

SPO ALERT

Date: October 5, 2017

To: State Agencies and Cooperative Members

From: State Procurement Office

Re: Transition for janitorial and sanitary products, supplies and related services from Brady to Network Services Company (Waxie/Authorized Distributor for Arizona)

Extension / Renewal	Check here		Check here	
	as-is	<input type="checkbox"/>	New Award	X
	w/ amendment	<input type="checkbox"/>	Re-Bid	<input type="checkbox"/>
w/ price/rate adjustment	<input type="checkbox"/>	Cancellation / EOL	<input type="checkbox"/>	

Contracts Affected:

Contracts Number	Vendor Name	Effective
ADSP018-184699	Network Services Company	September 29, 2017

Primary User(s):

Agency or CO-OP	Spend
Multiple Agencies and Coops	Approximately \$5M per year

Description:

The State of Arizona has adopted a cooperative purchasing agreement for janitorial and sanitary products, supplies, and related services . This competitively solicited and publicly awarded contract is available to agencies nationwide via National IPA , and has been adopted and approved for use by the State of Arizona by the State Procurement Office (SPO). **Waxie** is the approved local distributor for Arizona as part of Network Services Company under this National IPA agreement. Punch out and P-card capabilities are coming soon. An online catalogue will be available for each account-please contact Nancy Ryan from Waxie at 480-333-1000 ext 227 or nryan@waxie.com to enable this to get set up.

Brief Summary of Results:

By adopting the cooperative purchase agreement, the savings were about 10% of the annual purchases

Supplier	Savings Achieved
Network Services Company (Waxie is their distributor for Arizona)	Up to \$500K per year based on previous annual spend

If there are any questions, please feel free to contact Rocky Advani, State Procurement Manager at (602) 542-0100 or rocky.advani@azdoa.gov.