



Offeror - Exceptions

STATE OF ARIZONA

Agency: **Arizona Dept. of Administration
State Procurement Office (ADOA/SPO)**
Customer: **WSCA participating states; AZ Statewide
(state agencies & cooperative partners)**

Description: **WSCA Software Value-Added Reseller**

Please indicate as appropriate:

OFFEROR - **XEROX**:

- ☐ **TAKES NO EXCEPTIONS TO THE REQUIREMENTS OF THE SOLICITATION**
- ☒ **TAKES EXCEPTIONS TO THE STATEMENT OF WORK OF THE SOLICITATION**
Please insert language; identify section, clause number (where applicable) and exception(s).
- ☒ **TAKES EXCEPTIONS TO THE FOLLOWING TERM(S) AND CONDITION(S) OF THE SOLICITATION**
Please insert language; identify section, clause number (where applicable) and exception(s).
- Uniform Terms and Conditions**
- Special Terms and Conditions**
- WSCA Terms and Conditions**
- Participating State(s)' [Identify each] Terms and Conditions**
- ☐ **TAKES THE FOLLOWING EXCEPTIONS TO OTHER REQUIREMENTS OF THE SOLICITATION:**
Please insert language; identify section, clause number (where applicable) and exception(s).

Although the Xerox Proposal is based on the requirements included in the State's RFP, our **Proposal does include some responses that require an explanation**. Those explanations are included in this document and are further described in our Proposal. In addition, we have included some Additional Terms that were not addressed by WSCA or the State.

Please note that Xerox agrees to negotiate a solution that is acceptable to WSCA and the Participating States if any of the attached clarifications or Additional Terms are inconsistent with WSCA's overall requirements or are in conflict with a Participating State's law or are otherwise unacceptable to the Participating State. Our team is prepared to discuss our Proposal in detail, and adjust our proposed support services, terms, and/or price offering based on WSCA's and the Participating State's final requirements. Should Xerox be awarded this RFP, Xerox agrees to negotiate a Contract that incorporates the mutually agreed terms contained in WSCA's Agreement, the Lead State's RFP, this document, and any additional negotiated item(s).

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