

March 31, 2011

Maureen L. McGovern  
Senior Procurement Specialist  
State of Arizona Department of Administration  
100 North 15<sup>th</sup> Avenue, Suite 201  
Phoenix, AZ 85007

**RE: Zones, Inc. ("Zones"), Gold ChannelConnect Partner status with Websense, Inc.  
("Websense")**

As of the date of this letter, Zones is enrolled in the Websense ChannelConnect Partner program to resell subscriptions to Websense products.

As a Websense ChannelConnect Partner in good standing, Zones is authorized to resell subscriptions to Websense Products to end users subject to the terms of the Websense Subscription Agreement.

If you have any questions, please feel free to contact Maria Gutierrez, Channel Sales Representative at 858-320-9770.

Sincerely,



Michelle E. Gipson  
VP, Controller