

SPO ALERT

Date: 10/10/17

To: State Agencies and Cooperative Members

From: State Procurement Office

Re: Award/Transition **REMINDER** of: (NASPO Value Point Mailing Equipment, Supplies and Maintenance) EFFECTIVE October 11th 2017

Contracts affected that will expire

Contracts Number	Vendor Name	Effective
ADSP012-015859	NeoPost	Expire on 10/11/2017
ADSP012-015611	Stamps.Com	Expire on 10/11/2017
ADSP012-015487	Pitney Bowes	Expire on 10/11/2017
ADSP012-016407	Versia	Expire on 10/11/2017

Primary Users:

Agency or CO-OP	
Multiple Agency & CO-OP	

Contracts Active with State of Arizona

Contracts Number	Vendor Name	Status /Active
ADSP016-169897	Pitney Bowes	5/15/2017
ADSP016-169901	NeoPost	5/15/2017

General Scope Description:

The Mailing Equipment, Supplies and Maintenance under this contract shall provide equipment, services, and support to meet the mailing needs of the customer. The applicable product range will include software license and subscriptions, ultra-low volume equipment through equipment used in mailing production environments, including postage meter rental, accessories, supplies, and maintenance. All equipment and services offered must meet the approval of the USPS®

Summary of Results:

The intention is to architect a new business model for the State with an Incentivized Partners who can deliver multiple services at one stop platform. The following NASPO Value Point Mailing Equipment, Supplies and Maintenance contracts. Annualized savings to the state transition is estimated at 15%.

Other vendors awarded under this NASPO agreement are as follow:

- Bell Howell
- Versia
- Stamps.com
- RISO
- OPEX

If there are any questions, please feel free to contact Christopher Lacey State Procurement Manager at (602) 542-7165 or Christopher.lacey@azdoa.gov