the social structure and emotional response of its users. Knowing this, we can develop the design parameters ahead of time, which can be as important as the building structure, systems and aesthetic. Anticipation of how it would be utilized or adapted with the changes in technology and teaching methods can also play an important role in the design criteria. This is as true in a small remodel project as in a large new project.

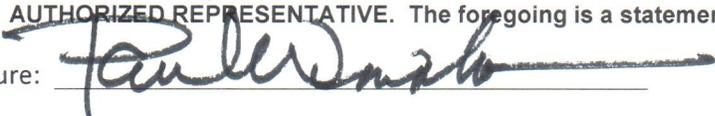
Our **holistic approach** utilizes user experience mapping to place more emphasis on the humanistic elements, specifically the social, emotional, and environmental needs of each design. To that end, we propose a collaborative work environment that includes other disciplines to expand the initial design criteria.

Facilitation of "**design thinking**" in what we call **The Innovation Think Tank** is a process for making strategic decisions in a wide range of areas beyond design. This non-linear approach has proven to yield innovative solutions in determining direction, defining goals, or making decisions. It can create a new approach to any process, or design, rather than finding incremental change. This approach takes a step back to restate what you are trying to accomplish and then rethink the various ways that it can be accomplished.

7. ANNUAL AVERAGE PROFESSIONAL SERVICES REVENUES OF FIRM FOR LAST 3 YEARS

a.	Percentage of Total Work Attributable to State, Federal and Municipal Government Work:	0%
b.	Percentage of Total Work Attributable to Non-Government Work:	100%

8. AUTHORIZED REPRESENTATIVE. The foregoing is a statement of facts.

Signature:  Date: December 11, 2013

Name: Paul D. Winslow, FAIA Title: Managing Partner